around go



by Herb Graffis

Pro shop sales this spring generally have been far, far ahead of previous records . . . Even at public courses where there are pros complaining about cheap club, bag and ball competition of stores, sales are much better than expected . . . Aluminum shafts, of course, gave top grade club sales the biggest boost they've had in any one year . . . Slow deliveries have been the big headache and the pro is taking the cussing from the man who wants to spend the money . . . Women's club business at private clubs this spring boomed at a rate indicating all the pros' patient, hopeful education to quality golf merchandise has begun to pay off tremendously . . . Reports from PGA business schools and PGA spring sectional meetings, from pro and pro salesmen, is that no manufacturer has an edge in the women's first class club market . . . There's no trade-in problem for pros on women's clubs . . . Pros simply tell the ladies to give their cheap clubs away now that they're getting quality equipment. There's absolutely no market for the used cheap stuff.

Pros are finding it easier to switch brands of clubs . . . They have been doing it more often in demonstrating that the pros' knowledge of the customers' game, the pro's intimacy and responsibility outweighs by many millions of dollars any other factor in influencing the golf consumer . . . Several times at the spring business studies of pros it was brought out that despite "pro only" lines in consumer advertising, manufacturers have a large amount of educational advertising to do to get pro merchants working with them.

The aluminum shafts had better work out well, if not miraculously, for enthusiastic buyers and the pros who sold the clubs . . . The clubs

were bought on the pros' say-so. ... Hubby Hubjan, pro at the famed old Onwentsia Club in Lake Forest, Ill., a very successful maker of custom clubs for his own members and members of pro friends' clubs, says the aluminum reduction of about 15 per cent in shaft weight and transfer of this weight to the clubhead is the biggest sales and performance point pros have been able to offer club buyers in years . . . His sales confirm his opinion.

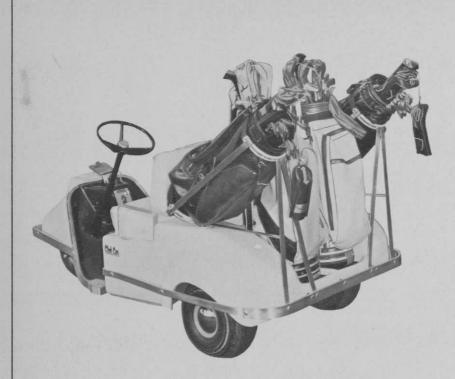
Hubjan, an excellent player and teacher as well as clubmaker, also is an adept publicist whose advertising policies all pros might well study . . . He was PGA 1965 Pro of the Year . . . Hubjan gets \$32 for aluminum-shafted woods and \$22 for aluminum shafted irons . . . He makes many clubs for women . . . He collaborates with pros at the women's clubs . . . He maintains that it's even more important for women than for men members to have the help of expertly fitted custom-made clubs.

Madison (Wis.) Park commission's new 36-hole southeast courses have been christened Yahara Hills . . . "Yahara" is an Indian name . . . Park Commission members and others don't know what it means . . . Non-residents of Madison have to pay \$1 more than residents for a round . . . Demos Jones switches as pro to Robbers Roost GC, Beaufort, S.C., from Fripp Island GC where he's been two years . . . Ray Robison now pro at Countryside course, Youngstown, O.

Green Hill, Worcester, Mass., muny course to be rebuilt to plans of Wm. F. Mitchell . . . Contractors were asked to submit two bids; one for entire 18 holes with course closed during the work and the other for nine-holes being kept in play.

Dudley (Waxo) Green of the Nashville Banner was re-elected president of the Golf Writers Association, at the writers' annual meeting at the Masters . . . Roger Barry, Quincy, Mass., Patriot-Ledger was re-elected Waxo's backstop as first vice president . . . Bill Shirley, Los Angeles Times was elected second vice president ... John Bibb, Nashville Tennessean, who's across the hall from Green in the Nashville Temple of Public Intelligence, was re-elected treasurer ... No secretary was elected to succeed the late Charles (Father) Bartlett . . . A portrait of Charley, painted from a masterly photograph Eldo Thompson shot for Golf World, was unveiled by Bartlett's son Mike, at the working press inner sanctum . . . The artist's job was great . . . Bob Jones wrote the dedication that's beneath the picture . . . Cliff Roberts and Bob had the sweet thought of naming the room the Bartlett Press Lounge . . . In the Bartlett Press Lounge at the Masters there are a lot more interesting expert interviews of tournament contestants than the TV stuff you hear although the richly paid TV guys certainly are no dummies . . . What the golf writers need is somebody like Cliff Roberts to discover them for telling in ears what the camera tells to eyes . . . The writers' stories built up the Masters so it became a prize television property ... Now only Henry Longhurst, a British golf journalist, gives a touch of Grade A ear reporting, in a Cantabridgian accent . . . Articulate and vivid American golf writers are shut out . . . That's one reason why so many U.S. TV presentations are becoming dull.

