NEWS from the MANUFACTURERS

NEW MODEL KADDIE KART

The Golf Cart Supply Co. at 1466 W. Madison St., Chicago, has developed a new collapsible Kaddie Kart which is made up in either 11" aluminum disc wheels or 14"



wire wheels. It closes in a compact 12" space small enough for any locker or large bag rack. The cart opens automatically and locks without any adjustment and is so simple in operation that instructions are not necessary. The Kart is light, strong and capable of hard usage. It will be available in several models, two of which are now ready for delivery.

BALL FOR DANDELION SWINGERS

Golfaids, 3875 Teutonia ave., Milwaukee, 6, Wis., sold many dozens of balls as Christmas presents by having dandelions painted on the balls. Everybody swings well hitting at a dandelion. The idea went over so well it looks like it will sell steadily through pro shops. A first quality standard brand ball is used and the dandelion or daisy is put on by decalcomania transfer.







January, 1949



Newly elected officers of the U. S. Rubber Co. are: (L to R) Herbert E. Smith, chmn. of the board; Harry E. Humphreys, Jr., pres.; Arthur Surkamp, vp and chmn., finance committee; and Herbert M. Kelton, treasurer.

U. S. RUBBER PROMOTES OFFICERS

Herbert E. Smith, pres., U. S. Rubber Co., elected chmn. of board and Harry E. Humphreys, jr., former vp and chmn., finance committee, elected pres., effective Jan. 1 when F. B. Davis, jr., board chmn. and chief executive officer for 20 years retired Dec. 31. Smith detoured from a promising career as a middleweight boxer 35 years ago to start with US as a salesman in California, his native state. Humphreys came with US 10 years ago after working himself up from a clerk, through night school and other study, to be prominent in accounting and investment business. Arthur Surkamp is vp and new chmn. US. finance committee. He was born in St. Louis, graduated from U of Texas and went with US in 1919 upon his discharge from the army. Herbert M. Kelton is the company's new treasurer. All four of the new top executives of U. S. are golfers.

Smiths, in his year-end statement, said company's 1948 production of golf balls was "substantially above prewar level and is expected to continue through 1949." Smith said on general business prospects "a serious recession is not likely but there undoubtedly will be certain fluctuations and adjustments normally experienced in a free economy."

AMERICA'S BUSIEST RANGES INSIST ON THE BEST! MELFLEX HEAVY DUTY TEE MATS THE TEST OF CONSTANT USE HAS PROVED THEIR SUPERIORITY



THIS MELFLEX MARK IS YOUR ASSURANCE OF SAFETY

TEE ECONOMY!

Melflex tubular, colored, moided rubber tee peg. An amazingly long-lasting tee that speeds play and cuts replacement costs.

WRITE FOR FOLDER and PRICES PROMPT DELIVERY

Melflex Mats give you the extra long life because they're made of bomber airplane tire carcasses, the toughest of all driving mat material. The utmost in player satisfaction, maintenance ease and economy and all-weather service and safety. No warp, fray or curl. Reversible for four different play areas. Full 1" thick by 48" wide and 60" long – or special sizes.



MANGRUM'S NEW PUTTER



Lloyd Mangrum (center) shows off new putter bearing his name to Lee Harrington (left), mer-chandising mgr., Wilson Sporting Goods Co., and Cary Middlecoff, another member of the Wilson advisory staff.

DETACHABLE GOLF BAG SUPPORT

Another annovance to the golfer has been eliminated with the invention and manufacture by the Middletown Wire Products Co., Middletown, Conn., of the Klub Kadi Golf Support. Made of sturdy wire steel rods, having a total weight of but one lb., the appliance can be attached in a jiffy to any golf bag, and when so attached, supports the bag in an upright position. It does not interfere with carrying the bag around the links and provides the following advantages: It keeps the bag from getting wet or soiled, player's



Look at the SAVINGS you get with -THE "HENRY" GOLF BALL WASHER-HENRY'S "TENTH" year of sturdy service HEAVY GAUGE PRESSED "STEEL" Rigid, Strong, Unbreakable, Rust Proofed

Saves players' clothes and tempers because it is slop-proof. Saves time because it is quicker, more thorough and easier to use. Saves cover paint of balls because it has no scouring bristle brushes. Saves frequent replacement costs because its cleaning units won't rot and warp.

Attractive - stays tidy - easy to drain and refill - Allen Set Screws make them theft proof

BALL WASHER . . . \$12.75 Tee Data Plate . . . \$ 1.25 Waste Paper Cont'nr \$ 2.35 Complete Tee Ensemble \$16.35 HENRY TEE ENSEMBLE

includes Ball Washer, Tee Data Plate and Waste Paper Container. Send score card when ordering Tee Data Plates.

