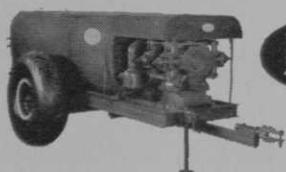


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**Wilson Builds First Foreign**  
**Plant in Glasgow, Scotland**

Wilson Sporting Goods Co. is building a new golf club factory and warehouse near Glasgow, Scotland. Ground breaking ceremonies took



William P. Holmes (seated), Wilson pres., looks over Glasgow building plans with (l to r) Alexander Gillies, Robert Whyte, John Fife and Charles E. Hare. Gillies is construction engineer; Whyte, clerk of town in which plant is being built in Scotland; Fife is the architect; and Hare is Wilson vp.

place on Apr. 26. The plant, the first that Wilson is building outside the U. S., is located just 12 miles from the home of Robert Burns, Scotland's most famous literary figure. Recently the firm has established sales offices in London, Wiesbaden, Tokyo and Hong Kong. The new Scottish factory will have a work force of about 200 when completed.

**Southwestern Plastic Pipe**  
**Acquires Arizona Company**

Southwestern Plastic Pipe Co., Mineral Wells, Tex., has purchased all common stock of Ken-Way Plastic Products Corp., Phoenix. The purchase was made to extend Southwestern's distribution and manufacturing facilities. The name of the newly acquired firm is now Southwestern Plastic Pipe Co. of Ariz. and officers of the Texas company have assumed similar positions in the new firm. Southwestern of Texas was established in 1952 and offers a complete line of flexible and semi-rigid plastic pipe.

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### Three MacGregor Golf Division Men Get New Assignments

Three new assignments in MacGregor's pro golf div. have been announced by Robert D. Rickey, vp and sales mgr. Leon Nelson has been



Leon Nelson, Robert D. Rickey, Len Wirtz and Charles Meyer.

named promotion and special account mgr. to direct the advisory staff and supervise custom order and special account activity. Len Wirtz, new asst. sales mgr., is handling the many details of running the MacGregor sales organization and also is in charge of customer services. Charles Meyers, who has succeeded Nelson as customer service mgr., is responsible for merchandise services and is assisting Wirtz in improving all customer services.

### Lawn Equipment Domination is Jacobsen's Spring Song

The spring issue of the Jacobsen Journal, sales promotion organ of the Jacobsen Manufacturing Co., Racine, Wis., has "domination of the lawn equipment field" as its theme. The Journal states that domination can largely be attained by familiarizing more people with the words, Turbocone and Dynacyl. Turbacone relates to Jacobsen's exclusive rotary mower principle of airlifting grass for clean cutting. The Dynacyl principle is said to be higher frequency of cut, shear-like action and the positive throw of clippings to the catcher.

### Crawford Sets Up Car Distributorships

Crawford Manufacturing Co., Meadville, Pa., maker of the Kiltie-Car, has set up the following sales outlets: Ft. Mead Sales, Inc., Meadville, Pa., and Ft. Lauderdale, Fla.; and Kiltie Kar of Florida, Inc. The former two are international distributors. Ft. Mead of Ft. Lauderdale has 387 local dealers in U. S. and Canada.

BUYERS' SERVICE • P 127

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## Cosom Firm Markets Adjustable Golf Tee

Cosom Corp., 6030 Wayzata blvd., Minneapolis 16, manufactures an adjustable tee that gives the golfer the choice of four tee heights. A collar that locks into any of four slots on a notched keyway makes this possible. When the tee is pushed into the ground the collar automatically sets it at a predetermined height. The tees are made of tough tenite plastic and won't mar clubheads, according to the manufacturer. Information on self-selling displays can be obtained from Cosom.

## National Rain Bird Markets Specialized Pop-up Heads

Specialized models of the 171 Series of Pop-up sprinkler heads are being marketed by National Rain Bird Sales.

The square pattern heads in regular and 'Hi-Pop-up' models are said to offer greater economy in northern climates. The Square Pattern (in photo) eliminates the need for quarter and half circle units next to sidewalks and driveways where danger of damage by snow removal equipment exists. The Model 161ST Strip Sprinkler head is designed for parkways and rectangular areas and permits spacing of 20 ft. The heads are available with 1/2 in. threaded connection. National Rain Bird is located in Azusa, Calif. (PO Box 547) Its East and Midwest affiliate is Rainy Sprinkler Sales, div. of L. R. Nelson Mfg. Co., 609 W. Lake, Peoria, Ill.