The de Vicenzo scorecard error Continued on page 10



MONEY BAGS

New 4-bagger — Money-Maker

It's as simple as this: if you've been renting a 2-bag car for \$7, you can almost double your rental income by getting \$12 for our new 4-bagger. And each golfer pays less!

Double your fleet capacity?

Yes. And with less cars. You go through those peaks of demand—for tournaments, corporate outings and other special occasions. You probably have to beg, borrow or rent additional cars. Our new 4-bagger will accommodate twice as many golfers, double your fleet capacity. No more begging.

Most golfers want exercise, too!

For the first time, a foursome or threesome can rent one car. Most golfers want exercise, without fatigue. With our 4-bagger, each member of a foursome can walk 9, ride 9. Each golfer in a threesome is able to ride 12 holes.

Advantages of the 4-bagger

- Doubles your income potential with less initial investment
- Doubles fleet capacity for those periods of peak usage
- Eliminates caddy problem
- Reduces cost-per-rider on rentals
- Expands market to threesomes and foursomes
- Satisfies golfer's need to exercise, without fatigue

Pay yourself with a demonstration.

The name of the game is profit and our new 4-bagger doubles your potential. Call or write us today for a demonstration. That's free.

Club C	CLUB CAR DIVISION — Stevens Appliance Truck Co. Box 897, Augusta, Georgia Send technical bulletins: "Care and Feeding of Golf Car Batteries," etc. We'd like a CLUB CAR demonstration
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CITY	COUNTY
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Limited Number of Distribut	orships Available. Write for Details

made the 1968 Masters one to be long remembered . . . Roberto's admission''I am a stupid'' put him into a lot of distinguished amateur golfing company because of a long outgrown silly rule that makes the pencil mightier than the clubs.

Fred Corcoran and Golf magazine editor Ross Goodner covered the need for modernizing golf rules in February issue of Golf so well, the Masters case made them look psychic . . . Corcoran is tournament chairman of the International Golf Association which since the beginning of its Canada Cup international pro team competition in 1953 never has had a scorecard error although it's had players from 39 different countries . . . The first Canada Cup victory was won by the Argentine team of Roberto de Vicenzo and Antonio Cerda . . . Tournament officials of the host countries check the card and there is care, no haste, in the checking with the players, most of whom are separated by language out-of bounds-from officials.

Stroke play is a comparatively recent innovation in golf . . . It is first mentioned in golf history (vide "A History of Golf" by Robert Browning) as scoring at St. Andrews in 1759 . . . By that time golf with its scoring method of match play had been a popular sport in Scotland for 300 years . . . So don't be in a hurry, in another 300 years the USGA and R&A will catch up with the change in conditions that knocked Roberto out.

As Joe Dey said on TV, the

Won't you help us?

Although GOLFDOM tries to reach everyone responsible for golf club operation—manager, president, pro, superintendent, etc.—we can't help but overlook a few persons who should be seeing the magazine. You can help us by passing along your copy to those associates or staff members who might be directly interested. Such an increased readership should be beneficial to both of us. Thanks.

player is responsible for his score ... Then why not have him record his score instead of having another player do it? . . . Why not have him go into the press room and be interviewed by reporters who can tell the difference between 4 and 3 on a card instead of rushing a close contender for a golf championship past a scoring table for a TV show . . . Smart TV direction, it seems to me, would have had a close-up of the de Vicenzo and Goalby scorecards, as "unofficial," of course, before tournament officials had checked the cards.

The unfortunate and avoidable part of the deal was that the Aaron scorecard was in error and de Vicenzo paid the penalty . . . To believe that Tommy Aaron didn't have enough to think about playing his own game without having the responsibility of keeping another's score is not giving young Mr. Aaron credit for being a normal, real smart mortal . . . I have kept score for a "fellow-competitor" and have asked "Pardon me, wasn't that a 10 instead of a 9?" and have the fellow-competitor call me names that would pucker the ears of the Rules of Golf committees of the USGA & the R&A ... I never have had to ask, "Wasn't that a 3 instead of a 4?"

