

NEWS OF THE INDUSTRY

Course Tax Relief Disallowed In Court

A gathering storm over a little-known Florida state statute that entitled golf courses a tax reduction if they sign a 10-year covenant agreeing to keep their property as a recreational center for that period of time, was predicted as Lee County officials reneged on a tax break granted earlier to the Palmetto-Pine Country Club in Cape Coral.

County commissioners had voted four-to-one to allow a reduction from \$95,000 to \$18,360 on the assessed valuation of the Palmetto-Pine 136 acres, a part of an 176-acre tract on which the course is located, in December. After a complaint from property appraiser Harry Schooley, commission chairman L. H. Whan led a move that resulted in reversal of the action. Doug Smiley reported on the case for GOLFDOM.

"I talked to Schooley and he told me we would be opening up a can of worms," Whan said after the meeting. He said Schooley convinced him if they let the tax action stand for Palmetto-Pine it would open a floodgate of requests from the 16 other clubs in the county.

Joseph C. Adderly, attorney for the club, plans to take court action against county authorities. "I am preparing a writ that I will file in circuit court demanding that the county commissioners record the 15-year covenant they originally accepted from the Palmetto-Pine Country Club and declare their rescinding action null and void," he said. He pointed out the statute (193.501) calls for a 10-year covenant but said Palmetto-Pine officials decided to show their good faith by adding an additional five years. Under the law any club that accepts tax relief under its provisions and then decides to dispose of the property or improve it with

anything other than recreational facilities must return to the government all benefits derived plus a six percent penalty.

"As far as I have been able to learn our case is the first filed under this law," Adderly said, "but I have had numerous calls from other clubs who plan to investigate the situation." Al Johns, chairman of the board of Punta Gorda Isles Corp. that owns Burnt Store Country Club in Punta Gorda and the Sugar Mills Wood Country Club near Homosassa Springs and chairman of the board of a wholly owned subsidiary that operates the Sun City Center Golf Club and the Kings Inn Golf and Racquet Club near Tampa, said he had instructed his tax lawyers to look into the question.

James Petrides of the Cavanaugh Corp., Miami, developers of Rotonda West and operators of the Sunday Country Club, also have their tax lawyers checking the possibilities. William Fritts of the Florida State Golf Association said executive director Bill Carey plans to advise member clubs of the Lee County action. The Palmetto-Pine club is located within the city limits of Cape Coral and Mayor Don Graf and his city council were up in arms immediately after the first commissioner action. They accused the county body of ignoring them in granting the tax relief. But after considering the matter at a special council meeting, the council voted to go along with the idea of granting the club a tax adjustment.

Councilman Lyman Moore, after learning of the commissioner's turnabout, said the tax relief should have been allowed because the club is an asset to the city. Adderly said the club owns 176 acres which they purchased in 1970 for \$135,000. This

was considered the true market value at the time. Three years later the county tax assessor raised the valuation from \$135,000 to \$352,000 on the land alone.

"In filing the 15-year covenant club officials decided to ask for relief only on that part of the land that has no improvements since they are not included in the law," Adderly said, "because every effort on the part of club officials to get some tax relief had failed."



Marlatt

Marlatt Joins NGF Staff; Former Managers President

Gerald V. "Jerry" Marlatt, past president of the Club Managers Association of America and founder of the International Association of Club Executives, has joined the staff of the National Golf Foundation.

Don Rossi, NGF executive director told GOLFDOM that Marlatt becoming a part of the NGF staff enabled the Foundation to "add a new dimension to its member services by now including the area of club management." Marlatt will be headquartered at the Foundation's Merchandise Mart offices in Chicago and will travel extensively as this service is requested by the Foundation's membership. Service in this area will be available to new clubs in the formative stages, clubs in the act of conversion in management problems, established clubs experiencing specialized problem areas related to all phases of

club management and older clubs considering remodeling and renovations.

Marlatt recently "retired" after 12 years with Northmoor Country Club near Chicago. Marlatt also managed clubs in Oklahoma, Wisconsin and Minnesota. Marlatt had been president of the Chicago CMAA Chapter, served as three years as regional director from the Midwest for the CMAA, 10 years as a member of the board of directors of the chapter and was general chairman of its 1963 conference.

Government Controls Topic At Florida Golf Meeting

"State and federal agencies are imposing crippling controls over water management, poisonous chemicals and safety requirements. Your course and club and be closed if you fail to meet these requirements."

"Three-quarters of our members tell us that they have had to raise their prices in order to meet their tax bill."

"The state has one 18-hole golf course per 13,000 persons as compared to the national average of one per 22,000 persons and Florida led the nation in openings last year."

The statements above are but a few of the interesting pieces of information that came out of the Florida State Golf Association's fall management meeting for member clubs. According to FSGA executive directory Bill Carey, a 16-page meeting report offers a concise update on golf course and club operations and should be required reading for every manager and director.

He said hearing about present, proposed and pending restrictive government regulation of golf facilities hopefully will prepare management to observe the laws and not be caught in violations and fined. In some areas the industry should set up monitoring devices to evaluate government's high-handed manner of enforcement and be prepared to combat some of the overly restrictive demands being made on private enterprise, he said. The booklet is available for three dollars from the Florida State Golf Association, P.O. Drawer 1298, Sarasota, Fla. 33578.



Richard E. Valentine (left) superintendent at Merion Golf Club, recently presented a gavel to John A. Segui, superintendent at Waynesborough Country Club, new president of the Philadelphia Association of Golf Course Superintendents.

U.S. Breweries Raise Prices Cite Their Increased Costs

Citing increased costs for packaging supplies, raw materials and labor, the nation's largest breweries have raised their prices market by market across the country.

In St. Louis, Anheuser-Busch Inc. said it raised prices an average of three percent. The company said all brands were affected although the amount of the price increase varied slightly depending on the region of the country.

In Milwaukee, Jos. Schlitz Brewing Co. said it raised prices an average three to four percent in most of its major markets. Another Milwaukee brewer, Pabst Brewing Co., raised prices to its retailers on its home ground 30 cents a case.

PGA Junior Championship Vies 39 Section Champs

The first national PGA Junior Golf Championship will be held in August at Walt Disney World in Lake Buena Vista, Fla., according to a joint announcement by Henry C. Poe, PGA president, and R. E. Cook, general sales manager of Chevrolet Motor Division.

The event will bring together boy and girl champions from each of the 39 PGA Sections for a 72-hole stroke play championship on Disney World's Palm and Magnolia

courses. For years, the PGA has planned such a national championship for juniors, which now becomes a reality because of the cooperation of Chevrolet.

