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## golf business

### ADVERTISING SALES OFFICES

**HEADQUARTERS:** 9800 Detroit Ave.,  
 Cleveland, OH 44102 (phone 216/651-5500)  
**RICHARD J. W. FOSTER**  
 General manager

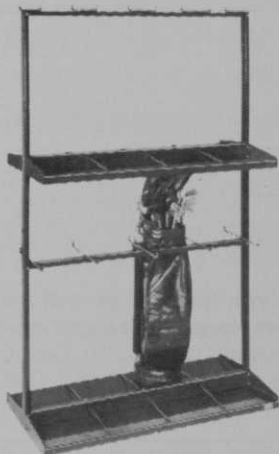
**NEW YORK:** 757 Third Ave.,  
 New York, NY 10017 (phone 212/421-1350)  
**STEPHEN STONE**  
 Eastern manager

**CHICAGO:** 333 North Michigan Ave., Room 808  
 Chicago, IL 60611 (phone 312/236-9425)  
**JOE GUARISE**  
 Midwestern manager

**ATLANTA:** 3186 Frontenack Court, NE,  
 Atlanta, GA 30319 (phone 404/252-4311)  
**RICHARD GORE**  
 Southern manager

**LOS ANGELES:** 4311 Wilshire Blvd.,  
 Los Angeles, CA 90010 (phone 213/933-8408)  
**JOHN SANDFORD**  
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**SAN FRANCISCO:** 615 Montgomery St.,  
 San Francisco, CA 94111 (phone 415/982-0110)  
**ROBERT A. MIEROW**  
 Western manager



## INCREASE EARNINGS, SERVICE & SPACE Remodel your present storage space, update with NEW *Stafford* VERTICAL BAG RACKS

- Wear and tear of golf bags is completely eliminated
- Damp bags dry faster — no mildew
- Faster, easier storage
- Provides a neat appearance
- Easy to install and add more as needed

Your members will like the extra convenience and care. Your pro shop profits from 40% more space these racks make available. Double unit shown holds 16 bags, size 2' x 4' x 6'-6" high, gives 12" x 12" space for bags. Single unit holds 8, size 1' x 4' x 6'-6" high. Sturdy steel. Bags set solid on tapered shelves. Send us your floor measurements, we will plan a layout and quote you — no obligation. U.S. and Canadian patents. Send for folder.

**The A.G. STAFFORD Co.**

2000 Allen Ave., S. E.  
 Box 8877, Canton, O. 44711  
 Phone 216/453-8431

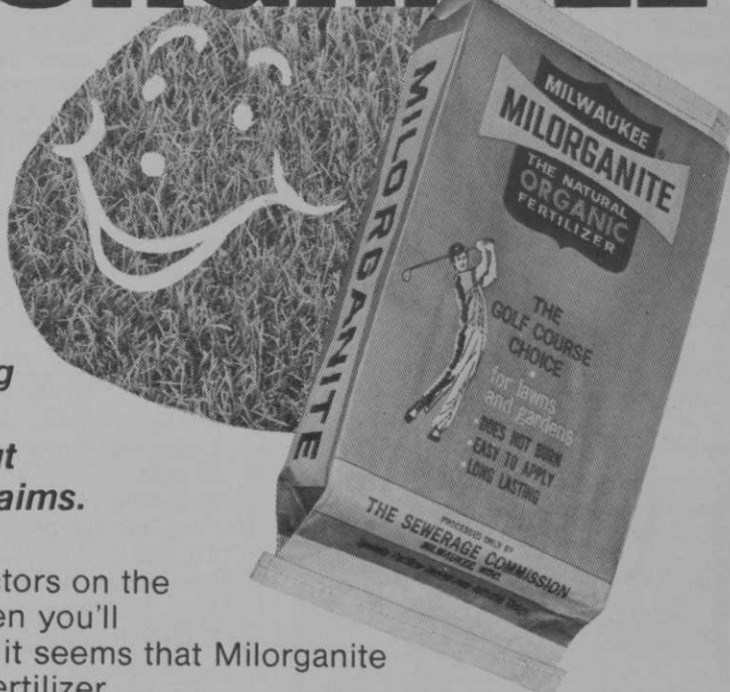
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## Don't just fertilize...

# MILORGANITE

*Your turf will know the difference*

*There is nothing to beat "asking the grass" about fertilizer claims.*



Consider the factors on the chart below. Then you'll understand why it seems that Milorganite is more than a fertilizer.

Factors Required	Milorganite	IBDU (Swift)	Mixed Fertilizer	Scotts (UF)	Uramite or Nitroform	Chemical Nitrogen
No Spreader Calibration	Yes ✓	No	No	No	No	No
No Watering-In	Yes ✓	No	No	No	No	No
Bad Weather Application	Yes ✓	No	No	No	No	No
Heavy Traffic Application	Yes ✓	No	No	No	No	No
No Spreader Clean Up	Yes ✓	No	No	No	No	No
Sufficient Bulk for Coverage	Yes ✓	No	No	No	No	No
All-Natural Growth Elements	Yes ✓	No	No	No	No	No
Disease & Nematode Suppression	Yes ✓	No	No	No	No	No
Water & Energy Conservation	Yes ✓	No	No	No	No	No
Complements Natural Growth Curve	Yes ✓	No	No	No	No	No
Snow & Ice Removal	Yes ✓	No	No	No	No	No
Dormant Application	Yes ✓	No	No	No	No	No
Low Salt Index	Yes ✓	No	No	No	No	No
Bacterial Action	Yes ✓	No	No	Yes ✓	Yes ✓	No
Does Not Burn	Yes ✓	No	No	No	No	No
Long Lasting	Yes ✓	Yes ✓	No	Yes ✓	Yes ✓	No
Less Nitrogen Needed	Yes ✓	No	No	No	No	Yes ✓

For further information on "Milorganite and Dollar Spot" and "Milorganite and Nematode Injury", write to:

# MILORGANITE

**MILORGANITE**  
 8500 South 5th Avenue  
 Oak Creek, Wisconsin 53154

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