

# Golf Business News

## New Bulletin on Wyandotte Turface

Improved growth for flowers, shrubs, lawns and potted plants is the subject of a new bulletin on Wyandotte Turface recently released by Wyandotte Chemicals' J. B. Ford Div. Directions for using Turface mixed with soil for nursery stock including potted plants, bench stock, and container-grown stock; for use in flower beds; lawn construction; and the planting and transplanting of evergreens, shrubs, trees, bulbs, or other types of plants are featured in the bulletin. For Bulletin F-6586 and additional information on Turface, write J. B. Ford Div., Wyandotte, Mich.



## Par-Ezz Markers Guaranteed Not to Rust or Discolor

New Par-Ezz tee markers are guaranteed never to rust or discolor. They are made of U.S. Rubber high strength "royal-lite" plastic, with colors molded-in. Available from Hill Engineering and Manufacturing Co., Independence, Mo., in Championship blue, Men's white or Women's red. Par-Ezz are sold in complete sets of all three colors or in sets of one color alone.



## Victor Net Around \$3 Million

Victor Comptometer Corp., Chicago, Ill., which manufactures a golf car along with several other products, had a net of \$3,009,000 in 1961 on sales of \$60,500,000. The figures reflect combined operating results for the full year of Victor Adding Machine and Comptometer Corp., which were merged last fall. Albert C. Buehler, chairman and pres., said that in 1962 the company plans to introduce a line of golf clubs with all-fiberglass shafts and custom-imprinted golf balls along with four other new products.

## the distinguished Magic Fleece® COUNTRY CLUB LINE



Write Today for  
Name of Your Representative  
**Magic Fleece®**

ROCKFORD TEXTILE MILLS, INC.  
McMINNVILLE, TENNESSEE

## Be Exclusive... with



You can offer 1962 CART-BAGS in a new "Rainbow Variety" of colors and bag designs — to give each member practically an "exclusive" on your course, a "personal" color and pattern! Your members enjoy, too, CART-BAG'S new easier-rolling wheels — polished aluminum, lighter, with wider, smoother tires... Also the unique Seat that doubles as a handy carrying strap.

4 MODELS  
Only \$32.50 to \$39.50

SOLD ONLY  
at PRO SHOPS



Write for the facts...

**SIT-N-REST GOLF BAG CORP.**

637 E. Center St., Milwaukee 12, Wis.

Get beauty teamed with durability and cleaning ease. That's Magic Fluff. It comes in a rich, oriental color blend to suit any decor. All orders are custom made to fit individual floor areas. Write for a *Special Trial Size Magic Fluff Mat Sample* . . . 17" x 32" \$5.00 postpaid.

SPIKE RESISTANT

**\*magic fluff**

\*Protected by Pat. No. 2338628

**H. M. WISE** DISTRIBUTOR OF QUALITY PRODUCTS AND SERVICE  
212 HELEN AVENUE — MANSFIELD, OHIO

**It's Perfect For**

- Club Rooms
- Locker Rooms
- Club Bars
- Pro Shops
- Hallways
- Entrances



**Munsingwear "Briefs" Sell Well at Pro Shops**

Munsingwear Slimu Support Brief and Slimu Mid-Thi, two items of men's underwear especially suitable to golfers, have become big sellers in pro shops. They were put into shop stocks at a number of winter resorts and were so enthusiastically endorsed by wearers that they've become standard items at many leading clubs in the central and northern states. The Slimu is an abdominal band with supporter and leg bands, soft, comfortable and washable. The Slimu Mid-Thi has Slimu features plus thigh length legs. Both undergarments lift sagging abdominal muscles, improve posture, relieve fatigue and give trimmer lines.

**Mallinckrodt Recommends Cadminate for Fairways**

Mallinckrodt Chemical Works, Mallinckrodt St., St. Louis 7, claims that Cadminate still is the finest dollarspot fungicide available, costing only 28 cents per 1,000 sq. ft. per month to apply. The company recommends using the product for fairways as well as greens. The suggested rate here is ½ ounce per 1,000 sq. ft. every 42 days. Supts. who have treated fairways at this rate report excellent results.

**Holscher Designs Device for Detecting Errors**

A new device that is designed to tell the player what errors he is making when he hits the balls is being marketed by Progressive Golf Products, PO Box 173, Burbank, Calif. Called First Flight Tel-A-Shot, it is attached to the face of wood clubs and indicates precisely where the ball has been hit. Bud Holscher, pro at Lakeside GC in Burbank invented the device which has an adhesive back and can be used over and over again. Tel-A-Shot is available in pro shops.



