

Classified

When answering ads where box number only is given, please address as follows: Box number, % Golf Business, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101.

Rates: All classifications 65¢ per word. Box numbers add \$1 for mailing. All classified ads must be received by the Publisher before the 10th of the month preceding publication and be accompanied by cash or money order covering full payment.

Mail ad copy to Dorothy Lowe, Golf Business, Box 6951, Cleveland, Ohio 44101.

HELP WANTED

TOP MEN'S AND LADIES' apparel supplier to golf pro shops has following prime territories open: 1. Missouri, Kansas, Nebraska, Iowa. 2. Washington, Oregon. Apply only if you are prepared to call on accounts 11½ months a year. Send resume to Box 165, Golf Business, Box 6951, Cleveland, Ohio 44101.

POSITION WANTED

HEAD GOLF PROFESSIONAL position wanted. Excellent instructor, player, developer of golf programs. 20 years PGA member. Also experienced greenskeeper. Available now. Box 162, Golf Business, Box 6951, Cleveland, Ohio 44101.

FOR SALE

VICTORY GRIPS — \$8.25 doz.; Gold Crown \$9.40 doz.; (4 doz. min. order) whipping-500 yds-\$8.50, wood shafts-\$1.75 each. Discount Golf, Box 783, Rockville, Md. 20851.

9 HOLE GOLF COURSE (3300 yds) Clubhouse, restaurant, bar, pro shop, locker rooms. Excellent equipment. Just outside State Capitol and close to 3 other towns. Well established and active. Good gross & net. \$480,000. Terms flexible. Inquire John H. Kolb. Ohmart & Calaba, Inc., Realtors, 694 High St. NE, Salem, Oregon 97301. 503 362-4115, eves, 503-363-7715.

NORTHERN MICHIGAN GOLF COURSE with liquor, tennis, restaurant, and living quarters. Ideal operation for one or two families with teenagers. Growth area. Real Estate One of Hillman, M-32 East, Hillman, Michigan. 517 742-4875.

COLBALT DRILL BIT lifetime breakage guarantee! A must for reshafting. \$14.95 each. Discount Golf, Box 783, Rockville, Md. 20851.

9 HOLE SEMI-PUBLIC Golf Course, Milwaukee suburb, excellent condition, 17 yrs. old, new toro all auto irrigation system, bar restaurant. Pro shop, all modern equipment. Owner retiring — \$800,000. Also available new 4 bedroom home on course. Phone 414 377-1230, Edgewater Golf Club, Grafton, Wisconsin 53024.

9 HOLE REGULATION golf course, central Maine. Clubhouse, pro-shop, storage, all machinery plus living quarters. Box 166, Golf Business, Box 6951, Cleveland, Ohio 44101.

REAL ESTATE

9 HOLE GOLF COURSE, driving range, club house, 3 bedroom brick home, course fully equipped, 70 additional acres available for another 9 holes. Eder Agency, Inc., 621 Francis Street, St. Joseph, Missouri 64501. 816 279-6348.

BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively golf courses transactions. We also do golf course market value appraisals. McKay Realty — GOLF COURSE AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

NEW YORK — 9 hole golf course on approximately 120 acres in picturesque Mohawk Valley. Room for another 9 holes. Near Vernon Downs racetrack. Four ponds, all greens are watered. Modern clubhouse with bar and lounge. Excellent league following and outing business. Relocating, owner will consider large first mortgage. \$165,000 equipped. Benn Realty, 2983 Oneida Street, Sauquoit, N.Y. 13456. 315 737-7651.

Directory

If your company is selling a service to the golf course market you can now get your company name and service in front of your total golf market potential for less than \$19.00 per month.

Send check or money order to Dorothy Lowe, Golf Business Directory Section, 9800 Detroit Ave., Cleveland, Ohio 44102.

One column inch ads monthly (12 issues) for one year, \$225.00; two inch ads monthly for one year, \$375.00.

ADVISORY SERVICE

Golf Course Operations Service
23520 Crawford Ave.
Richton Park, IL 60471
312/747-0603

A complete advisory service, designed especially for golf courses and proven in actual practice. We can save you time and money by organizing your work, streamlining your operation, and giving you better control over all aspects of your business. A few examples: dining room and bar, golf car operations, leagues and outings, inventory control, office forms, or a complete study regarding your needs.

GOLF COURSE ARCHITECTS

Geoffrey S. Cornish
William G. Robinson
Fiddlers Green
Amherst, Mass. 01002
413/253-3913
Golf Course Architects

GOLF COURSE CONTRACTORS

MOORE GOLF, INC.
P.O. Drawer 916
Culpeper, Va. 22701
David Canavan, President
703/815-9211

From clearing to play, Moore Golf, Inc. does it all. We've completed over 260 golf course contracts as well as irrigation and remodeling work on existing courses. Serving entire U.S.A. and Canada.

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golf business

ADVERTISING SALES OFFICES

HEADQUARTERS: 9800 Detroit Ave.,
Cleveland, OH 44102 (phone 216/651-5500)
RICHARD J. W. FOSTER
General manager

NEW YORK: 757 Third Ave.,
New York, NY 10017 (phone 212/421-1350)
STEPHEN STONE
Eastern manager

CHICAGO: 333 North Michigan Ave., Room 808
Chicago, IL 60611 (phone 312/236-9425)
JOE GUARISE
Midwestern manager

LOS ANGELES: 5455 Wilshire Blvd., Suite 1107
Los Angeles, CA 90036 (phone 213/933-8408)
JOHN SANDFORD
Western manager

SAN FRANCISCO: 582 Market St., Suite 1904,
San Francisco, CA 94104 (phone 415/982-0110)
ROBERT A. MIEROW
Western manager

NEXT MONTH IN GOLF BUSINESS:

SELECTION AND CARE OF GOLF CAR BATTERIES

Two-thirds of the nation's golf courses own or lease electric golf cars. This article will tell how golf car batteries work, things to look for when buying new or replacement batteries, and how to maintain electric golf cars.

WINTER MONEYMAKER FOR GOLF COURSES

Most northern golf courses go out of business every winter, but cross-country skiing can make use of the course when it's covered by snow—and bring business to the course's bar, restaurant, and/or pro shop. Here's what some course owners have done.