

Greenlawn Produces Two Aerator Models

Greenlawn Aerators, Inc., Greenville, Pa., produces two aerator models that have great mobility. The PL-TW (in photo) is designed



for use with a light tractor such as the Jacobsen Chief. Its 320 lbs. can be increased to 520 by filling the ballast tanks, giving a three-inch penetration of tines regardless of soil conditions. The T-18-TW has 28 tines mounted on two water ballast drums and is capable of penetrating to a depth of 2½ inches. It weighs 155 lbs. empty and 350 with ballast. T-18-TW is designed for use with a 5 to 7 hp tractor and has an overall width of 38 inches. Both models are readily transportable.

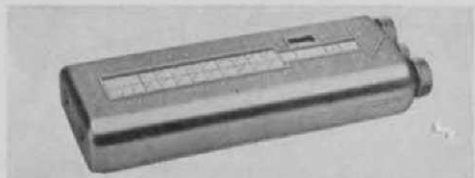
Town Talk Golf Headwear In Golfcraft Pro Line

Golfcraft, Inc., Escondido, Calif., reports active ordering of the Town Talk line of men's and women's monogrammed golf hats and caps, and casual and dress headwear, in new 1962 models and colors. A catalog illustrating and describing the complete line can be obtained from Golfcraft reps or from the company at the above address.



S-R Score Recorder Posts Golfer on His Progress

Score Recorder, Inc., 151 94th Av., Jamaica 33, N. Y., has introduced the S-R Score Recorder that enables the golfer to maintain com-



plete record of when, where and how he plays. It provides write-in space for course name, date, partners, pars, total scores, etc. Score sheets handle 40 games with re-fills available. A back-up knob permits a review of games played. The unit comes in case for clipping to the golf bag.

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- Only glove available in Regular, Slim, Cadet models to fit all hands.
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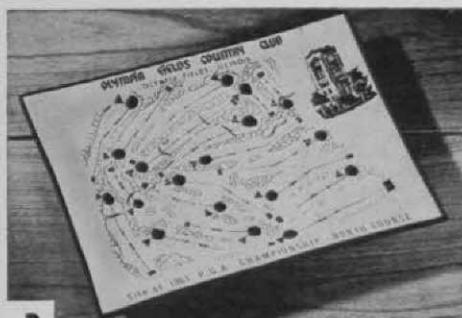
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Barton Mon-O-Gramer Pro Shop Ball Personalizing Machine

Barton Industries, 620 West Ave., Elyria, O., now is making deliveries on its new model IIO

Mon-O-Gramer golf ball personalizing machine. It was one of the big attractions at the February PGA merchandise show. According to Lloyd (Red) Barton, company pres., whose background covers 32 years in golf ball producing and merchandising, the precision machine was developed to imprint names of individuals, clubs, etc., on golf balls quickly by means of thermostatically controlled heated type through pigmented marking tape in choice of four colors. The machine with 17 letter capacity, handles one to 100 doz. balls without painting, cleaning or drying. A locating cup and holder insure positive, uniform imprinting and placement. The set includes 77 pieces of engraved type. Literature and price information can be obtained from Barton Industries.



Magnesium Inset-Plastic Head in Brad-Flo Wood

A die-cast magnesium unit with face insert, sole plate, hosel and weight receptacle encased in a head moulded of U.S. Rubber Co. Kralastie constitutes the new Brad-Flo "wood" head made by Brad-Flo, Inc., 1603 Cleburne St., Houston, 4, Tex., and is distributed by Bradley-Burke Golf Co. Jackson Bradley, pro at River Oaks CC, Houston, worked out the design and construction of the club which was approved by pros at the Texas PGA spring meeting and at the PGA Seniors. The "Hammer Force" idea is said to center the impact on the ball. An ingenious swing-weight adjustment that conforms to USGA rules, and availability of the head in any shaft, make the club one that can be well fitted to the player.

Davis Releases Complete Turf Maintenance Catalog

Geo. A. Davis, Inc., 5440 Northwest Highway, Chicago 30, Ill., has issued Catalog 62, which is introduced as the finest assemblage of use-proved turf maintenance equipment and supplies available. A copy will be mailed upon request to the company.