Holscher

**Con-Voy Pro Locations**

(See Ad on page 77)

The Con-Voy golf cart ad on page 77 of this issue doesn't give the location of the pros who endorse the cart. Marion Pfluger is located in Littleton, Colo.; Art Severson in Colorado Springs; and George Lake in Long Beach, Calif.



**CLOSE OUT**

Limited Number

New in Crate

**TERRA-CAR**

Golf Cars

7 HP Engine — Electric Start

Goodyear Terra Tires

**\$750.00 Each**

F.O.B. New Orleans

Literature on Request

**The Whalen Company**

P. O. Box 8057, New Orleans, La.

## NEW FOR '62 COLORED TOPS



**LADIES** — 70% Wool, 30% Nylon  
Stretch Peds #2850T Retail ....\$1.25  
**MENS** — Same as above (solid white  
only) #2855 Retail .....\$1.25

# Service

—to the  
**GOLF PROFESSIONAL**

**HORNUNG'S PRO GOLF**  
SALES, INC.  
Fond du Lac, Wisc.

### Par Master Nets Three Well Known Pros for Advisory Staff

Par Master, Inc., supplier of nets for home, range and course, now has an advisory staff made up of three well known pros, Al Geiberger, Shirley Spork and Joey Rey. Geiberger, from Carlton Oaks (Calif.) CC, is a well known tournament pro; Miss Spork is equally famous



Spork



Geiberger



Rey

as a teacher and a Ladies PGA tourney performer; and Rey, has established a fine reputation for his work with Junior golfers at Harding Park GC in San Francisco. Par Master produces and distributes the Envilon knotless net that, it says, withstands ultra violet rays and weather better than most nets. Its green color blends nicely into any golf background. Complete information on Envilon can be obtained from Par Master, Inc., PO Box 1512, Dept. B-1, San Mateo, Calif.

### Combines Power, Toughness



MacGregor's DX Tourney has been used by professionals who have won the PGA driving contest for four consecutive years. Its cover material is MacGregor-developed Permolec, a lightweight, thin material that the manufacturer says is amazingly resistant to

scuffing, slicing, cutting and abrasions. Ultra-white Resilicote, a special formula paint, is used as a finish on the DX.

### Matthews, Leonard Added to PGA Distributors Sales Staff

Ray Matthews, former Pittsburgh Steelers football star, has been appointed to represent the National PGA Distributors in Western Pa. and W. Va. He is a graduate of Clemson University and makes his home in Bethel Park, Pa. Another new Distributors rep is David C. Leonard, Mattoon, Ill., who covers Southern Ill., Mo., and Kans. for the firm. Leonard attended the U. of Illinois and Eastern Illinois U., where he was an outstanding golfer.



## TROUBLE FREE! RENTAL CART SERVICE

We furnish you all you need on rental share basis. No investment for you! We deliver and service carts regularly and keep them in good repair—FREE. Clubs not held responsible for damages, theft or breakage.

### CADDY-ROLL RENTAL SERVICE

Three Rivers, Michigan

## Fairway Mowing-Rough Control-Leaf Mulching

# WOOD'S ROTARY MOWER



27 MODELS  
AND SIZES  
TO CHOOSE FROM

**WOOD BROTHERS MFG. CO.**

19205 South 4th St.

Oregon, Illinois

### Jacobsen "Turf Commander" Is Ideal Mowing Tractor

The "Turf Commander", newly introduced by Jacobsen Manufacturing Co., Racine, Wis., is a highly maneuverable, "compact-size" mowing



ing tractor. It is powered by a 32 hp Wisconsin engine and features the exclusive Jacobsen out-front cutting principle in which all fully articulated mowers are ahead of the tractor wheels. The mowers cut up to an 11-ft. swath. The unit can be maneuvered for close trimming around bunkers, traps, shrubs, etc. A hydraulic system raises the mowers for rapid transport and the tractor body has space for carrying tools, fertilizers, etc.

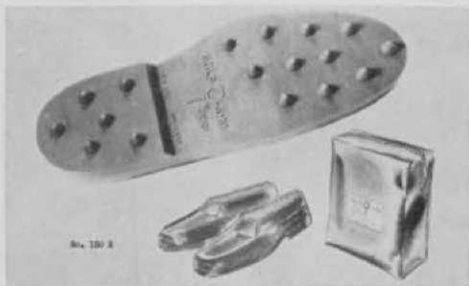
### Ford Tractor Catalog

A 20-page color catalog showing eight models of Ford tractors and 21 items of tractor-mounted Ford equipment has just been published and is available by writing Industrial Dept., Tractor

and Implement Div., Ford Motor Co., Birmingham, Mich. Included in the booklet are ten questions that tractor users will want to ask when considering purchase of new equipment.

