



L. S. Brown Co., 228 Margaret st., S. E., Atlanta 15, Ga., furnishes a brochure listing prices and giving full information on the "Jumpy-Dumpy" jumping center. Hypalon, a new synthetic rubber used in its construction, is said to have exceptional strength and resistance to abrasion.

Henry P. Cowen Retires as MacGregor President

Henry P. Cowen has resigned as pres. of MacGregor Sports Products, Inc., and as vp and dir. of the Brunswick Corp. After leaving Cornell University, Cowen joined the Goldsmith Sporting Goods Co., founded by his grandfather. In 1936 he was transferred to Dayton where he was employed by what was to become the MacGregor Co. Ten years later the MacGregor plant was moved to Cincinnati. In 1958 when Brunswick and MacGregor merged, Cowen was named vp of the MacGregor operation. A year later he was named pres. of the latter div. Over the years, Cowen has been closely connected with club and ball manufacturing associations, the National Golf Foundation and Athletic Institute.

His retirement from MacGregor has ended the Goldsmith family's connection with the firm. Cowen's father, Will, retired from MacGregor several years ago and now lives in Sarasota. Cowen and his wife will continue to make their home at 721 Betula ave., Cincinnati.

Consolidated Describes Features in C-Three Golf Glove

Consolidated Components Corp., 129 N. Ludlow st., Dayton 2, O., manufactures and markets a golf glove with a wrist closure that, the company says, eliminates the annoying buckle found in many gloves. Known as the C-Three, it is reinforced with Velcro strips that make it possible to tighten up the palm after the glove is stretched. This gives a "new-glove" feel. Other features included a high thumb which, it is said, eliminates a wrinkle common in many other styles. An adjustable drier is given with each glove. For the pro merchandiser, Consolidated also has a wall display kit featuring 3 doz. perforated, fabric covered, sponge rubber insoles of various sizes. A doz. shoelaces of assorted sizes and colors also are available to the pro in display kits.



DAVIS WEED KILLERS

Weed problems are varied and complex. There are specific chemicals for different weeds. We have the materials, also the experience to help you. Write us for information, prices and recommendations.

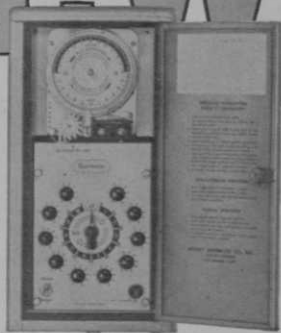
George A. Davis Inc.

5440 Northwest Highway, Chicago 30, Illinois

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Simplified AUTOMATIC SPRINKLER CONTROLLER

— it's simple
as setting
a clock.



— it's rugged
— it's dependable

FREE Literature
Write Today



MOODY SPRINKLER COMPANY, DEPT. G-4 2828 N. Figueroa St., Los Angeles 65, Calif.

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FLOOR PROBLEMS GOOD-BYE

with **Tuflex**[®]
live rubber flooring

TUFLEX, America's Most Resilient Flooring, brings lasting beauty, safety and comfort to any floor in your club. Specially designed for golf spike traffic, TUFLEX has 100% recovery — retaining its original shape.

New, attractive patterns and improved, gay colors make TUFLEX ideal for any decor. Yes, now you can kiss floor problems good-bye.

IDEAL FOR:
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Club House
Locker Rooms

in Hallways as
a runner with
the new TUFLEX
reducer strip.



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- ✓ Wear Resistant—cast aluminum alloy case, nylon brushes
- ✓ Maintenance-Free
- ✓ Economically Priced
- ✓ "Piggy-Back"! New Lewis washers can be dual-mounted
- ✓ NEW CATALOG—describes complete Lewis Line. Send for it today!

CONTAINER DEVELOPMENT CORP.
MONROE STREET • WATERTOWN, WISCONSIN



International Cub Gadget, a new 7 hp tractor, is IHC's entry in the low-cost, compact small tract field. It has full complement of attachments that can be used for mowing, lawn sweeping, fertilizing, hauling, etc.

Cupit Joins MacGregor Staff

Jack Cupit, the 1960 Houston University graduate who is doing so well in his first year on the circuit, has joined the MacGregor advisory staff. The winner of 39 amateur tournaments between 1955 and 1960, the 23-year old Cupit was co-medalist of the 1959 and 1960 NCAA championships and last year was runnerup to Deane Beman in the Trans-Miss amateur. Jack's brother, Buster, is pro at a Ft. Smith, Ark., club.

Improved Ripple Sole

A new version of the Ripple Sole has been developed by Ripple Sole Corp., Detroit 26, Mich. The new sole, called Ripple Bantam-Rib is 20 per cent lighter and more flexible than the original, according to company spokesmen.

Caddy for Club Renewal

Caddy, a renewal kit for clubs, is manufactured by International Chemical Co., 3140 S. Canal st., Chicago 16. It is said to clean,



restore, protect and preserve woods and irons and it also retards corrosion. The kit consists of two solutions, one for woods and the other for irons. The cleaner comes in ebony, mahogany and natural. For club cleaning service, Caddy is available in quart cans.