Royer Develops Shredder-Blender for Commercial Application

A new shredder-blender for commercial soil, peat and humus processors has been developed

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by Royer Foundry & Machine Co., Kingston, Pa. The new '260' is a highly mobile, two-wheel complete processing plant that has a capacity of 45 yards per hour. It shreds, blends, mixes and aerates material in one operation and automatically rejects stones,



trash, etc. The '260,' with a 6½ ft. receiving hopper, is unloaded by a flighted conveyor which moves material to a unique elevated belt-shredding assembly. It will load trucks or make large stockpiles without accessory conveying equipment. Further information can be obtained from Royer.

Dyrene Turf Fungicide

Chemagro Corp., Kansas City, Mo., announces availability of its Dyrene organic turf fungicide for control of brownpatch, copper spot and snow-mold on fine turfgrass. The product, previously registered in the U. S. for controlling rust, melting out, leaf- and dollarspot, is combined with a non-fabric-staining green dye to eliminate unsightly spray deposits. Literature can be obtained from Chemagro.

Putting Game Units Embrace Golf and Other Sports

Loma Enterprises, Lincoln Bldg., Scranton, Pa., is producing a series of portable putting surfaces adapted to golf, baseball, bowling and other sports. The prefabricated putting surfaces are covered with special green carpeting and are for indoor and outdoor play. Complete details on all units can be obtained from Loma.

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The Proven Automatic Tee

No other golf tee approaches its 38th year record of — continuous, dependable service



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Portable Battery Powered Edger and Shrub Trimmer

Little Wonder, Inc., div. of Schiller-Pfeiffer, Inc., Southampton, has introduced the first of its battery powered trimming and edging tools.



The lightweight, compact tools are a cooperative development with Exide Industrial Div.

of Electric Storage Battery Co. of Philadelphia which designed a special heavy-duty lead-acid battery with one-charge for power enough to handle a workday load of trimming. The photo shows Exide PX-42 battery powering the Little Wonder trimmer. Storage tube in front of the dolly handle contains mixture of $\frac{1}{2}$ kerosene and $\frac{1}{2}$ oil for cleaning and lubricating tool.

"Mr. Shag Bag" Is New Type of Ball Retriever

All American Sportseat, Inc., 2971 Harrisburg rd., N.E., Canton 5, O., is marketing a new golf ball retriever, "Mr. Shag Bag". The unit can be used to pick up a ball by simply placing its aluminum tube over the ball and pressing. The ball jumps into an attached canvas bag that has a capacity of 60 balls. Literature and price information can be obtained from All American.

Wyandotte's Turface Has Topdressing, Construction Use

Detailed information on the use of Wyandotte Turface for topdressing or construction of

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Three Rivers, Michigan

greens and tees is given in a pictorial, 6-page folder released by Wyandotte Chemical's J. B. Ford Div., Wyandotte, Mich. Turface is a calcined mineral aggregate that is said to help



grasses develop a sturdier root structure by storing moisture at the root level and also acts as a separator that aerifies soil. The material also is said to reduce burn-out, improve drainage and reduce watering requirements. The folder can be obtained by writing to the Ford Div.

Atwood Is New Acushnet Credit Manager

Raymond H. Atwood has been named credit manager of Acushnet Process Sales Co., succeeding Del Hawes, who has retired. Atwood had been assistant credit manager at Acushnet since 1956 and also served as manager of foreign sales during that time. He is a native of New Bedford, Mass., played semi-pro football and served in the Air Force during World War II.



Aquathol Bulletin on Lake and Pond Weed Control

Ag. Chemicals Div., Pennsalt Chemicals Corp., P. O. Box 1297, Tacoma, Wash., has issued a new bulletin on its Aquathol, an aquatic herbicide that kills on contact 16 undesirable submersed, and free-floating weeds, without harm to fish. It is available in liquid and granular form.

Classified Ads • P173

Buyers' Service • P175

Get beauty teamed with durability and cleaning ease. That's Magic Fluff. It comes in a rich, oriental color blend to suit any decor. All orders are custom made to fit individual floor areas. Write for a *Special Trial Size* Magic Fluff Mat Sample . . . 17" x 32" \$5.00 postpaid.