Poe told GOLFDOM: "Times does, indeed seem to be right for this national championship because of the increasing number of active junior golfers throughout the country. These two million juniors are eager to find new tournaments in which to compete."

Golf To Continue Prosperity Architect Cornish Asserts

Despite the recession last year golf has prospered and will continue to do so, according to Geoffrey Cornish, president of the American Society of Golf Course Architects.

"Some 240 golf courses opened up in the United States during the first nine months of last year," Cornish said. "And there are around 700,000 new golfers every year. Golf is booming. It is a good sign and probably because suburban or urban courses today are like fresh-air factories."

Cornish would like to tell the world of great innovations in the golf course of the future, but it isn't so. "Golf is a game of tradition," he said. "Most people like a par 72 layout with two par threes and two par fives on each nine, with sand and some water."

NEWS OF THE INDUSTRY continued

Ken Venturi Joins Pro Dyn As Design, Sales Consultant

Pro Dyn, Inc., Cincinnati, Ohio has named pro golfer Ken Venturi consultant on design and sales.

Pro Dyn president Frank Koegel told GOLFDOM: "We feel Ken Venturi will be to Pro Dyn much more than a name; he will be actively involved and a real asset to our operation."

Venturi will participate in the development and sales of all Pro Dyn golf equipment. The engineering and tooling for a new model designed by him is underway and will be added to the current Pro Dyn line in early spring.

Restaurant Association Is Against Beef-Grading

The National Restaurant Association said it and other opponents of proposed government beef-grading standards are continuing their court fight against the changes.

The association said it joined other organizations seeking a review of the case by the full Eighth Circuit Court of Appeals in St. Louis. The association's president, James W. McLamore, told GOLFDOM, "We feel so strongly about this that we will take it to the Supreme Court if necessary."

On Nov. 14, a three-judge panel of the St. Louis court overturned an injunction issued by a federal district court in Omaha, Neb. against

the standards. Among other things, the changes would reduce fat-content requirements, meaning some beef currently graded good would move up to the choice bracket and some currently considered choice would enter price, to top category. Opponents believe the changes would impair the palatability of prime and choice meat, at higher cost.

Tequila Market Is Growing, But Will Not Match Vodka

Country club managers with a substantially young membership already know that the tequila market is growing, but its exact pace and long-term potential is not clear.

In 1972, about 700,000 cases of tequila were sold in the United States. Sales grew 70 percent in 1973 to over 1.2 million cases, and increased 50 percent last year to about 1.8 million cases. Growth last year was about 19 percent — to over 2.4 million cases. Industry leader is Jose Cuervo from Heublein, Farmington, Conn., which has a 26 percent market share. Montezuma from Barton Brands, Chicago, has a seven percent share and Arandas from Maidstone Importers, Los Angeles, has a six percent market share.

Experts say the future of tequila will be healthy, but will not match the growth of vodka, which has made tremendous gains in recent years. Many also do not feel tequila will be another pop wine boom/bust market. Much of the popularity of tequila has been due to a mixed drink, "tequila sunrise" which combines tequila with orange juice and grenadine.

NGF Teaching Consultant Publishes Instruction Book

Richard T. Mackey, professor in the physical education department at Miami University in Oxford, Ohio and a member of the National Golf Foundation teaching consultant panel, recently published *Golf: For the Beginner, Intermediate and Advanced Golfer*.

After introductory material, the book gets into audio-visual cues, information on grip, set-up position, different shots and putting, steps in development as a golfer and a student swing analysis form.

The book was published by Kendall/Hunt Publishing Co., Dubuque, Iowa. Further information may be obtained from Prof. Mackey at Miami University, Oxford, OH 45056.

House Committee Hearings Held on \$3 Minimum Wage

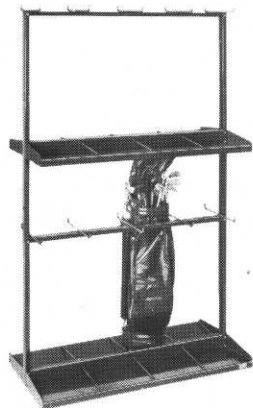
Hearings have been held by the House Subcommittee on Labor Standards on H.R. 10130, a bill to increase the minimum wage. Specifically, the bill calls for increases in the minimum wage to \$2.30 on enactment, to \$2.65 on July 1, and to \$3 on Jan. 1.

Of interest to club managers is the fact it would reduce tip credit to 25 percent within two months of enactment and repeal the credit entirely one year later. The bill would also impose an overtime premium of 2 1/2 times the regular rate and would tie future wage increases to rises in the Consumer Price Index. It appears the bill will reach the House floor for debate and voting sometime this month, it was reported in a recent newsletter of the National Restaurant Association.

Junior Golf, Other Thoughts From Gulf States President

A junior golf program is of utmost importance in any community, because it helps to keep young people constructively occupied and away from undesirable activities, according to new Gulf States PGA Section president Johnny Myers, pro at Monroe Municipal Golf Course, Monroe, La.

In his message published in the section's annual yearbook, Myers



INCREASE EARNINGS, SERVICE & SPACE Remodel your present storage space, update with

NEW *Stafford* VERTICAL BAG RACKS

- Wear and tear of golf bags is completely eliminated
- Damp bags dry faster — no mildew
- Faster, easier storage
- Provides a neat appearance
- Easy to install and add more as needed

Your members will like the extra convenience and care. Your pro shop profits from 40% more space these racks make available. Double unit shown holds 16 bags, size 2' x 4' x 6'-6" high, gives 12" x 12" space for bags. Single unit holds 8, size 1' x 4' x 6'-6" high. Sturdy steel. Bags set solid on tapered shelves. Send us your floor measurements, we will plan a layout and quote you — no obligation. U.S. and Canadian patents. Send for folder.

The A.G. STAFFORD Co.

2000 Allen Ave., S. E.
Box 8877, Canton, O. 44711
Phone 216/453-8431

Circle 130 on free information card

stressed one of his major goals to is to continue efforts toward further improvement in the area of junior golf. "It is my belief that the opportunity of working with junior golfers is one of the primary areas of service open to a PGA pro," he said. "Our section now has one of the most outstanding junior programs in any section and we will direct our energies toward further progress and improvements."

Myers also said he feels the Professional Golfers' Association has contributed much toward the growth of the game of golf.

"The PGA has helped to prepare the club professional for the many hats he must wear, by having an awareness of the many tangents of his business and offering training in all these areas," he said. "The pro occupies an invaluable place in the operation of any golf facility, be it public or private. He is the ambassador for the whole facility in a sense and can create an atmosphere of enthusiasm and goodwill or vice versa."

