

GOLFDOM

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ARTICLES

ON THE COVER

It is the beginning of a new year in golf business, and that means most superintendents, pros and club managers have their bags packed to attend annual meetings and shows put on by the national organizations they belong to. It is a time for meeting old friends, and to hear new ideas to help make the next season better than ever. Show time is a focus on the year ahead, the time when many decisions are made that will bear fruit later in the season. This year the PGA Merchandise Show is Jan. 25-28, again in Orlando, Fla. at Disney World; the GCSAA holds its show Feb. 8-13 in Minneapolis; and the CMAA will hold its annual conference Feb. 11-14 in Washington, D.C.

SHOW PREVIEW The beginning of the year brings the trade shows and the year of the Bicentennial is no different, as the PGA, GCSAA and CMAA hit the road for their gatherings. Orlando, Minneapolis and Washington, D.C. are the respective sites and GOLFDOM gives you an idea of some of the things to look for at the '76 shows _____ **10**

FINDING A JOB: IS THE PRO ALL ALONE? Employment for the club professional is getting a thorough lookover by the PGA these days, as the organization checks the job situation for its membership. Associate Editor Nick Romano talks to pros, owners, board chairmen and employment services for the PGA, GCSAA and CMAA, to see how the pro fares and compares _____ **12**

MOWER MAINTENANCE Maintenance of grass-cutting equipment is very important in good turf management. With proper maintenance down time can be decreased, parts and repair costs can be reduced, equipment life can be increased and most important, a continuous quality cut is provided by equipment. Babe Brinkworth has been in the mower business a long time, and shares some of his thoughts with GOLFDOM _____ **20**

HUBBY HABJAN: PORTRAIT OF A PROFESSIONAL Since he was nine-years-old, Hubby Habjan has been in golf business. Now, 44, Habjan is one of the most respected club professionals in the country. Outspoken and controversial, the PGA vice president gives his views on a range of subjects including why the "pro-only" suit might help the club professional and how the general manager concept is a bad idea _____ **24**

CHINA . . . SOME QUESTIONS ANSWERED An important part of any food service operation at the club, china and the care of it has always been a problem for the manager. GOLFDOM fields some questions on the subject and delivers some interesting answers on what to buy and how to determine how much is enough _____ **33**

PGA ANNUAL MEETING: SERIOUS WORK WAY DOWN YONDER A record 300 people attended the PGA's 59th annual meeting in New Orleans last month and it was strictly business. Section officials from around the nation worked on policy changes affecting the future of the organization. GOLFDOM was there with a picture story on the happenings _____ **36**

DAILY FEE SUCCESS STORIES The National Golf Foundation recently gathered together daily-fee course personnel at meetings in the East and West, and put on three-day programs dealing with the basics. GOLFDOM editors attended one of the workshops and report on it _____ **40**

NEWS USGA announces new associates program . . . 400 club pros to tee off for match play championship; . . . Gulf States PGA Section sets employment standards . . . superintendents must know what their golfers want . . . Acushnet to be bought . . . MacGregor's Blanks announces retirement _____ **44**

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