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Lefthanders Designate First Flight as 'Official' Manufacturer

According to W. W. Sharp, Jr., executive vp of the National Assn. of Lefthanded Golfers, that group has endorsed First Flight Co. of Chattanooga, Tenn. as official manufacturer of southpaw clubs. For the first time, southpaw players will be able to purchase custom made clubs in sub-Junior, Junior, ladies' and men's models, according to Sharp. The NALG clubs will be sold in pro shops only. Helping in the design of the clubs will be Loddie Kempa, Leftie Open champion, Thorne Wood and Melvin Hemphill, all well known southpaw professionals.

Getz, Lundgren Transferred to Brunswick's Georgia Plant

D. H. Getz has been named manager of the Brunswick Corp's plant in Covington, Ga., and Carl W. Lundgren has been appointed supt. of golf ball manufacturing there. Getz, a Purdue University engineering graduate, formerly was at Brunswick's bowling div. in Muskegon, Mich. Lundgren, who is an Ohio University chemical engineering grad, had charge of the MacGregor ball manufacturing operation in Cincinnati for about 25 years.

Classified Ads • 173



Designed especially for use in landscaping, leveling, mowing, and a wide variety of applications is the International 2404, equipped with a 4-cylinder engine with a rated 47 bare engine horsepower.

New American Mat Styles

New styles in Nyracord Do-All floor tile, long and crossed ribbed runner matting and Counter-Tred matting, made by American Mat Corp., 1802 Adam st., Toledo 2, O., include an attractive white flake on black. Descriptive information can be obtained by writing to the manufacturer.

Aero-Thatch Develops Two New Models

Aero-Thatch Co., Rahway, N.J., has developed two new models, the X-53-D, a self-powered unit for greens, tees, tennis courts, etc., and a

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Old Orchard® C 52

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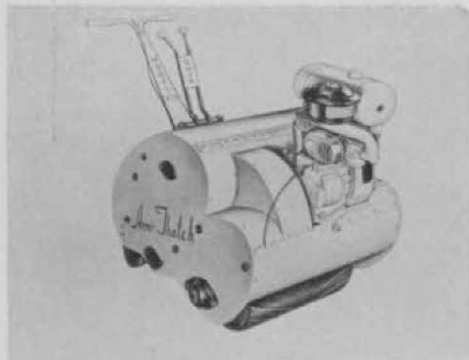
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large X-61, a power takeoff, tractor drawn model. Aero-Thatch machines aerate, cultivate, reduce thatch and relieve compaction in a



The new X-53-D.

single operation. The X-53-D also can be used as a spiker, and is more rugged than its predecessors and easier to maintain. It has an improved clutch, positive drive control and rubber coated roller drive for more traction. Large cutter blades are said to give the X-53-D much greater clutch and blade life. The X-61 is a full 4 ft. wide and is designed to work with any tractor.

ZOYSIA SEED

Recommended for Fairways

(See *Golfdom*, Apr. '60 p. 52)

Send for descriptive leaflet and wholesale prices.

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George Davis Price List

Recently released is the price catalog of George A. Davis, Inc., 5440 Northwest Highway, Chicago 30. It shows prices for the complete line of turf equipment and supplies handled by the firm.

Chipping Mat Protects Lawn, Clubs

Jim Scott (in photo), sales mgr. for Redco Recreational Equipment & Devices Co., Inc., 2110 W. Washington Blvd., Los Angeles 18, demonstrates "Chippin-Turf" practice mat. It is designed to give grass-like action while protecting lawns and clubheads from damage. Redco also handles a full line of golf gloves.



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Buyers' Service • 175

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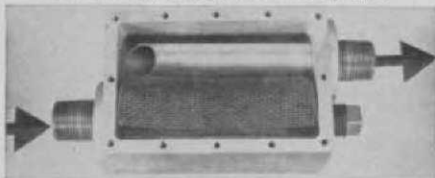
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For further information write:

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Box 633, Route 1, Oshkosh, Wisconsin

Swing Image Practice Mirror

A scientifically designed convex mirror that sets in legs is offered by the Swing Image Corp., 329 Commonwealth Bldg., Louisville,



Produce, Market Mardi-Car in Detroit Area

Mardigan Corp., 21930 Groesbeck, Warren, Mich., is going into production of the Mardi-Car golf car which will be marketed initially in the Detroit area. It is a two-passenger, gas powered vehicle that has been thoroughly tested in the last six months or so. Body and chassis are of one-piece, unitized sheet metal fabrication. The car is powered by a 2-cylinder, 4-cycle, precision built aluminum engine that weighs only 40 lbs. The manufacturer says it is impossible to clash gears on the Mardi-Car. The car has a complete wrap-around rubber bumper, 6½ gal. tank, is lubrication free and weighs less than 450 lbs.