### Golf-O-Shu Has Rubber Spikes

Golf-O-Shu is a lightweight overshoe with rubber spikes that fits over all shoes, even rubber, crepe and ripple soles. It is available in



small, medium, large and extra-large sizes. It makes a fine gift, being packaged in a box or colorful zipper pouch that can be carried in a glove compartment or golf bag. Golf-O-Shu is contributed by Torch Rubber Co., Inc., 1302 Inwood ave., New York 25.

### McMullin with Integrated

John McMullin, PGA tournament player, is representing Integrated Data Corp., Costa Mesa,

## Old Orchard Turf Nurseries

Old Orchard® C 52

### CREEPING BENT STOLONS

Ralph R. Bond — P. O. Box 350, Madison 1, Wisconsin

West Coast Branch: Cal-Turf Nurseries, Inc., Camarillo, Calif.

**THE GREENS ARE THE FOUNDATION OF ALL SUCCESSFUL GOLF COURSES**

# **EARTHMOVING**

## **MOORE, KELLY & REDDISH, Inc.**

**Complete Golf Course Construction**

**Roads, Lakes, Playing Fields, Irrigation Systems**

**Box 606, Orange, Va.**

**Tel. 7355**

Calif. in 11 western states. This firm provides an electronic handicapping service for golf clubs throughout the country.

### **Toro Offers Four Programs in Fleet Financing Plan**

A new fleet financing plan that eliminates the need for courses to make heavy initial capital outlays for power mowers, cars and bag carts has been put into effect by Toro Manufacturing Corp., Minneapolis. It is administered by Investors Diversified Credit Corp. and offers four programs. (1) For non-income producing equipment, it calls for only 20 per cent payment plus freight and tax and payments in 24 equal monthly installments; (2) Lease for non-income equipment requires a minimum advance deposit equal to the last six payments and offers a maximum lease length of 36 equal payments;

(3) Purchase of income producing equipment requires a minimum down payment of the freight and tax only, with maximum terms of 36 equal monthly installments. This plan extends an optional maintenance agreement and seasonal plans are available; (4) Income producing equipment lease plan calls for a minimum advance payment of freight and tax only, and provides for 36 equal lease payments. There is a maintenance contract with this and seasonal leases are available. Several other worthwhile



The Royal Red has been added to the U.S. Royal line of balls sold by professionals. Its thin wall liquid silicone center is wound with finest rubber thread, light tension compounded to give better performance for the easy swinging golfer. Its improved Cadwell cover adds to the ball's durability and the new Royaloc finish preserves the original whiteness.

features are included in the fleet financing plan, details of which can be obtained from distributors or the Toro company.

### **George Davis Price List**

Recently released is the price catalog of George A. Davis, Inc., 5440 Northwest Highway, Chicago 30. It shows prices for the complete line of turf equipment and supplies handled by the firm.

## **MOELTER CONSTRUCTION CO.**

**Standard and Par 3  
Golf Courses**

**Complete with Irrigation**

**Consultants with Paul N. Coates, GA.**

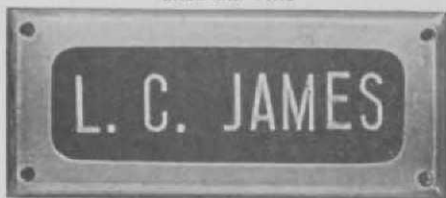
**HE-9-6052**

**STILLWATER,**

**MINNESOTA**

## **LOCKER NAMEPLATES**

**GREETER PINS**



*Samples and prices on request*

**KIRSCH CARD SERVICE**  
**BOX 222X, VILLA PARK, ILL.**

## PACKAGED SHELTER



100%  
STEEL

A spacious 10' x 20' x 7' port — built to last a lifetime! Perfect for golf courses, driving ranges. Bolts together in 1 hr. Needs no paint or special foundation. Satisfaction guaranteed. Write for brochure.

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**\$198**  
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**Golf Course Architect**

**Graduate Landscape Architect**

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1009 E. Heatherbrae  
SCOTTSDALE, ARIZONA

P.O. Box 493  
PINETOP, ARIZ.



