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THE GREENS ARE THE FOUNDATION OF ALL SUCCESSFUL GOLF COURSES

John Nyhan, New England Maintenance Pioneer, Dies

John J. Nyhan, 87, who died recently in his home at Brookline, Mass., pioneered in golf course equipment maintenance in New England in two departments, says his friend Orville Clapper. Nyhan operated a lawn mower grinding shop and a horse-shoeing blacksmith shop in Brookline, Mass., when Clapper started in business in the Boston district in 1922. Nyhan was an expert horse-shoer and went with New England horse owners to horse tracks in the Northeast. When horses began to be used for drawing mowers on courses and estates it was a logical development for Nyhan to get into mower sales and repair. He became dealer in the Boston area for Pennsylvania and Millbradt mowers, a business now operated by his son Leo.

Nitroform Describes Its Three Fertilizer Products

Nitroform Agricultural Chemicals Co., Woonsocket, R. I., which is having a banner year in fertilizer sales, offers three products to the supt. Its "Blue Chip" is described as a fertilizer that doesn't cake in the bag and is recommended for mechanical spreaders. "Blue Chip" is a mixed product, made with a nitroform base. "Powder Blue" is an insoluble, wettable powder designed for liquid systems.



When the above four U.S. Royal representatives got together at the Open, they had quite a time reminiscing on how it used to be in the golf business. Altogether, they have been in the game a total of 135 years. From left are: George McCarthy, asst. national sales mgr., Art Yann, Sr., Pittsburgh, John Lack, New York and Earl Rubado, Buffalo.

Spalding Holds Contest for Sport Prognosticators

Newspapermen and sportscasters who come closest to picking the top three finishers in the PGA Championship, which will be played July 29-Aug. 2 in Minneapolis will be given a dozen Distance Dots by Spalding. The contest calls for picking scores, so that in case of ties it will be easier for the judges to decide the winners. Selections are to be sent to Young & Rubicam, 41 E. 42nd st., New York 17. July 25th is the deadline.

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Joe Wolfe (right), Wilson Sporting Goods Co. golf promotion dir. shows Open champion, Bill Casper the latest in Wilson Staff golf ball display pieces. The streamer is available to golf pros.

Master Ball Washer Handles 10,000 an Hour

The automatic ball washer, made by Master Machine Corp. of San Diego, 900 W. 13th st., National City, Calif., handles up to 10,000 balls an hour, being designed for driving range use. In operation, the machine carries the balls from an inspection tray through a soaking process to a washer where they are cleaned by a revolving

brush. They are discharged in a receiving basket for drying. The Master washer is sturdily constructed and designed for a lifetime of service.

Etonic Staff Model

Etonic's new Swing Saddle staff model for men is in imported grey Deldicalf suede and smooth black calf with a patented heel-to-toe air cushion innersole and soft-glove leather lining. Available through pro shops exclusively, the Staff model comes in a de luxe cloth shoe bag. The Etonic is made by the Charles A. Eaton Co., Brockton, Mass.



S. R. MacWhinney has been named merchandising mgr. of asbestos-cement pressure pipe for Keasbey & Mattison Co., Ambler, Pa. Other recent K & M appointments involve: E. J. Lawless, who has been appointed sales engineer of the Building Products Div.; C. C. Clubb, assistant dist. mgr. in Houston and M. E. Fuller, asst. mgr. in San Francisco.

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Magic Fluff, made by H. M. Wise, 212 Helen ave., Mansfield, O., is said to provide a floor covering ideal for heavy spike traffic. It is also recommended for other areas such as lobbies and lounges where there is heavy wear. The construction of Magic Fluff is a patented process whereby sand, dust and water are trapped out of sight until the covering is convenient to clean. All orders of the material are handled on a custom-made basis as there are no stock sizes of Magic Fluff.