"His primary objective always is to use every avenue open to him to promote golf," he said. "As I said, the PGA provides very important guidelines in this respect, and is constantly looking for ways to help the pro become more qualified, and in turn give better service to his club and community."

Carolinas PGA Section Set To Move into Headquarters

A new \$100,000 headquarters office building is expected to be ready for occupancy by the Carolinas PGA Section next month.

Ground was broken for the complex last fall, and the building will be directly in front of the entrance to Bay Tree Plantation, North Myrtle Beach, N.C. Bay Tree hosted the Tournament Players' Division qualifying school last year on its 54-hole layout. The course deeded the Section two acres of land with a road frontage of 340 feet on Highway 9 which is scheduled to be four-laned soon.

Three years ago it was announced the Section would build in Pinehurst but local citizens took out an injunction prohibiting construction.



Paul R. MacDonald (right), vice president marketing, Dunlop Sports Co., Buffalo, N.Y. announced Dunlop has renewed Paul Hahn's contract for another five years. Hahn, golf's premier showman, will continue to represent Dunlop in clinics and exhibitions exclusively.

Minnesota Course Finds Out That OSHA Means Business

Late last year, all departments of a moderate-size municipality in Minnesota which operates an 18-hole golf course were inspected by OSHA. This resulted in citation for 46 violations.

Two inspectors appeared without advance warning and requested a city representative to accompany them on the inspection, wrote Tom Hopf in a recent newsletter of the Minnesota Golf Course Superintendents Association. The inspectors made it clear no one was to block their attempt to inspect all city departments, facilities and equipment. The inspection took one week to complete. The following is a partial list of violations that were found:

Failure to provide the number and proper type of fire extinguishers in several areas; failure to have fire extinguishers recharged and inspected on an annual basis; failure to have side guards on bench grinders; failure to have tongue guards on bench grinders; failed to have electrical equipment grounded which is connected by cord and plug; failed to provide V-belt and pulley guards; failed to provide "no smoking" sign and guard posts by gasoline pump; illegal lighting in

spray paint booth; failed to provide lower blade guard on radial arm saws; failed to provide automatic return on radial are saw; allowed more than 30 psi air pressure to be used for cleaning; failed to remove or repair defective hand tools; failure to use approved storage for gasoline; welding cables in poor condition — improperly spliced.



W.I.N.
with
NITROFORM®
and save!

W.I.N. with Nitroform® nitrogen . . . and save! On time turf is out of play.



Agway
bags it!





HERCULES Turf and Horticultural Products
Wilmington, Delaware 19899

STH76-5B

NEWS OF THE INDUSTRY continued

Hall of Fame Induction Film Offered to Pros by Hogan

AMF Ben Hogan Company is making available to golf pros and their club memberships an exclusive 16-minute documentary film of the first induction into the World Golf Hall of Fame at Pinehurst, N.C.

The 16mm film shows the historic event Sept. 11, 1974 in the \$2.5-million hall at Pinehurst. President Gerald R. Ford and other prominent government officials are pictured in the ceremonies.

Pros interested in showing the free film should write AMF Ben Hogan Company, 2912 W. Pafford St., Fort Worth, Texas 76110, or contact their nearest Hogan sales rep.

National Restaurant Show Stresses Back to Basics

A new approach in a separate area is one of the creative additions to watch for as a part of the educational programming at the 57th National Restaurant Association Restaurant, Hotel/Motel Show May 22-26 at McCormick Place in Chicago.

"Back to Basics" is the title

chosen for the concept. Located in a separate area of McCormick Place, the idea is to provide an opportunity for convention attendees to take a more active part in finding answers to the problems in their particular segment of the industry. The concept will be approached by three types of programming — shop talks, special-interest topics and all-day seminars.

For further information about the show contact the NRA at One IBM Plaza, Suite 2600, Chicago 60611.

Food Price Increase of 5% Expected in Early 1976

Food prices are expected to rise at an average annual rate of four to five percent during the first half of the year, according to recent figures from the United States Department of Agriculture.

First quarter prices may rise at a slightly faster pace as output of meat and poultry decline in the face of strengthening domestic demand and increasing processing and marketing costs.

Seasonal price increases for fruits and vegetables, as well as higher marketing and transportation costs, likely will account for most of the small, average price advance expected for the second quarter.

Heublein, Inc. Net Is Up, New Drinks Doing Very Well

Heublein, Inc., Hartford, Conn., reports net income in its second fiscal quarter, ended Dec. 31, rose 20 to 22 percent from the year-earlier \$14.8 million, Stuart D. Watson, chairman said.

Earnings per share were up 18 to 20 percent from the year-ago 70 cents, Watson told GOLFDOM. He also said preliminary results from the second quarter indicate sales and revenue were about 15 percent higher than the year-earlier \$384.4 million.

Heublein introduced several new products in the past year that Watson says are doing "phenomenally well" and may find their way into clubs before long. The company's Malcolm Hereford's Cows, a milk-based alcoholic drink "could sell one million cases its first year on the market. No other liquor product has ever done that," Watson said.

Northern California Pros Set Up Education Program

The Northern California PGA Section's education committee, headed by chairman Gary Plato of San Jose Country Club and including John Fry of Harding Park Golf Club and Al Maus of Almaden Country Club, has planned a concentrated, long-range educational program.

According to a survey taken at the section's semi-annual meeting, priorities for the educational efforts in the section should be geared to the business aspects of golf, the human relations area and teaching.

In keeping with the results, a seminar relating to golf management and the state of the profession was held recently at San Jose State University. The importance of attending business schools and/or education seminars sponsored by the national PGA was evident when members at the meeting took a sample test of questions drawn from previous examinations for membership in the PGA. Those who had attended two PGA business schools achieved the highest average scores.



Ed Ault (left) of Bethesda, Md. is the chairman of the newly created Design Standards Committee of the American Society of Golf Course Architects. Other members are: Ben Wihry, Louisville, Ken.; Dick Nugent, Palatine, Ill.; Bill Amick, Daytona Beach, Fla.; Algie Pulley, Lafayette, Calif.; and Ray "Buddy" Loving, Ivy, Va.

Shankland and Beverage Feted by Met PGA Section

Craig Shankland, president of the Metropolitan PGA Section in New York was recently named that section's professional-of-the-year. Charles Beverage was named the section's Horton Smith recipient.

Shankland of Fairview Country Club in Greenwich, Conn., received the same award in 1974. Beverage, of Century Country Club, won the Horton Smith Award in 1973.

