

situation as it stands now. If there should be any increased demands for defense, all bets are off and equipment could become scarce.

As far as delivery is concerned, we recommend that equipment be taken when available. Controlled material planning limits production to a percentage of the base period. Therefore, manufacturers must arrange schedules to get the most production from legal available suppliers in each base period. Any materials not used in one of these base periods is lost and cannot be carried over and added to the next period.

The only thing definite about prices for next year is that they will certainly not be lowered. The possibility of higher prices is becoming more evident due to allowances of increase in labor, transportation, and other items. These increases as they are allowed will certainly affect our price situation for the coming year.

KENNETH SMITH:

Barring outright war or any other unpredictable calamity, I would say we are headed for another very good year if the pros are on their toes to do a good job of selling. This means having a proper display and a thorough understanding of the products they are selling.

TORO MFG. CO., Robert W. Gibson, vp in charge of sales:

Curtalement of materials and acute shortage of labor means that there simply won't be enough golf course mowers to care for the demand in 1952. Reduction of possible output already is approximately 30% and although conditions might improve there are at present no indications of more output of course mowing equipment, especially with emphasis on speeding up war materiel production.

Maintenance equipment that will become available under reduced manufacturing schedules will go to those who act quickly.

WORTHINGTON BALL CO., J. C. Bryndon, VP:

Notwithstanding unsettled material and labor prospects it appears that golf ball business in 1952 should be more stable than during the previous two years. This is, of course, considering the lesson of moderation in buying has been learned and there is no stampede toward hoarding. The professionals have a sound idea of ball requirements to assure continuance of play at a good normal rate. There is no logic or job security in golf ball speculation, and no prospect of any shortage that might make such speculation profitable.

There has been a very definite tendency toward high quality buying of balls by golfers although a big factor in play is the traffic on public and semi-public courses.

Turf Meetings Save Club Money with New Ideas

By **GEORGE L. LAMPHEAR**

Supt., Riviera Country Club, Los Angeles

Up to the time of World War II I believe the greatest advantage gained from our local organization of golf course supts. was the contact and exchange of experience between the veteran supts. and the younger men in the field. The experienced men, time and time again, have given the newer members information that was obtained after years of work with the problems of course maintenance; little tips that may seem small but yet distinguish great greenkeepers from unsuccessful ones.

Since the war we've had such rapid developments in fungicides, herbicides and other chemical materials that if one is not a member of an organization of course supts. his course probably would be maintained at the standard of the horse-and-buggy days.

Recently a representative from the UCLA turf experimental gardens gave us facts on crabgrass control that I am planning to use next year. Thru experiments he determined control for both crabgrass and fungus diseases that plague us in this section. If I can control both these troubles I'll save my club plenty of money. Short cuts such as this are among the benefits the clubs get from our monthly meetings.

Southern California Turf Conference, Nov. 14

Southern California Conference on Turf Culture will be presented by the College of Agriculture on November 14.

The conference will make the results of the College's experimental program in turf culture available.

Opening sessions will be held at the Ornamental Horticulture Area, 300 Veteran Avenue, the western boundary of the University campus. Registration will begin at 8:30 a.m. and one hour later the first session will convene with Dr. V. T. Stoutemyer presiding. A registration fee of \$1 per each day will be charged. A buffet luncheon is scheduled for 12:15 p.m. at Rancho GC clubhouse, 10460 West Pico Blvd., Los Angeles. The conference will close with a dinner at Rancho at 6:30 when Verne Wickham, Parks Manager, Los Angeles County Department of Parks and Recreation, will talk on "Turf Culture Abroad" and Thomas Mascaro of West Point, Pa., will speak on "Turf Culture in U.S.A."

Programs for the conference, and registration blanks, are available by addressing University of California Extension, Department of Conferences, Los Angeles.