## How much equipment is enough?

In recent years, many of the newly built courses have suffered because adequate equipment for maintenance was not provided for in the original budget. By the time this shortage was discovered, a number of the new clubs hadn't the money to correct the mistake. Although most of them are doing well, it will be some time before the equipment deficiency is made up and maintenance operations made adequately efficient.

On the other side of the coin, it is not unusual for older clubs to lack adequate equipment. This is no joke in an era when it is difficult to get competent labor and therefore all the more necessary to save all the time and labor possible by the use of modern equipment. In fact, it may be costing some clubs more per year to be without such equipment than the equipment itself would cost.

But what is adequate equipment?

When GOLFDOM saw that the equipment shortage of newer courses, particularly, had developed into a serious situation, we asked The Clapper Co. and Sawtelle Brothers, two experienced golf course equipment and supply companies in New England, to prepare a list of equipment essential for operation of an 18-hole course (see page 52).

The list called for equipment that, in the spring of 1964 in New England, cost \$56,000, excluding irrigation. That exact figure, of course, won't apply now, but many superintendents, we feel, will find the list invaluable in budgeting for new courses or to bring older clubs into good operating condition.

Revisions of the New England list are, of course, advisable to make it applicable to other parts of the country. GOLFDOM sounded out several superintendents in key areas. Here is what they recommended:

Major Fred Bove, supt., Brentwood

CC, Los Angeles, Calif., thought that the list might better be identified as "suggested equipment" rather than "minimum" as it is here described.

Bove commented that the 7-unit tractor and mower outfit depended on the topography of the course. Both the 7- and 5-unit fairway mowers, he added, might well be backed up by reserve units, as heavy play now demands speeding up the mowing operation. This reserve mowing equipment also called for another tractor.

The 3-gang fairway roller, Bove said, wasn't needed on southern California courses. He also thought that wise use of money would be made in fitting the general construction type tractor with a front-end loader, and by making the power sprayer listed one with a boom for large area spraying, a 150 gal. tank and 10 gpm pump.

Bove suggested the addition of three powered scooters or utility cars, a brush chipper, a chain saw, a hydraulic lift metal trailer and a flat bed trailer. To the listed miscellaneous items, he suggested adding two cup cutters, a cup setter, a cup-cutting guide, wheel barrows, flexible drag mats and ropes. He also advised that acetylene and electric welding equipment, a power sander and two cranes should be added to shop service equipment.

L. W. DuBose, supt., Houston CC, Houston, Texas made the general comment that by and large this was still a good list. To the fairways and rough equipment he suggested adding 1 General Golf Type Tractor (\$3,200), and substituting 1 Fairway Aero Blade at a price of \$675 for the Fairway Power Renovator listed. He also thought that 1-5 Unit Fairway Gang Mower (\$2,500) should be added to the equipment listed for Tees and Greens.

> Continued on page 54 See chart on page 52

| Minimum Essential Equipment for Standard 18-Hole Golf Course<br>(Prepared by The Clapper Co., West Newton, Mass., and Sawtelle Bros., Danvers, Mass.)   |  |   |  |
|---|--|---|--|
| FAIRWAYS & ROUGHS (\$18,100)1-7 unit Hydraulic Tractor &<br>Mowers7,0001-Dump Body General Golf Tractor 4,0001-5-unit Fairway Gang Mower2,500   | 1-Fairway Power Renovator<br>1-3-Gang Fairway Roller<br>1-Fairway Aerator  |   | \$600<br>700<br>1,100  |
| TEE & GREENS (\$9,400)6-Power Putting Green Mowers2,5002-Triplex Power Tee Mowers3,0002-Power Tee & Trimmer Mowers7503-Hand Trimmer Mowers150   | 2-Power Greens Aerators<br>1-Power Sickle Bar Trim<br>1-Power Vertical Mower   |   | 2,000<br>300<br>700  |
| Axes Pumps Pruners Funr<br>Adzes Snaths Seeders Crow<br>Forks Spades Scales Pulle   | 5-Rotary Trimm<br>1-Power Sod Cut<br>1-Power Spiker<br>1-36" Hand Fer<br>1-Soil Shredder<br>1-Power Saw<br>2-Runabouts (g.<br>1-Power Stump<br>1-Powered Fairw<br>1-Water Ballast<br><b>MENT</b> ( <b>\$3,000</b> )<br>nels Hose Tool<br>Bars Grass Wh | ter<br>t. Spreader<br>as Powered)<br>Cutter<br>vay Sweep<br>Roller<br>ols Soi<br>nips Sni<br>rs Soi | 500<br>600<br>400<br>1,200<br>2,200<br>450<br>1,100<br>50                |
| Jacks Burners Gas Cans Sod Edgers Snath Blades Ladders SHOP SERVICE EQUIPMENT (\$2,200) Vise Table Saw Pipe Threader Lapping Machine Ventilation Fan Welder Arbor Press Steam Cleaner Bench Grinder Bed Knife Grinder   |  |   |  |
| Drill Press       Work Benches       Paint Sprayer       Air Compressor       Reel Blade Grinder         HAND TOOLS       FOR REPAIR OF (\$1,600)       OF (\$1,600)       Cement & Concrete         Mowers       Roofs       Trucks       Roadways       Drains       Cement & Concrete         Sewers       Paint       Motors       Plumbing       Water Systems       Electrical Equip. |  |   |  |
|   | COST LIFE  | DEP.  | REPAIRS  |
| FAIRWAYS & ROUGH EQUIPMENT<br>TEE & GREENS EQUIPMENT<br>MISCELLANEOUS EQUIPMENT<br>MISC. ITEMS—HAND EQUIPMENT<br>SHOP SERVICE EQUIPMENT<br>HAND TOOLS   | \$18,100 10<br>9,400 5<br>21,700 10<br>3,000 5<br>2,200 10<br>1,600 5<br>\$56,000 71/2<br>100%   | \$1,810.<br>1,880.<br>2,170.<br>600.<br>220.<br>320.<br>\$7,000.<br>12.5%                           | \$ 905.<br>1,880.<br>1,085.<br>120.<br>220.<br>320.<br>\$4,530.<br>8.25% |
|   |  | 20%   |  |
| TEE & GREEN ACCESSORIES   | \$3,000  |   |  |