USGA Vice President Tatum To Speak Before Architects

Frank Tatum, vice president of the United States Golf Association, will address the American Society of Golf Course Architects March 22 at the first day of the group's week-long annual meeting at Del Monte Lodge on California's Monterey Peninsula.

Tatum is the chairman of the USGA Championship Committee and has been active in selecting courses for various tournaments through the years. Geoffery Cornish, ASGCA president, said the Society will review the act on more than 20 committee reports during the five-day meeting.

Low-Proof, Flavored Drinks Starting To Become Popular

At least three distillers are turning out low-proof, flavored alcoholic drinks which do not contain much alcohol. Glenmore Distilleries in Louisville, Ken. started selling a brandy and milk drink called Snowshake in 1972 and will introduce banana, strawberry, mocha, and white-chocolate-flavored, low-alcohol drinks this year.

Consolidated Distilled Products, Chicago, has started shipping an assortment of drinks called Aberdeen. Flavors include banana, strawberry, chocolate mint, mocha, walnut and coconut. Heublein, Inc., Hartford, Conn., is doing well with its Malcolm Hereford's Cows which come in strawberry, banana, mocha and chocolate-mint flavors.

The drinks are usually 30 proof,

which is not much for the regular Scotch or gin sipper at your club. But Glenmore vice president Paul Shuman says of the company's Snowshake product: "We present it as a fun drink with no particular emphasis on taste or the spirit in the bottle. Its greatest appeal is to younger people, non-whiskey drinkers and women."

Butter Prices to Slide; How Much Is Question

Record-high butter prices are on the verge of collapsing and could drop 15 to 25 cents a pound early this year.

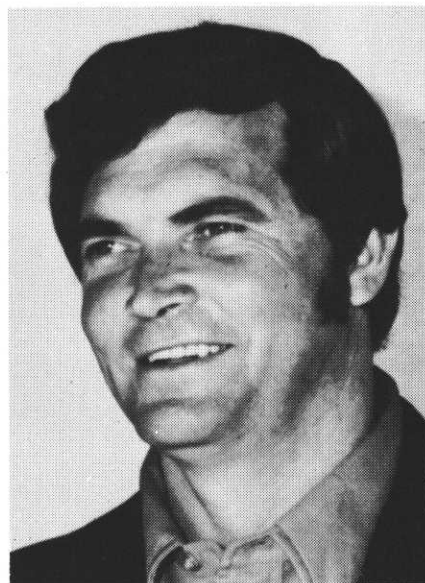
Many dairymen said a price slide is inevitable because of the usual expected seasonal cutback demand after the holidays. A recovery in milk production and continued strong competition from lower-priced margarine are also factors, experts say. A top-quality grade of butter in New York was wholesaling last month at a record \$1.25 a pound, up from 63 cents a year ago.

Florida PGA Chapter May Form Own Section

A 40th section of the Professional Golfers' Association would come into existence if a movement among south Florida golf pros is successful. A campaign to divide the Florida section was the main topic on the agenda at the annual meeting of the Southwest Chapter of the Florida PGA Section, held recently.

"The matter has been under discussion for a long time by members of the Florida group," Don Williams of Punta Gorda Country Club told Doug Smiley of *Florida Golfweek*. Williams is president of the Southwest Chapter. "Many feel the sunshine state, with over 700 of the approximate 7,000 members in the national association deserve more recognition," he said. "Each of the 39 sections are allowed two representatives on the national board and we feel this area with its large membership deserves four members, which a new section would give us."

Persons at the meeting were told the national PGA has not only frowned on new sections, but has turned down efforts to establish new



Jimmy Powell, head pro at Via Verde Country Club, San Dimas, Calif., won the coveted Vardon Cup as 1975's Club Professional Player of the Year. The cup is awarded by Victor Golf's PGA Division, Morton Grove, Ill.

ones in various areas of the country in the past.

Square Two Begins Work In New Florida Plant

Square Two Golf Corp., is now into production in its new manufacturing facility at 580 N. Douglas in Altamonte Springs, Fla. First deliveries from the new 10,000-square-foot plant began in December.

Pending shipments, the company said it has a large back-order situation for its matched set of clubs. The irons are stainless steel and investment-cast. A complete list of representatives and product literature is available upon request from executive offices at 6 Franklin Ave., Oakland, N.J. 07436.

15% Drop in Pork Prices Expected by September

Club managers planning special party menus for next fall and winter will be interested to know industry experts pork prices to drop 15 percent by September.

Government reports indicate hog farmers are expanding hog production, meaning more pork will be available. Analysts say there will be brief periods of higher prices.

NEWS OF THE INDUSTRY continued

Connecticut Supreme Court Upholds Course Open Space

The Connecticut Supreme Court recently upheld that a private golf course is entitled to an open space classification for the purpose of real estate taxes. The National Club Association assisted the club and the Connecticut Golf Association in the development of information for this effort.

In its finding for the club (plaintiff) and against the township (defendant) the court stated a number of concepts which are worthy of consideration and which should prove useful in future court battles:

"The defendant's next claim of error is based upon his contention that a private golf course and country club on developed land does not qualify for an open space tax classification. Stressing first the fact that the land has been developed, it makes the assertion that it is doubtful whether developed land qualifies for the open space classification at all since the intention of Public Act 490 is to keep property from being

developed. There is no merit to this claim since neither Art. 12-107b nor any other legislation pertaining to open space land requires that it be left in its pristine, natural state. Nowhere is the word undeveloped employed, and the specific inclusion of farm land clearly militates against any such requirement. The basic concept is that the land be open, and that it be entirely unused, undeveloped or unimproved.

"The defendant makes the further claim that even though a public golf course might qualify as open space under Art. 12-107b, which includes any area of land the preservation or restriction of the use of which would . . . enhance public recreation opportunities, a private golf club could not qualify because it is open only to members and their guests but not to the general public. It certainly is not arguable that the mere fact of private ownership and use of the land disqualifies land from open space classification, for such ownership and such use are implicit in the entire structure of open space legislation. Otherwise, there would be no purpose in even considering preferential tax treatment for privately owned farm land, forest land and other lands which qualify physically as open space land under the definitions given in Art. 12-107b (c). The defendant further contends that the inclusion of land which would enhance public recreation opportunities as one of the qualifying categories indicates an intention by the legislature that uses which would enhance private recreation would not so qualify. The short answer to this contention is that land used as a golf course, whether private or public, falls clearly within several of the other alternative categories enumerated. It certainly would tend to (1) maintain and enhance the conservation of value to the public of abutting or neighboring parks, forests, wildlife preserves, nature reservations or sanctuaries or other open spaces; in many instances it tends to (2) protect natural streams or water supply; (3) promote conservation of soils, wetlands, beaches or tidal marshes through the preservation of open areas of fields, grasses, ponds, streams and marshes and simply by the absence of buildings, filling

operations and eroding factors introduced by residential or commercial developers. Although it is not necessary to qualify under category (5) as well as under one or more of the other categories enhances public recreational opportunities by relieving the pressure on public golfing facilities and by frequently permitting off-season public uses of the golf course for sledding, skating and skiing.