Get beauty teamed with durability and cleaning ease. That's Magic Fluff. It comes in a rich, oriental color blend to suit any decor. All orders are custom made to fit individual floor areas. Write for a *Special Trial Size Magic Fluff Mat Sample . . . 17" x 32" \$5.00 postpaid.*

SPIKE RESISTANT

***magic fluff**

°Protected by Pat. No. 2338828

It's Perfect For

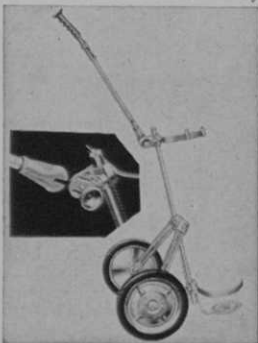
- Club Rooms
- Locker Rooms
- Club Bars
- Pro Shops
- Hallways
- Entrances



H. M. WISE DISTRIBUTOR OF QUALITY PRODUCTS AND SERVICE
212 HELEN AVENUE — MANSFIELD, OHIO

**Product Engineering Has
Cart Rental Plan for Pros**

Product Engineering Co., 4707 S. E. 17th st., Portland, Ore., which makes the Con-Voy cart, has a rental fleet plan which should be of great interest to many pros. Con-Voy rental carts can be purchased at \$18 each on the installment plan if desired. The company estimates that 150 to 175 carts will take care of 300 playing members. At its suggested charge of \$1 per month per family,



Pro-designed rental cart

Product Engineering figures that the pro at a club that operates year-around can make money on his investment in the year the fleet is purchased. Pros at Sand Point CC in Seattle, Tacoma (Wash.) CC, Pinehurst in Denver, and Green Ridge in Grand Rapids report that the Con-Voy plan is working out very well for them. Complete information about the cart rental program can be obtained from PE.

WATERED FAIRWAYS!

**ONE SOURCE FOR
ALL YOUR NEEDS**

☆ *Design . . .*

We furnish complete plans and specifications.

☆ *Materials & Equipment . . .*

We are distributors for Buckner Sprinklers, Transite Pipe, Plastic Pipe, Cornell Pumps, Moody Controls.

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Complete guaranteed installation or co-op installation whereby we furnish materials and supervision, you furnish labor.

☆ *Experience . . .*

Miller designed systems were installed in over 35 miles of fairways in 1960 alone.

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The **HENRY GOLF BALL WASHER**

Used On Leading Golf Courses Throughout The World

You get more ball washer for the money with The Henry. It costs less initially. Course Supts. will find it requires minimum upkeep. Golfers throughout the world have found that The Henry, with its rubber squeegee and gasket, cleans their balls faster and more efficiently.

DEALERS IN ALL PRINCIPAL CITIES



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\$14.75

Prices F.O.B.
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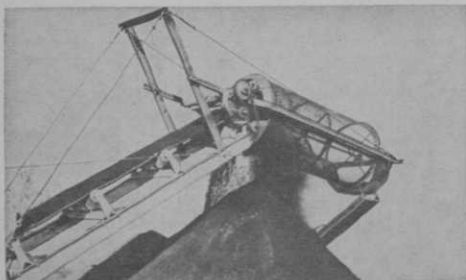


TROUBLE FREE! RENTAL CART SERVICE

We furnish you all you need on rental share basis. No investment for you! We deliver and service carts regularly and keep them in good repair—FREE. Clubs not held responsible for damages, theft or breakage.

CADDY-ROLL RENTAL SERVICE

Three Rivers, Michigan



The photo of the "Model R" rotary screen attachment for the "Model L" soil shredder made by Lindig Manufacturing Co., St. Paul, Minn., which appeared on page 164 in March Golfdom was incorrectly identified. "Model R" is shown above.

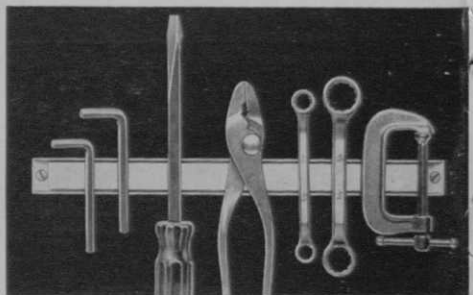
Move Chamberlin Metal Products Operation to Frankfort, Mich.

All manufacturing and operational facilities of Chamberlin Metal Products Co. are being moved from Chicago to Frankfort, Mich., George K. Petritz, pres. of the group that recently purchased Chamberlin, has announced. The firm manufactures and distributes the Kaddi Kart and Ko-lap-si cart. Sales for the fiscal year

starting last Dec. 1 are double those of a year ago, Petritz said. A continuing program to resituate Chicago employees of Chamberlin Metal is being carried out.

Magnetic Tool Holder

Magnetic Products div. of the Jess Corp., 15770 Telegraph rd., Detroit 39, Mich., markets a single (photo) and double surface tool holder,



many uses for which can be found in the course maintenance building, pro workshop and even the clubhouse. Called the Mag-Rack, it can be attached to the wall, or installed on a hinge so that both sides can be used for holding tools.

SPIKE RESISTANT PNEU-MAT RUNNERS.