Manufactured by

PRICES F. O. B. ELM GROVE, WISC.

GOLF & GARDEN EQUIPMENT CO. BLUE MOUND ROAD, ELM GROVE, WISCONSIN N018

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PAR4



clothes are protected from dirt, all bending for proper club is eliminated because the bag is standing up, and selection of clubs is at your finger tips. For further information write to Empire Specialties Service, Box 55-407, Sunnyside Station, Long Island City 4, N. Y.

Lloyd Mangrum, Cary Middlecoff and Babe Didrikson Zaharias told the 4-H club farm kids about golf at Tom Wilson's 31st annual party for the lads and lassies during the International Live Stock Show. When we heard what some of those farm kids made by raising prize stock we didn't feel the strong urge to turn pro, except for the hours.

NEW SELF-CLEANING DOOR MAT

The new "Ability" door mat manufactured by Ability Products, Dept. 73, 1788 Board of Trade Bldg., Chicago 4, is made of aluminum bars with white brass connecting hinge-rods and cast

aluminum spacers between each bar providing an attractive, rustproof, efficient mat for shop or clubhouse en-

trance. Three hinged sections permit it to lie flat on irregular surfaces and provide the self-cleaning feature when folded up. Mats are available in three sizes.

GOLF PRINTING! Specialists, for years to many of America's largest and most exclusive courses, can best serve you, too.

When it is

Score Cards - - Charge Checks Greens Maintenance Systems Caddie Cards - - Handicap Systems Forms for Locker and Dining Rooms and for the Professional.

Samples to your club for the asking.

VESTAL CO., 703 S. La Salle, Chicago

WHITEWATER PULLOVER PROVES POPULAR PRO SHOP ITEM



With sales paced by its wide popularity in 1948 Whitewater's Pullover will bid for an even livelier demand this year in its new fabric. Smartly styled with roomy swinging comfort this year's pullover will be made of 2 x 3 combed broadcloth with Dupont Zelan finish. Oak tan color, water repellant, zip breast pocket, in four full length sizes for men and women. Offered by Howard Scoggins Golf Co., Dunedin, Fla.

NORMAN HOWDEN, CLAPPER CO. STORE MANAGER, PASSES

Norman Howden, retail seed and garden store manager of the Clapper Co., West Newton, Mass. died Sunday, Oct. 31st in his 66th year. Mr. Howden was one of the best known retail seedsmen on the East Coast. Born in Edinburgh, Scotland he came to this country as a young man. His career was started with Peter Henderson Co. in N. Y. and later with Carter's Tested Seeds also in N. Y. He was a partner in the Hovey & Co., seedsmen in Boston until 1935 when he sold his interests to join the New England Toro Co. later to be known as the Clapper Co. Mr. Howden leaves his widow, Elizabeth (Mac Kay), one son and two daughters and several grandchildren. He has two brothers in the USA and one sister in Scotland. Mr. Howden designed several of New England's older golf courses and remodeled many others during his 25 years in this field.

January, 1949

WATCH FOR OUR 1949 PRICE LIST

and

ANNOUNCEMENT OF NEW DEVELOPMENTS

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Golf Course Equipment & Supplies

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Attend Oklahoma-Texas Turf Conference Dallas, Texas - February 2-3, 1949 (On your Way to the National).

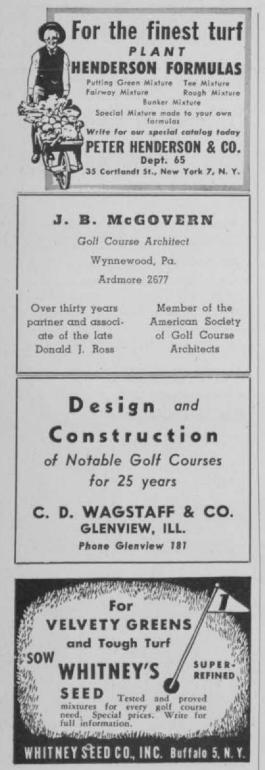
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SNOW-PROOF Teather Get your share of the profit-able SNOW-PHOOF business. Nationally advertised. Water-proofs, reconditions soil shoes, golf bags, etc. Stops dry rot. Prevents mildew. Odor-less, coloriess, not sticky. Sold iess, coloriess, not sticky. Solu only in Bismark Brown cans. Retails at 35 oz. 306, 1 lb. \$1.00, 5 lbs. \$4.00. Money-back guarantee. Descriptive folder and sample can sent FREE on request.