Ky., for practice and teaching purposes. The mirror, also known as Swing Image, is 16½ ins. high, weighs less than three lbs. and has a surface of high quality molded glass. The producing company recommends it for either indoor or outdoor practice.

Smith-Douglass Recommends Nutro for Heavy Duty Phosphate Soil

Nutro Turfgrass Food, distributed by Smith-Douglass Co., Inc., Norfolk, Va., is especially formulated to meet the need of soil with a high phosphate content. The 10-3-7 product is available in pellet form. Other S-D products include Nutro G and F and Nutro Supreme. Also available from the firm is the Nutro Spreader.

Classified Ads • 173

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The aluminum bridge in the foreground and the one directly behind it carry golf cars and golfers across a lake inlet at the Turtle Point Yacht and CC in Florence, Ala. The bridges were designed and fabricated by Reynolds Metal Co., and were erected with hand tools in only two days. In the background are the 9th hole, clubhouse and a view of the Tennessee River. The bridges have a 5,000 lb. plus capacity and were made at Reynold's Phoenix, Ariz., plant.

Keasbey & Mattison Folder

A four-page folder on its new asbestos-cement water pipe couplings with threaded brass inserts that eliminate field tapping, can be obtained from Keasbey & Mattison Co., Ambler,

Pa. The folder shows the advantage of the couplings and explains their uses. Accompanying it is a chart giving complete data on coupling and tap sizes for both A.W.W.A. and iron pipe threads.

GCSA Honors James Smith

James Smith, Sr., retired pres. of Aero-Thatch Corp., Rahway, N.J., was the honor guest at the banquet of the recent Rutgers turf conference, held at Forsgate CC. He was presented a plaque by the GCSA for his "interest in, and service and contributions to the turf industry." Sherwood Moore, GCSA pres., made the award. Smith founded both Aero-Thatch and Fertl-Soil and was pres. of these companies for many years.



James Smith

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Ryan Steps Up Operating Speed of the Greensaire

Operation of the Greensaire, made by Ryan Landscaping Equipment Co., 871 Edgerton st., St. Paul 1, Minn., has been stepped up

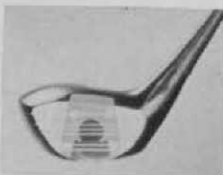


so it can cover a maximum of 6,000 sq. ft. an hour. The precision-built turf aerator is said to remove 30,000 clean-cut, evenly spaced cores in every 1,000 sq. ft. of turf, thus creating as many reservoirs that bring air, mois-

ture and fertilizer directly to the root zone. The cores, it is pointed out, make excellent topdressing.

MacGregor's 'Keysite' Woods

The 1962 MacGregor woods feature a distinguished 'Keysite' face insert that is said to improve the looks of the clubs and also put power into the player's shots. The one-piece, two color facing provides a means of lining up the target and centering full power behind the ball.



First Flight Signs Its First Woman Pro

Sharon Scollard is the first lady touring pro to be signed to the advisory staff of the First Flight Co., Chattanooga, Tenn. She was recommended to the company by Irv Schloss, also a member of the First Flight staff. Although she weighs a little more than 100 pounds, Sharon is said to do a good job of punishing the ball and old pro, Jimmy Demaret, head of the staff, is predicting a bright future for her.

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Wilson's 1962 Golf Catalog Is Still Available

Still available to golf professionals is the 1962 Professional Golf equipment catalog from Wilson Sporting Goods Co. Wilson's exclusive new feature — individual shafts perfectly matched to the weight of each club head — is included on all Staff Model clubs. A beautiful, full-color golf bag insert, starring Wilson's new Red Kangaroo leather bag, is a highlight of the 76-page catalog. Copies may be obtained from any of Wilson Sporting Goods Co.'s 28 sales division offices or by writing Wilson, 2233 West Street, River Grove, Ill.