MONEY BACK TRIAL OFFER:
Order a 24" x 60" trial section at \$12.50 postpaid. Test it on an area which gets especially hard wear. Money back if not satisfied.

Save your Club House Floors

● Rugged, reversible Pneu-Mat Runners, woven of rubber-impregnated fabric, outwear rubber, provide comfortable walking for spiked shoes with complete floor protection. Improve club house appearance. Competitive in first cost—lowest in long-life cost.

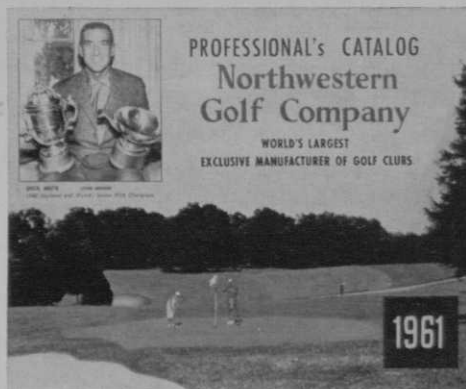
Standard Widths 20"—24"—30"
36"—42"—48"

Write today for illustrated folder

SUPERIOR RUBBER MFG. CO., INC.
145 Woodland Ave. • Westwood, N. J.

Northwestern Golf Catalog

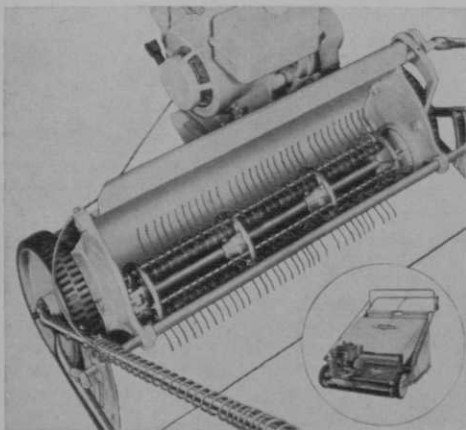
Just off the press is the first edition of Northwestern Golf Company's Professional's Catalog. It features a complete, full-color presen-



tation of Northwestern's new Dick Metz and Jackie Pung golf clubs that are sold exclusively through pro shops. The catalog also includes a full line of putters, utility clubs and Junior club sets. A copy for every golf professional in the U. S. is now in the mail.

Parker Offers Lawn Combing Reel

A new "Tine-A-Matic" power rake lawn-combing reel has been developed by Parker Lawn Sweeper Co., Springfield, O. It is de-



signed for use with the Homemaster power lawn spreader and is interchangeable with a standard fiber brush reel. Besides thatch, the spring steel tines remove deeply imbedded debris such as nuts, twigs, bones and stones. Information about the rake can be obtained by writing to Parker.

The Austin address of Tri Powered Corp. was inadvertently listed as 201 Industrial Blvd. in March Golfdom (page 158). It should have been shown as 210 Industrial Blvd.

HERE'S YOUR

LOCKER DOOR VALET

Now at last something has been designed as an answer to messy inconvenient lockers! The locker door valet has pockets to keep socks, underwear, shoes, golf balls, toilet articles in safe, neat, perfect condition. Get these for your members today! (Samples sent on request.)

- Fits snugly on inside of locker door. (Heavy nylon cord ties.)
- Made of heavy fabric. Assorted Colors.
- If check accompanies order sent post-paid to you.

- Retail for \$3.95 ea.
- Dealers cost \$24.00 dozen.

Order these for your Pro-Shop today—your members will thank you (If not rated send check with order.) Money back if not delighted.

WESTERN BINDING & PAD CO.

908 Broadway

Kansas City, Mo.

sand trap rakes golfers will use!

NOW FURNISHED WITH SPIKE
They're so light and easy to use with one hand that only a confirmed course-wrecker can resist the challenge to smooth out the trap! Of rugged all-aluminum construction (with splinter-free aluminum handle) 'Mister' Featherweight rakes last twice as long as the ordinary kind. "Accidental" loss is less, too, because they're designed for sand traps — not gardens.


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Material and workmanship warranted.

DISTRIBUTORS WANTED
Territories open for distributors now calling on golf course trade. Write or wire today.

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15-inch head (No. S415) \$5.45 ea.
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The photo of the Paul Bunyan 360, a new shredder made by Royer Foundry & Machine Co., 158 Pringle st., Kingston, Pa., which appeared on page 167 in March Golfdom, was incorrectly identified.

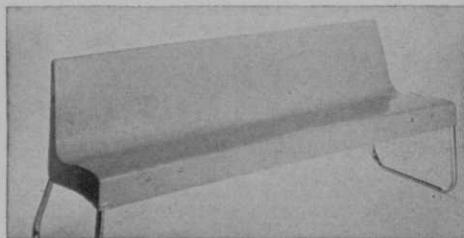
The 360 is shown above.

Powered Products Sales Manager

William L. Worden, Cadillac, Mich., has been named sales mgr. of Powered Products of Mich., Rothbury, manufacturer of gas-and electric-powered Caddy Car golf cars. Worden was associated with a Cadillac printing firm for 20 years before joining Powered Products.