"In any event public use is not one of the statute's criteria, for it is clear that this legislation is directed toward privately owned and privately used properties by the total absence of any requirement that designated properties be open to use by members of the general public. If public use properties already would be exempt from taxation there would have been no purpose for the adoption of 1963 Public Acts No. 490, the clear intent of which is to promote conservation by offering a measure of tax relief to privately owned and privately used properties qualifying as open space land.

A Yankee Manager's Ideas On Florida's Licensing Plan

Licensing of golf pros in the state of Florida? The general manager of a golf club in New Hampshire thinks it would be a disaster.

In a recent letter, Fred J. Lovejoy, general manager of Sagamore-Hampton Golf Club, North Hampton, N.H., said:

"No reasons mentioned for licensing (in an article about the issue in the September/October issue of GOLFDOM) are valid," Lovejoy writes. "No license, certificate or card in any man's pocket proves he can run a shop, teach a beginner or perform any of the various duties required of a good pro.

"The deciding factor determining the value of a pro should be the people — let the people decide," he said. "No government agency, licensing board, or any other state body can determine if a man is doing a good job. If the pro is not providing the service expected of him, the people will eliminate him by not trading with him. This is a natural selection of good and bad businessmen; it is not perfect, but it is the purest form of selection."

W.I.N. with NITROFORM® and save!

W.I.N. with Nitroform® nitrogen . . . and save! On time and labor.

Knox Fertilizer Bags It

Shaw's NITROFORM PLANT FOOD

38-0-0

HERCULES INCORPORATED

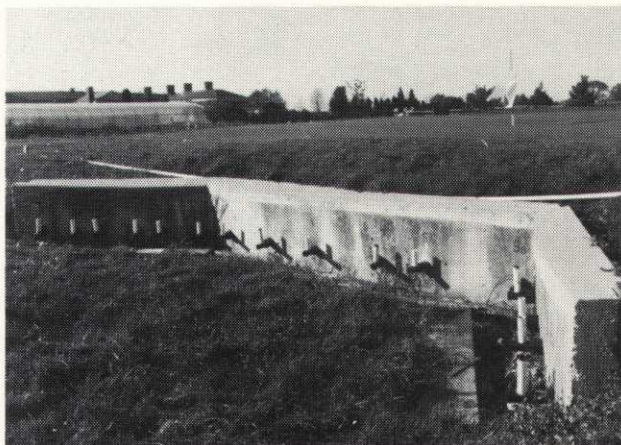
Turf and Horticultural Products
Wilmington, Delaware 19899

STH76-12A

Circle 124 on free information card



Student golfers at the University of Delaware practice-putting on a golf course built by the Delaware Agricultural Experiment Station scientists. Though the course looks normal, the ground beneath is a maze of wires, pipes, tubes and soil types.



The course is really an outdoor laboratory that happens to look like a golf course. Drains set into slope of greens let scientists study pollution potential of chemicals used for fertilizer and weed control.

Royal Oak's Pro Don Soper Tops Michigan PGA Section

Michigan PGA Section president Tom Talkington has announced Don Soper of Royal Oak Golf Club has been elected as the 1975 Michigan Golf Professional of the Year.

Soper won the same award in 1965 and is a former president of the section. He also has been national PGA vice president and a national PGA Seniors' president. Soper has been active for many years in tournaments and the PGA activities in which he finished second in the nation in contributions raised for National Golf Day Charities for six previous years, led the nation in 1975 with a record contribution of almost \$10,000.

Golf Course Architects Examine Slow Play Problem

What can the golf course architect do in his design to speed up play? Reduce hazards and size of greens was the most frequent response of members of the American Society of Golf Course Architects in a recent survey. Other answers ranged from fairway adjustments to building more golf courses.

"Puttering" around on monstrous greens and flailing away in sand traps are time-consuming, frustrating experiences for golfers as well as those waiting in the fairway. The obvious solution? "Create fewer hazards," according to ASGCA vice president Edwin B. Seay of Ponte Verde Beach, Fla. "Design medium-

sized greens," said Albert Zikorus of Bethany, Conn., and ASGCA president Geoffrey Cornish, Amherst, Mass.

Hazards and excessively large greens alone are not to blame for the slow play problem. The professionals who design golf courses are well aware that golfers' abilities determine the degree of ease with which they conquer challenges.

Is Curling Winter Answer To Keeping Members Active?

Curling may be the answer to keeping country club members active in the winter, according to a director of the American Curling Foundation.

"The game of curling is especially adapted to a country club because you have ready-made teams with men and women, and mixed curling is also becoming increasingly popular on weekends," said Laurie E. Carlson. "For what members pay for winter or off-season assessments, you could build a curling rink. I have seen some improvements at the club house that have cost more than the price of a curling rink."

For financing a curling rink, Carlson said most country clubs are paid for and the land has appreciated in value. "Ask your membership to buy debentures to be redeemed in 10 years at a reasonable rate. If the members could raise 50 percent or more, the club could easily borrow the remaining funds.

If you are the first curling rink in city, you could invite members of other clubs to take out winter curling memberships."

What kind of a rink to build? "It would be well to have the curling rink adjacent to the club house as you could use all of your existing building," he said. "If you are on a hill, you build the rink partly underground — with the viewing lounge on the club house end. You would not need as long a building as your viewing area will not have to be as long."



**with
NITROFORM®
and save!**

W.I.N. with Nitroform® nitrogen . . .
and save! On time and labor.



**Lawn & Golf
bags it!**





**Turf and Horticultural Products
Wilmington, Delaware 19899**

Circle 127 on free information card

2/76 GOLFDOM MAGAZINE 39

NEWS OF THE INDUSTRY continued

Michigan PGA Section Pros To Hire Executive Director

The Michigan PGA Section has voted to increase dues and hire an executive director beginning in September.

At its fall meeting, Roger Van Dyke of Flint Golf Club was elected president, taking over from Tom Talkington, Barton Hill Country Club. Van Dyke said the officers had been studying the possibility of an executive director for the past year.