Knudson on Spalding Staff

George Knudson, one of the more promising young pros and recent winner of the Puerto Rico Open, has been signed as a Spalding golf

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consultant. The slim, 24-year-old Canadian also finished second in the 1962 Lucky International in San Francisco and won at Coral Gables last fall. He represents the Oakdale G&CC of Toronto.

Shakespeare Golf Catalog

Professionals throughout the U. S. have been sent the 4-color Shakespeare golf catalog which shows the complete 1962 line. The firm's WonderShaft glass fiber clubs are distributed through Columbia Products Co. Along with the catalogs, point of sale merchandising aids have been distributed.

Expense Account Book

Class-O-Fied Expense book Co., P.O. Box 6055, Dallas, Tex., markets a weekly expense account book that a person who has to keep track of such things for income tax purposes may find handy. It has blanks for travel, automobile and promotion expenses as well as summaries. It is 3 ins. wide and 6 ins. long and can be purchased in stationery shops.

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American Society of Golf Course Architects

Container Development Improves Its Paddle Ball Washer

Container Development Corp., Watertown, Wis., maker of the Lewis-line 'Regulation' course equipment, is reintroducing its improved paddle-type ball washer. Now called the 'Bak-9', the washer has a new cast alloy attachment bracket that permits mounting on any 1½ in. pipe. It comes in white enamel, has a red paddle and nylon or bristle brushes. The price has not been increased on the new model, according to Container, which invites inquiries on this and other products that it distributes.



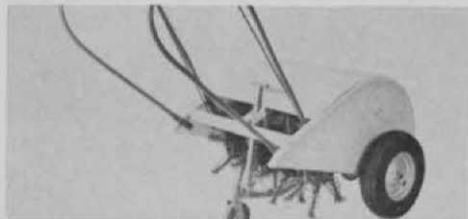
AMF-Ben Hogan Launches Biggest Ad Campaign

The AMF-Ben Hogan Co. launched the most dynamic ad series in its history. The theme is that Ben himself is "Behind you on every shot." The series is aimed at the pro, the company's only distribution outlet. Spotlights

in the ads are the 1962 Ben Hogan woods, irons and golf balls. A dozen golf magazines are carrying the ads which appear in two or four colors and in the form of single pages, spreads or inserts.

Redesigns West Point's JR for Easier Handling

The JR Model Aerifier, made by West Point Products Corp., West Point, Pa., has been redesigned to make it easier to handle than



heretofore. Easy-Grip handles give a more modern appearance to the unit and aid in operator control. It has a new Easy-Spin engine with Choke-A-Matic throttle and power is applied to the reel for effective cultivation. The JR comes with new Aerifier spoons, Quik-Mounts. It cultivates a 20-in. swath.

J. PRESS MAXWELL

Golf Course Architect

Member:
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Construction

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Member:
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Golf Course Architect

20 Vesey Street
Tel: Beckman 3-1023
NEW YORK, N. Y.

James G. Harrison

GOLF COURSE ARCHITECT

Member
American Society of Golf Course Architects

266 Harrison Road Turtle Creek, Pa.
Valley 3-3444 Suburb of Pittsburgh

Course Master Signs Described in Eastern Metal Catalog

The complete 1962 line of Course Master golf signs, flags, tee markers, etc., is described in the four page catalog that Eastern Metal has released. Graphically illustrated are traffic control, fairway guide, club name and Graphic-T-signs and Radiant T-to-Green flags. Also included is a price list. The catalog can be obtained by writing to CourseMaster, Div. of Eastern Metal of Elmira, Inc., Elmira Heights, N.Y.

Dunning-Jones Catalog

The 1962 catalog of Bob Dunning-Jones, Inc., 1402 S. Lewis, Tulsa, Okla. is available for supts. This firm is distributor for Toro, West Point, Ryan, Royer and numerous other well known companies in Oklahoma.

Hayman's Sales, Service Force

A recent pamphlet mailed out by the B. Hayman Co., Inc., 3301 Leonis blvd., Los Angeles 54, Calif. introduces several members of the Hayman staff. Among them are Ray McMicken and Larry Schuster of the turf sales dept., J. D. Huffstutter of the service dept.

