

greens. Over ninety traps were filled in on the old 18-hole course which saved in labor not less than \$30 per trap per year. They motorized the entire equipment even to green cutting and, sensing the coming troubles in 1941, they bought a lot of new equipment and a three-year supply of repair parts.

In 1934 they installed a fairway water system at a cost of approximately \$55,000. Last year Brookline did not water the fairways and saved approximately \$600. In 1940 the club bought 1200 yards of loam. In 1938 the old sand was removed from every trap and new sand of coarser texture put in.

During this period the boulders and stumps were blasted out of the rough so that there would be no delay in cutting the rough with a power unit. In September 1942 the club closed nine holes on account of lack of labor. Last year the Country club's golf play fell off 21.2%, principally due to the ladies who were doing war work and therefore not playing in the mornings.

Green Budget Shaved

In 1929 the club had 18 men and a greenkeeper and an appropriation, in addition to golf fees, of \$18,000. Last year it had six men and a greenkeeper and an appropriation of \$6,000. This year the appropriation is \$2,000 in addition to the green fees. For a long period of time the Country Club has been fertilizing fairways with milorganite at a cost of \$900 per year. Last year it did not do this and can get along for a few years without having to spend money on this item.

The club previously had two skeet fields; now it has one. Due to labor it has eliminated one of the children's hockey rinks. In the house the club reduced help, cut down on the variety of foods and as it cannot today get the best cuts invariably, cost of food has been reduced. Buildings through the last few years have been thoroughly repaired so that there will be no near expenditure of any amount for major repairs. A central-heating system was also installed at a saving of about \$3,000 per year in fuel costs.

The Country Club allows Army and Navy Officers to use its facilities and pay the same charges for golf, etc. as the members. If any officer is stationed nearby for any length of time he is allowed to take an individual or family membership at the rate of \$10 per month. The club

also collected a fund so that British and Canadian Officers while temporarily in Boston can use the club and all its facilities free.

Brookline is not able at the present time to use its indoor tennis courts at night due to blackout and there is a saving here in the electricity bill.

An interesting side light is that in 1933 the Country Club's gains from operations were \$52,000 and 1942 \$9,700. This is accounted for by the fact that it had many resignations in 1938. It also had a big waiting list and each new member that came in had to pay \$150. The waiting list today is not anywhere near as large as it was then although there are a great many members' sons waiting to come in who, of course, are now in the Service.

Keno Program Boosts Off-Season Patronage

NORTHLAND CC, Duluth, Minn., set new records for play week-ends in April. The club, on a bus line 10 minutes from the city, had a net gain of 26 members opening this season.

The club's pro, Harold Clasen, is one of the liveliest business men in pro golf. During the winter, Clasen operated his own bowling alleys. That's out for future winters during the war as his bowling establishment was destroyed by fire Jan. 22. Loss was covered by insurance.

For the first time in the club's history the clubhouse made a profit during the winter. Keno games, started last May and run through the winter, were the reason.

In telling of this clubhouse attraction Clasen says:

"We sell the boards for \$2.00 each and that entitles the player to ten games. We start off with a buffet dinner and have served from 30 to 150. Cash prizes ranged from \$8.00 to \$25.00. Here is the secret of getting them out. Each week we take out of the total sales a small amount which goes into a "Pot of Gold". This can be won the first week if some one kenos in the first eight numbers called. If no one kenos the game proceeds until the winner comes through. Each week the Pot of Gold gets larger and the chance of winning is greater as the numbers are increased one. Our Pot of Golds have been won on the average of every six weeks and they average about \$200. There are ten chances at the Pot of Gold each week."