## Nichols at President's Meeting

Jimmy Nichols, famed one-arm golfer and member of Spalding's golf advisory staff, was a featured performer at the annual two-day meeting of the President's Committee on Employment of the Physically Handicapped late in April. He demonstrated his golfing skills at the Washington, D. C. conference, conducted a clinic and played a 9-hole round.

## Monthly Jobber Aid

Profit Lines, a publication of Crescent Plastics, Inc., Evansville, Ind., is being issued monthly to help jobber salesmen sell more plastic pipe. Each issue carries stories and photos of Cresline installations as well as dealer and contractor testimonials.

## Gets Government Citation

Larchmont Farms Co., parent company of Larchmont Engineering, has been awarded a citation by the Commerce Dept. for its services to the government and contributions to the advancement of irrigation equipment.

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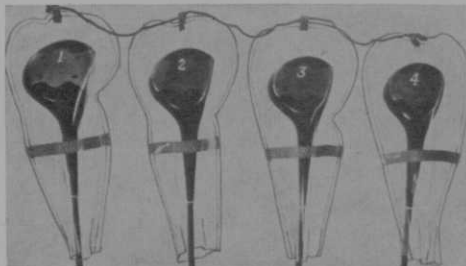
### Spix Aerosol Packs Plenty of Insect Killing Power

Spix Aerosol, a product of C. B. Dolge Co., Westport, Conn., is a non toxic, non-flammable insecticide spray that is said to be equivalent to more than one gal. of Class AA insecticide by government standards. When the valve of the aerosol is pressed, a fine fog, insuring prolonged and deadly contact with flies, gnats, mosquitoes, etc., is released. Spix is suitable for use in kitchens. Descriptive material is available upon request.



### C-Thru Head Covers Simplify Club Identification

C-Thru head covers, made by William Heisel Co., 216 N. 3rd ave., Minneapolis 1, are made



of clear vinyl plastic and fit all over clubs, thus doing away with matching numbers of four.

### Mallinckrodt Suggests Cadminate in Preventive Program

A preventive program to stop dollarspot with Cadminate is recommended by Mallinckrodt Chemical Works, Mallinckrodt st., St. Louis 7. Many supts. have used the product in a regular spraying program to cut down on or eliminate this disease. Cadminate also controls copper spot and red thread. Once-a-month treatment with the fungicide to prevent all three diseases is suggested.

### AMF Has Japanese Subsidiary

American Machine & Foundry Co., has established a subsidiary, AMF Japan, Ltd., to further develop its expanding Far East business. AMF has been active in Japan for many years in marketing bowling and other leisure time equipment as well as other products. Thomas A. Rice, with the U.S. Army for 25 years, is pres. of the new Japanese subsidiary.

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### Turface Package in New 50-lb., Multi-Walled Bag

Wyandotte Chemicals Corp., J. B. Ford div., Wyandotte, Mich., is marketing Turface in a new 50-lb., multi-walled bag. A calcined mineral aggregate, Turface, when mixed with soil, is said to help grass grow sturdier. It provides a better root structure because it keeps a moisture reserve at root level, aerifies, and acts as a separator in gummy soils. Use of Turface, it is claimed, will reduce burn-out of greens and tees in hot weather because it cuts down on water requirements and also improves drainage. Turface is an inorganic and doesn't break down or decompose.



irrigation system installations. One is "Irrigating Landscaped Areas with J-M Transite Irrigation Pipe." It tells how Transite maintains pressure to assure rated coverage at 270 courses in U.S. and Canada. Some of the pipe's advantages are said to include savings on system design because of its smooth interior; reduction in handling costs due to its light weight; easy assembly; high flow coefficient that makes pumping easier; and reduced maintenance expense because of resistance to corrosion. J-M literature can be obtained by writing to the address listed above.

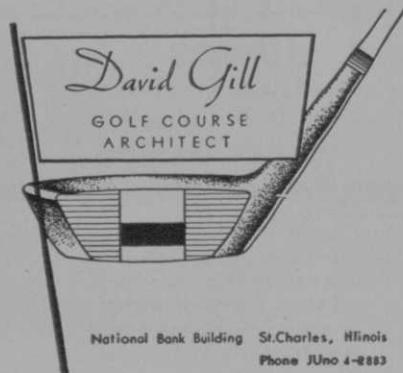
### Etonic's High and Dry Shoes Said to Insure Comfort

These brown and white all-rubber Etonic golf shoes are said to insure bone-dry comfort in all kinds of weather. They have air cushion innersoles, soft stretchable lining and flexible counters. They are made by Charles A. Eaton Co., Brockton, Mass.



