

6 — DUES AND MEMBERSHIP (EXCLUDING TAXES) 1952

Type of Membership	No. Members		Initiation Fee	Family	Annual Dues	
	Limit	Present			Male	Female
Regular*	_____	_____	\$ _____	\$ _____	\$ _____	\$ _____
Annual	_____	_____	_____	_____	_____	_____
Associate	_____	_____	_____	_____	_____	_____
Life	_____	_____	_____	_____	_____	_____
Week Day	_____	_____	_____	_____	_____	_____
Special	_____	_____	_____	_____	_____	_____
Junior	_____	_____	_____	_____	_____	_____
Military	_____	_____	_____	_____	_____	_____
Clergy	_____	_____	_____	_____	_____	_____
Non-Resident	_____	_____	_____	_____	_____	_____
House	_____	_____	_____	_____	_____	_____
Tennis	_____	_____	_____	_____	_____	_____
Pool	_____	_____	_____	_____	_____	_____
Beach	_____	_____	_____	_____	_____	_____

*Indicates purchase of Stock \$ _____ Required

7 — EMPLOYEES ON CLUB PAYROLL

	No. Regular Employees	Salary or Rates	Living Quarters Provided (Yes or No)	Meals Provided (Yes or No)
a) Manager		/yr.		
b) Steward or Headwaiter		/yr.		
c) Professional		/yr.		
d) Asst. Professional		/yr.		
e) Pro-Greenkeeper		/yr.		
f) Greenkeeper		/yr.		
g) Caddie Master		/yr.		
h) Green Foreman		/yr.		
i) Course Laborers		/yr.		
j) Office Force		/yr.		
k) Bartenders		/mo.		
l) Chefs		/mo.		
m) Kitchen help		/da.		
n) Waiter (regular)		/da.		
o) Total Number of employees				

In spite of the confidential nature of the questionnaire, the response was nearly 100 per cent. Additional questionnaires will be prepared to get an overall picture on problems pertaining to course maintenance, upkeep of pools, etc.

At any rate, the LIGA is making an all-out effort to keep the clubs operating in spite of taxes and more taxes all along the line.

Officials of the LIGA clubs, of course, have learned the impossibility of making accurate detailed comparisons of operating costs of the clubs on the basis of the data secured by the questionnaire. The many variables in course and clubhouse facilities and operations, and the variations in club accounting methods thus far have kept the specialists in clubhouse and course operation from getting the data they desire to compare clearly and constructively their respective performances.

The course superintendents and club managers often have found that the over-all expenses of course or clubhouse

operations, when made available to club officials, practically mean very little except to make inexperienced officials believe that the lowest cost figures set the desirable par, regardless of operating conditions, membership demands or finished results.

In the LIGA case the surveys have had the effect of increasing the officials' understanding of the baffling comparative cost problems the superintendents and managers have when they try to compare financial pictures at various clubs.

WESTERN ELECTRIC DISTRIBUTES 80,000 GOLF LESSONS BOOKS

The Western Electric Company is distributing 80,000 of the National Golf Foundation's Golf Lesson books as a free service to the employees of their nationwide organization. The books are being made available through the company's booklet rack service in 70 plants and offices throughout the U. S.