

When answering ads where box number only is given, please address as follows: Box number, % Golf Business, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101.

Rates: All classifications 65¢ per word. Box numbers add \$1 for mailing. All classified ads must be received by the Publisher before the 10th of the month preceding publication and be accompanied by cash or money order covering full payment.

Mail ad copy to Dorothy Lowe, Golf Business, Box 6951, Cleveland, Ohio 44101.

#### **HELP WANTED**

CAREER POSITION — Golf course manager. Responsible for operation of 18 hole course, pro shop, pool and food service. Year-round employment, four weeks paid vacation, hospital and life insurance programs, teaching and repair income a possible extra. Salary plus year-end profit bonus. Creative management ability a must, golfing ability an asset. Write your qualifications to Box 175, Golf Business, Box 6951, Cleveland, Ohio 44101.

PRO-MANAGER WANTED. Golf, tennis, pool, bar and food supervision at 9 hole course in Pa. Mountainous area. Begin immediately. Clearfield-Curwensvill Country Club, P.O. Box 843, Clearfield, Pa. 16830.

# **POSITION WANTED**

HEAD GOLF PROFESSIONAL position wanted. Excellent instructor, player, developer of golf programs. 20 years PGA member. Also experienced greenskeeper. Available now. Box 162, Golf Business, Box 6951, Cleveland, Ohio 44101.

GOLF PRO-GREEN SUPERINTENDENT. Class A P.G.A. member, in mid fifties, with over 35 years experience in the Golf Pro-Greenskeeping phase. Presently employed in directing a large municipal golf operation, wishes a change to a smaller club, where teaching of golf and supervision of course is needed. Available 1979 season; Box 174, Golf Business, Box 6951, Cleveland, Ohio 44101.

SUPERINTENDENT OR ASSISTANT. Age 36. B.S. in agronomy. 3 years experience. Additional supervisory experience in related field provides well rounded background. Prefer eastern Ohio or area in adjacent states. Box 176, Golf Business, Box 6951, Cleveland, Ohio 44101.

HEAD GOLF PROFESSIONAL — Position wanted. 25 years experience, manager, superintendent and pro. Excellent teacher, knowledge or course const. Available now. Box 177, Golf Business, Box 6951, Cleveland, Ohio 44101.

#### REAL ESTATE

9 HOLE GOLF COURSE with attractive A-Frame clubhouse and bar on 108 acres. Rated among top 30 most picturesque. 40 miles north of Green Bay, Wis. Century 21 A. G. Realty. 414 377-8182. 280 W. Dekora Road, Saukville, Wis. 43080.

## **BUSINESS OPPORTUNITIES**

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively golf courses transactions. We also do golf course market value appraisals. McKay Realty — GOLF COURSE AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

ACQUISITION of golf club business. Undisputed finest club in the world for 15 years. Plus totally new concept in driver that actually hits a straighter ball (patents pending). Principals only. Write Wood Wand Corp., 27 Clyde, Buffalo, N.Y. 14215.

## MISCELLANEOUS

GOLF CART FLOOR MATS. New nylon reinforced rubber mats for Harley carts, \$14.75 per set. C.O.D. or send payment to Rice Die Cutting Co., 8831-33 Avenue, Kenosha, Wisconsin 53142.

YOUR CLUB HAS NO PROBLEMS that 100 members won't cure. We obtained 134 new members in six months in a non-payroll town of 70,000, competing with 3 other private clubs. Proven, fool proof method. Includes complete appraisal of merchandising. Food, beverage experts. We can help get your club in the black. Golf Success Builders, Box 178, Golf Business, Box 6951, Cleveland, Ohio 44101.

ARE YOU LOSING MONEY in your bar, restaurant or pro shop, is your income limited, overhead and payroll too high? We can help. 18 years of experience, reasonable rates. Write Golf Business Consultants, Box 532, St. Therese, Quebec.

"SOMETHING DIFFERENT" Gift catalog? Get it! Surprise someone, anyone special? \$1.35. Woman's World, Box F, Leonia, N.J. 07605.

### FOR SALE

VICTORY GRIPS — \$8.25 doz.; Gold Crown \$9.40 doz.; (4 doz. min. order) whipping-500 yds-\$8.50, wood shafts-\$1.75 each. Discount Golf, Box 783, Rockville, Md. 20851.

FOR SALE: 18 hole, par 3 golf course (1200 yards), club house with snack barn and game room. Large barn, large putting green, irrigation system, 2 ponds and all equipment included. Lights for evening play, plenty of parking. Located in Reinholds, Lancaster County, Pennsylvania. Owner retiring, will consider first mortgage. Hauenstein Agency, Inc., 1433 West Main Street, Ephrata, Pa. 17522, 717 733-4158 or 215 267-6251.

WILLOW GREEN GOLF COURSE — Nine holes, 85 acres, clubhouse and cocktail lounge. 4 miles east of West Bend, WI. Personal conference only. William T. Marth. 414 338-1821 or 414 334-5652.

9 HOLE GOLF COURSE, driving range. 2d 9 laid out, 145 acres. Ed Mattson, Box 785, Folkston, Ga. 31537.

### WANTED TO BUY

SOIL SHREDDERS WANTED. Large tractor loader fed type Lindig and Royer Soil Shredders wanted. Turn your surplus shredder into cash. Contact by telephone or write with full details about your shredder. R. N. Duke, 1184 Plains Road East, Burlington, Ontario L7S 1W6. 416 637-5216.

### **HELP WANTED**

Field representatives (2) for national golf organization, one for New York/New England, one for Plains States. Seeking college-educated self-starters with interest in diversified golf promotion and skills in communications. Business background helpful. Considerable travel. Salary plus expenses. For possible interview, submit resume and complete particulars to Box 179, Golf Business, Box 6951, Cleveland, Ohio 44101.



AMF Harley-Davidson	7
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Rain Bird	5
Rodale Resources	.cover 2
Ryan Turf-Care Equipment	
Horace Smith	8
Trojan Battery Co	.cover 3
Yamaha Motor Corp., U.S.A	



ADVERTISING SALES OFFICES

HEADQUARTERS: 9800 Detroit Ave., Cleveland, OH 44102 (phone 216/651-5500) RICHARD J. W. FOSTER General manager

NEW YORK: 757 Third Ave., New York, NY 10017 (phone 212/421-1350) STEPHEN STONE Eastern manager

CHICAGO: 333 North Michigan Ave., Room 808 Chicago, IL 60611 (phone 312/236-9425) JOE GUARISE Midwestern manager

LOS ANGELES: 5455 Wilshire Blvd., Suite 1107 Los Angeles, CA 90036 (phone 213/933-8408) JOHN SANDFORD Southern Calif. manager

SAN FRANCISCO: 582 Market St., Suite 1904, San Francisco, CA 94104 (phone 415/982-01-10) ROBERT A. JOBSON Northern Calif. manager

SEATTLE: 1333 NW. Norcross Seattle, WA 98177 (phone 206/363-2864) ROBERT A. MIEROW Northwestern manager