He said the section feels this is the direction that should be taken, because the section has become a bigger and bigger job to run, and a problems for the officers to handle alone. The new executive director will have responsibilities for tournament scheduling, increasing purses and organizing operations that will benefit all section members. Other



Otto Mercer of Bowie Industries recently presented Bowie knives mounted on plaques to the president and past presidents of the Golf Course Builders of America. From left, Henry L. Nielson Jr., Nielson Construction Co., Warwick, N.Y.; Robert Vincent of the Robert Vincent Co., Benton, Pa.; Mercer; David Canavan of Moore Golf, Culpeper, Va.; and Frank Underwood of Underwood Golf Course Construction, Bowie, Texas, 1975 president.

officers elected at the meeting were Jim Appleton, Washtenaw Country Club, secretary; Jim Dewling, Great Oaks Country Club, treasurer; Hal Whittington, Burr Oaks Golf Club, first vice president; Greg Matthews, Kalamazoo Elks Country Club, second vice president; Norm Bennett, Katke County Club, Jack Rosely, Traverse City Country Club, and Bernie Shirle, Owosso Country Club, at-large vice presidents; Ben Lula, Country Club of Detroit, Jeff Voss, Riverside Country Club and Ron La Parl, Battle Creek Country Club, directors.

Players Okay Turf Changes To Inverrary Country Club

Four players from the PGA Tour have placed their stamps of approval on changes made to the East Course of the Inverrary County Club specifically for the 1976 Tournament Players Championship which opens on the Florida site Feb. 25. Some of the changes will interest pros and superintendents across the country.

Alterations were made to 14 holes since the 1975 Jackie Gleason Inverrary Classic. The modifications include the extension and changing of several tees. The fairways were widened and the landing

areas improved. Several greens were changed; some are now smaller and others larger than before. Mounds for spectators have been created in back of several greens.

Tour player Bob Murphy, who won last year's Gleason tournament, said after playing the course the most significant change is the removal of a mound on the ninth hole. He was referring to a mound 200 feet long and up to eight feet in height that was parallel to the fairway and to the left of the landing area of the pros' drives. Because it was opposite a fairway bunker, the landing area was only 15 yards wide. Virtually every player in past tournaments took a long iron, or a three or four wood off the tee to lay up short and then selected a stronger club for the second shot into the green on the par-four, 438-yard hole.

Following a test round PGA officials decided on another change. The rough surrounding the greens will be eliminated for the TPC, thus making the course similar to Pinehurst No. 2, where the World Open is played. Rough along the fairway will be allowed to grow at Inverrary. The turf will be shaved down to 1/2 inch, the same as the fairways. Players will have to be more accurate with their approaches.

**RAKE OUT
YOUR
SANDTRAP
WORRIES!**

**RAKE
E-ZEE**

SAND TRAP RAKE

Short handle, light weight. Golfer can rake trap while holding club in other hand.

**HIGH DENSITY
PLASTIC
WEATHER-
PROOFED**

Sturdy, attractive, won't rust, yet low in cost. Rake-Ezee stands erect on point, reminds golfer to rake trap. Fully guaranteed with tough plastic head. See your distributor, or write:

**NORTH CENTRAL
Plastics**
INCORPORATED
ELLENDALE, MINNESOTA 56026

Circle 161 on free information card

Schools Supplying Too Many Potential Superintendents?

In the past few years there has been increasing alarm that schools may be graduating more potential golf course superintendents than the golf courses can absorb. This scare talk has reached the stage where superintendents question the scholarship aid to young men intending to get jobs on golf courses.

On that subject there is comment in *Verdure*, the newsletter of the Chicagoland Golf Course Superintendents Association. Comments the *Verdure* writer:

"Until a few years ago one had to toil for at least 15 to 20 years as an assistant before any club would consider hiring you as a superintendent. That meant you would be at least 45 years old before you got your first job as a superintendent, and that you would have only another 20 to 25 years to work before retirement. Due to the normal attrition rate a certain percentage of these club jobs came open every year giving many assistants a chance to move up the ladder.

"Several years ago however, the clubs stopped that practice and started hiring the young, college-trained men to replace their retiring superintendents. Over the span of the last 10 years or so, most of the clubs have hired these younger and most of the older men have retired. This has suddenly loaded up the superintendent ranks with younger men in the 25-to-35 age bracket and that means it will be another 30 to 40 years before they begin to retire.

"Another part of the problem lies with the educational institutions. So many colleges, junior colleges and universities have jumped on the bandwagon and have started cranking out budding young superintendents by the dozen. As a rough estimate, I would say that there are at least 200 of these hopeful young men graduated every year. Also as a rough estimate, I would say that there are more than 50 positions a year that come open due to normal attrition. This leaves about 150 young men each year who will be seeking employment on golf

courses that already have superintendents, or on brand new courses.

"Ah ha," you say, 'this clown is afraid one of these kids is going to get his job.' To that I reply, 'Not at all. If I am doing such a poor job that my club would want to give my job to an untrained young man, then I deserve to be fired and perhaps the profession as a whole would be better off without me.' I do think it is unfair to lure young men toward jobs that don't exist. I do not think, however, that we should cut off all scholarships, and divert the money to research. Don't plug up the pipeline, just slow it down a little."



PGA/Victor national sales manager Frank Gallagher (left) recently congratulated Jim Ford as that company's salesman of the year. Ford's territory includes Arkansas, western Tennessee, Louisiana and Mississippi.

Architects Consider Women More and More in Design

Female golfers have become a force to reckon with on the golf course drawing board, according to a Minneapolis golf course architect.

"In the past, most golf courses were designed and built with little or no thought given to women," Don Herfort told GOLFDOM. "Most of the time, the course was already in play when a shorter distance was felt more desirable for women — or when the women complained. The fairway was then cut shorter on as flat an area as possible and tee markers placed to designate the ladies tee."

Herfort, a member of the American Society of Golf Course Architects, said such practices are changing, with more consideration being given to average golfers in

general and women in particular. "We must remember we are designing and building courses today to satisfy the greatest number of people. Too many courses are being built mainly for the low handicapper and are not fun for the average person. More pre-design and design thought should be given to the average player that supports the courses rather than to just the making of a championship course," he said.

"Since women have become a major portion of that support, I now design all of my courses with large ladies' tee which provide for short, regular and tournament ladies' distances," he said. To illustrate, Herfort drew up a scorecard for a hypothetical course — par 70 for women, par 68 for men. His courses measured 4,760 yards from the women's short tees, 5,085 from the regular tees, and 5,425 from tournament tees. Men's yardage was 5,085, 5,425 and 5,765.