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Phone JUnio 4-2883

and Ned Greenlee of the part dept. Sales reps are Warren McCleary, Bob Engstrom and Rollin Chase. The Hayman operation pretty well blankets Southern Calif.

Unique Hand Stitch Featured in Etonic Golf Shoe

Art Wall, Jr. wears this light and flexible Etonic Staff model shoe, made by the Charles A. Eaton Co., Brockton, Mass. It has a decorative, hand sewn 'skin stitch' around the forepart, heel-to-toe cushion innersoles and Weather-Sealed construction. The skin stitch is done by hand sewers who stitch only the surface and never completely through the choice imported leather. The shoe comes in cord-brown or black calfskin and is available in proshops.



Buyers Service • 175

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Golf Course Architect

LARCHMONT, N. Y.

TEL. TE 4-4017

JACK BENDER

Associate

Box 1932

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At the eleventh annual sales meeting of Telsco Industries, Dallas, Tex., which was held recently in Garland, Tex., the persons shown here were given awards for outstanding sales performances. They are (l to r): R. I. Gaines, Roswell, N. M., Wilson Kaden, Gainesville, Tex., Fred Stewart and Dick Smith, Waco, Tex., John Williams, Ft. Worth and Ed Wright, River Forest, Ill. All these men represent Telsco's Weather-matic Irrigation Div.

DiFini Illustrates Men's, Women's Styles in Separate Catalogs

DiFini Originals, Inc., 18 W. 20th st., New York 11, introduces its spring and summer line of men's golf slacks and Bermuda

shorts in an attractive Swatch and Style catalog. For women golfers, the latest Bermuda short styles are illustrated in a similar Swatch and Style guide. The DiFini catalogs are designed for easy posting on the pro shop wall as a colorful inducement to increased sales.

The R. A. DUMAS COMPANY

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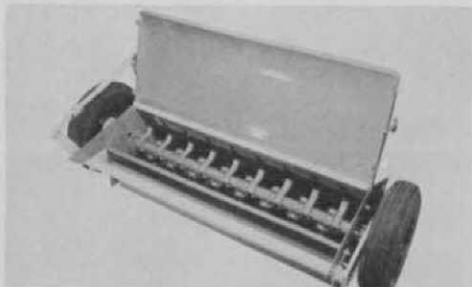
Homer D. Fieldhouse & Associates Golf Architects & Subdivision Consultants

5512 University Avenue, Madison 5, Wisconsin

Telephone: CEder 3-4150 (Area Code: 608)

Jacobsen Designs Blitzzer to Mow Dense Growth

A rugged mower that has been designed to cut dense growth, the Swing Knife Blitzzer, is being marketed by Jacobsen Manu-



facturing Co., Racine, Wis. It operates behind any standard farm or industrial tractor and has a cutting mechanism that features special heavy duty swing knives attached to a large diameter shaft parallel to the ground. It is said to practically pulverize clippings before they reach the ground. The Blitzzer has enclosed, precision bevel gear for primary drive and chain drive for rotary. The austenitic treated steel knife structure protects against damage from rocks and other objects, and a protective shield eliminates the hazard of objects being thrown. Cutting width is 6 ft., and height ranges from ground level to about 8 ins. An extra heavy roller to prevent crowning on sharp shoulders is an accessory.

"The Key to Profitable Golf Club Operation," a 12-page pamphlet, can be obtained by writing to Golf Club Management Co., 75 E. Wacker dr., Chicago, Ill.



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The annual style show that preceded the annual PGA Senior banquet at the Ft. Harrison Hotel in Clearwater, Fla., brought continuous applause from the onlookers. It was sponsored by Bowen, Inc., maker of Bowen and Turf-Hopper golf shoes. Mrs. Kip Bowen, show coordinator, is shown at the mike in the middle photo as she m'd the preview parade of 1962 apparel combinations.

Looking for additional golf line for our salesmen covering Southwest. What have you? Box 6091, Austin, Texas.

Have open territories throughout Southwest for men already traveling area. Sell golf cars for the country's fastest growing golf car distributor. Send resume: Box 6091, Austin, Texas, or 538 Fulton, Canton, Miss.