A very tough part of the affair at the Masters is that golfers years from now will be asking "Who won the Masters when that South American was ruled out?" just as some lately asked, "Who won the Women's Open the year that Jackie Pung was ruled out by being handed a wrong scorecard... Betsy Rawls is the answer and Betsy also won the Women's Open in 1951, 1953, 1960.

We have seen the nature of the game altered by the legalized ball lifting and laundry jobs on greens . . . I have a recollection of another British Open champion, Peter Thomson, being disqualified by signing an erroneous scorecard handed to him at a Masters tournament . . . And of the man who kept the card being one of the most careful fellows in pro golf.

Continued on page 68



PHOTO COURTESY SAN DIEGO C.C. - OVERSIZE TIRES (AS SHOWN) OPTIONAL.

FOR 18 OF THE BEST-DRESSED GREENS... USE THE ROYER SUPERINTENDENT SHREDDER

For a top-notch top dressing that leads to plusher greens with truer putting surfaces, you just can't beat a Royer Superintendent Soil Shredder. It efficiently makes up any top-dressing formula in a single continuous action-raw ingredients in one end, top dressing out the other-at the rate of 15 cubic yards per hour. You can prepare and store or take the mobile Superintendent right to the green.

Equally important is the quality mix you get. Using a patented cleated-belt action the Superintendent breaks up lumps without damaging soil structure, mixes and blends thoroughly to eliminate formula stratification, cleans out oversize, and discharges a "Royerated" blend into a stockpile, truck or trailer.

When large amounts of coarse organic matter and small stones are present in the soil, further screening may be desirable. Here's where the Royer Powerscreen is important. This fine-mesh, vibrating screen receives the discharge from the Superintendent and produces a final mix that is uniformly textured and completely trash-free . . . a top-quality mix that allows powered top-dressing spreaders to operate at their highest efficiency by minimizing downtime. And, a mix that mats in (not off) the green to eliminate trashy aprons.

Detailed tips on operating the Superintendent and Powerscreen are con-

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tained in a booklet, "Golf Course Super-

intendent's Guide to the Use of Royer

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THE FINEST GREENS

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The cost of STOLONS over the cost of seed is insignificant compared to the overall cost of the establishment of a golf course. Why be satisfied with anything less than perfect greens only obtainable from purestrain STOLONS.



For more information circle number 182 on card

have one thing in common

... moves water... prevents overly wet or dry areas that encourage wilt and disease

For more information circle number 270 on card

Graffis

Continued from page 15

That de Vicenzo card is something for the USGA Golf House museum.

Bob Jones. The Greatest, was not able to get out on the course or on TV to be seen by the millions to whom he still is golf's "verray parfit gentil knight" . . . Many to whom Jones is Top Man in golf history never saw him play . . . Bob is in bad physical condition but sfill the same brilliant personality mentally.

The Golf Writers' annual tournament and party at the Dunes Club at Myrtle Beach, S.C., is the best of all sports writers' affairs. even though the multi-millionaires who've gone into pro football, baseball, basketball, hockey, etc., have presented some gorgeous wing-dings . . . This affair, just as a pre-Masters gathering of the golf writers, got millions of dollars in nationwide space for Myrtle Beach and made the place the number one stop for golfers between Florida and the northern courses . . . When there was a rumor that Myrtle Beach might not want the writers there were a half dozen Carolinas and Georgia coastal golf resorts eager to be hosts to golf's ink-stained wretches.

But the Dunes Founding Fathers received the Yankee migrants the week-end before the Masters with the old southern hospitality and absolutely the best coastal cooking this side of Marseilles . . . Bob Drum in conducting the auction with Seagram, Schenley, National, as co-sponsors, did his funniest and most beguilding job . . . Des Sullivan of the Newark (N.J.) News was winner of the Harlow trophy for low gross with a one-over-par 73 and nobody was sore or wanted to check the scorecard . . . There was a bronze memorial tablet presented to Charley Bartlett . . . It noted his performance of taking 22 at the Dunes 13th home . . . Bob Drum wrote the inscription which ended with something about Father Bartlett counting every stroke . . . Charley always did that . . . The Drum inscription was a pretty thing that should go with that Granny Rice poem about the great scorer.