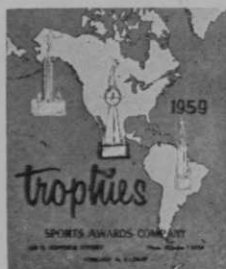
Zerbe, Cordek, Puritan Sportswear Men, Says Men Golfers Dressing Better

W. A. (Bill) Zerbe and Pete Cordek, who handle the Puritan line of banlon sports shirts, alpaca sweaters and other fine sportswear in eastern and southern territories, say that there's been a decided rise in the standard of men's golf attire in the past two years. The improvement in taste (or carefulness) is due to the increase in women's play with consequent favorable influence on men golfers' dress, according to pros upon whom Zerbe and Cordek call.



R. W. Askanase (l), Spalding dir., greets Frank Wharton, newly signed to the Spalding golf advisory staff. Wharton played on three championship Houston University teams and has compiled an impressive record in Texas amateur and PGA events. He turned pro about a year ago.

The Puritan sales reps also report that pro shops, even at the smaller clubs, are featuring rather exclusive quality lines. This merchandising in a "class" plane gets the shops away from competing with cut-price stores and in strong position in a good net profit field.



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Casper Helped Design Munsingwear's 'Grand Slam'

Bill Casper, Jr., the Open Winner, is a member of Munsingwear's sports advisory board and helped in designing the Grand Slam sport shirt.

Bill wore copies of the Grand Slam throughout the four days at Winged Foot, like so many other big name golfers. Casper, at 27, became the youngest golfer to win the Open since Byron Nelson won at Philadelphia in 1939. Nelson, too, was 27. Bill turned pro in 1954 and has won quite a few major tournaments. Last year, Casper was pro golf's unofficial leading money winner with \$56,000. This year he was in a slump until that \$12,000, earned in the Open, restored the glow to his bankroll.



Joseph Lee, John Armstrong, Joshua Crane and J. T. Foster (l to r), who played in the 70 to 74 year class, are shown with one of the 14 Envoy golf cars supplied thru courtesy of Electricar Mfg. Corp., for 55th championship of the U.S. Seniors' G. A., annually held at Apawamis, Rye, N. Y.

Cleary's New Blending Process

In order to meet the needs of supts. using wettable powder fungicides, the W. A. Cleary Corp., New Brunswick, N. J., has adopted the

Jet-O-Mized process in blending, mixing and pulverizing Spotrete, Thimer and Cad-Trete. The Jet concept increases the efficiency of fungicide and high suspension qualities while at the same time overcoming clogging and residual loss in the spray tank. Supts. are encouraged to write to Cleary for samples.

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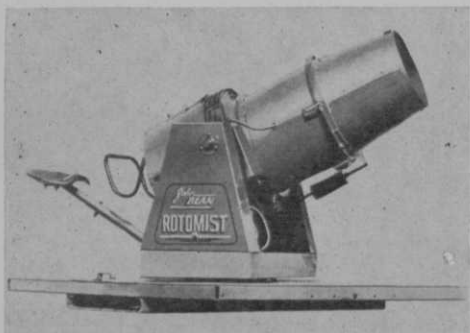
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Model 50 Newest in John Bean Line of Tree, Sanitation Sprayers

Development of the new Model 50 Rotomist by John Bean, Lansing 4, Mich., brings to four



the number of mist sprayers now available from this company for tree protection and sanitation spraying. Model 50 is a low cost machine designed as a separate air unit for converting a high pressure sprayer into a modern air-type mist sprayer. It can be used with any sprayer with a capacity of 1½ gal. per minute or more at 300 to 400 lbs. pressure. It is powered by a 13 hp engine, has a 21-in. axial flow fan that delivers



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12,000 cu. ft. of air a minute at 100 mph. The Model 50 swings from 20 degs. below to 30 degs. above horizontal and rotates a full 360 degs.