Arnold D. Palmer is seen accepting his 13th bonus check from Wilson Sporting Goods Co. since winning the Masters in 1960. This one, presented by Joe Wolfe, the company's director of golf promotion, is, of course, for the 1962 Masters. Palmer's caddie, "Iron Man" Avery, wore No. 13 at Augusta. Palmer accepted the check on the 13th hole of the putting green during the Greensboro Open on April 13, which was a Friday. You'll note there are 13 letters in Arnold D. Palmer's name.

### Action-Free Culottes

DiFini action-free golf culottes are styled and proportioned for summer comfort. They are cut to a graceful length that flatters sun-tanned legs and slims the silhouette. The culottes are available in seven colors, have a side pocket and extra hip pocket. They are distributed by DiFini Originals, 18 W. 20th st., New York 11.

## ZOYSIA SEED

**Recommended for Fairways**

(See *Golfdom*, Apr. '60 p. 52)

Send for descriptive leaflet and wholesale prices.

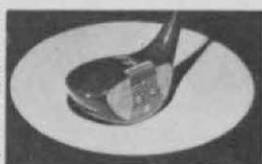
**HERBST BROTHERS**

SEEDSMEN INC.

678 Broadway, New York 12, N. Y.

### Ben Hogan Personal Wood

Recommended for pros and low handicap golfers is the Ben Hogan Personal Wood with speed slot design and club-head of handcrafted persimmon finished in rich, dark mahogany. The club has what is said to be the highly visible Accur-Aim face insert. The 1962 Hogan wood line also includes Speed Slot for men and women, Princess woods for women and the popular priced Ben Hogan 306 wood for men.

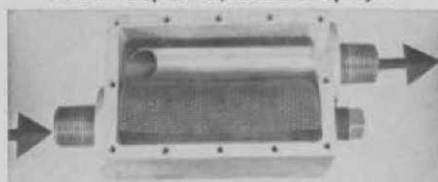


### Several New Features in Spalding's Executive Irons

Top-Flite Executive irons, companions to the Executive woods, feature a complete new head design, according to A. G. Spalding & Bros., Chicopee, Mass. They have new wide base lines, new "vertical" holding lines, and new pronounced "fanning" of the toes to give the finest line-up vision. The irons are synchrodyne for perfect matching and each club in the set is said to feel and swing alike. They are available with flexible, medium or stiff shafts. An auxiliary iron is the No. 10, an all-purpose wedge and sand club.

### M-K Self-Cleaning Filters

Attach to Sprinkler, Faucet or Sprayer



Can't rust, clog or get out of order!

For further information write:

**M-K FILTERS**

7850 Fond du Lac Rd., Rt. 2, Oshkosh, Wisc.



## WITTEK

for the best of the latest in

### RANGE-PAR 3 MINIATURE

#### EQUIPMENT - SUPPLIES - FIXTURES

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**Wittek Golf Range Supply Co., Inc.**

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## Specializing in Printing for Clubs and Pros.

CHARGE CHECK BOOKS  
HANDICAP CARDS and PANELS  
BAG and GUEST TAGS  
BULLETIN BOARDS

## Golf Score Cards

(WRITE FOR CATALOG)

**VESTAL-MONROE PRINTING CO.**  
701 S. La SALLE ST. • CHICAGO 5



### Jarman-Williamson Sales Meeting

Pro distributors and salesmen attending a recent eastern regional sales meet of the Jarman-Williamson Co. in Chicago were: (Seated from left) Phil Jaqua, Johnny Bass, Ballard Beasley, Bill Williamson, Bill Meyer, vp, Rob Wochos, general manager, Grant Remington, Don Duwe, Herb Peterson, Walt Cisco and Bob Storts. (Standing) Jimmy Withcer, Chick Renehan, Al Kennedy, John Watson, C. E. Danis, Ray Danis, Bill Schuchart, Dennis Dellis, Ren Smith, John Gibbons, Bud Williams, Joe Frasca, Ed Davidoff, Leo Proffit, Gene Duncan, Larry Kemper, Bob Chapman, Jerry Segerlund, Marvin DeLongy, Tom Force, Bob Schuchart and Jack Gibbons.

Plans for intensified promotion of the 1962 lines of Bag Boy and Play Day golf carts and Cart-Mate golf bags were revealed at the recent annual regional meetings of Jarman-Williamson Company pro distributors and company sales-

men. The western regional meeting was conducted earlier in Las Vegas. A week later the eastern regional meeting was held in Chicago with more than 30 attending.

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- Marketing
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Contact Manufacturer for  
descriptive literature and  
prices.

