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H. M. WISE DISTRIBUTOR OF QUALITY PRODUCTS AND SERVICE
212 HELEN AVENUE — MANSFIELD, OHIO

charge of the books and prepares periodic profit and loss statements. All billing is handled through the club. We use a Cardex system for keeping a perpetual inventory. Re-ordering is handled by myself and my assistants.

We're very careful in confining different types of merchandise to separate departments. This not only helps the customer in making his selections but enables us to run the shop with as few as two persons even when business is brisk. In addition to the main display area there is a small office, stock room, a section in which 700 bags can be stored and a club cleaning room.

Jack Murphy has been at Vestavia since 1951. Prior to this he was head pro at Highland CC, LaGrange, Ga., and Maxwell AFB, Montgomery, Ala. He got his schooling at Syracuse University.

Wooster Field Days

The Wooster, Ohio field days (Sept. 20-21) will cover the needs of the professional turfman on the first day and the homeowner on the second, according to R. R. Davis, turf specialist at the Agricultural Experiment Station, who is in charge of the program.

Grau's Answers

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factory creeping bent fairways, one must plan on spraying fungicides whenever it becomes necessary to check a severe attack of disease.

Kentucky blue in your fairways can be improved vastly by stepping up your nitrogen fertilizer program. A generous feeding program can go a long way toward providing excellent turf. If after two or three years of good feeding of Kentucky blue, you decide to convert to bent, you will have provided a much more favorable condition for the seeding of bent than if you do it now.

While you are thinking of seeding bent into the fairways, let's examine your objectives. Undoubtedly what you are seeking is fairway turf that can be cut closely without injury, which will hold the ball up well for a good shot, which will be free of weeds to the maximum degree and which will be pleasing to the sight. Take into consideration the possibility of planting the fairways to zoysia. Zoysia has been growing well in the Chicago area for many years. In other parts of the country it has been planted into fairways and the results have been even better than anyone dared hope. Of all the grasses with which I have worked, zoysia comes the closest to requiring minimum attention, fertilization and watering.

Also consider introduction of Merion blue into the fairways. Since your fairways already are Kentucky, and since we know that Merion is superior to ordinary Kentucky, perhaps this is the grass you should be using.



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