Grenley with MacGregor As Publicity Manager

Donald A. Grenley has been named publicity mgr. of MacGregor Sporting Goods Co., Cincinnati. He is a former sports dir. and news-writer for WLW and WLWT, Cincinnati radio and TV stations, and at one time was connected with the Army's Public Information Office in Ft. Benning, Ga. Grenley attended Northwestern and Kent State Universities and holds a B.S. degree in radio-journalism.

Shell Chemical Gives Tips on Handling Pesticides

Scan, the publication of the Shell Chemical Co., 50 W. 50th st., New York 20, recently gave fine tips for handling pesticides. They included: Read the label carefully; Keep in original container; Store in locked closet; Do not store near food or feed; Wash hands and face after spraying or dusting; Do not smoke while handling pesticides; Wear a respirator when using highly toxic material.

Kill WATER WEEDS!

Water hazards and lakes now may be cleaned of all rooted aquatic weeds, Lily, cattail, milfoil and many other aquatic weeds are easily killed with one application of R-H GRANULAR WEED RHAP. It is easily applied — will not harm fish or animals. This inexpensive application usually lasts from 18 to 36 months. Write for further information or ask your dealer.

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IHC Develops Two Layers for Plastic Pipe

Two new cable layers, designed for fast laying of cable or plastic pipe, have been developed by International Harvester Co. The No.



1 direct-connected cable layer is designed for use with Farmall and International tractors with two-point fast-hitch. The No 10 is a trailing type unit for use with tractors having 50 to 80 drawbar hp. The cable layer is a subsoiler standard mounted on a special cable laying structure. A spool of cable or pipe is threaded through porcelain-lined rings down through a specially constructed tubing on the rear of the subsoiler standard. The cable is fed out 4 ft. behind the standard which is then lowered into the ground with a forward motion to a depth of 23 ins. Covering isn't necessary as the slit made by the standard closes behind in a matter of a few hours.

Two Bulletins Describe Royer Shredder Series

Royer Foundry & Machine Co., 175 Pringle st., Kingston, Pa., has released two bulletins describing its complete line of shredders for "hand-shovel" and tractor-bucket fed operations. They can be obtained by writing the company. Bulletin NS-59 covers hand-shovel shredders of which there are three models of from 5 to 12 cu. yd. capacities. Model 8 is completely new and 10 and 12 have been redesigned. All three are portable and have either built-in electric or gasoline motors. Bulletin S-59 describes shredders for mechanically-fed operations. The three models in this series have from 20 to 150 cu. yd. capacities, are portable or stationary and equipped with either electric or gas motors.

13 Women Pros Help on Munsingwear Design

Thirteen members of the Ladies PGA are now serving as members of the newly formed Munsingwear Women's Sports Advisory board. They are assisting in design of golf shirts for women and wear the Munsingwear "Tee Timer" shirt in all tournaments. This new shirt is a duplicate of the "Grand Slam," worn by male players. The free-swing, underarm action gusset that gives unrestricted freedom of movement is a feature of both models.

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Superintendents Inspect the Cooper Champion

The new Cooper Champion greenmower was recently demonstrated to a group of company representatives and dealers and supts. at the Mohawk GC in Tiffin, O. Among those who saw the demonstration are pictured above: Top row (l to r): Earl J. Crane, John Balaz, George Zuercher, George A. Tenos, W. Newton Young, Lyle Bennett, E. H. Schoonover, Robert Duguid, Ozzie Halverson and Jim Hoffman. (Front row): Charles Jarmen, Clayton Cooper, Bill Salyers, Bob Kirkpatrick and Larry Wolfe. Others who were there but do not appear in the photo: Wilbur Waters, Alva Newell and Charles Letterhos. Cooper Manufacturing Co., which makes the Champion, is located in Marshalltown, Ia.

