INCREASE EARNINGS, SERVICE & SPACE Remodel your present storage space, bring your bag racks

WITH NEW Stafford VERTICAL BAG RACKS



U.S. & CANADIAN PATENTS

Your members will like the extra convenience and care. Your pro shop profits from 40% more space these racks make available.

Double unit shown holds 16 bags, size 2' x 4' x 6'-6" high, gives 12" x 12" space for bags. Single unit holds 8, size 1' x 4' x 6'-6" high. Sturdy steel. Bags set solid on tapered shelves.

- Wear and tear of golf bags is completely eliminated
- Damp bags dry faster no mildew
- Provides a neat appearance
- Faster, easier storage
- Easy to install and add more as needed —

Send us your floor measurements, we will plan a layout and quote you — no obligation.

THE A. G. STAFFORD CO. 2000 Allen Ave. S.E. • P. O. Box 287 Canton, Ohio 44701 • 216/453-8431

LETTERS TO THE EDITOR

Dear Sir:

I have just finished reading Dr. Ferguson's column in the September issue of GOLFDOM and, I must say, I felt as though you must have heard me discussing the subject. I am in complete agreement with everything you said in your article. In fact, we have put into effect, with complete satisfaction, many of the specific items you have mentioned.

My salary is \$13,000 per year. We maintain 160 acres of turf and have a full 12 months growing season. We overseed with 50 tons of rye annually. We have approximately 75,000 rounds of golf in our nine month period of play. We pay the highest wages (above union scale) of the 21 courses in this area and have the best benefits; as an example one month vacation per year. One year ago we completed automating our sprinkler system and reduced our staff by two people. The system will pay for itself in less than two years.

I have a mechanic and eight greenskeepers including the golf course foreman. We have nine men total for a municipal course, where the local clubs run from a low of 14 to 24. We do all construction work, sprinklers, rebuild greens and planting with this crew of eight men. I would also like to say that the mechanic is Caucasian, foreman and five greenskeepers are Mexican-American and three greenskeepers are Afro-Americans, and we have no racial problems.

I have been in the golf course construction business before working for the City of Palm Springs and I would put this crew of men against any in the country. The average length of service for the nine men is seven years and the city has only had the course 10 years.

We have cut back on manpower by utilizing new machines and products and increased our service to the golfer by some 30 per cent in two years. The city pays for any of the personnel to attend college night classes if it is in his line of work, and we have had several attend our local college.

I do most of the planning and part of the supervision and have a talk session twice a month so that all employees may express their ideas and viewpoints; this has been very helpful.

We expect to give our local golfers

another 30 per cent increase in service in the next two years, through planning efficiency and new innovations and equipment.

It seems as though I could go on and on and write a book about our operations, of which I am extremely proud.

> Floyd Enloe Dept. of Park & Recreation City of Palm Springs, Calif.

Dear Sir:

We here at Waterville Company, Inc., are sponsoring a major race at the end of March. Certain parties of high authority in the corporation, of which skiing is our major business, feel that we should use our golf course fairways as parking lots for the thousands of expected automobiles. I, as superintendent, know the damage this can cause to the turf and would like a letter from you, as a leading turf authority, expressing your opinion on the subject.

Bruce M. Andrew, Superintendent Waterville Valley Golf Course Waterville Valley, N.H.

Editor's note: Columnist Fred V. Grau replies: If the long-range forecast shows that the soil will be frozen solid during the event you could expect to park cars with minimum damage to the turf. Should there be heavy snow cover, which will call for chains and studded tires, you can expect reasonably heavy damage to the turf.

If there is a crust of frost in the soil and the temperature is moderate, all of us know what the condition of the turf will be after tractors have finished pulling the cars out of the mud.

Nothing has been said, however, about parking fees. Perhaps the income from parking fees will be high enough so that the club can afford to regrade and resod the fairways, providing there are no complaints from the members. If they were my fairways I would not want cars parked on them under any condition. Under pressure I would relent, but only if enough money were deposited in advance to cover costs of completely re-conditioning the turf. If damage was negligible or slight, the balance could be returned.