Dept. 13 THE SNOW PROOF CO. Livonia, N. Y.





COX COMPANY ASSURES ENDLESS SUPPLY OF PERSIMMON

The Charles O. Cox Corp., named after its founder, has grown to become one of the world's largest sources of Persimmon the Ebony wood — for golf club heads with customers throughout the world. The increasing demand here and abroad has madeit necessary for the company to expand its facilities to the point where it now produces more than 10 times in volume the number of Persimmon club heads made 15 years ago when the present ownership purchased the company from its original founder.

Natural resources are estimated to be sufficient to last 50 to 100 years assuring an endless supply of Persimmon clubs to meet the demand of golf club makers.

Two sawmills under the roofs of the main plant are in constant operation. 14 lathes in the golf club head turning department are capable of converting more than two thousand heads per day. The saw mills are kept in full production, turning out more than 20,000 ft. of dimension stock per day to supply the turning lathes.

I. H. Wanzer, pres., and other officials including W. R. Scott, vp and sales manager; F. L. Whitfield, vp and plant manager; and R. B. Conover, secy., have further plans for expansion for the years ahead to insure a continued source of supply of Persimmon.

SPALDING ADDS GOLF SHOE TO 1949 PRO LINE

The Spalding-Lotus golf shoe is a new item in the A. G. Spalding & Bros. 1949 line and will be sold through Pros only.



The shoe is manufactured by the 100-year old Lotus Shoe Company of England and Spalding have obtained the exclusive sales rights for this country. Hand-crafted and of fine leathers, this shoe has a special patented angle-spiked feature of 4 extra spikes, set in a row on the inside edge of the forepart of the sole, designed to prevent slipping in any part of the swing on all strokes.

DAWES APPOINTED DIRECTOR OF SALES FOR CUSHMAN MOTORS

First 1949 Model Cushman Motor Scooter to roll from the production line is being shown to Barton B. Dawes, newly appointed director of sales, formerly with Jacobsen Mfg. Co., and other Cushman Motor Works



officials at Lincoln, Nebraska. Left to right are, C. D. Ammon, pres.; Mr. Dawes; E. L. Emens, works Mgr.; Walter Westphal, director of engineering; Robert Ammon, vp; H. D. Yates, director of purchasing, and Dave Gilchrist, Jr. director of personnel. In second row are, S. J. Hoganson, director of Advertising and Wayne Cooper, secretary-treasurer.

MOTO-MOWER'S NEW 1949 MODEL

A new popularly-priced heavy duty power lawn mower, the 24" "Lawnkeeper", has been announced by the Moto-Mower Co. It is powered with a one and a half horsepower motor and is designed to cut a minimum of four acres a day. Equipped with traction wheels it will climb a 35% grade while a Double-V- belt and chain drive together with larger sheaves, makes practical the reduction of engine speed and operation of mower at slow walking speed. Net weight 160 lbs. Inquiries may be directed to Moto-Mower Company 4600 Woodward Ave., Detroit 1, Mich.

A new machine called the Soil Sift automatically sifts and shreds the soil and is designed to remove all stones and debris and at the same time preserve the vital humus. All gears on the machine are made of quality steel and may be operated by electric motor or gasoline engine. Further information may be obtained by writing the Taylor Sales Co., 2389 Nat'l. Bank Bldg., Detroit 25, Mich.



January, 1949



Section of 3-acre warehouse of Spalding's new plant at Chicopee, Mass., gives an idea of area, stock and facilities for rapid handling of orders.

THOUSANDS AT NEW SPALDING PLANT "OPEN HOUSE"

A. G. Spalding & Bros. were hosts to thousands at the new \$2,500,000. addition to their Chicopee, Mass. plant during four Open House days. Commencing with a 'family party' when the Spalding employees brought their families, there followed a day for executives of western Massachusetts industries and institutions, the one for customers, suppliers and the press, and finally a huge "Sportsman's Day" when the public came in droves to see how imple-



Charles F. Robbins (L) Spalding pres., and W. T. Brown, Spalding vp in charge of manufacture, have their own house-warming in Robbins' office at new Chicopee plant.

ments of their favorite sports were manufactured.

Spalding executives, who met and talked with their guests, were praised for their latest achievement in creating, building and equipping the world's largest and most modern sporting goods plant.

Visitors were taken on conducted tours of the plant. Some sights especially commended were: the Spalding exposition of 25 booths which showed the functions of the various departments, the three acre warehouse with the efficient machinery for handling both raw materials and finished goods; the great craftsmanship in producing sports equipment so it can withstand severe strains and stresses of actual play, the very completely equipped and staffed hospital to provide employeees with the finest medical attention obtainable under almost any conditions and the large attractive cafeteria.

