

HELP WANTED

INTERNATIONAL SALES MANAGER – GOLF PRODUCTS

Company: Rain Bird International, Inc.
Reports to: Division Vice-President
Location: Glendora, California

Responsibilities:

Rain Bird International, Inc. seeks a qualified candidate to champion our golf irrigation products at the international level (non-U.S.), and act as a liaison between Rain Bird's International and Golf Divisions. This person will be responsible for meeting international sales and profit goals for our golf products, and will develop and conduct seminars in the use, application, and benefits of these products. In addition, this position requires the development of sales and marketing programs in conjunction with the Golf Division's brand managers.

Qualifications:

Qualified applicant will have an undergraduate degree in business, engineering or liberal arts. Applicant must also exhibit effective communications skills, have experience in dealing with distributors, their installers and specifiers, and have five to seven years of field sales experience. International sales and marketing experience, an MBA in marketing, an understanding of the irrigation industry, and multilingual capabilities are preferred. Extensive international travel will be required.

Please FAX resume and cover letter to:

Jack Buzzard, Rain Bird Sales Inc.; (626) 963-4287
 or e-mail dyoung@rainbird.com



Golfdom's Joke of the Month



On completing a round of golf, Steve was questioned about how his round went. He replied, "It was fine until Bill had a heart attack and died at the 18th hole tee box." The gentlemen in the clubhouse responded, "That must have been terrible!" To which Steve replied, "You bet it was... Hit the ball, drag Bill, hit the ball, drag Bill, hit the ball...".

WEBSITES

Golf Course and Irrigation Supplies Your on-line connection to all the companies you need. Contact information including web-site links are provided. Look up a company you know or compare what is available. www.golfcoursesupplies.com, www.golfcourseequipment.com, www.golfcoursemanagement.com, www.golfcourseservices.com, www.irrigationsupplies.com 6/00

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