Some of the most effective pro



For more information circle number 155 on card



For more information circle number 224 on card

advertising I've seen this spring are the golf columns that are being written for small town papers . . . As for instance, that column John Danielson has been writing for the Lake City (Fla.) Reporter . . . He's making steady golfers out of many Yankee immigrants . . . And proving himself decidedly a community asset . . . Last winter and early spring we heard from a lot of pros who were teaching high school night classes in golf to older men and women who soon were to retire and wanted to take up golf . . . The way I've seen it is that the girls past 60 who have started golf in California, Arizona and Florida quickly get better than elderly male beginners.

Speaking of the always-youngfolks Jack Redmond, the veteran trick shot artist, is on his eighth around-the-world tour . . . Redmond has performed in 97 countries . . . Kenneth M. Kier has been engaged as pro by the Mid-Pacific CC, Lanikai, Hawaii . . . Mid-Pacific recently spent \$200,000 in renovating with course being up-dated to plans of Bob Baldock.

Cliff Cook from Kent (O.) State University course to pro job at new Belmont CC near Perrysburg, O. . . . Wm. K. Ritchey appointed Belmont manager . . . He came from Twin Hills G&CC, Oklahoma City . . . Toni Matt, former U.S. ski champion, becomes course superintendent and ski manager of Spring Green, a 3,000 acre year-around resort in Wisconsin surrounding Taliesin home of late Frank Lloyd Wright, famedarchitect . . . Robert Trent Jones designed Spring Green course now under construction . . . Matt has been superintendent at Quaker Hill CC, Pawling, N.Y. . . . Saginaw (Mich.) CC replacing old clubhouse with \$819,000 establishment.

Evansville, Ind., talking about building 18-hole public course surrounding Angel Mounds, which archeologists have been exploring as the site of Indian villages during 14th and 15th centuries.

Superintendents and their chairmen at numerous clubs have been discovering this spring that they overlooked an important need last fall in not planning and budgeting new bridges on the course . . .

Continued on next page



For more information circle number 210 on card

DIVOT-FIXERS

Golfers insist on good greens! Furnish them with a DIVOT FIXER and they will do their part helping you maintain these beautiful greens.

DIVOT FIXERS are now available in both aluminum and highly polished nickel steel, with standard imprinting "FIX BALL MARKS ON GREENS THANKS-YOUR GREENS COM-MITTEE." Samples furnished upon request.

Prices effective Jan. 1, 1968 (plus shipping charges):

Nickel steel (FOB Des Moines)	Aluminum (FOB Des Moines)
100 - \$20.00	100 - \$12.50
250 - 35.00	250 - 25.00
500 - 52.50	500 - 40.00
1000 - 95.00	1000 - 75.00

\$12.50 extra per order for special imprinting aluminum only), 1 or 2 lines, one side only. 1st line limit 26 letters and spaces. 2nd line limit 29 letters and spaces.

Woodside Golf & Park Supply Co.

Des Moines, Iowa 50313 For more information circle number 232 on card

B & W

C-U-T-P-R-O-O-F

Solid Range or resale ball HI-COMPRESSION

Brilliant Polyeurathene Finish Looks, Feels Like a Conventional Ball

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Samples Available On Request

PRO SHOP SPECIAL

LIKE-NEW STANDARD
GOLF BALLS SUCH AS
WILSON, SPALDING,
ACUSHNET, ETC. NEAR PERFECT
\$2.40 PER DOZEN

We feature a complete line of range, miniature, par 3, and Pro Shop equipment.



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For more information circle number 163 on card



Sturdy, attractive, won't rust, yet low in cost. Rake-Ezee stands erect on point, reminds golfer to rake trap. Fully guaranteed with tough plastic head. See your distributor, or write:

trap. Stands erect on

blunt metal point.



For more information circle number 181 on card

Graffis Continued from preceding page

Bridges for golf cars often were designed, built and located without any idea that the car traffic would reach its present volume . . . Many car bridges were built as expedients and now are in dangerous condition as well as unwisely located for turf wear and are within range of wild shots . . . Since the early years of golf car bridge building, superintendents have second-guessed bridge design as an aid in getting machinery, material and men quickly to places they're needed.

