

CLASSIFIED

BUSINESS OPPORTUNITIES

GOLF BOOM IN GERMANY. Need capital for first public Driving Range-Golf Course; Development assured! Equipment sales included in profit! Write % DONALD FIEBING, 11051 Meads Ave., Orange, Calif. 92669.

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively with golf courses. McKAY Realty—GOLF AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

GOLF EQUIPMENT-NEW

GOLF CAR TIRES. Absolutely supreme quality. Toughest, heaviest tire ever made. Money returned if you don't agree. 18X8: 50X8 or 18X9: 50X8 Rib, \$10.00. Traction \$10.50. Tubes \$3.95. NORTH WEST SALES, 931 MacKenzie, Sunnyvale, CA 94087.

JOBS WANTED

P.G.A. PROFESSIONAL available. Thoroughly experienced all phases. Excellent player, teacher, promoter. Consider Pro-Superintendent. 20 years experience. Age 40, married. (517) 723-6595.

PRO-SUPT. Extensive experience in all phases of Pro-shop and course operation, including construction, good player and excellent teacher. Presently employed. Resume and references supplied on request. Write Box #602, % GOLFDOM.

MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$11.39; 18 x 9.50-8, \$11.62. Send for our complete tire line. All sizes available. GOLDEN TRIANGLE SPORTS, INC., 6317 Library Road, Library, Pa. 15129. Phone (412) 835-6898.

REAL ESTATE

FOR SALE—Eighteen-hole Course. Midwest. Three-quarter million people. Additional land for sub-dividing. Write Box 601, % GOLFDOM.

REPRESENTATIVE WANTED

COMPLETE GOLF UMBRELLA LINE. Exceptional opportunity, Hot selling styles—Immediate delivery, Liberal Commissions. Contact: Allan S. Birnbaum—President, BILT WELL UMBRELLA COMPANY, The Empire State Building, 350 5th Avenue, New York, New York 10001. Phone 212MU4 7181.

RATES: Minimum at \$13.44—20 words or less; additional words 81¢ each; in boldface type 91¢ per word. Ads Payable in Advance. CLOSING DATE: 20th of 2nd month preceding issue. No classified advertising offering new merchandise or equipment will be accepted.

Use of GOLFDOM box numbers counts as 5 words. Response to these ads only should be addressed to the box #, % GOLFDOM Classified, 380 Madison Avenue, N.Y., N.Y. 10017. Replies are promptly forwarded to advertisers. Those requiring more than 10¢ postage, the additional postage for forwarding must be supplied.

Send ad copy and payment to: GOLFDOM. Attn. M. C. Ansbro, Class. Adv. Mgr., 380 Madison Ave., N.Y. 10017.

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must not get inside cart signs or off car paths where provided;

2. Two bags and two riders only on all cars;

3. Repair all ball marks and replace all divots;

4. Help find lost balls;

5. Explain "letting people through" and demonstrate where necessary;

6. Act always in a courteous manner as an arbiter of rules. Example: Shirts must be worn on the course at all times;

7. At times, we must remove people from the golf course because of their misconduct or lack of skill. Removal should be a last resort. This can be done effectively. Example: We have group lesson plans available and would like to have you play when you are more skillful;

8. A positive program to encourage proper pace of play must begin on the first tee and continue with management supervision being extended to the entire course;

9. Maintenance practices that tend to encourage slow play must be submitted in writing to the management at the close of your shift;

10. The utmost discretion and diplomacy must be coupled with the necessary degree of firmness to perform effectively as a golf ranger;

11. Periodically we will time our golfers on various holes with a stopwatch, beginning when the foursome tees up. They will be told after holing out the elapsed time for playing the hole, and suggestions for improvement will be given in a diplomatic way.

Although the task of writing a procedures manual may seem formidable, don't put it off. The initial effort and investment in time will be returned many fold. □