"As holes are reduced in length," he said, "fairway width will generally become narrower. Let's make golf a game of accuracy rather than brute strength." He cited other advantages to yardage reduction. "Golf courses designed in such a manner can be played in 3 1/2 hours, handle 20 percent more people in a day, can be built at 20 to 30 percent less land cost, with less maintenance upkeep."

Sand Trap Requirements, How To Estimate Your Need

Ottawa Silica Co., Ottawa, Ill., has prepared a short way for a golf course superintendent to estimate his sand trap needs:

- Sand weight — 96 pounds per cubic foot.
- One ton of sand — 22 cubic feet.
- One ton of sand will cover 66 square feet at a depth of four inches or 44 square feet at a depth of six inches.
- Average sand trap will use five to eight tons of trap sand at a four-inch to six-inch depth.
- Formula to determine amount of trap sand required — length x width x depth x 96 ÷ 2,000 = tons.

NEWS OF THE INDUSTRY continued

Superintendent and Manager Roles Together in Future?

Professionalism at the golf course superintendent level has made giant strides in recent years. And at least one golf executive feels the determined effort to improve makes the superintendent the logical choice to take over general manager responsibilities at clubs where the golf course is of paramount interest.

These were Bill Carey's thoughts in a recent column carried in *Florida Golfweek*. Carey is executive director of the Florida State Golf Association. In the piece, Carey questioned Palmer Maples, president of the Golf Course Superintendents Association of America. Maples spoke at the recent meeting of the Florida West Coast Superintendents. Maples said:

"Superintendents have the degree of professionalism and experience required to take over general management. Our association's national education program anticipates expansion in that area." Maples pointed out superintendents are required to be versed

in agronomy, horticulture, entomology, plant pathology, landscape architecture, construction, accounting, meteorology, civil engineering and mechanics, as well as public and labor relations.

Continued recognition and understanding of the superintendent's qualifications and responsibilities by owners and governing bodies of golf courses would seem to put the superintendent in a good position to move into general management spots, Carey wrote. To strengthen his standing in the time-honored management triumvirate system of manager, pro and the man in charge of the playing grounds must seek a realistic liaison with club members.

Observations gained from good rapport with the membership should communicate to the superintendent the level of condition desired on the golf course. The real professionals will then work within budgetary and environmental restrictions to bring the course to the desired level of excellence, Carey said. The bulk of a club's budget is spent on the course. Current cost increases of supplies, labor, environmental protection are driving many facilities to the wall, he said. To cope best with the stringent technical and economic demands of operation of these days it would make sense to put a scientifically oriented person in charge.

published in his column in a recent issue of *Florida Golfweek*, Dick Demarest, pro at Sara Bay Country Club in Sarasota, wrote in favor of Carey's stand against licensing.

"For the past several months, I have enjoyed reading your column, especially those referring to the licensing of PGA professionals. Based on the information which I have had, I am inclined to agree with your stand in the matter," Demarest wrote.

"What 'sticks in my craw' however, is the apparent necessity of many writers in publications which are distributed about the state to publicly criticize golf professionals in a rude, snide and sometimes downright untruthful manner. Every professional in the state is being painted with the same brush as being greedy, incompetent, self-serving and unable to qualify for his job," he said.

"It has been my good fortune to get to know many Florida PGA professionals. They are, in the huge majority, honest, genuine, capable and serious men . . . serious about doing the best job possible, wherever they are located, and serious about helping their members and patrons get more enjoyment out of this great game of ours," he said.

"They are capable in their teaching abilities and in advising golfers on the desirability and quality of the merchandise they have to offer for sale. They are honest with themselves and their golfers in what they earn because, with very few exceptions, no Florida PGA member is going to be able to live in the 'high rent district' from the proceeds of his employment as a golf professional," he said.

"I will grant you there are probably some incompetent PGA members. The fine programs introduced by Dr. Gary Wren, PGA director of education, and his most able staff are rapidly improving the caliber of PGA members. I know many of the men who are pushing for PGA licensing. I respect their thinking because they are honorable, sincere and capable PGA members who believe licensing is a step in the right direction for our profession," he said.

"And so, I really feel the time of 'ridicule the PGA' is over," he said.



W.I.N. with NITROFORM® and save!

W.I.N. with Nitroform® nitrogen . . . and save! In lower cost per pound of W.I.N.



Reed & Perrine bags it!



HERCULES Turf and Horticultural Products
INCORPORATED Wilmington, Delaware 19899

Circle 128 on free information card

Seven-Day Meat Payment Bill Opposed by Club Association

National Club Association president James J. Clynes has submitted a statement to the Senate Committee on Agriculture and Forestry opposing a bill that would require all private clubs and others to pay for purchases of meat and meat products within seven days from date of invoice.

Florida Pro-of-the-Year Views Licensing Issue

The Florida PGA Section pro-of-the-year feels pros in his state have been getting a bad rap from many writers in golf publications, some of it brought about by the current licensing issue in that state.

In a letter to Bill Carey, executive director of the Florida State Golf Association, that Carey

CLASSIFIED

Rates: All classifications 50¢ per word. Box numbers add \$1 for mailing. All classified ads must be received by the Publisher before the 10th of the month preceding publication and be accompanied by cash or money order covering full payment.

BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively golf courses transactions. We also do golf course market value appraisals. McKay Realty — GOLF AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

HELP WANTED

PUBLIC COURSE — Northern outskirts New York City require head pro. Manage shop, carts, repairs, teaching. Salary — commission. Prefer present Asst. pro. write: Professional Golf Purchasing Corp., 380 Park Avenue South, New York, N.Y. 10010.

MANUFACTURES REP NEEDED to call on pro shops with water activated hand-warmers. A must for every golfer. 10% commission. Scotty Mfg., 14139 21st Avenue North, Plymouth, Minn. 55441.

MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$14.50; 18 x 9.50-8, \$14.75 plus F.E.T. Send for our complete tire line. All sizes available. Golden Triangle Sports, Inc., 6317 Library Road, Library, Pa. 15129. Phone 412 835-6898.

GOLF COURSE DESIGN and renovation, irrigation system design and modification of existing systems, cost estimates. William M. Martin, 2009 Southshore Drive, Benton, Arkansas 72015. Phone 501 778-4452.

