



In the shop of Jim Wagner, pro at Eberhart municipal golf course, Elkhart, Ind., business is good. One reason is that the stock is kept as full as possible under wartime conditions and is kept neat and attractively arranged. Jim believes that the pro shop should be used to the limit in maintaining a confident psychological attitude around the club. When men and women come to a course these days they don't want to be depressed by the sight of a shop that indicates the pro is just trying to coast along through the war.

the earth shake when he whacked a wood shot. American kids, brought up on the home run lure of baseball, saw Ray hit a ball unbelievably far and took a fancy to the game that called for hefty clouting.

Ray had a host of American friends. He was a quiet, easy fellow to get along with. Arthur D. Peterson of New York, who managed Ray and Vardon American tours, tells innumerable tales of the inconveniences of exhibitions in those earlier golfing days, all of which were accepted by Ray with equanimity.

Gives Members Close-up on Ball Crisis

SO far there is no bright hope that there will be acceptable synthetic golf balls, although some golfers who don't know the real situation continue to kid themselves. Consequently the return of used balls for reconditioning becomes more important each day.

Spencer Murphy, pro at Glen Oak club (New York met district), acquainted his members with the seriousness of the situation and the necessity of turning in their old balls by a form letter with which he enclosed a reproduction of a story on the critical situation written by Larry Robinson, widely known golf authority of the New York *World-Telegram*.

Murphy's letter read:

"Please give this letter careful consideration. To you, as one who enjoys

the beneficial effects of golf, it is of paramount importance.

"At the first intimation that the manufacture of golf balls might be discontinued for the duration and long before the possibility became an actuality, I immediately contracted for all the balls I could secure, with the result that our club has been one of the few where the players have been able to secure pre-war balls without paying an exorbitant price. Due to the fact that I have restricted the sales, I still have a reasonable supply on hand. However, the future golf-ball situation is as follows:

"Unless the pro receives, from each one who purchases new balls, the equivalent in old balls to be reprocessed it will be extremely difficult to guarantee a future supply of any kind of balls. Golf balls of any kind cannot be purchased from the manufacturer. I must supply the old ones. The manufacturer, in turn, re-processes the old balls and charges me for the work: I can only receive new re-processed balls for the like number of old balls I ship them, less a percentage which they may eliminate as unfit for successful re-processing. The re-processed balls sell for \$9.00 a dozen. For each old ball you turn in to me I will credit you at the rate of \$1.20 per dozen and charge you the balance of \$7.80. May I suggest that you look in your golf bag, locker and home, etc., where I believe the number of old balls you may find will solve the future ball problem."