## Supis. Prepare Cost Survey for Chicago District

Midwest Assn. of Golf Course Supts., after considerable inquiry and discussion among supts., green chairmen and Chicago District Golf Assn. officials, has prepared what authorities declare is the most practical survey of golf course maintenance costs and methods ever devised. Copies of the booklet containing the survey queries have been sent to green chairmen of all CDGA clubs.

Purposes of the survey were to get data that could be practically compared, and to share experiences in cost accounting and methods. Superintendents and chairmen in preliminary discussions of the survey frankly admitted some data (especially areas involved) required for sound management of budgets was not known, hence the survey's spur to collecting basic information on one's own course was a valuable service to the CDGA clubs.

Divisions of the survey include general information, club activities determining extent and character of maintenance work, superintendent's arrangement with the club, labor, greens, tees, fairways, traps, rough, trees and shrubs, equipment, water system, budget and expenses, nursery.

Although comprehensive in details of costs and methods and controlling factors the survey is remarkably simple. It is an exceptionally valuable contribution to the development of business management of golf courses.

Sources of the material will be held confidential.

Raymond Gerber is chairman of the Midwest Information committee which compiled the survey form and is conducting the survey. He is supt., Glen Oak CC. Robert Williams of Beverly and Donald Strand of Westmoreland are on the committee with Gerber.

As the survey form constitutes the most complete operating and cost outline that has been worked out for golf courses,

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superintendents and chairman outside the Chicago district who have learned of it have expressed keen desire to secure copies. A few are available for supts. and chairmen and may be secured from Raymond Gerber, 865 Hillside ave., Glen Ellyn, III., at $\$ 1$ a copy, which undoubtedly is less than the cost per copy of

## SOUND LABOR RELATIONS

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time and money spent on this job. poned any inside maintenance work that could be delayed until the slack period when the weather was very bad. (We refused to do any work in the homes of members, even tho there was some pressure brought to bear on this point. By this refusal the respect and goodwill of the local contractors and tradesmen were retained.)

The list of major improvement projects consisted of such items as building and widening roads and parking areas, cutting down hills and making fills in swamps or undesirable low areas, constructing the base for tennis courts, building walls, hauling rock, trimming and planting trees. One project involved the excavation of a basement under a building and pouring a concrete slab, supported by proper framework. In this instance a consulting en-

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