**BRIDGEPORT  
IMPLEMENT  
WORKS, INC.**

P.O. Box 397,  
Stratford 12, Conn.

### **Bogey Buggy Features Yardage Gauge**

Bogey Buggy, a one-seat golf car, engineered and built by Northwest Development Corp., Kohler, Wis., attracted a good deal of attention at the Chicago golf trade show. One of the interesting features of the car is a yardage gauge to show the player how far he has hit the ball. The makers claim it is practically maintenance free. Leasing, financing and insurance information can be obtained from Northwest Development.



### **Slat Mats for Kitchens**

American Mat Corp., 1802 Adams st., Toledo 2, O., is marketing a wood slat floor matting for use in kitchens and on refrigerator floors. It

# MURDOCK

## Anti-Freezing

### DRINKING FOUNTAINS HYDRANTS • HOSE BOXES

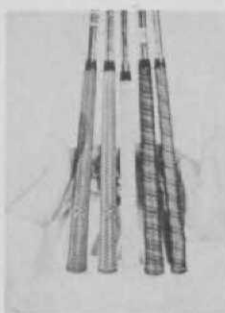
Write for **FREE CATALOG**

THE  
**MURDOCK MFG. & SUP. CO.**  
2488 RIVER ROAD  
CINCINNATI 4, OHIO

is made from selected hardwood, chemically treated to prevent rotting and warping. There are eight 13/16 in. thick slats per foot and the mats can be obtained in widths of from 24 to 72 inches. The mats are known as Wood Eze.

### **MacGregor Offers Leather and Rubber Grips**

MacGregor's MT Tourney beaded leather grip of extra cost, vat-dyed leather is 100 per cent impregnated with oil and resins to give permanent tackiness. The MT comes in burgundy with silver bead or in black with gold bead. Also available from MacGregor is the MT Tourney rubber slip-on grip. It is available in three color combinations: Black with white fill and red shield; White with black fill and red shield; and Black with gold fill and gold shield. Both leather and rubber grips are available in pro shops.



**ATTENTION: COUNTRY CLUB OWNERS,  
MANAGERS and PROS . . .**



**THE GOLF SHOE VALET** will aid you in keeping carpet and floor clean in clubhouse, pro shop and locker room. Cleans grass and mud from bottoms as well as sole edges of shoes.

Constructed of anodized aluminum frame with base brush of hard wood and heavy duty plastic bristles. Side brushes of high quality Tampico Fibre. All brushes removable, reversible, replaceable.

Available in Grey, Orange, Yellow. 1 unit \$19.95; 3 or more \$17.95 ea., FOB Huntington Park, Calif. Ship. Wt. 5 lbs. NOTE: Postage paid if check received with order. Guaranteed satisfaction or money refunded. The GOLF SHOE VALET is the shoe cleaner that gets the job done! A proven product.

**GOLF COURSE SPECIALTIES**  
P.O. Box 388, Huntington Park, California

### **COLBY PIONEER PEAT**

Products for building and maintaining golf greens are available for prompt shipment. **BLACK**—cultivated fine milled for top dressing.

Peat for building new greens.

**GREENS**—top dressing (1/3 peat - 1/3 sharp sand and 1/3 loam), or any required proportion.

QUOTATIONS on materials packed in plastic lined bags, or in bulk, gladly furnished.

**COLBY PIONEER PEAT CO.**

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**GOLF COURSE DESIGN  
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**EDMUND B. AULT**  
**GOLF COURSE ARCHITECT**

*Master Planning of  
Complete Site*

11607 Grandview Avenue  
Silver Spring, Maryland  
Whitehall 2-0716

**Re-Designed Hogan Umbrella**

Plenty of protection is given by the completely re-designed Ben Hogan EU 15 umbrella. It is color-coordinated to match the new Ben Hogan bags and comes in solid brave red, empire blue or purple. The umbrella is made of Zelan-treated cotton element cloth, is vat-dyed and completely water repellent. It has chrome fittings and the steel ribs are rustproof. A non-conductor shaft offers sure protection against lightning, according to the manufacturer. The umbrella is available only at pro shops.

**Sarazen's Choice in Etonic**

Gene Sarazen wears the Etonic deluxe cushioned shoe shown in the photo. Made by Charles A. Eaton Co., Brockton, Mass., it has full glove leather lining. Weather-sealed construction and sewn-in kiltie. The shoe is said to be exceptionally light in weight. It can be bought in pro shops.



