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CADDY-ROLL RENTAL SERVICE

Three Rivers, Michigan

Cheap Pool Point Is Expensive

(Continued from page 38)

Your members will be more inclined to sing in the showers (and lockerrooms) if they don't have to look at "practically new" paint that has gone to pot because of steam, dampness and mildew. So many people think that they have to accept discolored and peeling paint and bare patches of plaster. It just isn't so. A paint designed to stand up to these expensive nuisances will keep its clean, enamel finish for many years without repainting. Furthermore, it will protect the plaster beneath it from breaking down. As you probably know, once moisture gets at plaster, the plaster begins to lose strength. A good shower room paint keeps moisture away from plaster.

Don't use paint left over from your pool. Get a paint made especially for shower and locker room ceilings, walls and floors. We think you'll find a chlorinated natural rubberbase paint will be the best answer to this problem.

Sales Ideas

(Continued from page 44)

bring fine returns if it is practiced. It amounts to this: Go out of your way to give good service and you'll build up a fine reputation through a chain reaction among your players. Once the reputation is established, you can't help but continue to increase sales, provided, of course, you keep up the kind of service your members have become accustomed to. I had quite a bit of success in 1958 in club sales. Once again, I can't claim that I did anything that hasn't been done before. I stressed that the golfer can only be properly fitted in a pro shop; I encouraged everyone interested in buying new clubs to give them

a thorough test on the practice fairway before buying; I made as liberal an allowance as economically feasible on trade-in clubs.

Grau's Answers

(Continued from page 61)

Common Bermuda Infestation

Q.—I would like to know what can be done about Bermudagrass in our greens. We have Colonial and creeping bent in the greens. Bermuda was planted in fairways and it has spread to the greens. Now that I have been promoted to the No. 1 man I would like to do something about this problem. (Calif.)

A. If the greens are heavily infested you would do well to rebuild. In this process the greens should be torn up, necessary architectural changes made, sand (if needed) added, drainage corrected, brought to grade and soil sterilized to kill all existing vegetation. You have a choice between Dowfume and Vapam. Sterilize a collar at least 6-ft. wide around the putting surface. As soon as the green is ready to plant, add necessary nutrients and replant. You may choose from among these three bents: Cohansey, Old Orchard, Penncross. These bents are stronger and more resistant to Bermuda invasion than Colonial. Plant the bent 3 ft. beyond the putting surface. For the remaining 3 ft. you may plant one of the very fine Bermudas which resist the spread of common Bermuda. Two that are in use for this purpose are Ugandagrass and Tifgreen. Several courses in the Phoenix area have successfully used the protective band.

Small isolated plants of Bermuda may be cut out and the spots resodded with good bent sod from your improved bent nursery. Weekly edging seems to be adequate to prevent Bermuda invasion from collars. By any chance could there be bermuda seeds in the topdressing? Prevention is as important as control. Keep the bents vigorous with adequate feeding.

Too Much Penncross Seeding

Q. We finished seeding our new 18-hole course last fall with Penncross after the architect instructed us to sow 22 lbs. on our greens, which averaged 7,000 sq. ft. You mentioned that more



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than one lb. per 1,000 could be harmful. Would you please explain what we can expect from this and how we can cope with it? We seeded in Oct. and greens came along real well. We mowed four or five times last fall. They certainly were thick. After reading your article I am afraid we spent a lot of unnecessary money (Ohio)

A. Yes, you did spend more money than needed. Seven lbs. of Penncross bent seed to a 7,000 sq. ft. green would have been ample. The money that you spent for the other 15 lbs. could have bought a lot of extra long-lasting fertilizer that would do more good than extra seed. When seed is sown thickly, each plant that comes up is crowded by the plant next to it. When this crowding is severe, every plant is weak and only a few can survive.

Recently I saw an excellent demonstration of seeding Penncross bent too heavily. In this case the architect had recommended six lbs. to 1,000 sq. ft. The entire area was diseased because of crowding. Next to it, a plot had been properly prepared and seeded one lb. per 1,000 sq. ft. and there was no disease present.

My suggestion is to watch closely for disease and treat carefully, reducing watering so as not to encourage diseases. If you handle everything carefully, you will probably come out all right.

Gets Quick Education in Member Relations

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day and Thursday and greens were repaired by the green-cutters before mowing.

- Watering was done only when necessary, the idea being to keep the turf on the hard side to withstand traffic better.

- With only six holes, we needed strong grass that would take abuse. Therefore, we fertilized heavily and kept the grass on the long side. This kept moisture fairly well sealed.

- Roughs were cut fairly low in order to keep traffic moving.

- During the heavy playing season, we did all maintenance work in the morning and devoted afternoons to construction work on the new nine.

- To give the course a day of rest, we cancelled caddie play on Mondays. Whenever there was a heavy downpour the course was closed longer than ordinarily.

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