40TH ANNUAL CMAA CONFERENCE

Managers all set for L.A.

Besides a varied educational program, the CMAA Conference will also feature a semi-annual meeting of the CCM Committee.

The Club Managers Association of America will hold its 40th Annual Conference at the Century Plaza Hotel, Beverly Hills, Cal., Feb. 7-11.

A varied program will include six educational seminars, also a tax clinic, a consumer panel and specialized club roundtables. A distinguished group of speakers and instructors will be headed by James B. Somerall, president, Pepsi Cola Company, Dr. W. Ballentine Henley, provost University of California College of Medicine and Dean James Taylor, University of Houston.

This year's seminars will feature "Merchandising For That Extra Sale," Hans Praeger, Executive Chef, Lawrey's Restaurants, Los Angeles; "Committee Motivation," Dean Taylor; "Rhineland Recipes," Walter Haas, world-renowned German Master Chef; "Elements of Good Kitchen Design," Fred Schmid, kitchen design expert; "Services Banks Can Offer The Club Manager," Leonard Huck, vice-president, Valley National Bank, Phoenix, and a former club manager; "Work Smarter, not Harder," lecturer's name was not available at presstime. Walter Slowinski, Washington partner, Baker & McKenzie, legal counsel for both CMAA and NCA, will conduct the tax clinic.

The annual conference will also mark the semi-annual meeting of the Club Management Institute which is in charge of the Association's educational program, and the Certification Committee which awards the title Certified Club Manager to those managers who can meet its requirements of education, experience,

CMAA PROGRAM, DAY BY DAY

TUESDAY, FEB. 7	WEDNESDAY, FEB. 8	THURSDAY, FEB. 9
Registration	Opening Session	Seminars
Early Bird Matinee	Opening Luncheon	Marineland Tour & Lunch
Studio Tour & Lunch	(Men & Ladies)	(Ladies)
(Ladies)	Farmers Market Tour	Managers Reception &
National Club Association Meeting	(Ladies)	Luncheon
Welcoming Reception	Tax Clinic	Consumers Panel
	Specialized Club Roundtables Gold Rush Gala	California Night
FRIDAY, FEB. 10	SATURDAY, FEB. 11	SUNDAY, FEB. 12
Seminars	Country Club & Town	Farewell Breakfast
Ladies Seminar	Club Roundtables	
Remainder of day and evening	Ladies Fashion Show	
open	Managers Luncheon	
	Closing Session	

Formal Dinner Dance



Los Angeles' new Century Plaza Hotel will play host to the 40th Annual CMAA Conference.

and association activity.

Irvin L. Kingsley, CCM, manager, Bel-Air Country Club, Los Angeles, and general chairman for the hosting Southern California Chapter of CMAA will be assisted by Vice-Chairmen Emil Lepp, manager, Hillcrest Country Club (Hospitality); Eugene Seeber, CCM, manager, Los Angeles Country Club (Education); and Lee M. Seeger, CCM, manager, Lakeside Golf Club, Los Angeles (Administration).



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