

Bulletin Gives Outlook on Availability of Supplies

WHAT the club manager is up against in buying equipment and supplies for the clubhouse is outlined by an Albert Pick Co. bulletin.

The manager is advised to give considerable thought to conservation, to take steps necessary to prolong usefulness of all equipment and furnishings, and to conserve supplies and eliminate all forms of waste.

Buying conditions are summarized thus:

Carpets—The Government is taking over carpet manufacturing facilities to increase the production of blankets, which are required in unprecedented quantities, and has restricted the use of wool for carpets in 1942 to only 50 per cent of the amount used in 1941, for a comparable period. You should obtain your requirements now, while stocks of the better grades are still available, otherwise you will find it necessary to get along with substitutes for the duration of the war.

Cutlery—The Government has stopped the manufacture of all cutlery containing 4 per cent or more of chrome vanadium steel or stainless steel. When present stocks are exhausted further supplies will not be available; the market will revert to the use of carbon steel.

Silverware—Since March 1st, nickel silver is being used for defense purposes only. It will not be available for commercial use. We urge customers to conserve their silverware as much as possible—clean it carefully and properly, and replating when necessary. In this way you will be able to get along with a minimum of new silver and thus do your bit for National Defense. Stainless steel flatware is now available only for Defense establishments.

Kitchen Goods—Articles made of metal will be the most difficult to obtain. At this writing retinned steel, stainless steel, chrome vanadium steel, nickel and aluminum cannot be used for the production of civilian goods, and restrictions have been placed on tin. When existing stocks of this merchandise have been disposed of, only a limited selection of "seconds" will be available.

Goods made of materials other than metal will also be seriously affected; "Boltalite" trays afford a typical example. These trays are made of a composition, the principal ingredient of which is rubber, now so essential for our defense.

Heavy Kitchen Equipment—Deliveries are subject to ability to get materials,

This RUGGED pair . . .

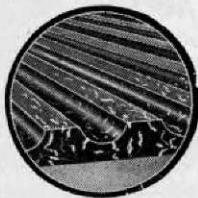
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and deliveries of both parts and materials are slow and uncertain.

Priorities on metals and other materials are affecting all lines. Manufacturers having a large volume of defense work will require considerable time to deliver goods for civilian use, even in cases where they are permitted to supply the goods.

Because it will become increasingly difficult for you to obtain equipment, and also because of the time element involved, we suggest that you have all equipment checked for needed repairs and parts. Replacement parts should be ordered promptly,—before they, too, become scarce.

Furniture—Since last June, wood furniture prices have advanced about 20%, due to the increased cost of both labor and materials. We do not anticipate further advances in the near future, but if restrictions in the use of metals create an unprecedented demand for lumber, it will in all probability affect furniture prices.

Shipments have slowed up considerably. On goods that are not carried in stock, we will require from four to eight weeks to make shipment. Interested buyers are urged to anticipate their needs to avoid disappointments.

Sheets, Pillow Cases, Blankets, Spreads, Curtains, Towels, Table Coverings—Since August, 1941, there have been advances in these lines ranging from 33 1-3 to 75 per cent; further advances may be expected. It is hard to get deliveries, as practically all mills have large Government orders; mills are oversold. In many cases prices have been withdrawn.

Labor costs are higher and may go still higher, either by direct advances or through the employment of unskilled workers. Overhead costs, too, have increased; no doubt they will continue to rise. Looms have been diverted to the production of duck to be used for tents, tarpaulins and other defense items. Blanket mills are making cloth for uniforms. About 80 per cent of the curtain and drapery capacity will be required to make fabric for cartridge belts, mosquito netting and similar items.

Present stocks are fair and goods are on order for our normal needs; however, we anticipate difficulty in getting deliveries with the increased tempo of war activities.

China ware—To supply our rapidly expanding naval and military establishments here and throughout the world, as well as the ships, the government requires a quantity of china ware that is inconceivably large.

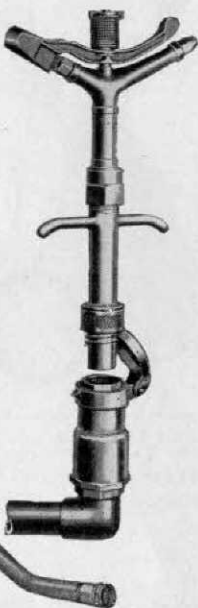
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In World War I, aluminum dishes were used by the army; but now this metal has become so vital to the manufacture of planes and implements of war that its use is prohibited for other purposes.

All potteries have been producing chinaware for government use for well over a year and the end of 1942 will not see the job finished; there still will be a long way to go.

The production of all colored body china probably will cease before the end of the year. Pottery special and stock designs of print or decalcomania decoration are gradually becoming more difficult to obtain; where available it will require 6 months or more for delivery, and then only at prices prevailing on date of shipment.

Special line pattern decorated china with or without your own crest or trademark is still available, allowing 3 or 4 months for delivery.

At this time, it appears as though the sale of chinaware eventually will be restricted to decorated green band and lines and plain white china, thereby simplifying production, which the government is striving for.

Glassware—Although restrictions have already been placed on some of the raw materials used in the manufacture of glassware, the effects in regard to price and production have not been so great as on other types of merchandise.

Since September, 1940, prices of hand blown and pressed ware have advanced 10 per cent; there was a 10 per cent increase on machine blown glassware in November, 1941; and the prices of machine made pressed ware were advanced from 10 to 25 per cent since September, 1940.

We do not know definitely what further effects present conditions will have on the manufacture of glassware. However, we anticipate additional government restrictions on materials, and probable increased labor costs. Also, there have been sharp increases in the cost of shipping containers, which will affect prices.

New Yearbook Is 'Honey'—Tam O'Shanter CC, in the Chicago district, has turned out three of the swellest-looking promotional pieces 'selling' the club, that GOLF-DOM has seen in a long time. The yearbook, containing 32 pages plus a beautifully printed cover on extra-heavy stock, tells about and 'sells' all the club's facilities, and pictures and describes Tam O'Shanter's tournament history.

A second folder, also a fine printing job, is directed to entertainment chairmen of golf organizations, soliciting their attendance at Tam O'Shanter for their an-

May, 1942



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THEY NEED SO LITTLE**

Modern



American

INVESTIGATE FROM EVERY ANGLE

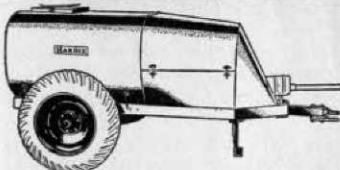
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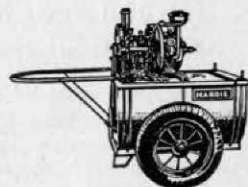
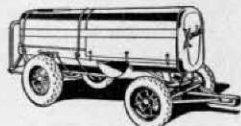
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