

CLASSIFIED

JOBS OPEN

WANTED: Assistant Golf Course Superintendent. 18-hole, semi-private. Advancement to superintendent during 1974 season, if qualified. Prefer college grad with experience as an assistant. Send resume to: Gerald L. Hanko, TIMBER TRAILS COUNTRY CLUB, 11350 Plainfield Rd., LaGrange, IL. 60525.

JOBS WANTED

GOLF PROFESSIONALS, husband and wife. Complete pro-shop operations. Ten years experience. Continental U.S. Write Box 503, % GOLFDOM.

MARCH GRADUATE TURF MANAGEMENT program seeking position Course Superintendent or Manager. Desire west of Mississippi. Contact C. W. STINSON, 2776 NW 12th Ave., Albany, Oregon 97321. Phone: 503-926-0280.

BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively with golf courses. McKAY REALTY - GOLF AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

ATTENTION: GOLF PROFESSIONALS. Wanted: Pro-only equipment. Balls, Clubs, Close-outs, etc. Need large quantities. Will pay cash. Write Box 501, % GOLFDOM.

REAL ESTATE

NEED LESSEE for Club house, 9-hole Private Course in Northern Black Hills. Write BOX 9, Belle Fourche, SD 57717.

18 HOLE GOLF COURSE, including 40 acres for development. Southern suburbs of Chicago. REAL ESTATE CENTRAL, Box 57, Homewood, Ill. 60430. 312-799-7020.

WANTED TO BUY: 9-Hole Golf Course. Prefer scenic with residence under \$200,000. Write Box 502, % GOLFDOM.

WANTED TO BUY

WANTED—4 wheel club cars, prefer tops, not essential. Must be clean and in good shape. Competitively priced. Phone—(205) 537-4312. Write: SPEAR SALES SERVICE, Box 34-E, La Pine, AL 36046.

GOLF EQUIPMENT-NEW

GOLF CAR TIRES. Absolutely supreme quality. Toughest, heaviest tire ever made. Money returned if you don't agree. 18 x 8: 50 x 8 or 18 x 9: 50 x 8 Rib, \$10.00. Traction \$10.50. Tubes \$3.95. NORTH WEST SALES, 931 MacKenzie, Sunnyvale, CA 94087.

USED GOLF CARS FOR SALE

40 ELECTRIC TAYLOR DUNN GOLF CARTS. 4½ years old—Excellent condition \$475.00 each, \$425.00 on group basis. Tom Bryant 12336 Penn St., Whittier, Calif. 90602. Call nights 213-698-1150.

USED GOLF CAR CLEARING HOUSE. We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association. 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$11.39; 18 x 9.50-8, \$11.62. Send for our complete tire line. All sizes available. GOLDEN TRIANGLE SPORTS, INC., 6317 Library Road, Library, Pa. 15129. Phone (412) 835-6898.

FOR SALE—Good Used Golf Range and Miniature Golf equipment. Balls, wire backstops, etc. Send inquiries to JAMES PORT, 35036 Cannon Rd., Chagrin Falls, Ohio 44022.

RATES: Minimum at \$13.44—20 words or less; additional words 81¢ each; in boldface type 91¢ per word. Ads Payable in Advance. CLOSING DATE: 20th of 2nd month preceding issue. No classified advertising offering new merchandise or equipment will be accepted.

Use of GOLFDOM box numbers counts as 5 words. Response to these ads only should be addressed to the box #, % GOLFDOM Classified, 380 Madison Avenue, N.Y., N.Y. 10017. Replies are promptly forwarded to advertisers. Those requiring more than 10¢ postage, the additional postage for forwarding must be supplied. Send ad copy and payment to: GOLFDOM. Attn. M. C. Ansbro, Class. Adv. Mgr., 380 Madison Ave., N.Y. 10017.

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Stamford Municipal GC, Stamford, Conn., Cornish used GCS. He says design plans were sent to Cook, whereupon GCS predicted certain "tie-up holes." Cornish incorporated GCS conclusions into his design changes and later applauded the playing smoothness of the completed course which GCS had helped make possible.

But other course designers surveyed by GOLFDOM were not as positive about GCS as Cornish. Architects who attended the GCS presentation at the American Society of Golf Course Architects in Jamaica seemed generally indifferent to GCS as a practical design tool. The problem of convincing architects that GCS will do what Cook says it will, is two-fold, according to golf course architect, Roger C. Rulewich, of Montclair, New Jersey: "It is hard not to be suspicious of Cook's previously developed data on playing time. He doesn't factor in enough variables to allow for different sections of the country," says Rulewich. "Most architects set great store by their own intuition when it comes to hole design and would be loath to change their thinking based on Cook's computer simulator until there is more substantive evidence available that the system works."

Some of the other GCS presentation attendees voiced similar suspicions but for the most part they indicated a wait-and-see attitude.

At present, Cook's innovation seems to be swimming against the current of a "Catch 22." Golf course architects are reluctant to try GCS until more examples of its success are forthcoming; yet, there will be no successes or failures if course designers don't use it.

One encouraging fact about GCS, however, is that the cost of the service is relatively low. Maybe that factor will induce some course designers to take a gamble on it before waiting for proof that it will succeed. □

EDITOR'S NOTE : Don Cook is president of Donald B. Cook & Associates. His firm, located in New Brunswick, N.J., provides management consulting in industrial engineering, operations research, and systems design and installation. Cook is a registered professional engineer.