**Par Golf Produces Matched  
Clubs in Aluminum**

A full line of matched aluminum woods is being offered by Par Golf Mfg. Co., Milan, Ill. Known as Parmetals, the clubheads are



made of high aluminum alloy and are anodized in seven different colors. No. 1, 2½ and 3½ woods for either right- or left-hand players are available for men and women. Men's clubs are swing weighted D-4 and are 42½ to 43 inches in overall length. Women's clubs are swing weighted C-7 and are 41 to 42 inches long. There also are righthand sets for Juniors ranging from 32 to 36 ins. The clubs are equipped with true-tempered chrome, stepped-down shafts and Pride or Pride Prolette grips.

Classified Ads • P. 157

Buyers' Service • P. 154

**MONROE**

**TABLE TRUCKS**

**FOLDING PEDESTAL TABLES**

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**PARTITIONS**

DIRECT-FROM-FACTORY SAVINGS to Churches, Schools, Clubs, etc. Famous MONROE folding banquet tables. Automatic locking. Easily seats 10 people. 94 models and sizes. FREE—NEW 1962 CATALOG. Color pictures on full line—folding tables, chairs, table and chair trucks, risers, portable partitions. Our 54th year. THE MONROE CO., 12 Church St., Colfax, Iowa

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JACKSON 6-4649

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JACKSON 4-4331

Engineers, Consultants & Installers  
Manual, Semi-Automatic or Automatic Controls

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Batavia, Ill.  
Danville, Ill.  
St. Charles, Ill.

### Brochure Contains Complete Info on Chamberlin Cars, Carts

A color brochure that gives complete information on its powered golf cars and golf carts can be obtained from Chamberlin Metal Prod-



ucts Co., Frankfort, Mich. All units are described in the booklet. Chamberlin, which claims to be the oldest name in golf carts, has been supplying equipment to golfers for more than 20 years. The company's Kaddie Karts and Caddy Cars are distributed and serviced nationwide and in Canada. Chamberlin has leasing and purchase plans tailored to meet the needs of any club or any individual.

### Eastern Gets Message Across With A Dozen Signs

The complete line of fairway guide signs made by the CourseMaster® div. of Eastern Metal of Elmira (N. Y.) has 12 different messages including tee signs numbered from 1 through 18. "Out of Bounds", "Motor Carts", directions, rules and other things are included in the messages. Custom made signs with any wording desired also are available from Eastern at a cost slightly above the charge for standard signs. The firm also makes Grafic-T-signs and Glo Color vinyl flags for greens. For further details write Eastern at 130 Harrison St., Elmira Heights, N. Y.



Triangle Conduit & Cable Co., New Brunswick, N. J., showed a net profit after taxes in 1961 of \$441,000, an increase of about \$122,000 over the previous year. Sales for the latter year topped the \$51,000,000 mark and were about \$700,000 higher than in 1960.

## C. D. Wagstaff & Co.

GOLF COURSE ARCHITECTS

DESIGN & CONSTRUCTION

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Phone: PA 4-2400



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*Golf Course  
Architect*

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Tel: Beckman 3-1023

NEW YORK, N. Y.

### Hill with Sportsman's

Dave Hill, who has been playing the pro circuit for about three years, has been added to the advisory staff of Sportsman's Golf Corp., Melrose Park, Ill. Hill won two tournaments in 1961, the Home of the Sun and Denver Opens.

### New Hilmac Club Cleaner Model

Hilmac Corp. Sheboygan, Wis., is offering a new Golf Club Cleaner that is available in both coin-operated and pro shop models. The coin operated model has been designed for public and semi-private courses. The pro model is said to cut club cleaning time by approximately one-half.

### Streamlined Handicap Service

Important price reductions have been made in the service charges of Integrated Data Corp., Costa Mesa, Calif. This company has been in the electronic handicapping service business since 1956. IDC has learned the many ramifications of handicapping through the servicing of more than 100 clubs and more than 1,000,000 individual handicaps. Information about its new "Compact" service can be obtained by writing to the company.

### Sewerage Commission Gets Smart; Reduces Milorganite Bag Weight

The new 50 lb. bag in which Milorganite is packaged is proving to be extremely popular with

volume users, according to the Milwaukee Sewerage Commission. The Commission was prompted to go to the new packaging weight because it was found that one man could handle it without danger of injury, something that couldn't be guaranteed with the former 80 lb. bag. Where the latter was used, it was found that it took two men to handle the bag, practically doubling labor costs. Tests have shown that the 50 lb. bag saves a good deal of time and money in unloading charges and there also is a reduction in breakage with the smaller bag. Fatigue factors also greatly favor the 50 lb. bag over the 80 lb. version.



