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Golf Ball Wash in
Your Ball Washers



COSTS AS
LITTLE AS 2¢
PER WASHER
PER WEEK

- Keeps golf balls sparkling white
- Pays off in player satisfaction
- Helps stop rust in washers
- No unpleasant odor—ever!

Reduce costs with other
DBA maintenance aids . . .

**DBA GENERAL PURPOSE
MACHINE CLEANER**

Speed shop maintenance work by quick, easy removal of oil, dirt and grease from metal parts. Easy to use—available in 1 or 5 gal.



DBA SEALSTONE[®]

A real work saver—dries to hard semi-gloss finish to give long-lasting beauty to stone, slate and similar type flooring. Easy to apply—available in 1 or 5 gal.

Order from your Dealer or write direct

DBA PRODUCTS CO., INC.
22 Skokie Hwy. Lake Bluff, Ill. 60044

For more information circle number 178 on card

DIVOT-FIXERS

Golfers insist on good greens! Furnish them with a **DIVOT FIXER** and they will do their part helping you maintain these beautiful greens.

DIVOT FIXERS are now available in both aluminum and highly polished nickel steel, with standard imprinting "FIX BALL MARKS ON GREENS THANKS—YOUR GREENS COMMITTEE." Samples furnished upon request.

Prices effective Jan. 1, 1968 (plus shipping charges):

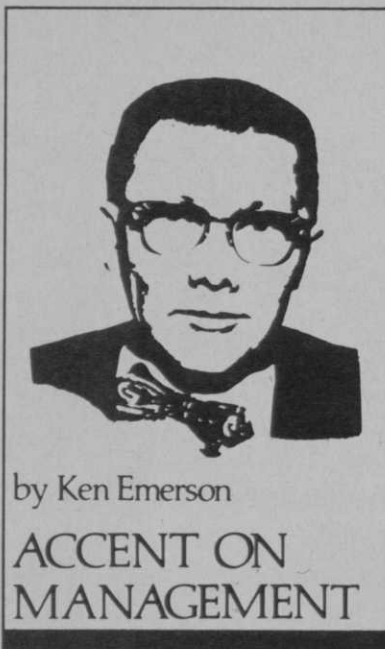
Nickel steel (FOB Des Moines)	Aluminum (FOB Des Moines)
100 — \$20.00	100 — \$12.50
250 — 35.00	250 — 25.00
500 — 52.50	500 — 40.00
1000 — 95.00	1000 — 75.00

SORRY—NO IMPRINTS

Woodside Golf & Park Supply Co.

Des Moines, Iowa 50313

For more information circle number 207 on card



by Ken Emerson

ACCENT ON MANAGEMENT

NCA's annual conference

In a departure from the activities of previous years, the National Club Assn.'s 1970 annual meeting will span a two-day period, convening on February 2d and 3d at the Mark Hopkin's Hotel in San Francisco, with an additional program being presented in conjunction with the Club Managers Assn. of America on Wednesday, February 4th.

Getting an early start on activities, NCA's board of directors will meet Monday morning prior to the full membership meeting.

Following the annual meeting, the new board of directors will meet to elect officers for 1970.

Monday evening a special cocktail party will honor retiring directors, the association's new officers and Congressman and Mrs. John Dent.

Tuesday's program, which is open to both NCA members and to non-members, begins with a morning long panel discussion on union and labor techniques and the Fair Labor Standards Act. Featured on this portion of the program will be Harry J. Keaton of the law firm of Rutan and Tucker.

At noon a special luncheon will feature Congressman John Dent

of Pennsylvania. Congressman Dent is chairman of the General Subcommittee on Labor and has long been the majority party's floor leader in labor legislation affecting wages and work standards. He will take this opportunity to review some of the principal features of the new Minimum Wage Bill of 1970. Pre-registered NCA members will automatically be entitled to attend the luncheon. Others who are interested may obtain tickets at the Mark Hopkins on Monday and Tuesday morning.

On Tuesday afternoon NCA will air the vital issues of Civil Rights as they concern private clubs. Preliminary to conference, each registrant will receive the legal background of the issues involved at conference. The association will give those parties who disagree with our industry an opportunity to present their points of view, after which the club position will be stated. When the issues have been presented, the audience will be able to ask questions of all participants through the moderator.

The tax clinic, through the cooperation of CMAA will be presented as a part of CMAA's Wednesday afternoon program on February 4th. The purpose of this scheduling is to make it possible for the maximum number of club managers to attend.

Appearing again for the NCA will be Jack Janetatos, partner of the firm of Baker and McKenzie, who serves as counsel for both associations. Mr. Janetatos will fully review the Tax Reform Act of 1969 and its affect on private clubs. In addition, he will discuss the latest information on state and county excise and property taxes and what the industry may expect in the way of future tax problems.

During the remainder of the CMAA conference NCA will maintain a hospitality suite at the Mark Hopkins to enable interested club managers and officers to discuss their problems. □