### Johns-Manville Pamphlet Lists Advantages of Transite

Johns-Manville, 22 E. 40th St., New York 16, offers several pamphlets to be consulted for



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### Harris Golf Jacket Protects Against Rain, Wind

B. W. Harris Mfg. Co., St. Paul, Minn., markets the Zero King, a poplin jacket that is said to be perfect for golf. Waterproof and windproof, it gives complete freedom of movement. Sleeves are constructed with stretch knit underarm and the jacket is 27 ins. in length, long enough to cover pants pockets. A pocket is placed on the back for extra balls and scorecards. Elastic side tabs allow for either a loose or snug fit. The jacket is coated with microporous film to give protection against rain and wind.



### Evergreen, Certified Lab Product, Is Effective Liquid Fertilizer

A new liquid fertilizer, product of Certified Laboratories, 2709 Ludelle St., Ft. Worth, Tex., is a 15-10-5 formula plus sequestered iron, cobalt, boron, zinc, magnesium, moly and copper that is said to produce a better root system. Called Evergreen, it also is recommended for leaf feeding. One of the big advantages of the Certified Lab fertilizer is the ease of application. Evergreen is particularly adapted for feeding greens and tees.

### Two Worthington Men Die

H. G. Sanborn, Jr., 63, VP and general mgr. of the Worthington Mower div. of Jacobsen Manufacturing Co., and John C. Rodewald, 58, assistant treas. of Worthington died recently. Glen Sanborn died unexpectedly of a heart attack in Mar. He joined the Jacobsen organization in 1948. An employee of 39 years, John Rodewald passed away in Feb.

### Crampton Signs USR Contract

Bruce Crampton, an Australian who has been playing the PGA tour since 1955, has signed a contract with the U.S. Rubber Co., as a golf consultant, according to Fred Kohler, mgr. field sales promotion, U.S. Royal golf balls.

### MacGregor Enlarges Press Book

MacGregor's 1961 advisory staff press book is presented in larger format than heretofore, being in "catalog size." There is a two-page spread containing biographies, records, etc., of 33 pros on the company's staff. Interesting highlights of the 1960 season are included.

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### IHC's Cub Cadet Used for Range Retrieving

An International Cub Cadet lawn and garden tractor is used to pull a retriever to gather scattered golf balls on a driving range in Sun



City, Ariz. Besides being used for this purpose the Cadet pulls mowers on the city's 18-hole course, parkways, etc. In April Golfdom, p. 120, the Cadet was erroneously called a Cub Gadget.

### K&M Announces Promotions; Opening Texas Plant

Charles H. Striegel has been named mgr. of Keasbey & Mattison Co's sales-service dept. and James A. Marley has been promoted to sales-service supervisor for asbestos-cement pipe products. K & M is located in Ambler, Pa. Striegel has been with the firm since 1947 and Marley

joined K & M about three years ago.

Construction of K & M's new \$5,000,000 plant in Hillsboro, Tex., is proceeding on schedule. Several personnel assignments have been made to the plant. James V. Gear has been named mgr. at Hillsboro, Jack L. Anderson is the resident engineer and George W. Hubbert is production supt.

### Adjustable Water Distribution

The speed regulator for the 880G2S Rainer, a product of Buckner Mfg. Co., PO Box 232, Fresno, Calif., makes on-the-line adjustable water distribution patterns. It controls the pattern in 90 deg. segments of a circle for less water when sprinklers overlap and more when they don't. Adjustment of set screws changes the speed of rotation for equal distribution and eliminates ponding and water waste.



### Wittek's Best Bett Washer Features Simple Operation

Best Bett Model 250C ball washer, marketed by Wittek Golf Range Supply Co., Inc., 5128 W. North ave., Chicago 39, has a capacity of

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### Named AMF Vice President

Matthew S. Stolarz has been appointed vp of General Products of AMF International, a div. of American Machine & Foundry. He directs export activities of General Products. Stolarz has been with AMF since 1950 in the export field, having been promoted to sales mgr. in 1954. A former Marine officer, he served in both World War II and the Korean action. He is a graduate of Franklin and Marshall College and a member of several export assns. He lives in Emerson, N. J.



### Weather-matic Develops Advanced Electronic Irrigation Control

Weather-matic Sprinkler div., Telsco Indus-

tries, 5422 Redfield st., Dallas 35, Tex., has developed what is said to be an advanced line of electronic controls for turf irrigation. Called the EV (electronic variable) series, it gives automatic operation through a 24-hour clock



with a 14-day program dial. The automatic cycle also may be started by hand at any time, or manually. Complete flexibility of timing, ease of changing time settings or omitting stations and choice of methods operation is said to make EV ideal for courses. Complete details, including purchase specifications, can be obtained by writing to Weather-matic.