GCSA of Southern California names its officers for the ensuing 12 months: president Randall K. Andreason, superintendent, Meadowlark CC; vice president Richard Eichner, San Ana CC, . . . Three directors are to be chosen from the nominating committee's list: Nick Del Selva, Donald Fitz, Wm. Holden, David Mastroleo, Harold Mollon, Manuel Orozco, Ron Taborski, Art Warren, Jack Wear and Jerry Woffinden.

Johnny Spence signed as pro by Mid-Carolina Club, now building course and clubhouse at Newberry, S.C. . . . Maple Bluff CC, oldest course in Madison, Wis., is being modernized . . . Maple Bluff was one of the first courses in giving expert artistic attention to landscaping around the tees . . . Air landing strip to be built between the two courses of the Makaha Inn and CC in Hawaii . . . A helipad will be in front of the Inn . . . Island-hopping by plane is a major factor in the booming golf development of Hawaiian Islands.

Sam Emerson hired as pro by Beaver Hills CC, Cedar Falls, Ia. . . . Tuscon, Ariz., buys El Rio 18hole course and buildings from Henry S. Rosenberg and son, of Toronto, for \$516,000 . . . City will make annual principal and interest payments from 35 per cent of gross of green fees plus a percentage from concessions . . . El Rio is Tuscon's third muny course . . . Southern California GC is planning a pension program for employees of SCGA member clubs . . . SCGA also is preparing . . . Remodeling Mount Massive GC nine at Leadville, Colo., said to be highest golf course in U.S., at about 10,200 ft.

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- Axaline Putters
- Ball-O-Matic
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- Edmont-Hill Gloves
- Haas-Jordan Umbrellas
- Hinson Golf Bags
- Lamkin Leather Grips
- Matzie Putters
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Specialists .

Golf Course Construction

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CADDY-ROLL RENTAL SERVICE

Three Rivers, Michigan



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GREENS SUPTS.!!

PEAT

BUILDING GREENS IN '68

BUILD YOUR NEW GREENS THE RIGHT WAY. THE SOIL MIXTURE IN YOUR GREEN SEED BED IS THE HEART OF YOUR GREEN. SPECIFY THE BEST FOR YOUR NEW GREENS

REPEAT BRAND

HYPNUM PEAT MOSS

Approx. pH-6.0

REPEAT Brand Hypnum Peat Moss in your green seed bed will . . .

CONDITION ANY TYPE OF SOIL HELP PREVENT SOIL COMPACTION ADD LIFE GIVING HIGH NITROGEN HUMUS ADD ACTIVATED BENEFICIAL SOIL BACTERIA A STANDARD FOR GOLF GREEN

CONSTRUCTION

Sold by the cubic yard or in machine compressed bags.

For top dressing greens, try our Redi-Mix Brand complete top dressing-ready to use.

If you make your own—use Repeat Brand Black Cultivated Peat in your top dressing mixture. Write or call us for your needs.

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Al (Lefty) Mauro now pro at Sidnev (N.Y.) G&CC . . . Dr. John W. Douglas dentist at Punta Gorda, Fla., heads group planning to build 27-hole course for American Dentists' Club at Charlotte Harbor, Fla., on shore of Florida west coast's famous tarpon fishing bay . . . Club expects to have 1,500 members and motels and residential sites . . . Archie Mustoe now manager, Forest Hills CC, Reedsport, Ore. . . . Virginia Beach (Va.) city officials say they plan to interview eight architects before selecting one to design the city's proposed course.

Dave Cholto is new pro at Latrobe (Pa.) Elks GC . . . Joseph T. Aiello now manager Nemacolin CC in suburban Pittsburgh . . . He succeeds Ray Aschenbrenner who moved to Blairmont CC, Altoona, Pa., as manager . . . P.F. (Pat) Donadeo moves from Churchill Valley CC, Pittsburgh, to manager post at Sunnehanna CC, Johnstown, Pa. . . . Sun City, Del Webb company retirement community near Phoenix, Ariz., begins building its fourth 18 . . . Milt Coggins, Sr., is architect . . . Fielding Abbott is golf director at Sun City.