All-Weather Furniture

Hill Engineering Co., 516 N. Sterling, Sugar Creek, Mo., manufactures functional fiberglass furniture that is recommended for golf courses,



ranges, recreation centers, etc. The line is known as Comfort-Ezz and comes in three styles. Fiberglass used in construction of the settee, shown in the photo, is not only attractive but durable. The furniture can be used either inside or outdoors, being of all-weather construction.

MacGregor Moves New York Warehouse

The MacGregor div. of Brunswick Corp. has announced that on Apr. 10 its New York branch office and warehouse will be moved to new quarters on Lackawanna ave., West Paterson, N. J. The division's new building incorporates the latest advances in design for adequate storage and rapid service. The new warehouse and office are easily reached from New York and Philadelphia and will serve the entire Eastern area with golf, tennis and athletic equipment lines.

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for over 40 years.

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NORTHRIDGE, CALIF.

Dickens 4-6020

Dickens 5-2788



Barbara Boenau is shown demonstrating the resiliency of the new "Tumble King" rebound tumbler that is made by Mac Levy Sports Equipment Corp., 189 Lexington ave., New York 16. The firm recommends the Tumble King as a second income source at golf centers and ranges.

Selling Course Jobs Is Subject at Crescent Meeting

"How to Sell Golf Course Jobs," was one of the subjects discussed at the recent annual sales

meeting of Crescent Plastics, Inc., held in Evansville, Ind. The three-day session was directed by E. S. Schreiber, the firm's sales mgr. Those attending were given several different sales aids and were told that plastic pipe is used in more than 30,000,000 water installations in U. S.

Wilson to Co-Sponsor Tournament of Champions, Open Telecasts

Wilson Sporting Goods Co. will co-sponsor telecasts of the Las Vegas Tournament of Champions, May 7, and the USGA Open on June 17 over NBC-TV in conjunction with Kemper Ins. Co. Dramatic commercials featuring Wilson Staff balls, woods and irons are being planned to give a boost to pro shop sales. At Las Vegas, the TV action will be centered around the last three holes and there will be numerous interviews of leading golfers. Lindsey Nelson will describe the action.

1961 Wittek Range Catalog

The 1961 Golf Range Supply catalog of Wittek Golf Range Supply Co., Inc., 5122-28 W. North ave., Chicago 39, is off the press and can be obtained by writing to the above company. The 26-page, two color catalog describes and lists prices of everything from range balls to driving nets.

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Golf Courses**

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Consultants with Paul N. Coates, GA.

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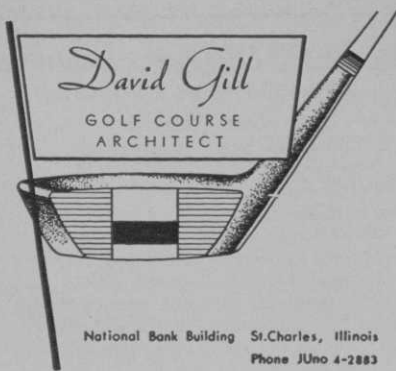
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PH-Idlewood 4182

13 Miles N. W. of Philadelphia

ALFRED H. TULL
Golf Course Architect

Larchmont, N. Y.
Tel. Tennyson 4-4017



National Bank Building St. Charles, Illinois
Phone JUno 4-2883



Ford's 4000 industrial tractor, backhoe and 2,000 lb. capacity loader are said to speed up digging and backfilling. The tractor, equipped with cast steel, one-piece front axle of 5,000 lb. capacity and the Red Tiger engine, power a 10- or 12-ft. backhoe with ease.

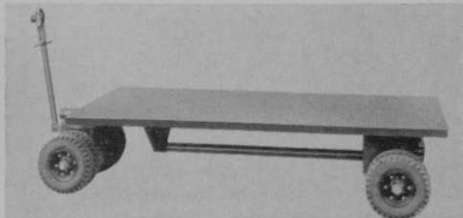
**Phelps Dodge Publishes
Pool Maintenance Booklet**

A 12-page booklet, "The Use of Copper Sulfate in Swimming Pools," has been published by Phelps Dodge Refining Corp., 300 Park ave., New York 22, for use as a guide in pool maintenance. It was written by Gordon S. Little, Cornell University swimming coach, and tells how pool water can be kept crystal clear by

proper use of copper sulfate. A free copy of the booklet may be obtained by writing Phelps Dodge.

**Champion's Doo-All Trailer
Designed for Stability**

An equipment trailer, made by the Champion Co., Springfield, O., is said to be designed for stability under heavy loads. It is equipped with dual wheels, front and back, to spread weight and avoid rutting of turf. Called the Doo-All,



the trailer can be converted to a 1 cu. yd. hopper by removing the flat bed. It is maintenance free except for periodic greasing of the fifth wheel. Details can be obtained by writing the Champion firm.

