



NEWS OF THE INDUSTRY

Professional Golf acquires Two companies

Professional Golf Company announced agreements to acquire two companies active in the leisure time market: Toney Penna Company, a golf club manufacturer, and Nylon Fabricators, manufacturers and suppliers of Duckster nylon brand of rainwear, warmup jackets and ski clothing. The amounts of cash and stock involved remain undisclosed.

Already planned is a First Flight brand of clothing for golfers which will be marketed nationally through pro shops.

The Toney Penna TP brand of woods and irons will be marketed by the First Flight sales force of Professional Golf; the line will continue to be available only through golf professionals and pro shops.

True Temper opens Distribution center

True Temper Corp. opened a new \$2,500,000 distribution center at Saybrook, Ohio. Covering 200,000 square feet, the center's order entries are made by data phone, closed circuit TV and computer programming. Inventory of finished goods is all computerized and is operated from a central data processing center in the Cleveland-based home office.

NGF officers; directors named

At the National Golf Foundation annual meeting, April 17 at the Summit Hotel in New York, the following board of directors was elected: William Bommer, Vaughn Clay, Arthur Goettler, Joseph Graffis, William Holmes, William Kaiser, Fred Koehler, Howard Nannen, Robert Rickey, and E.R. Woolley. Officers elected are:

Robert Rickey, president; William Bommer, vice president, and Arthur Goettler, secretary-treasurer. All three served last year.

B. Hayman on the move

B. Hayman Company, Inc., has transferred all operations to its new home at 9525 Sorenson Ave., Sante Fe Springs, Calif. The new headquarters covers 1½ acres, with 25,000 square feet reserved for the executive and sales offices, show floor, parts department, repair shop and loading docks.

The company also announced that it had opened an office-warehouse complex in Honolulu, Hawaii. The new location, covering 5,000 square feet, includes office, showroom, warehouse and repair facilities. Also included are parking facilities for visitors and customers. Reportedly, all lines presently handled by the company will be available at the Honolulu headquarters. Walter R. Hine is general manager of the Honolulu office and Edward Morita has been appointed sales manager of the entire area.

Obits

Theron L. Gustin, 81, died in Buckingham, Pa. Considered a pioneer in the power lawn mower industry, Mr. Gustin owned the Philadelphia Toro Company.

Joseph Whitehead, Florida representative for Alfco Rokeby Company, died in Ft. Lauderdale, Fla., March 3rd.

Private club slated For Ocean Reef

Harper Sibley, Jr., developer of Miami's Jockey Club, and Morris Burk, a Florida builder, have

purchased Ocean Reef island from William and Roger Baker of Minneapolis, Minn., in a multi-million dollar transaction. Also part of the purchasing group is John Doerge, a Cleveland investment banker. The purchase price is undisclosed. To be called Ocean Reef, the resort will be open only to members.

The plan, according to Sibley and Burk, calls for the building of two new golf courses: an 18-hole championship course designed by Robert Van Hagge and a nine-hole course, which will be completed and ready for play this fall. The courses will be under the direction of Bob Toski. Included as plans are: construction of condominiums, a marina, tennis club, restaurants, scuba and underwater diving school.

At present, Ocean Reef, just north of Key Largo, consists of a private residential section comprising about 400 homeowners, several Villa communities, hotel and harbor facilities, recreational facilities, including an 18-hole golf course, tennis courts, a skeet range and swimming facilities. Only about 25 per cent of the 2,000-acre island is developed.

NCA elects officers

William S. Roach, founder and organizer of the Mill River Club, N.Y., was elected president of the National Club Assn. at its annual meeting.

Elected vice presidents were: Maurice Hessian, Minneapolis Athletic Club; Edward Drew, Quinpiack Club, New Haven, Conn.; and Willard Steger, River Oaks CC, Houston. Cyril F. Brickfield, Bethesda CC, was elected secretary-treasurer.

Elected to the board of directors were: George Delp, Lancaster CC, Lancaster, Pa.; Daniel M. Layman, Union League of Philadelphia; and Louis L. Szep, Oklahoma City Golf and CC.

Hold-over board members are: J. C. Ashbee, Skyline CC, Mobile, Ala.; Rae A. Clark, Monroe GC, Pittsford, N.Y.; Sam Dunham, Ft. Douglas Club, Utah; John Halkett, Olympic Club, San Francisco; Frank G. Hathaway, Los Angeles Athletic Club, Los Angeles; Charles W. Jones, Sand Point CC,

Seattle, Wash.; Paul J. McGraw, Country Club of Ithaca, Ithaca, N.Y.; Roy M. Niel, Jr., Princess Anne CC, Virginia Beach, Va.; Joseph P. Tonetti, Somerset Club, Boston; William A. Tucker, Lauderdale Yacht Club, Fla.; Clem Young, Cleveland Athletic Club, Cleveland.

On its own

Club Car has been reorganized into a separate corporation and will use the name, Club Car, Inc. The company has been a division of Stevens Appliance Truck Company. W. P. Stevens, Jr., will head up the company as its president and treasurer. Other officers and directors elected are: Mrs. W. P. Stevens, Sr., chairman of the board and director; Robert L. Balfour, vice president-marketing and sales; Dwight W. Parken, vice president-engineer and plant manager; Edward H. Eggersman, secretary; J. Thomas Jones, comptroller and director.

Both companies will continue to operate in adjacent plants with

the Stevens family active in both operations; but they will operate as separate corporations. The reason for the move, it is said, is due to the rapid growth of Club Car.

The Canadian Club Car is now being manufactured in Kingston, Ont., by Fairbanks Morse (Canada) with sales offices at 5700 Donahue St., St. Laurent, Que., as well as in Toronto, Calgary, Winnipeg and Vancouver.

Stauffer subsidiary

Stauffer Chemical Italia S.P.A. has been formed in Italy by Stauffer Chemical Company as a wholly-owned subsidiary. Construction has begun on a plant near Milan where the new company will produce a variety of agricultural and specialty chemicals for the European market.

Spalding forms subsidiary

A.G. Spalding & Bros., a subsidiary of Questor Corp., has formed Spalding Iberica, S.A., a

subsidiary which will allow Spalding to expand and improve distribution of sporting goods in Spain and to manufacture products and leather components for the firm's world-wide markets. Named managing director of Spalding Europa, based in Madrid, is John Gilbert, past international marketing director for Spalding. In this newly-created position, Gilbert will manage the Spanish operations as well as all other marketing and manufacturing functions of Spalding in Europe.

Where to golf?

The 1969 edition of "Where to Golf in Europe" has been published. The guide lists more than 500 golf clubs in 20 European countries and includes information on Israel, Morocco and Tunisia. Available in the United States and Canada from Golf Digest, Inc., 88 Scribner Ave., S. Norwalk, Conn., the guide retails for \$3.50.

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