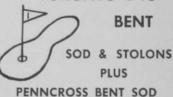
Charles Raisch now pro at State College (Pa.) Elks CC . . . He was pro manager at Sunset GC, Olmstead AFB, Middletown, Pa. . . . Bill Bisdorf goes to Grosse Ile CC in suburban Detroit, as pro . . . For nine years Bisdorf was pro at Green Gables CC, Denver . . . Carol E. Hansen, Bakersfield, Calif., building 18 east of Sanger, Calif., on King's river . . . It will be the Sherwood Forest GC . . . Hansen for past three years was pro at Stockdale CC, Bakersfield, Calif., and before that was pro at Kings River G&CC, Kingsburg, Calif. . . . George Kelec now pro-superintendent, Sunset GC, Middletown, Pa., recently taken over by Londonderry Township from Air Force.

Twin City G&CC, Rogers, Ark., closing after 33 years . . . Property was sold to Prairie Creek Development Corp. which is building 18hole Prairie Creek CC course and clubhouse and will give memberships to 150 of the Twin City members . . . Fred Vann will continue as pro . . . Victor Ross now pro at

Continued on page 78



GROWERS OF TORONTO C-15



All our bent is grown on sterilized soil to insure purity of strain and freedom from foreign grasses. H & E SOD NURSERY, INC. 4301 West Flossmoor Road Tinley Park, Illinois 312-798-2210





VACUUM In One Operation!

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E-Z RAKE Inc. P. O. BOX 295

LEBANON, INDIANA 46052 For more information circle number 239 on card Soda Springs (Ida.) CC... He was assistant to George Orullian at Idaho Falls... Art Wilson awarded three-year contract for managing golf course, operating pro shop and teaching at Sunnyvale, Calif., new muny course.

Hal Whittington, veteran Michigan pro, buys Clarklake GC at Jackson, Mich. . . . Bob Hanson succeeds Gene Root as pro at Lakewood CC, Denver . . . Hanson was pro at Woodmoor GC, Monument, Colo. . . . Harold Warriner, Wis-

consin amateur turns pro to take job at Maple Grove CC, LaCrosse . . . Larry Holloway now is promanager, Covington (Tenn.) CC . . . Larry Bradley signed as pro at Casa Blanca course, Laredo, Tex.

There aren't many more prosleft of the type of Herman Fiebig who died, age 67, a while back at Franklin, Mich. . . . He was owner of the Mason (Mich.) GC which now is operated by his son Ralph and Herman's widow, Louise . . . When he was eight he tagged along with his brothers to caddy at the Idlewild GC in suburban Chicago . . . The

caddymaster gave him a lady's light bag . . . When the kid finished the round he'd sit on a box by Cliff Booth's pro shop and listen and look . . . Booth took Herman as his assistant to Oakwood CC. Kansas City, Mo. . . . When Booth joined the Army in World War II Fiebig at 16 became the club's pro . . . Then he served as pro at clubs in Illinois, Indiana and Ohio before going to Knollwood CC in suburban Detroit where he was pro for 23 years; until 1954 when he bought the Mason club . . . Friendly, competent ''Fiebie'' was a genius.

Classified

JOBS WANTED

GENERAL CLUB MANAGER: Class "A" PGA Pro would like to phase out of teaching and playing and go in to Club Management—Married —52 years old—Location no Problem—Presently employed at fine club. Write Box #406, c/o GOLFDOM.

SALESMAN: Excellent Salesman now employed with big company—Would like territory calling on Golf Professionals—6 years, training as assistant Pro—4 years with large sporting goods company. Write Box #405, c/o GOLFDOM.

"We have the best greens and fairways in the southeast. They didn't get that way by accident. Class A PGA & GCSAA. Salary required \$13,500. Write Box #408, c/o GOLFDOM."

Green superintendent, 28 years old, married, 2 children. Knowledgable in all phases of course maintainence. Presently employed. Write Box #403, c/o GOLFDOM.

Superintendent desires to make change—considered one of the top Supt. in Chicago area. Write Box #398, c/o GOLFDOM.

PRO SUPERINTENDENT—Class "A" P.G.A.—G.C.S.A.A. Presently Employed. Desires Change As Pro-Supt. 9-hole Club or Head Pro 18 hole Club. South Only. Fully Qualified All Phases Golf Business—Turf Management. Can Build. College Graduate, Non-Drinker, Reliable, Dedicated, Objective. Good Teacher, Merchandiser with A-1 Credit All Companies. 7 years Experience 328, 2 yrs. Tifdwarf, 4 yrs. Bent. Regarded as One of Top 3 Head Pros and Turf Men in My Area. Capable of Earnings \$25,000 Range. Available For Personal Interview Now. Write Box #409, c/o GOLFDOM.