BUYERS' SERVICE • P 127

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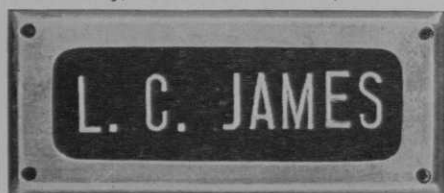
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It has a deeply corrugated pliable shank that stretches so that the overshoe fits comfortably on any type of shoe. Pak-A-Way sandal and spikes are made of an amber, translucent material that is tear resistant and washable. It folds compactly when not in use.

BUYERS' SERVICE ● P 127  
CLASSIFIED ADS ● P 125

## Rainy Sprinkler Has Cooling Nozzle for Syringing

A cooling nozzle for syringing greens has been developed by Rainy Sprinkler Sales div. of L. R. Nelson Mfg. Co., Peoria, Ill. Called the N-130, it is a heavy duty, all-brass nozzle with replaceable face plate. It is available for either a 3/4- or 1-in. hose connection. Inquiries about it should be sent to Rainy Sprinkler Sales, 609 W. Lake in Peoria, or National Rain Bird Sales & Eng. Corp., PO Box 547, Azusa, Calif.



## Recommends Crownvetch for Soil Bed Maintenance

According to Fred V. Grau, soil beds maintained for several years before soil is to be used, could be improved by planting them to a perennial legume such as Penngift crownvetch. The unmowed cover is said to significantly increase the percentage of water stable aggregates. Recommended rate of seeding crownvetch is

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1 lb. per 1,000 sq. ft. with 1 lb. of rye. Lime, fertilizer and mulch are furnished with the seed by Seaboard Seed Co., 701 S. Front st., Philadelphia 47, and Seaboard in "Seedtown," Bristol, Ill. Grau 'discovered' Penngift in 1935.

### New Wilson Sand Wedge

Wilson Sporting Goods Co's Sandy Andy sand wedge is said to feature a new concept in design. A new, thinner blade slices through and under the top layer of sand to pop the ball up and out of trouble. More weight in the sole is said to keep the blade from turning as it rides through the sand. The club is highly endorsed by Gene Sarazen. It is available at all pro shops.



### Hogan Hackensack Warehouse

A new warehouse in Hackensack, N. J. is supplying Ben Hogan golf equipment to the New England states, N.Y., Pa., N. J., Dela., D.C. and Va. The warehouse is located at 100 Temple ave.

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### Weary Walkers Should Appreciate Ilreco Carts

Ilreco, 4101 N. Rockwell st., Chicago 18, is marketing an electric-powered golf bag that carries one or two bags and has a "fairway rest" seat. The cart is made of lightweight, welded aluminum and the battery has its own charging unit. Six batteries may be charged on one 110-v. line with a 15-amp fuse. Cart speed is easily adjustable. Ilreco carts are offered for sale or lease, with option to buy, through distributors.



### Can You Top This?

Carl T. Hoynoski, Massachusetts schoolboy, who scored three aces at the Thomas Memorial G & CC, Turner Falls, in 1960, has been awarded a special trophy by A. G. Spalding & Bros., Inc. One was scored on a 209-yd. hole and the other two came on the same 167-yd. hole.

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Water hazards and lakes now may be cleaned of all rooted aquatic weeds, Lily, cattail, milfoil and many other aquatic weeds are easily killed with one application of R-H GRANULAR WEED RHAP. It is easily applied — will not harm fish or animals. This inexpensive application usually lasts from 18 to 36 months. Write for further information or ask your dealer.

**REASOR-HILL CORPORATION**

BOX 36GC, JACKSONVILLE, ARKANSAS

Manufacturer Reps, Distributors: Add to your income with our new plastic golf tees, precision molded, bulk or packaged, high profit item for pro shops, department stores, sporting goods. Send resume, territory desired. Oceanside Plastics, 60-F Coral Center, Ft. Lauderdale, Florida.

**WANTED** — Representatives for new C-3 Glove. Three to five year exclusive contracts available. Selling well at the better club pro shops. Address Ad 522 c/o Golfdom

#### MISCELLANEOUS

3¢ Trophy Engraving, 1-day service. 24 years same shop. Free information & shipping labels. LEE, 106 E. Market, Lima, Ohio.

