

Is he inclined to talk too much—and out of turn?

Judgment . . . Is he inclined to devote time to drinking or cards with members at the club, or does he apply himself to his golf club job? Does he look for opportunities to improve the club's condition and members' enjoyment of the club, or does he have to be told to do things? Is he inclined to play club politics, or has he the talent to cheerfully and calmly settle members' disputes about rules, handicaps, etc?

General value . . . Can we regard him and his family as an asset to the community? Can we regard him as an educator and an executive who handles his responsibilities competently, smoothly? Can we regard him as a good businessman in his line? Has he the initiative to make himself a constructive element for the club, or will he be just another name on the pay-roll handling his job so he gets by? Will he promote friendship and unity in the club and handle his job so he contributes noticeably to members' enjoyment of the club?

* * * *

It was surprising how closely the 10 sifted candidates rated. It was about a toss-up on that job. The fellow who was selected won the appointment by quietly studying the club situation for two days, then telling the club officials his ideas of pro department service that would service and increase the membership.

Purdue Plans Short Course for Pros

PURDUE University's Division of Physical Education for Men plans to conduct a golf instruction clinic at the university, Lafayette, Ind., April 9 and 10. This will follow Purdue's annual green-keeping short course, Feb. 27 and 28.

The golf instruction clinic details now are being worked out by M. L. Clevett, Purdue Recreation Director, Indiana and national PGA officials, and golf instructors at universities in the central states.

It will be the first golf instruction clinic ever conducted by a university, so far as available records indicate. It will endeavor to give pro golf instruction the publicity and benefit of organized research that has been highly beneficial in other college and high school sports.

Discussion of teaching problems and

demonstrations inside and on the Purdue course will be highlights of the program. The physiology and psychology of the golf stroke and golf instruction will be discussed by competent physicians, along the lines pioneered by the notable addresses of Dr. Robert Dyer at the Illinois PGA 1939 spring clinic and at the educational session at the PGA annual convention.

Further details may be secured from M. L. Clevett, Purdue University, Lafayette, Ind.

Soil Test Kit Will Answer Turf Problems

By George L. Burney

BECAUSE no one can tell what a soil needs by looking at it, more greenkeepers every year are testing their soil in order to use fertilizers with maximum efficiency. New equipment, developed by manufacturers in cooperation with agronomists and practical greenkeepers, has made soil testing a simple matter. In ten minutes' time it is possible to determine the acidity of any given soil sample and any deficiency in nitrogen, phosphorus and potash. Thus, essential soil information is made instantly available when and where it is needed most.

This knowledge, plus the greenkeeper's own experience in the needs of his green and fairway grasses, makes it possible to lay out a fertilizing and soil treatment program in accordance with the actual conditions on his own course. Soil acidity may be promptly adjusted to give the best results. Turf is fertilized in accordance with its needs, and there is no waste from applying excess quantities which may do more harm than good.

While nitrogen is the chief plant food requirement of golf grasses, a soil test frequently reveals a lack of phosphorus or potash, which should be corrected if a strong, healthy growth is to be obtained.

There are several soil test kits on the market. Most practical for the greenkeeper is an outfit which tests for acidity and for nitrogen, phosphorus and potash. High grade equipment which will make as many as 200 individual tests, may be bought for twenty dollars or less. The kit itself is permanent, and inexpensive refills mean that it may be used year after year. There are few investments which, both in improved results and actual cash savings, could be more profitable.