

AUGUST 1976 VOL. 51, NO. 8



5 Idea file

6 Personal

7 News

Labor Department's Office of Federal Contract Compliance throws the private club industry for a loop with its proposed policies affecting federal contractors . . . the Consumer Product Safety Commission looks into golf car safety standards . . . foodservice operators may be interested in a dispute between a Cleveland equipment company and the Federal Energy Administration . . . EPA's Russell Train claims regulation is here to stay . . . clubs are not affected by the recent Supreme Court ruling on racial discrimination . . . Atlanta Athletic Club superintendent looks at his course the morning after the U.S. Open . . . Power Track, Custom Crest join forces . . . Fansteel changes hands . . . New firm gives away free ballwashers . . . Maryland tax cuts to private clubs are in jeopardy.

Features

THE ALL-STAR GOLF BUSINESS BOARD

Getting to the grass roots of the industry, GOLF BUSINESS has assembled some of the most knowledgeable club managers, club professionals and superintendents in the nation. They'll offer more editorial ideas to make this magazine more tuned with the trade. Meet them and read their views of this business.

STRETCHING CLUB FOODSERVICE DOLLARS WITH TRADITIONAL THROW-AWAYS

Are you throwing good food products down the drain? For years, foodservice operators have discarded these juices and by-products without much thought. Now, though, with a tighter economy nothing can go to waste. A. C. Bartolotta reports.

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PROFILE OF THE INDUSTRY

Polling hundreds of clubs and courses around the country, GOLF BUSINESS gets inside the industry with a comprehensive survey of what is happening. From foodservice to fertilizer, golf balls to beverage service, pros, club managers, superintendents and independent owneroperators tell how they are doing this year. Staff interviews add to this must reading.



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HARRY GRAY: CMAA PRESIDENT SPEAKS HIS MIND ON MANAGEMENT

With nearly 40 years in the hospitality business, Harry Gray has seen many of the changes clubs have undergone through the years. Now president of the CMAA, Gray talks to Managing Editor Nick Romano about where the industry is going and how his association will deal with it.

CONGRESSIONAL COUNTRY CLUB: AN IMAGE OF SERIOUS BUSINESS

Gaining notoriety as the site of the PGA championship this month, the Congressional Country Club, outside Washington, D.C., is a full-service operation. GOLF BUSINESS goes to the club and interviews management personnel to get their thoughts on their club. and what makes it work so well.

DESIGN: RATING THE GOLF EQUIPMENT YOU SELL

Product information is an important aspect of club sales. The pro must know as much as possible about the equipment he has in his shop. Understanding those complex theories of design is the theme of this piece by designer Dick Semple.

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FRONT COVER: GOLF BUSINESS looks inside the industry, starting on page 32.

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