Buyers' Service • P. 135



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and

David W. Gordon

Golf Course Architects

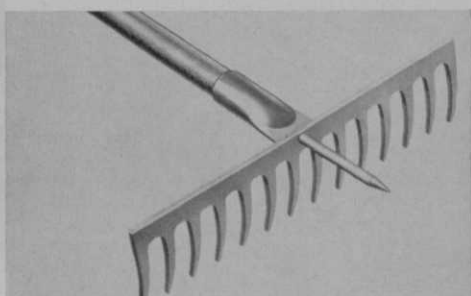
Doylestown, Pennsylvania

Fillmore 8-4243

Members American Society of Golf Course Architects

Standard's Spike Head Rake Eliminates Hazard to Safety

Standard Mfg. Co., Cedar Falls, Ia., markets a sandtrap rake with a new feature—a spiked head for inserting in the ground. The best fea-



ture of this is that it helps to prevent the rake from being laid "prongs up," thus eliminating a safety hazard. The rake weighs less than 2 lbs., has a 4-ft. handle and 13-in. head. Made of hi-carbon steel, it is zinc plated, has a hollow aluminum handle and comes in red and blue enamel trim.

Sales of Jacobsen Manufacturing Co. for the six months ending Feb. 28, showed a 27 per cent increase over the similar period a year ago. Sales were \$6,773,000.

Marilynn Smith Heads Spalding Women's Promotion

Marilynn Smith, former pres. of the Ladies PGA, has been named supervising dir. of women's golf promotion for A. G. Spalding & Bros., Inc. She succeeds Fay Crocker, who has returned to her native Uruguay. Marilynn, whose home club is French Lick (Ind.) CC, has been a Spalding staffer since 1949. She won the Women's Collegiate while attending Kansas U. and for the last eight or ten years has been one of the headliners on the Ladies PGA circuit. She is now making her home in Tequesta, Fla.



Marilynn Smith

Cook Enterprises Expands

Cook Enterprises Inc., 915 Peak st., Dallas, maker of the Commander golf car and the Comet cart, is expanding its operation. It is adding to its manufacturing facilities and expanding its assembly line with an eye to developing electrically operated products for material handling besides its golf car operation. The firm recently moved to a new location in the central part of Dallas.

RALPH PLUMMER

GOLF COURSE ARCHITECT

Member, American Society
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in 2 cycle and 4 cycle mower engines
Two ounces of SOLAR brand TONE UP per gallon of gas and two ounces of SOLAR brand MOTOR MEND per quart of oil make your engines run better than new and stay that way.

Packed in 8 oz. bottles, 24 to the case
Buy direct by the case —
TONE-UP \$24.00—MOTOR MEND \$38.80
Send check or MO (No CODs) to

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Golf Score Cards

Specializing in Printing for Clubs and Pros.

CHARGE CHECK BOOKS
HANDICAP CARDS and PANELS
BAG and GUEST TAGS

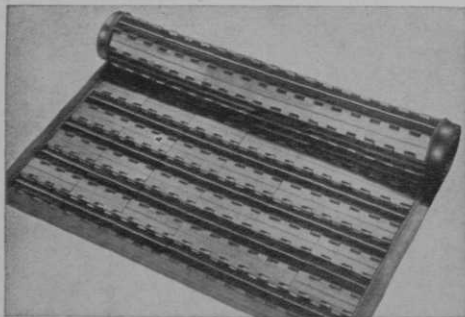
(WRITE FOR CATALOG)

VESTAL-MONROE PRINTING CO.

ESTABLISHED 1912

TELEPHONE HARRISON 7-6314

701 S. LA SALLE ST. • CHICAGO 5



This is the new colored, reversible vinyl sectional floor matting made by American Mat Corp., 1802 Adams st., Toledo, O. Alternate rows of deep-grooved and corrugated sections are woven on rust resistant spring steel wire.

Lindig Screener Brochure

A 4-page brochure, L-25, L-40 or L-60, gives specifications and capacity data on the new Lindig Model R rotary screener attachment, an accessory for 1961 models, 25, 40 or 60 cu. yd. soil shredders. For a free copy, write Lindig, Dept. B 9, 1875 W. County rd. "C", St. Paul 13, Minn.

International Harvester Catalog

A new catalog illustrating International Harvester Co.'s complete line of industrial tractors and equipment is off the press and can be obtained from IH dealers and distributors. The 20-page catalog, in color, displays the complete line of nine industrial tractors and a variety of matched equipment. Also shown are trailers for high speed transport.

Aqua-Dial Points to Big Market

In a recent release, Aqua-Dial, Newport Beach, Calif., pointed out that expenditures on turf and lawns, garden supplies and outdoor living products exceeds \$4 billion per year. They have increased tenfold since 1950. This great expansion has prompted the company to add to its automatic controllers and valves, a complete line of sprinklers. The sprinklers are carefully engineered, made of durable brass and usable with varying water pressure. Aqua-Dial has 50 franchised distributors in the U. S.

Sevin, a new and safer type of insecticide, manufactured by Union Carbide Chemicals Co., 270 Park ave., New York 17, is said to be effective for preventing damage to shade trees and ornamental plants.

WHOLESALE TO CLUBS and PROS

SEND FOR FREE CATALOG

- Golf Club RE-GRIPPING and REFINISHING
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THE GOLF SHOE VALET will aid you in keeping carpet and floor clean in clubhouse, pro shop and locker room. Cleans grass and mud from bottoms as well as sole edges of shoes.