TORO PURCHASES WHIRLWIND CORP.

Toro Manufacturing Corporation, producers of Lawn mowing equipment, has purchased the plant, inventory, name and certain other assets of the Whirlwind Corporation, Milwaukee, Wis. R. W. Gibson, vice president in charge of sales for the Toro Manufacturing Corporation, stated that although final plans had not been



BETTER RANGE LIGHTING at BIG SAVING

Limited stock of U. S. Air Service Westinghosse 24 in. floodlights, as shown. Ranges using them report greatly improved illumination with 66 2/3% cut in light costs. Glareless reflection thru 20 in. Baduch & Lomb lens. Cool burning lamps last longer. Large door affords easy servicing. Build play, cut expense with these "opportunity buys". They cost \$590.00: our price \$90 FOR Benton Harbor, Mich.

MOODY ELECTRIC & SOUND SERVICE, CRETE, ILL.

Golfdom

completed, the Whirlwind plant would be maintained as a subsidiary of the Toro organization.

"We have no pre-arranged plans to make any radical changes in the Whirlwind organization, either at the plant or in the distributing group" said Mr. Gibson, "but with nationwide Toro service facilities already established, and a steadily increasing demand for the Whirlwind mowers, we expect to expand production and sales of the entire line during the coming year."



The Toro Whirlwind Grass King rotary blade type mower has a 31-inch cutting width, a Briggs & Stratton 4 cycle motor and a cutting capacity of 6 acres per day.

Winston Watrous, founder of Whirlwind, will remain in an advisory capacity for an indefinite period. Elmer Larsen, formerly sales manager, will be general manager, and George Mueller has been named sales manager for the Whirlwind plant.

NEW NO. 5 WOOD

Wm. Beveridge, 833 N. Hawley Rd., Milwaukee, 13, Wis., is making a No. 5 wood that ought to make specialty club sales in the pro shops. Bill is one of the old time master clubmakers and developed this club for players who aren't able to use their long irons. The club is the same length as a No. 1 iron and has the loft of a No. 3 iron, which makes it useful on tee, fairway or in rough. The striking area of the face is straight to comply with USGA regulations but the face generally is built with a slight concavity from toe to heel to help the chronic slicers. Bill has had orders from pros and amateurs all over the country for the club and now he's making up as many of the clubs as he can for 1949 business.

January, 1949

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Member: American Society of Golf Course Architects

> Golf Course Architect

20 Vesey Street Tel: Rector 2-2258 NEW YORK, N. Y.



DILL, DIST. MGR. FOR FARQUHAR



The A. B. Farquhar Co., manufacturers of Iron Age Sprayers, announces the appointment of Mr. A. H. Dill as Western District Mgr. He will serve as Direct Factory Representative covering sales and service outlets located in

A. H. Dill

the far western states and port of Canada. New western headquarters for the company are at 720 Magnolia St., Menlo Park, Calif.

NORSIL PRO SPECIALTIES

The Norsil Co., 2 E. 46th St., New York City is opening numerous pro shop accounts with its line of specialties. Among them are Prac-Tee, a golf ball attached by a cable to a long spike and the "Portable Driving Range" small indoor practice device. The company also makes Ny-mits, nylon clubhead covers, in sets of 3 and four. A 3-initial ball marker is another of the products the company distributes. The "Pocket Pro" compact lesson reminder book is an especially interesting little job. It's well illustrated and lends itself as a follow-up to pro lessons.

CLASSIFIED ADS

PRO FINISHED GOLF HEADS Best Grade Solid Persimmon Red face Insert. Wing shape plate. Sanded, weighted, ready for shafting. \$3.00 each Stained & Lacquered \$4.50 BERT DARGIE GOLF CO. 2883 Poplar Ave., Memphis 11, Tenn.

GOLF COURSE WANTED WILL LEASE or BUY

Must be 18 holes in good playing condition — well located — with clubhouse and all operating and maintenance equipment.

JAMES P. LAWSON 65 SW 9th St., Miami, Fla.

Salesman to handle line of golf balls sold to pros only. Must territories open. Full time or with your present line. Address Ad 131 c/o Golfdom

PRO or PRO-GREENKEEPER available for seasonal or year around club. Thoroughly experienced in course maintenance and pro shop operation. 32 years old, married. Class A PGA member. BOX 132 c/o GOLFDOM

(Continued on page 73)

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