CLASS A P.G.A. PROFESSIONAL DESIRES HEAD PRO JOB. GOOD TEACHER AND PRO-MOTER. MARRIED. AGE FORTY-ONE, TWO CHILDREN. Billy Mann, 901 North Edwards St. Carlsbad, New Mexico TU7-1680.

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SALESMEN WANTED: That call on Golf and Country Clubs, to sell shirts, jackets, hose, hats

and caps. 10% commission. Write Box #348, c/o GOLFDOM.

Distributor for East and West Coast to handle established line of golf balls to pro shops and/or sporting goods stores. Must carry own stock and accounts. Write Box # 377, c/o GOLFDOM.

SALES REPRESENTATIVES—Established manufacturer men's sportswear—alpacas, shirts, jackets, shorts, opening new territories. Advise present territory and lines. Golf Division, Suite 6211, Empire State Building, New York.

GENERAL MANAGER experienced in Golf Course maintenance, clubhouse operation, Lighted Par 58 course in Orlando, Fla. Starting July 1, 1968. WriteBox #401,c/o GOLFDOM.

Sales Representative wanted—that call on golf course pro shops in the Southern California area to introduce new product. Write Box #400, c/o GOLFDOM.

REPRESENTATIVE WANTED by distributor of golf accessories. May handle as first or second line selling to pros only. Write Box #407, c/o GOLFDOM.

Representative Wanted: Need representative for complete line of Professional golf equipment calling on Pro Shops in Ohio. Send resume. Write Box #395, c/o GOLFDOM.

Manufacturers Representative Wanted: Territory covering New York State for complete line of Professional golf equipment. Send Resume. Write Box #396, c/o GOLFDOM.

"WANTED: Golf Course Superintendent for Private Country Club in S. California. 18 holes. Must know all phases of position. Year-round employment. Excellent fringe benefits. Send resume, photograph, all details. Write Box #410, c/o GOLFDOM.

MISCELLANEOUS

FOR SALE—18 Tee—9 hole Semi-Private Country Club. Pro Shop, Pool, New Club House complete with kitchen, dining, lounge, card rooms, etc. 15 minutes from downtown Phoenix, Arizona. Write Box #390, c/o GOLFDOM.

For Sale: 3 Model G 10 Worthington tractors: 1—1967—495 hours; 1—1965—top condition; 1—older model—rebuilt; 2 Jacobson putting green mowers. James Twohig, 36 Nevins Avenue, Longmeadow, Mass. Springfield area.

FOR SALE: Beautiful 18 hole Country Club. Located in Southwestern New York State. Excellent kitchen facilities. Cocktail Lounge and Spacious dining room. Swimming pool. New electric carts. Located in the vicinity of a resort. Write Box #397, c/o GOLFDOM.

Established 18 hole Par 3 course and driving range. Both lighted, \$80,000.00. Lincoln Highway, near Gettysburg. Write Box #404, c/o GOLFDOM.

1,000,000 Golf Balls Wanted: Used and/or cuts, premium prices, we pay freight, ship to "Strictly Golf", 320 N. Webster, Naperville, Illinois 60540, phone Fl 5-5353 a/c 312.

Close out sale: Range golf balls, in perfect condition \$2.00, near perfect \$1.70, club marks \$1.50. Also plain whites and name brands. Ti Fli Golf Ball Co., 1327 Washington Avenue, St. Louis, Mo. 63103. Phone Collect 314-CE 1-4352.

NORTHERN CALIFORNIA—For Sale: 3 year old 9 hole public golf course, architect designed and professionally built, in the heart of 800 acre successful prestige residential development, 1 hour north of San Francisco, located in the growing greater Santa Rosa area with 75,000 population. Write Stan Anderson, 400 Wikiup Drive, Santa Rosa. California 95401.

Professional wishes to buy or long term lease established driving range, 9 hole course or combination. Especially interested in locating in midwest. Write Box #399, c/o GOLFDOM.

GOLF COURSES WANTED: Want to buy a Golf Course? Want to sell a Golf Course? Write to us—We Specialize in Golf Course transactions. McKay Realty Co. Frank H. McCarty, Golf Consultant, 15557 N. East St. Lansing, Michigan 48906.

Wanted—Range Equipment, used Fonken Ball Retriever 3 Or 5 section. Clinton Golf Range, 7710 Old Branch Ave., Clinton, Maryland.

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