Aquatrols Corp., Bryn Mawr, Pa., has given a \$100 grant for turf research to Purdue University, Lafayette, Ind. It was placed through Sheldon Betterly, Chantilly National G & CC, Centreville, Va., who won the right to name the recipient in a national contest.

## RALPH PLUMMER

GOLF COURSE ARCHITECT

Member, American Society  
of Golf Course Architects

6455 Woodstock Road • Fort Worth 16, Texas

Pershing 8-4215

## William F. Gordon

and

## David W. Gordon

Golf Course Architects

Doylestown, Pennsylvania

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American Society of Golf Course Architects

## WILLIAM P. BELL & SON

### GOLF COURSE ARCHITECTS

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of Golf Course Architects

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Sycamore 3-6944

ATLantic 7-2933

## ALFRED H. TULL

### Golf Course Architect

LARCHMONT, N. Y.

TEL. TE 4-4017

### JACK BENDER

Associate

Box 1932

PONCE C. C.

PONCE, P. R.

### Truckster Is A Workhorse

According to Cushman Motors of Lincoln, Neb., a div. of Outboard Marine Corp., its three-wheel Truckster has proved to be a real



workhorse at the Lochmoor GC, Grosse Point, Mich. for the last four years. It is a 6-day a week operator, according to Cushman, and is used to transport tools, hose, soil, paint, etc. and is invaluable in collecting refuse on the course and from around the clubhouse.

### Nutro Trademark on Spreaders

A broadcaster, feeder and spreader, and spreader, all bearing the 'Nutro' trademark, are

available through dealers handling products distributed by Smith-Douglass Co., Inc., Norfolk, Va. and Columbus, O. The machines are easy to handle and not only save application time but give even distribution of pelletized plant foods.

### Ryan's Mataway Solves the Slicing Problem

The Mataway, made by Ryan Landscaping Equipment Co., 871 Edgerton st., St. Paul 1, Minn. solves the

maintenance problem of how to slice and thin overgrown or sod-bound turf areas. Powered by a 9 hp engine, with two-speed transmission, the machine does a thorough slicing job regardless of turf or soil conditions, according to the manufacturer. Along with the Spikeaire, used to soften compacted turf, the Mataway can be used to prepare soil for seeding, fertilizing, watering, etc., and to help control erosion on banks.



## James G. Harrison

### GOLF COURSE ARCHITECT

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### **Certain-teed Acquires K & M's Asbestos-Cement Pipe Division**

Certain-teed Products Corp. has acquired the asbestos-cement pipe producing properties of Keasbey & Mattison Co., Ambler, Pa. Stockholders of Certain-teed will be asked to approve an increase of authorized common stock from 3,000,000 to 7,500,000 shares at a meeting on May 23 to complete the K & M transaction, and for other corporate purposes. Certain-teed looks upon the asbestos-cement industry as one with great growth potential and plans to expand its share of this market. K & M's four producing plants and its research center in Ambler were involved in the sale to Certain-teed. In 1961, K & M's asbestos-cement pipe div. had sales of \$17,350,000 and net earnings before taxes were \$2,313,088.

### **Certified Markets Insecticide and Power Sprayer**

Certified Laboratories, PO Box 2493, Ft. Worth, Tex., is marketing two new products for insect control. Secti-cide for control of flies, mosquitos and roaches is oil soluble and water emulsifiable and can be used in fogging and mist machines. Certified's new Comet Sprayer handles weed killers and detergents as well as insecticides. It is powered by a Briggs & Stratton 4-cycle, 2½ hp engine and comes equipped with a spray gun with four interchangeable orifices, and a boom attachment. Operating pressure is 200 psi and maximum pressure 300 psi.

### **Maneuverability Is Feature of Bailey Ball Picker**

The Bailey Golf Ball Picker, marketed by Eastern Golf Co., 2537 Boston rd., Bronx 67, N.Y., is operated from a tractor that has four



forward speeds and reverse and starts via recoil-type starter. It is a one-unit assembly that can be turned in a small circle. Optional attachments with the Bailey are a utility cart and special frame to protect the driver. Eastern also makes a lightweight hand picker that is pushed like a mower, or pulled. It weighs only 64 lbs., is of tubular construction and its wire basket is capable of holding about 200 golf balls.

### **Handles All K & M Service**

Charles H. Striegel has been promoted to sales service mgr. of the entire sales operation of Keasbey & Mattison Co., Ambler, Pa. Six districts across the country have come under the jurisdiction of Striegel, who has been with K & M since 1947.