Portable Sprinklers—Hose, Greens & Tees \$3,000 Underground Complete Systems Manual—\$50,000. Semi-Auto—\$60,000. Fully Automatic—\$70,000

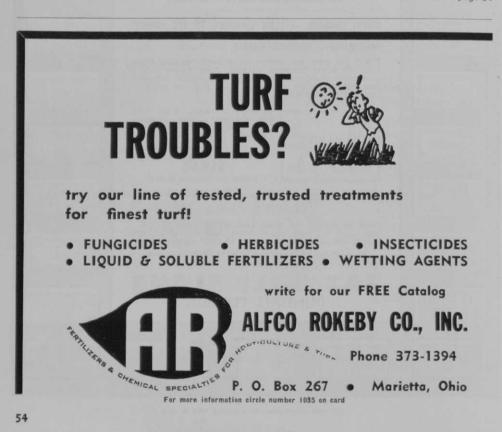
EQUIPMENT Continued from page 50 DuBose pointed out that the prices listed for the irrigation systems would be appreciably higher today. For his area he would list only two—a Manual at \$60,000 and Fully Automatic at \$100,-000. He did not think a Semi Automatic system would be suitable for use in Texas.

Ken Putnam, Supt. of Grounds, Seattle GC, Seattle, Washington commented that the list appeared to be quite complete for his area. He pointed out that the cost of some items seemed out of line. For instance, the vertical mower listed at \$700 would be purchased in his area for about \$200 (Ryan). He said that the automatic water system listed at \$70,000 would cost about \$85,000 now in his area. However, the last inventory figure taken at Seattle GC, Putnam said, showed a figure of \$55,000. So dollarwise, he considered, the list was still very much in line.

Ted Woehrle, supt., Beverly CC, Chicago, Illinois, commented on the 7-unit Hydraulic Tractor and Mowers in the Fairways and Roughs section on the list. He observed that you should never limit a tractor to one job and that you only need one 7 gang pull type and tractor. Woehrle suggested eliminating the 5-unit Fairway Gang Mower and adding one 7-unit Rough Gang Mower and one Ford LCG (\$2,500).

In the Tee and Greens section on the list, Woehrle considered that four Power Putting Green Mowers were enough. (The list shows six.) Under Miscellaneous General Equipment, he suggested reducing the number of Hand Broadcast Spreaders from three to two, and the number of Rotary Trimmer Mowers from five to two. He also suggested two Power Sprayers-one large, one small-not one as listed, and added two more items: 1 Power Sand Trap Rake (\$600) and 1 Trap Edger (\$200). Under Miscellaneous Items-Hand Equipment, Woehrle added 1 Shovel.

Charlie Danner, supt., Capital City CC, Atlanta, Georgia, made quite a few Continued on page 56



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## Palmer Enterprises add Japan to market

"Arnie's Army" shortly will include the Japanese, along with American servicemen in the Far East.

Almost as good a businessman as he is a golfer, Palmer is president of his own company—Arnold Palmer Enterprises which manufactures, markets and promotes a wide range of golf-related equipment, clothing, instruction materials, and driving ranges and putting courses.

An Arnold Palmer putting course, 18 holes complete in every detail, has been shipped to Tokyo.

Frank Abramoff, senior vice president of Palmer Enterprises who will supervise the installation of the layout in Japan, remarked at a recent press conference in the firm's Pleasantville, N. J., headquarters, that "shortly the sun will never set on Arnold Palmer golf installations."

There are almost 200 Palmer installations around the world. Most are built on franchise arrangement and operated under local control. All printed material connected with the courses is made available bi-lingually.

Palmer plans a chain in Japan. •

EQUIPMENT Continued from page 54 changes in the list. From the Fairways and Roughs Section, he eliminated the 3-Gang Fairway Roller; from Tee and Greens section, the Power Sickle Bar Trim; from Miscellaneous General Equipment section, the Proportioner w/nozzles and hose and the Water Ballast Roller.

Additions suggested by Danner were: Two more Power Putting Green Mowers; one more Power Vertical Mower, for the Rough, one 5 gang Blitzer Rough Mower (\$1,500) and one 90 inch Whirlwind Rotary PTO Mower (\$1,000); one Power Topdressing Screen (\$650); one Portable Electric Generator (\$350); one 1 Ton Power Roller (\$1140); two Fire Extinguishers (\$125); and one Power Rotavator (\$500).

As regards irrigation systems, Danner thought the Manual and Semi-Automatic were unsuitable, at least for his area. He saw as practical just the Portable Sprinklers and the Fully Automatic Systems.