



C.J. SULEWSKI, vice president for growth planning and development for Johns-Manville, was appointed chairman of the board of General Sprinkler Corp. In addition, W.D. GACHES, formerly general manager of Johns-Manville Irrigation Corp., was appointed executive vice president of General Sprinkler. J.L. COSON, president of General Sprinkler, remains as president and general manager. General Sprinkler Corp., of which Buckner Sprinkler Company is a division, was acquired, along with two affiliates, Fresno Brass Works and Catalina Machinery and Equipment Company, by J-M in March.

BILL TAVENER has been appointed a ProTurf rep of O.M. Scotts & Sons for north central California. Covering the Dallas area is GARY MCELVANEY; JERRY GOULD covers the Mid-Atlantic area.



McElvane



Tavenner



Gould

ALBERT S. ALEXANDER has been appointed territory manager of Dunlop Sporting Goods, Sports Div.,

for northern California. GARY R. GIGLER becomes territory manager for central California and LEW SHEARY for eastern Nebraska and Iowa.

BILL J. WARREN has been named southwest regional sales manager for the Weather-matic division of Telsco Industries, Dallas. His territory includes Texas, Oklahoma, Arkansas, Louisiana and western Tennessee.

ROBERT LEE joins Alsport, Inc., Norwalk, Ohio, where he will be responsible for design and engineering on existing products and design concepts on new products.

RONALD B. POPE has been appointed vice president of administration of Golf Tech, Inc., Lomita, Calif. Previously, he was product manager.

KENNETH I. BOYCE has been appointed marketing services manager of Victor Golf, a division of Victor Comptometer Corp., Morton Grove, Ill. He will be responsible for sales promotion, public relations and advertising activities at Victor Golf.



Boyce

WILLIAM AUSTIN moves up to the post of eastern zone sales manager of General Battery Corp., Reading, Pa. CLARENCE ROLLINGER has been appointed manager of the company's new plant at Selma, Ala.

JOHN T. SINGLETON and JOSEPH SARKISIAN have been promoted: Singleton to manager of golf course sales and Sarkisian to Northeast district manager for the Moist O'Matic Div. of The Toro Company in Riverside, Calif. THEODORE D. MATULA has joined Toro as district manager of a newly-formed East Coast territory, which extends from Pennsylvania through Georgia.

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The same attitude exists with respect to watchman services at a clubhouse where the watchman does not clock his rounds hourly on an approved watchman's clocking device and the clocking stations are located in every remote area of the clubhouse.

If your country club is having problems in placing sufficient fire insurance on a high-valued clubhouse or the rate appears to be excessive of that which management would like to annually pay, perhaps it would be worthwhile to study the various approved fire protection systems. These will not only afford reduced rates for the insurance, but protect the club's property.

Every club should take the time and effort to consult with the local rating bureau about the various ways in which it may reduce its fire insurance premiums. Rating bureaus are usually helpful in pointing out the approved systems and in advising the percentages by which various systems will reduce premiums. No country club should ever undertake to install a protection system without prior approval of the rate-making authority. To install a system, then learn that it does not qualify, would be a costly undertaking if no credit were realized after it was completed. □



Joe DiFini (left) poses proudly with DiFini Originals staff member Suzie Maxwell Berning and her husband, Dave, following Suzie's capture of the Women's Open title.