LAWN MOWER STATIONARY BLADES



SINGLE (1/4") Raised Lip - Heavy Duty Blades for all Makes of Fairway and Rough Gang Mowers, DOUBLE (1/4") Raised Lip — Heavy Duty Blades for all Makes using this type Blade, Hand and Power Putting Green Mower Blades, Power Mower, Tee Mower and Trimmer Blades all made of the best quality knife steel and specially hardened to insure long wear and fully guaranteed to give complete satisfaction. Municipal Parks and Golf Courses, Public Courses, Golf and Country Clubs, Dealers and Repair Shops allowed special discount. You will save important money buying direct from manufacturer.

Price sheet on request or we will quote price for your blade order.

JONES MOWER & EQUIPMENT CO.

2418 Grasslyn Avenue, Havertown, Pa.

We pay the postage on all orders of \$15.00 and over.

Classified Ads

Rates: Minimum insertion \$4.00 for 20 words; additional words 20c each. Bold face type, 25c per word. Classified cols. reserved for help or services wanted and for sale of used equipment. CLASSIFIED ADS ACCEPTED AFTER THE 25th OF MONTH PRECEDING DATE OF ISSUE. Under no circumstance are we permitted to divulge the name and address of those placing the blind advertisemnts. Responses to all box number ads should be addressed to the box number and mailed to GOLFDOM: replies are promptly forwarded to advertisers

JOBS WANTED

Young (24) Englishman, full member of, highly recommended by P.G.A. seeks position as Assistant Golf Professional Excellent references. Please write ANDREW DEVERS, East Brighton Golf Club, Brighton, England.

P.G.A. Member — Aggressive young professional with college education and exceptional playing record. Well versed on running shop and teaching. Age 27; married; one child. Would like own club, All replies answered. Address Ad 101 c/o Golfdom.

Pro — seeking new location for 1958 season. Top teacher and player. Class "A" credit rating. Diplomatic, energetic. Undoubtedly the man you are looking for. Address Ad 102 c/o Golfdom.

Assistant Pro position wanted. Top teacher and player. Can operate efficient shop; diplomatic, energetic. Would be an invaluable player. Address Ad 103 c/o Golfdom.

PRO — 25 YEARS EXPERIENCE, EXPERIENCE ALSO INCLUDES COURSE AND CLUB MANAGE-MENT. CONSIDERED EXCELLENT PLAYER AND INSTRUCTOR, GOOD CREDIT RATING. ADDRESS AD 104 c/o GOLFDOM.

Do you need the best in: Golf Shop Operation, Teaching, Caddies, Tournaments, Course Main-tenance, Designing, Construction, Revamping & Turf Development? Address Ad 112 c/o Golfdom. PRO JOB WANTED — professional, middle age, settled. Will stay on job and work. Instruction and golf promotion a specialty. Thoroughly reliable and dependable. Highest references regarding character, reputation and qualifications. Just the man for club wishing excellent results. WHY DON'T YOU WRITE ME? Address Ad 114 c/o Golfdom.

CHEF-MANAGER — 12 years experience City and Country Clubs. Prefer concession or per-centage. Have excellent contact for extra help. Address Ad 115 c/o Golfdom.

Superintendent — Graduate of University of Mass. Turf School. Married, aggressive and conscientious. Eleven years experience with excellent references. Available immediately. Address Ad 116 c/o Golfdom

GOLF PRO — DESIRES CONNECTION AS PRO OR PRO-GREENKEEPER. FINE BACKGROUND AND OVER 20 YEARS EXPERIENCE. ACTIVE WORKER. EXCELLENT REFERENCES. ADDRESS AD 118 c/o GOLFDOM.

Lady Club Manager — 5 years experience in all phases club management. 42 years of age, pleasant personality, plus excellent references. Presently employed. Prefer Midwest locale, but will relocate anywhere, Address Ad 119 c/o Golfdom. Golf Course Superintendent — desires change. Golf Course Superintendent — desires change. Honest, sober, conscientious. Married. 25 years experience, 10 as Supt. of present 18 hole course of a Midwest country club. Desire a permanent position. Age 43. Address Ad 120, c/o Golfdom. position. Age 43. Address Ad 120, c/o Golfdom. PRO-GREENKEEPER — 37 YEARS OLD. MARIED. HAVE HAD LIFETIME EXPERIENCE, FROM CADDY TO MANAGER. HAVE FULL KNOWLEDGE OF BENTS AND BERMUDAS. RECOGNIZED AS GOOD TEACHER AND ORGANIZER. NOT AFRAID TO WORK. WOULD PREFER WEST COAST BUT NOT NECESSARY. ADDRESS AD 121, c/o GOLFDOM.