POSITIONS WANTED

CLASS A PGA golf professional, age 26, desires position. Presently employed as pro-manager. Experienced in pro shop sales in large-volume shop. 3½ years experience. Resume on request. Box 69, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

CLASS A PGA GOLF PROFESSIONAL seeks new employment at active club,

either private or public. Age 35, 12 years experience in all phases of golf course operations, including complete management of entire golf course and club operation. Presently employed as pro-Supt. Available immediately or in spring of 1976. All replies answered and kept confidential. Box 56, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

CLASS "A". P.G.A. professional, 25 years, fully experienced teaching, clinics, golf shop operation, merchandising, golf course maintenance, tournaments, power cart maintenance. Available 1976 season. Box 64, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

JOB WANTED, Class A P.G.A. pro, married, one child, 20 years experience, golf pro and greens superintendent, good teacher, promoter. Box 63, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

P.G.A. SENIOR PROFESSIONAL desires position to assist head professional with teaching merchandising, clinics, tournaments, excellent teaching and sales ability. Box 65, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

FOR SALE

USED GOLF CAR CLEARING HOUSE. We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association. 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

FOR SALE — 18 hole championship golf course with automatic irrigation system. Buildings (clubhouse, Pro Shop, two maintenance buildings and two story residence) and equipment in new condition. Dining room and cocktail lounge overlook course with seating 180. Banquet room — 80. 142 acres with 40351 frontage on U.S. Highway in Chicago Area. \$2,000,000. Terms available. Call Leon McNair 312 554-1100.

ESTABLISHED SEMI-PRIVATE, 6100 yds., 18-hole rolling golf course, 125 acres, in West Virginia. Semi-automatic

watering system. Modern clubhouse with pro shop, dining room, beer license, and locker rooms. Liquor license available. Modern carhouse with storage for fifty carts. Excellent maintenance barn and new equipment. Maintenance equipment and carts presently valued at \$175,000.00. Total price \$600,000.00 29% down, will finance balance. Box 70, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

RANGE BALLS, 1000 dozen, year old, PCR, excellent condition. Will sell in smaller lots. Baehmann's Golf Center, 1122 Hwy. 143, Cedarburg, Wisconsin 53012. Phone 414 377-0768.

NEWS OF THE INDUSTRY continued

Tulsa Pro Has New Idea For Pro-Am Golf Tourney

Buddy Cook, head pro at Tulsa Country Club in Oklahoma, recently staged a pro-am/pro-member tournament that proved very successful at his club and created a lot of interest.

He ran two events during an originally scheduled \$11,000 tournament. The format not only drew a strong professional field, but also involved 100 Tulsa Country Club members as well. The pro-am division consisted of the professional and a scratch amateur of his choice playing their best ball against the field. The division was made up of 50 touring and club pros from Oklahoma, Texas, Arkansas, Missouri, Kansas and Colorado. The quality field of professionals included touring pros Bob Dickson, Labron Harris, Jr., and Bob Stone. Prominent club professionals were headed by Warren Smith of Cherry Hills Country Club in Denver; Buddy Phillips of Cedar Ridge Country Club in Broken Arrow, Okla.; and Rives McBee of Los Colinas Country Club in Irving, Texas.

The second division of the event consisted of the professional, the scratch amateur and two Tulsa Country Club members playing to full handicaps. The title in the division was determined by the two low nets of the foursome.

GOLF COURSE ARCHITECT'S GUIDE

GOLF COURSE BUILDERS OF AMERICA



**JAMES
IZATT**
N. Vancouver, says:

"For quality golf construction seek a member of the Golf Course Builders of America."

Request a free biographical-pictorial directory of the nation's leading builders.

GOLF COURSE BUILDERS OF AMERICA

725 15th St.N.W. / Washington, D.C. 20005

Phone 202 / 638-0555

Circle 154 on free information card

GOLF COURSE CONSTRUCTION

Building throughout the U.S. and
Central America. Contact us.



IBERIA

EARTHMOVING SERVICE, INC.

IBERIA, OHIO • Ph. Galion, O. 419 468-5454

Circle 151 on free information card

MADDOX

CONSTRUCTION COMPANY

GOLF COURSE CONSTRUCTION BY CONTRACT

Since 1924!

P.O. BOX 66
ST. CHARLES, ILL.
312-231-2665

212 W. FAIRCHILD
DANVILLE, ILL.
217-442-2411

Circle 150 on free information card

Future Golf Course Design Is Predicted by Architects

In the future members of the American Society of Golf Course Architects see generally shorter courses, courses designed for versatile maintenance equipment and courses created for the average golfer. The long, monster courses which have been so prevalent will give way to shorter courses measuring anywhere from 5,000 to 6,600 yards. With less length to challenge brute strength, golfers will need to devote more concentration to accuracy and strategy.

Among the architects forecasting shorter courses is William W. Amick of Daytona Beach, Fla. He predicts "the trend to shorter courses to save land, cut costs, reduce playing time and to better fit the average player's game. These same forces will increase the percentage of executive courses built."

Land availability is an obvious factor in the anticipated reduction of course acreage. Yet, in this survey, the most frequently cited reason for shorter courses was the average golfer's ability. "Forget trying to toughen courses for the pro," says William H. Johnson of Rialto, Calif. "Less emphasis on big courses; more attention to comfort-

able play for normal golfers," stresses William H. Diddel of Carmel, Ind.

Certified Superintendents Number 13% of Eligibles

About 13 percent of eligible certification candidates have passed the test of the certification program of the Golf Course Superintendents Association of America.

The program was initiated in 1971, and 32 candidates became certified the first year. The second year saw a jump in certified superintendents with 65 more taking and passing the test. There were 60 more in 1973, but only 31 in 1974. In 1975 a total of 65 more superintendents became certified, bringing the total to 250.

Florida Superintendents Learn EPA Restrictions

Florida golf course superintendents got the latest word on new pesticides and water controls at the recent Florida Turfgrass Conference held at the Sheraton Towers in Orlando.

Superintendents learned at the session that the Environmental Protection Agency has recently

ruled that golf courses will be classified as commercial control applicators and must get a new kind of permit. Palmer Maples, president of the Golf Course Superintendents Association of America, said enforcement of the ruling has been left up to states to enforce and that the states are now trying to determine how to implement it.

Dr. John Strayer, professor at the University of Florida and pesticide program coordinator for the state of Florida, said county agents will notify superintendents as programs are developed for the new pesticide application permits. He said the old "restricted pesticide permits" will not be transferable. He said one person at each course must be certified and be available whenever pesticides are being applied. He said the state will develop classes which superintendents or their representatives must attend to qualify for the permit and then will set a time for testing before issuing the permits.

New water permits are also in the offing in Florida. Water management districts are now registering all who use more than 10,000 gallons per day, the superintendents were told by Rod Cherry, of the Southwest Florida Water Management District.