Constructed of anodized aluminum frame with base brush of high quality Tampico Fibre. All brushes removable, reversible, replaceable and carry one-year warranty.

Available in Grey, Orange, Yellow. 1 unit \$19.95; 3 or more \$17.95 ea., FOB Huntington Park, Calif. Ship. Wt. 5 lbs. NOTE: Postage paid if check received with order. Guaranteed satisfaction or money refunded. The GOLF SHOE VALET is the shoe cleaner that gets the job done! A proven product.

GOLF COURSE SPECIALTIES

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**NOW SCHEDULING —
Outdoor Golf Clinics**

featuring:
Shot-Making Demonstration and
Personalized Golf Instruction

by
NELLO CAMMALARIE

Class A Member, P.G.A.

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Chicago 40, Ill.

SUnnyside 4-8537

Kill WATER WEEDS!

Water hazards and lakes now may be cleaned of all rooted aquatic weeds, Lily, cattail, milfoil and many other aquatic weeds are easily killed with one application of R-H GRANULAR WEED RHAP. It is easily applied — will not harm fish or animals. This inexpensive application usually lasts from 18 to 36 months. Write for further information or ask your dealer.

REASOR-HILL CORPORATION

BOX 36GC, JACKSONVILLE, ARKANSAS

Jayfro Practice Net

Jayfro Athletic Supply Co., PO Box 1065, New London, Conn., manufactures and markets a practice net that is practical for indoor or



outdoor use. It is made of fine woven nylon mesh and has a double strength back wall combined with a reinforced backdrop to control impact. The net is 9 ft. x 9 ft. and 12 ft. deep and weighs only 13 lbs. Aluminum supports and rubber tee-off mat are included with the driving unit.

Classified Ads ● P. 133

Buyers' Service ● P. 135

**Newport C-1 Retains Beauty,
Vigor Throughout the Season**

Newport Kentucky Bluegrass C-1 is said to be a new and improved variety that combines all-season beauty with new high levels of fall vigor and stems rust resistance. It is distributed by American Lawn Turf Research Assn., PO Box 56, McMinnville, Ore. Seed is available in 50 lb. bags for large consumers. C-1 seedlings are described as being especially vigorous and the strain is said to have exceptional density, heavy rhizomes and a deep bluegreen color that prevails well into the fall.

Spalding Reports Loss

For the three months ended Jan. 31, A. G. Spalding & Bros., Inc., had a net loss of \$186,000 or 19 cents a share. For the comparable 1959-60 period a profit of \$56,000 was shown. Edwin L. Parker, pres., said the loss was anticipated because this period normally is a slow one in the athletic goods manufacturing business.

Mrs. Clare Bullis, widow of Pete who was well known among pros in the northern central states when he was with MacGregor, now is selling for Golf Products, Inc., in northern Ill. and Wis. This is Frank Mitchell's company. It handles gloves, head covers and accessories.

PACKAGED SHELTER



100%
STEEL

A spacious 10' x 20' x 7' port
—built to last a lifetime!
Perfect for golf courses, driving
ranges. Bolts together in
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RANGE-PAR 3 MINIATURE

EQUIPMENT - SUPPLIES - FIXTURES

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Wittek Golf Range Supply Co., Inc.

5128 W. North Av., Chicago 39, Ill.



Danny Galasso (r), sales rep for Robert Graves Toro Power House, Inc., White Plains, N. Y., is shown at GCSA Toronto convention closing a sale of a Toro Parkmaster with 7-gang mower to Mel Lucas, supt. of Piping Rock Club, Locust Valley, L.I.

Heat It Up for More Distance

Aladdin Laboratories, Inc., 620 S. 8th st., Minneapolis, Minn., is introducing Slam-Bo, a heater that keeps golf balls warm. It can be clipped on to a golf bag or carried in a pocket. A Jon-E Warmer provides the heat and two balls at a time can be inserted into the wallet-shape heater. The Aladdin people point out that by keeping a ball warm it can be propelled as much as 30 yds. farther than if it is kept at only room temperature.

COLBY PIONEER PEAT

Products for building and maintaining golf greens are available in winter storage for prompt shipment.

BLACK—cultivated fine milled for top dressing.

BROWN—peat for building new greens.

GREENS—top dressing (1/3 peat - 1/3 sharp sand and 1/3 loam), or any required proportion.

QUOTATIONS on materials packed in plastic lined bags, or in bulk, gladly furnished.

COLBY PIONEER PEAT CO.

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RYANS O.K. No. 4 SEEDER & SPREADER

4 Cu. Ft.(300 lbs) Capacity-3 Ft. Spread



No Holes to Clog.
Quick Shut-off Lever &
Adjustable Gauge.
Screw On Handle
Spreads Top Dressing,
Nitro-Humus, Peat,
Commercial Manure
& Other Materials
Successfully
Weighs Only 69 Lbs.
Write Dept. "G"

DEALERS WRITE FOR OPEN TERRITORIES

H. & R. MFG. CO., Los Angeles 34, Calif.

New Hagen Headliner Helps Player Line Up Shots

New from Walter Hagen Golf is the revolutionary Headliner wood that automatically lines up every shot. Guidelines on the club-head help to correctly position the player's feet to the flight line.