PRO-GREENS SUPT. OR PRO-MGR. — 27 YRS. EXPERIENCE — NO CHILDREN. NOW EMPLOYED DESIRES CHANGE. PREFER MIDWEST. ADDRESS AD 122, c/o GOLFDOM.

Club Manager (or Assistant) seeks change. 8

Club Manager (or Assistant) seeks change. 8 years experience "front-back" operations. Maryears experience "front-back" operations. Mar-ried. Honest, sober, conscientions. A-1 references. Initial salary secondary, Address Ad 123, c/o Golfdom.

PRO OR GREENKEEPER OR COMBINATION.
THOROUGHLY EXPERIENCED, COMPETENT,
AGREEABLE. MODERATE INCOME SATISFACTORY. NORTHEAST SECTION PREFERRED.
ADDRESS AD 124, c/o GOLFDOM.

Pro Available — Professional with excellent record as teacher, businessman and promoter of golf at fine private and resort clubs seeks new connection due to change of policy at club where he has been serving with success for some years, Highest references, Prefer moderate-sized club, preferably in Midwest or South. Address Ad 125 c/o Golfdom.

Club Manager for country club. 12 years dining room, catering and lounge experience. Married. Best references. Sober and reliable. Address: George McManus, 12 Superior, Oak Park, Ill.

JOBS OPEN

Ground Superintendent wanted for beautiful 18-hole private course in western Michigan. Ex-perience and excellent background necessary. House and utilities furnished. Address Ad 105, c/o Golfdom.

Assistant pro wanted for large norffern Ohio club. Please give details of experience. For full particulars write Ad 126, c/o Golfdom.

WANTED: GOLF COURSE SUPERINTENDENT WANTED: GOLF COURSE SUPERINTENDENT

To manage golf division of public park
system in midwestern city. Responsible for
maintenance of three courses (36 holes). Rebuilding and renovation program needed. Permanent job. Retirement and other benefits.
House, Concession available, Salary open. Address Ad 106, c/o Golfdom.

Wanted — Commission salesman for exclusive line of imported knitwear. Alpaca, Wool, etc. imported knitwear, Alpaca, Wool, etc. ies open West Coast, Midwest, Address Territories open West Ad 107. c/o Golfdom.

Salesmen for the DUNNER patented golf shirts for men and ladies. All territories except the West Coast. For golf shops and country clubs. Dunner of New York, 137 Fifth Ave., N. Y. C. Dunner of New York, 137 Fifth Ave., N. Y. C. SALESMEN WITH ESTABLISHED TERRITORIES TO SELL A UNQUIE LIQUID FERTILIZER. TEST PROVEN. BIG REPEATS. COMMISSION FROM 30%. CAN BE HANDLED AS SIDE LINE. ADDRESS AD 108, c/o GOLFDOM.

ASSISTANT WANTED — P.G.A, professional at large active Midwestern club desires a young ambitious assistant by March 15th. Must be clean cut and have clean habits. Willing to do golf shop duties or willing to learn. Address Ad 111, c/o Golfdom. Ad 111, c/o Golfdom.

MISCELLANEOUS

FOR SALE OF LEASE OPTION — 9 HOLE GOLF COURSE — NORTHERN CALIFORNIA, ADDRESS AD 109, c/o GOLFDOM.

Sam Snead Apisto-Matic Golf Club loft and lie setting machine — \$395.00; original cost \$795.00. Also 4 "Champ" Electric Golf Carts with chargers \$495.00 each. The carts are less than one year old and are in excellent condition. The above prices are F.O.B. Contact — Darrell Napier, Country Club of Virginia, Richmond 26, Virginia, AVALLABLE — Southwestern Josephia. Country Club of Virginia, Richmond 26, Virginia, AVAILABLE — Southwestern location for nine hole course. Heavily populated section of 250,-000. Ideal climate for year-round play. Long term lease. Address Ad 110, c/o Golfdom. I wish to sell or rent a golf driving range and an eighteen hole miniature course that is located on Route 41, Fort Myers, Florida Contact Charles Libby at 1746 Hanson St., Fort Meyers, Fla. Tel. No. Edison 5-3861.