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Nathan Pritcher, executive vice president-sales, (second from left) explains a new point of purchase display to sales representatives at the recent Consolidated Pipe Co. of America (Stow, O.) sales convention. Others in the picture (l to r) Jack Tate, sales manager; Carl Pearl, pres., and Pat Kelly, vp-manufacturing. Pritcher said Consolidated's sales have gone from \$5 million to \$65 million in 12 years.

**Rain-O-Mat Booklet Describes  
Underground Installations**

"What to Look for in Turf and Garden Watering Systems" is the title of a 12-page illustrated brochure just published by Rain-O-mat Sprinklers, Inc. The booklet tells how to keep installation costs of underground sprinkling systems down to a minimum by selecting a gearless, ball and anvil type of sprinkler which requires smaller pipe and fittings as well as less installation and maintenance labor. Illustrations of various installations, sprinkler and spray heads for turf, large lawn areas, flowers and shrubs are also shown. For a free copy address, Rain-O-mat Sprinklers, Inc., 11701 E. Washington Blvd., Whittier, Calif.



**Myers Adds Assistant Manager  
to Power Sprayer Sales Staff**

A new assistant sales mgr. for power sprayers has been appointed by F. E. Myers & Bro. Co., Ashland, O. He is Deane R. Woelffer, formerly an assistant marketing mgr. at Swift & Co. Woelffer coordinates sales of sprayers through Myers reps. He has a background in farm research and development and the custom spray application of chemicals used in general farming. A graduate of River Falls (Wis.) State College, Woelffer has degrees in agriculture and chemistry and has done graduate work in agronomy.

**Morning Mail Deposits  
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Send for Shipping Tags and Instructions

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For Sale — Nine picturesque hole Country Club on 100 acres in N. Central States. Large beautiful well built Clubhouse equipped to handle 350 family memberships. App. 250,000 Pop. Within radius of 25 miles. \$217,000.00 includes practically all new equipment, golf carts, tractors, mowers and beautiful big home overlooking creek and golf course 29% down, balance amortized, 6%. IF YOU CANNOT PRACTICE, DO NOT ANSWER. Address Ad 512 c/o Golfdom

GOLF COURSE AND LODGE — Only 3 miles from new Yankee Stadium. 18-hole Par 58 course, clubhouse and lounge, 36 room golf lodge. Tourist and resident play. The Plantation Co., Inc., Realtors, 7041 N. W. 4th St., Ft. Lauderdale, Fla.

FOR SALE — "Pixtone" stone picker. Good condition. Cost \$1100. First \$300.00 takes it. Malvern Golf Club, Box 222, Malvern, Pennsylvania.

### Steelsmith with Spalding

Another addition to the Spalding staff is Jerry Steelsmith of Glendale, Calif. He won \$12,000 in his debut on the tournament circuit last year. His best finish came in the Hot Springs Open when he captured second place. He is a former All-Army golf champion.

### Irrigation Finance Plan

Febco, Inc., 1993 Blake ave., Los Angeles 39, has a financing plan for the installation of golf course irrigation systems. It is handled through the U.S. Leasing Co. Full details can be obtained by writing to Febco.

### Virg Brady Promoted

Virg Brady has been promoted from salesman to manager of the Clarion warehouse by All Star Pro Golf Equipment, Clarion, Ia., according to Clark W. Holthaus, All Star distributor. Brady formerly was pro at Clarmond CC. Holthaus also says that All Star's 1962 catalogue can be obtained by writing to the company.

### Morning Deposits of All Mail Means Better Service

For Sale — 9 Hole Golf Course with room for additional 9. A popular Golf Course in Ohio on U. S. Highway. Beautiful Clubhouse — Pro Shop — Dining Room — Cocktail Lounge — 5-D-Liquor License. Present owner has operated the Golf Course for 25 years. Reason for selling is to retire, \$100,000.00 Down Payment required. Address Ad 506 c/o Golfdom

New 9-Hole Course, Northern New Mex. Will lease, sell or take a partner. Good potential — only public course, over 53,000 people in county. Address Ad 507 c/o Golfdom

For Sales: Used — Golf Ball Recap Machine; 2 6-cavity Molds Thermo Control; 2 6-cavity Cap Molds; 2 Presses Thermo Control; 1 Winding Mach. Automatic; 1 Automatic Trimmer; Name Engraver with changeable dies. Best offer. Address Ad 508 c/o Golfdom