16



Boundary/p. 8

Skiing/p. 14

Budgets/p. 16

golf business/december

EDITORIAL

RON MORRIS

DAN MORELAND

RAYMOND L. GIBSON Graphics director

KRIS TAPIÉ FAY

MIKE WHIPKEY Graphics assistar

FOUNDERS:

HERB GRAFFIS JOE GRAFFIS (1895-1979)

RICHARD J. W. FOSTER
Vice president/Publishing director

JAMES R. BROOKS

SHARON JONES

CLARENCE ARNOLD

dvertising production

ADVISORY BOARD:

GENE BURRESS, CGCS, Supervisor of Golf, City of Cincinnati, Ohio
RICHARP, Superintendent,
Lakeside Golf Club, Hollywood, Calif.
DAVID C. HARMON, Superintendent, Golden
Horseshoe Golf Course, Williamsburg, Va.
WILLIAM E. LYONS, Owner, Lyons Den Golf,
Capal Fuller, Ohio.

Canal Fulton, Ohio BOBBY McGEE, Superintendent, Duluth, Ga. ROGER MAXWELL, Director of Golf, Marriott TOM J. ROGERS, CGCS, Garden City, (Kan.)

EDWIN B. SEAY, Golf course architect, Ponte Vedra Beach, Fla.

JOHN W. URBAN, Owner-manager, Urban Hills
County Club, Richton Park, III

OFFICERS:

JAMES MILHOLLAND JR.

HUGH CHRONISTER

BERNIE KRZYS

DAYTON MATLICK

CHARLES QUINDLEN

VOLUME 53 NUMBER 12

Clippings 4 News 5

FEATURES

Boundary plantings

Jeanne A. French and R. P. Korbobo describe how to utilize boundary plantings to conceal visual disruption, abate noise as progress threatens the borders of the golf course

Cross Country Skiing

Opening your course to cross country skiing offers an opportunity to cash in on this fast growing sport through entry fees, equipment rental fees and food purchases

The 1980 CALENDAR OF EVENTS

Managing with budgets

In this third and final article, Organizational Systems staff describes the six possible uses of a budget and the implications of each

Designer's forum

Dr. Michael J. Hurdzan explains why some courses require luck, rather than skill 20

Products 21

Classified 24

Reader forum 25

Viewpoint 26

Member:



BPA CABP





GOLF BUSINESS (USPS 049210) (formerly Golfdom), published monthly and copyright® 1979 by The Harvest Publishing Co., a subsidiary of Harcourt Brace Jovanovich, Inc. All rights reserved. No part of this publication may be transmitted or reproduced in any form or by any means, electronic or mechanical, including photocopy, recording, or any information storage and retrival system, without permission in writing from the publisher. Address: 9800 Detroit Ave., Cleveland, Ohio 44102. Subscriptions sent free to qualified management personnel at golf facilities. All others, including elected club officials: \$18 per year in U.S. and Canada;

foreign, \$24 per year. Single copy price: \$1.50. Send subscription requests and change of address notice to above address. Controlled circulation paid at Cleveland, Ohio. Postmaster: Send Form 3579 to GOLF BUSINESS, P.O. Box 6951, Cleveland, OH 44101