Distributors & Manufacturing Representatives wanted for Pro Dough. Gives any shop as much as \$100 per day EXTRA volume. Sales resistance almost nonexistent. Distributor profits \$40 on \$100 sale. Good man sells 3 out of 4 calls. Automatic repeat orders 30 to 60 days. Does not conflict with any other lines. Write lines you carry, territory covered, etc. PRO DOUGH, Division of Allied Steel, 3838 Wynkoop, Denver 2, Colo.

MISCELLANEOUS

GOLF PRO AND GREENKEEPER TO INVEST IN AND MANAGE N.Y.C. AREA GOLF RANGE AND PITCH AND PUTT GOLF COURSE. MUST HAVE \$50,000 CASH. NET \$20,000 A YEAR. EIGHT YEAR LEASE. ADDRESS Ad 406 c/o GOLFDOM

USED GOLF BALLS PAINTED & RELETTERED, 7c. BADGER GOLF CO., WATERFORD, WIS.

WANTED TO BUY OR LEASE — GOLF COURSE BY RESPONSIBLE PARTY. SEND FULL PARTICULARS IN FIRST LETTER. ADDRESS Ad 407 c/o GOLFDOM

WE MANUFACTURE IRONS, WOODS, PUTTERS TO YOUR SPECIFICATIONS AND TRADEMARK (JOBING QUALITIES). WRITE FERNQUEST & JOHNSON GOLF COMPANY, COLMA, CALIF. FOR PARTICULARS.

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Old golf balls retrieved from ponds, golf courses, etc.
Cut and bumped\$0.35 per doz.
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Send for Shipping Tags and Instructions

GOLF BALLS FOR RETAIL SALES

Reprocessed for retail sales, imprinted with distance, trade name and number-in stock. We accept your mixed compression cores and return only high compression balls at no shrinkage charge. A fast seller at 50¢ to 75¢ each. Bulk — your cost on exchange \$2.85 per dozen. We are nation-wide Distributors of the finest in golf range and miniature course equipment — balls, clubs, mats etc. Send for 1962 catalogue.

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WANTED TO BUY — UP TO 35 GOOD USED RENTAL HAND CARTS. BOB HIGGINS, 1330 D. AVE. N. E., CEDAR RAPIDS, IOWA.

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FOR SALE — Full length 8-hole year round golf course Southern California city area population 100,000. One hundred miles from Los Angeles. Also short tees lighted for par-3 night play. 10 minutes from downtown. Elaborate clubhouse, restaurant, etc. Excellent land appreciation. Address Ad 409 c/o GOLFDOM

Golf Course — 18 holes completed soon, located in sunny Caribbean City population 50,000. Only course within 50 miles. Bids due May 2nd, 1962. Write or wire for details to Bazel E. Crowe, City Manager, City Hall Annex, Key West, Fla. Phone 2962211.

Used gas and electric (36 Volt, with charging equipment) cars of different makes at excellent prices. Write Box 415, c/o GOLFDOM

Wanted: Used sets. Will buy trade-ins: woods, irons, putters, bags — no junk. Will pay fair price. Let me hear from you. John H. Cain, RFD 2, Box 50, Newport, New Hampshire

Gene Littler Joins First Flight Staff

Gene Littler, the National Open champion, has joined the list of well known pros who, in the last year or two, have become affiliated with the First Flight Co. of Chattanooga. According to Jack Harkins, First Flight pres., clubs designed by Littler and bearing his name will be on the market in 1963. First Flight also is expanding its plant for the third time since the original building was completed in 1960.

Galloping Games Display

Galloping Games, Inc., Dept. 200, 461 East Ohio st., Chicago, Ill., is making a new merchandising aid available to pros to help in the sales of its Galloping Golf game. It is a 6-color, easel attached counter display that is said to have plenty "traffic stopping" impact. The display is given free with every 12 games purchased by pros. Full information about it and the game can be obtained from the Galloping Games firm.



Triangle Sales, Earnings Up

Sales and earnings of Triangle Conduit and Cable Co., Inc., New Brunswick, N.J., increased in 1961 over 1960 in spite of intense price competition in some of the company's lines. Gross sales were up nearly \$1 million to \$56,355,000. Net profit for the year was \$441,000, an increase of about \$123,000 and per share earnings for 1961