WANTED: Golf Range Equipment, lights, mats, ball picker-uppers, etc. Establishing new golf

ball picker-uppers, etc. Establishing new golf range, ROMEO GOLF & ATHLETIC CLUB, 14550 Thirty-two Mile Road, Romeo, Michigan.

WANTED FOR CASH

refinishing 2.40 per doz.

Like new top grade for rewashing 3.60 per doz.

NOTE:—Golf range balls, picked over lots, and cut deep into the rubber types wanted, but not acceptable at above

Send for shipping tags and instructions.

Send for shipping tags and instructions.

GOLF BALLS FOR RETAIL SALES ONLY
Reprocessed with 190% brand new Baleta cover, new
snow white enamel, imprinted with distance, trade
name and number. We accept your mixed compression
cores and return only high compression (ne shrinkage)
at no additional charge. A fast seller at 50c to 65c
each. Bulk—your cost on exchange \$3.65 per dozen.
Also nation-wide distributors of the best in golf range
de miniature course equipment—Balls, clubs, mats, and
etc. Send for catalog.

NORTHERN GOLF BALL CO.
Chicago 18, Illinois 2350 W. Roscoe Street

Wanted — To lease or buy — 9 hole golf course that is in need of attention and reconditioning. Address Ad 117. c/o Golfdom.

For Sale: 9 hole goli course located 8 miles from Decatur, Alabama. We advertised this course in this magazine in 1956, but it is in much better

WANTED

BY GOLF PROFESSIONALS, INC.

BOX 1138 DERBY, KANSAS SALES REPRESENTATIVES IN ALMOST ALL PARTS OF UNITED STATES, CANADA AND OLD MEXICO GOLF PROFESSIONALS, INC., MANUFACTURERS SALES AGENTS, SELLING ONLY PRO LINE MER-CHANDISE TO PRO SHOPS OPERATED BY GOLF PROFESSIONALS. REPRESENTING THE AMAZING NEW LINE OF COLT BALLS, PROVEN THE MOST ACCURATE, MOST CONSISTENT AND LONGEST BALL. ALSO REPRESENTING OTHER FINE LINES OF PRO SHOP MERCHANDISE.

PREFER APPLICANTS TO BE EXPERIENCED OR GOLF PROFESSIONALS.

shape as we have made quite a few improvements. Three new greens are under construction. Course located on about 70 acres of land; have complete small clubhouse; small 4-room house with bath; work shop and storage house; tool and tractor shed; plenty of equipment all in good condition. Ideal set-up for man and wife as club in constant demand for parties. We are in dry county and have no beverage license. We have many large manufacturers here and more moving in. Private clubs have closed play to members only. Priced for quick sale \$18,000, third down, balance to suit purchaser. Contact John W. Penne'll, P. O. Box 451, Telephone Elgin 3-9800. Decatur. Alabama. shape as we have made quite a few improve-

SALES REPRESENTATIVES: Several territories open for coverage now and early Spring, particularly Pacific and Mountain States, Kansas-Missouri area, Eastern coast states, also southern states including Florida. Prefer experienced following with Pro shops. Must have car. Liberal commissions on Sportswear, Golf Supplies. Write or wire Scoggins Golf Supply, Dunedin, Florida.

PGA Educational Sessions

(Continued from page 32)

tions asked him by spectators at his exhibitions disclose a startling lack of understanding of terms frequently used by professionals when

they are teaching.

Such terms as "stay with the shot," "stay down to the ball," "delayed hit," "open" and "shut" with reference to position of clubface, "cocking of the wrists (and uncocking)," and numerous others are foggy to many more golfers than professionals may be inclined to rea-

Hahn says the ordinary golfer hesitates to admit ignorance of terms a pro may use so casually. The pro may be disturbed about the difficulty in getting the lesson across. The failure of pupil and pro to connect through mutually understandable terms suggests that a lot more attention be given to the semantics of golf instruction, semantics being the study of the meaning of words.

He made a number of revisions in the script of his trick shot, demonstration and clinic program. Hahn told pros at Long Beach that research has convinced him there are at least 50 words or phrases commonly used in golf instruction that are foggy to many pupils.

Other instruction and merchandising speeches heard at the PGA meeting will appear in February GOLFDOM.

figures.