tion, careful labor management, research pay-off in chemical maintenance, and comparison of methods with other superintendents as we meet and discuss our jobs, all are keeping the costs from running away.

"The superintendent and chairman are in a cost battle that calls for vigilance and foresight. The visual records help them

conduct their campaigns wisely.

"My chart shows the pay rate for course labor is almost four times what it was in 1922. But with extensive mechanization and despite weed, pest and disease control which now are standard operating procedures our labor force was only about two and a half times greater at the peak in 1922 than it was last year.

Close Eye on Charts

"Budgets demand that I keep a close eye on the chart of employment by months. This enables me to plan ahead on how many men and boys I'll need for the work to be done. When the boys get out of school the labor force gets larger and stays that way until they return to high school or college. This chart keeps me reminded to look for the sort of boys I want and to prepare to train them to do good reliable work.

"This chart also helps me to plan my schedule of winter work to retain key men and to keep them productively busy for

the club.

"Weekly Progress Report"

"Lately I've been supplying my chairman and other officials with a 'Weekly Progress Report' which I compile from my log and which the club office copies for me.

"This has been the best job of information I've been able to do for the green-committee and our members, according to our chairman's judgment. And it certainly enables me to keep a close check on my own work and that of my staff to see that we're handling our job completely, at the right time and efficiently.

"Compiling this report is not the trouble for the superintendent that it seems to be. And it shows members that the green-committee is getting work from its superintendent and the maintenance

staff."

## Northwest Supts. Elect Howard Williams, Pres.

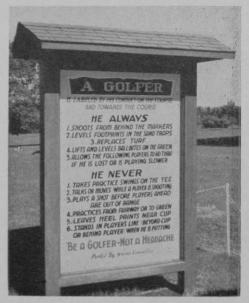
Howard Williams of Vashon GC, Burton, Wash., was elected pres., Northwest Golf Course Supts.' Assn. at the organiza-

tion's August meeting.

Milton Bauman, supt., Overlake G&CC, 645 14th W., Kirkland, Wash., was elected vp; and John Jaslowski, supt., Maplewood G&CC, Renton, Wash., was elected sectreas.

## FIRST TEE BULLETIN HELPS TEACH GOLFERS

At Northfield (Minn.) GC the first tee bulletin board shown in accompanying illustration has been an effective reminder to players of their obligations to other golfers and in maintaining good course condition.



The bulletin board presents essentials in a terse and tactful way. It educates the uninformed and reminds the older players. Students of Carleton and St. Olaf colleges at Northfield play a lot of golf on the course and the first tee bulletin board has done a good job of getting the collegians started right so they'll be fine examples of young people who know all about how to conduct themselves as welcome guests or members on any course they happen to play.

Cort Lippert is chairman of the Northfield green committee. He and his committee members compiled the educational material on the bulletin and had the board built for erection at the entrance

to the first tee.

Joints are easily, quickly made by using quickdrying cement. All fittings on the Hempstead job were supplied by Triangle.

Late season events give the pro a good chance to sell shop stock that he might have over-bought. Especially does the pro have to watch his stocks of shirts and other apparel. Fortunately much of it can be sold for wear after play falls off at many clubs late in September. The novelty events that give every high-handicap man or woman a chance to win some prize as well as have fun should be suggested by the pro to his golf committee. Often a close tie-up of golf events with the program of events in the clubhouse is possible.