

want. Your plans now, therefore should be contingent on immediate action, already decided upon, as labor and materials become available.

It may be lumber first. Or it may be equipment for course maintenance. Whatever the articles, you should have a plan now to buy and put into use such materials or equipment as they re-appear on the market. To wait until supplies are announced as again available, before deciding what to do, and what to do it with, would be folly, to say the least.

Play safe by planning to meet the necessity of high wages. Unions and government alike have already gone on record that theirs will be a decided fight against lowering "wage formulas" or any attempt to change from the standard 40-hour week. So, where costs are involved, be prepared in this direction.

Then again, the purchase of replacement material and equipment will be dependent also on the enlarged social and tournament schedules you envision for these coming revival days. Once again, the country club and golf course, will on many occasions be the centerpoint for "homecoming parties" to returning members. Immediate postwar "traffic" will be heavy and, with proper foresight can be made into more than merely temporary profit.

Know now if the locker rooms will have to be refurnished and enlarged; exactly what new equipment you will need in a busier, more efficient kitchen; what new furnishings you want for the various rooms and lobby; just where you are going to paint; should the pro shop be enlarged; in what direction you will extend parking accommodations, etc. Decide now which fairways, greens or rough will need prior treatment, and what you will need in equipment and supplies, and where possible, approximate costs and delivery dates.

Be systematic about it, which is merely another way of saying "Plan Your Work—Then Work Your Plan."

Finally, no long range program should fail to include participation in community-wide golf, sports and recreation programs. Communicate and meet with officials of nearby clubs. Learn their plans. An idea may come to you for its application to your club. Arrange definite inter-club tournament dates and inter-club social activities. The war has again emphasized the necessity of co-operation. Have your club enter city, county sectional and state tournaments. Invitational play always enhances friendships that the game of golf in particular can develop.

Be prepared with an attractive program of special interest to returning servicemen whose appetites are keen for sports. Correspondence from all fronts re-

cites instance after instance where their healthy bodies and clear minds, developed from their participation in American sports, was the "edge" against the enemy that in many cases saved their lives. Having been the ones that were inducted they will well remember the large number of rejections of men who appeared normal but were found physically and mentally unfit. These men will remember that we entered the war a nation of 50 per cent 4-F's, with the highest rejection rate of any nation.

They will not want their children and their children's children brought up in any community that does not plan to develop their children's bodies as well as their minds. And they won't be satisfied with a municipal "physical education program" that stops at a few setting up exercises while standing near school desks.

Returning servicemen will demand of their communities, and their country clubs, that equipment and facilities be installed which will allow their children to participate in all competitive outdoor and indoor sports, and woe to the city or club that does not take heed of this coming demand for "sports for all." Since golf is one of the most invigorating sports for both sexes and all ages—is recommended by physicians as the best outdoor sport and recreation for development and maintenance of good health—your committees should see that golf is included in your community's recreation program.

Rewards, aside from a happy and successful club group, will be in establishing the future America on a higher plane of well-being than ever in history and in knowing that you contributed to building your nation's people to a status that no predatory nation will ever again classify us as "soft and flabby."

N. Y. Muny Golf Receipts Up; Play Down

★ With the golf and tennis season still open at this writing the following figures for these sports at the New York City parks are incomplete. As of September 9 the Parks Department reported a total of 314,017 having played on the municipal courses as against 378,086 for the entire year of 1943, with golf revenue up to September 20 of \$329,990 compared with \$291,727 for the entire 1943 season. The city's tennis courts reported 139,986 players up to September 1 compared with 194,809 for 1943, with revenues for this year up to September 10 totaling \$183,052 compared with \$160,209 to September 6, 1943.