The dual weighted Strata-Bloc head has a special Uni-Bond finish that seals out moisture

to prevent warping, etc. Headliner woods Nos. 1 through 4, are available in 43- and 43½-in. lengths. Full information can be obtained from Walter Hagen Golf, 2233 West st., River Grove, Ill.



Bag Boy Promotion Literature

Spring promotion literature on Bag Boy, made by Jarman-Williamson Co., 601 N.E. 28th ave., Portland 12, Ore., cites six leading features as selling points for the 1961 line of carts. These cover the soft-ride sports wheel, cushion tire, color-blended handle grip, all-weather finish, color-styled straps and spring action.

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Conrad Caterpillar, turf expert, says:

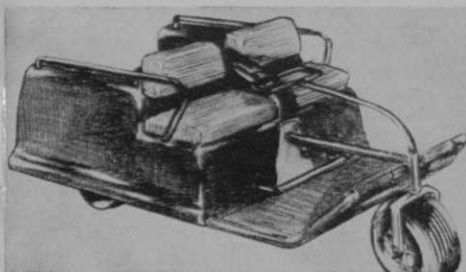
"For greater golfing pleasure and economy use the Henderson Contour Thin-cut renovator on your greens, tees and fairways."

Write today for free trial
Henderson Mfg. Co.
Fisher 4, Illinois



Bear Kart Is New Entry in Golf Car Field

The Bear Kart, a new entry in the golf car field, is made by Mitchell Manufacturing Co., Van Meter, Ia. Features of the car are space



frame design, tubular construction and simple operating controls. It is powered by a 7 hp Kohler engine, has a front drive and rides on Caddy-master tires. Complete details can be obtained from the Mitchell firm. A prototype model is shown in the photo.

George V. Gelhar, veteran pro salesman, now is representing Golf, Inc., of Tulsa, Okla., in Ill., Ind., W's., Mich. and Minn. Golf, Inc. makes the Spartan golf car. The company also markets a golf glove and is adding other golf products.

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PAR THREE
MINIATURE COURSES**

**COMPLETE LINE OF GOLF
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7540 S. Western Ave. Chicago 20, Ill.

Paul Hahn Becomes Member of Etonic Advisory Staff

Paul Hahn, the control shot artist, is the newest member of the Etonic advisory staff. Bob Eaton, vp of Charles A. Eaton Co., Brockton, Mass., recently signed Hahn to a contract. Paul is a veteran of five trips around the world and has displayed his golfing wizardry in spots where they didn't know the game existed until he came along. He also has made numerous TV appearances and movie shorts. Most important, he's one of the game's top salesman who goes out of his way to put in plugs for the home pro and his shop.

Ragan Back with Spalding

Dave Ragan, one of the finest young players on the pro circuit, has rejoined the A. G. Spalding & Bros. advisory staff. A onetime U. of Florida star, Dave plays out of Dubsdread CC, Orlando, Fla. He won the Waterloo Open in 1957, the 1959 Eastern Open and was runner-up in the 1960 L. A. Open. A year ago he reached the semi-finals in TV's "world championship."

For the fourth consecutive year, Richard A. Foley ad agency, Philadelphia, is publicizing the golf show of the Philly section of the PGA. The show is being held early in April.



**LIQUID-LUSTRE
GOLF BALL WASH**

Costs as little as 2c per
washer per week!

- Keeps golf balls SPARKLING WHITE! ... Golfers satisfied!
- Perfectly safe for washers ... either hard or soft water!
- Will Not cause RUSTING!
- No unpleasant odor—Ever!
- Used at fine golf courses from coast to coast!

Also Try
Aero-San
Shoe
Deodorizer
and Sanitizer
Another fine
DBA Product



ORDER YOUR SUPPLY TODAY!
Per Single gallon.....\$4.75
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Order from your dealer or direct
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If you are now calling on golf professionals and would like to handle another non-conflicting item which is sold exclusively to the golf professional — write: Box 421 c/o GOLFDOM. This is not a low cost item of merchandise but an engineered and manufactured machine. Each professional golfer will be an immediate prospect for 10 to 60 machines. 10 sales a week will net \$160 in commissions.

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WANTED FOR CASH

Old golf balls retrieved from pond, golf courses, etc. Cuts and bumped\$0.36 per doz.
 Off brands and synthetics, or slightly nicked 1.50 per doz.
 Bound and perfect \$1.25 brands for refinishing 2.40 per doz.
 Like new top grade for rewashing 3.50 per doz.

Send for Shipping Tags and Instructions
GOLF BALLS FOR RETAIL SALES

Reprocessed with Balata cover, snow white enamel and imprinted with distance, trade name in stock and number. We accept your mixed compression cores and return only high compression (no shrinkage) at no additional charge. A fast seller at 50¢ to 75¢ each. Bulk — your cost on exchange \$2.85 per dozen. We are nation-wide Distributors of the finest in golf range and miniature course equipment — balls, clubs, mats, etc. Send for catalog.