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Spalding Nets 45c a Common Share in First Half Fiscal Year

A. G. Spalding & Bros., Inc. for the six months ended Apr. 30, 1959 had net earnings of \$308,000 or 45 cents a common share. This compares with \$318,000 or 46 cents a share for the same period of 1958. Profits before income taxes were \$680,000 in 1959 as contrasted with \$750,000 for the 1958 period. Taxes on income in the first half of the 1959 fiscal year were \$325,000 against \$385,000 in 1958. This interim report is subject to any necessary year-end adjustments, taking of physical inventories and annual audit.

Ragan Gets Harkins' Cheers

When young Dave Ragan broke through to win his first tournament, in the Eastern Open, in June, the loudest cheers were heard in Chattanooga, Tenn. They came from Jack Harkins, pres. of First Flight Co. there. Ragan was playing the First Flight steel power center ball and the Personalized First Flight clubs.

Golf Car Trailer Built for Handling Ease, Safety

Golf Car Trailer Sales, PO Box 4221, Ft. Lauderdale, Fla., reports that a great deal of interest has been shown in its golf car trailer. It

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35 White Street
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is a lightweight, all steel unit that has a drive-on tailgate for easy loading and unloading. The trailer will carry any type electric golf car. It has full leaf springs and is perfectly balanced for easy hookup. The trailer has a standard hitch, two pneumatic tires, safety chains and license bracket. Dealer and pro inquiries are invited.

Golf Pride Grip Cleaner

Latest addition to the product line of Golf Pride (Fawick Flexi-Grip Co., Akron, O.) is a unique grip cleaner.

It consists of a 3-in. square sponge pad treated with a detergent which dissolves all grease and grime. The back side of the pad is covered with an abrasive. The Golf Pride Grip Cleaner can be used to clean all rubber golf club grips. After being dipped in water the pad is used to give the grip a vigorous scrubbing. Then the grip is rinsed and dried and buffed with the abrasive side of the pad. It is said that the cleaning gives the grip a brand new feel. The pads also can be used to clean clubheads. They are packed in counter display, self service cartons.





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T&T Arm Sling Practice Device Gets Big Showing at Winged Foot

John A. Topping of Golf Products Corp., 32 Elm St., Norwalk, Conn., demonstrated T&T Arm Sling practice devices at Winged Foot during the Open and sold a lot of them from Claude Harmon's pro shop tent. The device goes around the right elbow and has a cord connecting with the belt line. The function of the contrivance is to develop correct right arm action and a proper pivot. Jimmy Thomson and Claude Harmon are interested in the T&T Sling with Topping. Harmon uses it in practicing and teaching.

Large K & M Pipe Available

Keasbey & Mattison Co., Ambler, Pa., now has 14 and 16-in. dia. asbestos-cement pipe for use in pressure installations including irrigation systems. It comes in 150, 225, 325 and 450 ft. hds. and can be used in conjunction with smaller dia. K & M pipe.

Full-color illustrations of MacGregor's advisory staff are now available. Among recent additions are Wes Ellis, Marlene Hagge and Bob Rosburg. Reproductions are available from William H. Ford, MacGregor ad and market services mgr., Cincinnati 32, O.

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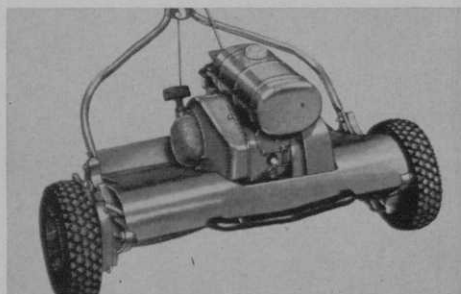
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The 12A Model has a conventional "walk-behind" handle but may be quickly converted to a riding mower with addition of the Model 62 Riding Attachment or Model 15 Riding Sulky. It is powered by a 3 hp Jacobsen Hi-Torque engine, has a 26-in. cutting width and "Shear Cut" 6-blade reel. Its widespread wheel base gives the Lawn King remarkable stability on slopes or hills.

See Shopping Guide Ad p 62

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