### James G. Harrison

GOLF COURSE ARCHITECT

Member: American Society of Golf Course Architects

R. D. #3, Box 372 Phone — Valley 3-3444 Turtle Creek, Pa. Suburb of Pittsburgh

#### ALFRED H. TULL Golf Course Architect

209 E. 49th Street NEW YORK 17, N. Y.

#### Course Management that Saves Money

Frank Dinelli, supt., Northmoor CC (Chicago dist.), makes some observations that are endorsed by other superintendents who manage their courses with the same excellent results and economy Frank shows at Northmoor.

He says:

"Even in periods of labor shortage it's very doubtful that a man in charge of a first class course can afford, for the good of his job, to go around operating machinery. When he does that he's liable to find himself tied to one detail while something urgently important is developing elsewhere on the course.

"What makes the superintendent of most value to his club is keeping his trained eyes on all parts of the job. In the summer when school is out he should be able to train high school or college lads to properly handle routine work and place them where an experienced worker can advise and help the youngsters, so the superintendent can get around the course supervising every activity.

"The sudden development of disease or insect threats must be attended to without delay and if a superintendent is devoting himself to routine chores that can be done by day labor he is not managing himself in a way that gives his club fullest value from his services.

"His chairman and other officials know that in their businesses they don't see the chief engineer or the sales manager folding the mail and licking the stamps; if they're doing that something is wrong in the organizing and operating of the business. When they see the superintendent of a heavy investment in golf plant running a mower the business executives might well be inclined to think that if that's the biggest work the department head can find to do the whole job can't be too exacting.

"Doing detail work is a hard habit to break with some men who are in charge of good golf courses. They'd sooner do the work themselves than try to train somebody. Consequently they're at one place on a course for hours when they should be getting around.

"A summer like this one we've been having, with the necessity of constant expert vigilance on all parts of the course, really is a disguised blessing in reminding the superintenednt he's expected to be everywhere at once so he'll keep ahead of trouble.

"There's another point that is emphasiz-

# GOLF'S TOP EXHIBITION The Master of Golf Magic

#### JOE KIRKWOOD

with his entertaining and instructive

TRICK SHOT SHOW and CLINIC

Indoor and Outdoor Shows
For Booking Details Write:

JOE KIRKWOOD

1700 W. Hubbard St., Chicago 22, III.

## PAUL HAHN

Will spend the 1952 season in exhibition work in the eastern sector of the country.

For information Write, Wire or Phone

Ray Valind, Business Manager 1831 Colorado Ave. Santa Monica, Calif. Phone: EXbrook 5-0593



We can furnish you COMPLETELY

Prices and Details on Request

EASTERN GOLF CO. 2537 BOSTON RD. BRONX 67, N. Y.

ing the superintendent's value as a practical expert and that's the dosage of chemical treatments. In exchanging experiences with other superintendents in the Chicago district I've been impressed by the fact that, in some cases, dosages higher than the manufacturers' recommendations give complete and safe control whereas the recommended dosages may give such inadequate control that they really don't do the product justice.

"Determination of the correct dosages for the conditions is a delicate and important problem. Sometimes even the minimum recommended dosage may be too strong. But often I've seen that recommendations made with a view to accenting the economy of a product actually work out to be an extravagance because the product in the applied amount doesn't do the job. Twice the money spent to get complete control safely is economy over a sum spent in getting disappointing results."

#### NEW FITTINGS FOR CARLON FLEXIBLE PLASTIC PIPE

Carlon Products Corp., Cleveland, O., announces development of new insert type ell and tee couplings to facilitate making sharp turns or take-offs from flexible plastic pipe lines. One fitting now effects a







Relax! July is a lazy month. Why run after lost golf balls when Fulname marking insures their safe return to you. Also—Remember a relaxed player is a good business prospect.

Buy the Best!

Buy Fulname!

The Fulname Co., P.O. Box 178, Cincinnati 6, Ohio

### PRO FINISHED PERSIMMON HEADS

WOODS HAND MADE TO ORDER WON-PUTT ALUMINUM PUTTERS

Quick Service on All Types of Repair Work.

### Bert Dargie Golf Co.

2883 Poplar Avenue, Memphis 11, Tenn.