For Sale — Nine hole sand green course — 1960 net \$5,000. Fifty thousand full price — Fifteen thousand down. Box 36, Terrace, B. C. Canada

For Sale: 2000 used range balls, painted 2 coats & striped red @ 18¢ Also used practice range mats \$3 to \$10.00 each. Highland Golf Range, 3601 Green Rd., Cleveland 22, Ohio

**WILL BUY**, or lease-option nine-hole golf course, by experienced successful PGA Pro-Greenkeeper and wife. Address Ad 507 c/o Golfdom

**WE MANUFACTURE PUTTERS TO YOUR SPECIFICATIONS AND TRADEMARK (JOBING QUANTITIES). WRITE FERNQUEST & JOHNSON GOLF CO., COLMA, CALIF. FOR PARTICULARS**

Nine hole golf course under construction needs additional financing to complete. Potential unlimited. Streams, game, fish on property. Perfect for sportsman or for retirement. Address Ad 508 c/o Golfdom

**WRIGHT'S, 3707 WOLFLIN, AMARILLO, TEXAS, JACOBSON SALES & SERVICE. RECONDITIONED CUSHMAN GOLF BUGGIES.**

**WANTED TO BUY** or lease-option nine hole golf course or well-established driving range by financially responsible PGA Professional. Address Ad 515 c/o Golfdom

#### WANTED FOR CASH

Old golf balls retrieved from pond, golf courses, etc.  
 Cuts and bumped .....\$0.36 per doz.  
 Off brands and synthetics, or slightly nicked ..... 1.56 per doz.  
 Bound and perfect \$1.25 brands for refinishing ..... 2.40 per doz.  
 Like new top grade for rowashing ..... 3.60 per doz.

Send for Shipping Tags and Instructions

#### GOLF BALLS FOR RETAIL SALES

Reprocessed with Balata cover, snow white enamel and imprinted with distance, trade name in stock and number. We accept your mixed compression cores and return only high compression (no shrinkage) at no additional charge. A fast seller at 50¢ to 75¢ each. Bulk — your cost on exchange \$2.85 per dozen. We are nationwide Distributors of the finest in golf range and miniature course equipment — balls, clubs, mats, etc. Send for catalog.

#### NORTHERN GOLF BALL CO.

2350 W. Roscoe Street Chicago 18, Illinois

**OLD GOLF BALLS REPAINTED AND LETTERED — 7c. BADGER GOLF CO., WATERFORD, WISCONSIN**

For Sale — Two Cushman Electric Carts 1956 & 1957 models. Good condition. Contact Bill Smith, Orchard Park Country Club, Orchard Park, New York.

#### Suggs Irons and Woods

Louise Suggs Tourney woods and irons, made by MacGregor, have ProPel Action shafts and Finline or Firma-grips. The irons feature all-new back design which is said to center weight and power directly behind the ball. Woods are constructed of top quality persimmon and have a large fibre face with black fibre pin that is said to aid in lining up the shot and increasing accuracy.

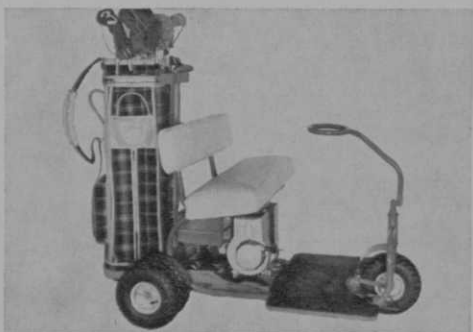


#### Duncan with Product Engineering

Gene Duncan, 159 Shannon Heights dr., Verona, Pa., is the new distributor for Product Engineering Co., maker of the Con-Voy bag cart, in western Pa. He has been in the golf business for about seven years.

#### Crawford Beefs Up Kiltie-Kar to Withstand Hard Usage

The Kiltie-Kar, made by Crawford Mfg. Co., Meadville, Pa., has been beefed up to withstand the rigors of hard usage. Horsepower has been



stepped up and heavy duty bearings and rear axle have been built in to strengthen the car. The power unit has been made replaceable for easy maintenance. This unit, incidentally, "floats" to reduce vibration to a minimum. This is done through the use of rubber bonded bushings and spring loaded-torsion bar motor mount. The Kiltie-Kar is a two passenger unit. The Crawford firm is interested in setting up sales agencies and distributorships. Inquiries should be sent to Meadville.

#### Spalding Golf Almanac

Spalding's 1961 Golf Reporters Almanac was released to press, radio and television early in April. It included a foreword by Bob Jones who predicts a tremendous growth in worldwide golf through the '60s.