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OLD GOLF BALLS REPAINTED AND LETTERED — 7c. BADGER GOLF CO., WATERFORD, WISCONSIN

For Sale — used, but good: Sod Cutters, Darnil Seeder, Hand Greens Mowers, Golf Ball Washers, Assorted items. S.E.S. Box 2, Wayne, New Jersey

FOR SALE — 3-PAR, 18 HOLE COURSE . . . LIGHTED FOR NIGHT PLAY. Large Clubhouse — 4000 sq. ft. — Liquor License — Restaurant — 8 Lane Shuffleboard Court — Lighted Outdoor Cookout — Volcano — Card Room, Etc. Price \$125,000. Terms. F. P. Sadowski, Key Colony Beach, Florida

WILL BUY, or lease-option nine-hole golf course, by experienced successful PGA Pro-Greenkeeper and wife. Address Ad 407 c/o Golfdom

3¢ Trophy Engraving. 1-day service. 24 years same shop. Free information & shipping labels. LEE, 106 E. Market, Lima, Ohio.

FOR SALE — Nine hole Golf Course, additional acreage for nine more holes. Clubhouse with kitchen, dining and bar facilities. Golf Shop, Swimming Pools with Bathhouse. Semi-private. Thirty mile radius of one million population. Mid Atlantic area. Address Ad 408 c/o Golfdom

WE MANUFACTURE PUTTERS TO YOUR SPECIFICATIONS AND TRADEMARK (JOBING QUANTITIES). WRITE FERNQUEST & JOHNSON GOLF CO., COLMA, CALIF. FOR PARTICULARS.

FOR SALE — Equipment for a 20-TEE Golf Driving Range. Mats, pails, lights, Fonken Auto. ball picker, tractor, etc. priced for quick disposal. Ben Riley, Washington Yacht & Country Club, Washington, North Carolina

For Sale: Golf Ball Recapping Machine, 2-6 Cavity Molds Thermo Control, 2-6 Cavity Cap Molds, 2 Presses Thermo Control, 1 Winding Machine Automatic, 1 Automatic Trimmer, 1 Cutter, Name Engraver with changeable dies. \$3,000.00. Address: Box 91, Verona, New Jersey.

GOLF RANGE FOR RENT OR LEASE — NEAR CINCINNATI, OHIO. GREAT POTENTIAL. TERMS VERY LENIENT. WILL BUILD PAR 3 IN FALL. ADDRESS AD 416 c/o GOLFDOM

THE NEW ILRECO

Electric Powered Bag Cart featuring the "Fairway Rest" seat. Realistic Leasing Plan. Carries two bags. Lightweight, sturdy aluminum frame. For nearest distributor write: ILRECO, 4101 N. Rockwell St., Chicago 18, Ill.

K & M Building Folder

Keasbey & Mattison Co., Ambler, Pa., has released a 4-page folder showing the firm's line of asbestos cement building materials that are used in all types of building construction. Described in the folder are asbestos-cement for roofing and siding, Promenade flat roof tiling, 'Kolomate' finish on asbestos-cement sheets and the K & M asbestos-cement air duct for heating, air conditioning and ventilation.

John Bean Markets Complete Spraying Outfit

A new boom for roadside weed and brush control spraying, complete with all-steel truck, is being marketed by John Bean div., Food Machinery & Chemical Corp., Lansing, Mich. Called the Contour-Matic, it gives wide coverage of roadside terrain and can be ordered with a 10- or 15-ft. bed for mounting on 1½ ton trucks or larger. The assembly is easily mounted and removed. Two booms are available. Model 85-39 is a 24 ft. boom and 85-40 is a 33 ft. boom. They adjust to a wide variety of positions, shafts are corrosion-resistant and individual controls for each section save spray materials.

Bowen Names New Distributors

Bowen, Inc., 45 W. Union st., Pasadena, Calif., manufacturer of Wm. Joyce golf shoes and Bowen casual shoes, has appointed the following distributors: Colo.-N.M.-Oscar Zesch, Denver Golf & Tennis, 1807 Welton, Denver; Japan-Far East-Europe — Paul Florence, 112 S. Market, San Francisco; Mich. — Ron LaParl, Battle Creek CC; Ohio — Larry Kemper, 3630 Manchester rd., Akron; Ind. — Bill Williamson, Crest Frost CC, Muncie; Texas, Okla., La. — Ed Frost, 838 Exposition, Dallas. Walter Gould of Pasadena has been named sales mgr. of the Bowen firm.

New Address for Kountry Klub

The new address of Kountry Klub Sportswear is 10199 St. Charles Rock rd., St. Ann, Mo. The firm, of which William H. Brown is pres., formerly was located in St. Louis.

On Spalding Staff

Sandra Haynie of Fort Worth, at 17 the youngest player on the women's golf tour, has joined the Spalding consultant staff. Sandra was 11 years of age when she played in her first women's Texas Open. In 1959, she became the first competitor ever to take both the state amateur and public links titles in one season. In 1960 she won the women's Trans-Miss. and Texas state amateur titles.