

ing included the naming of Bill Keating, Des Moines G&CC, as delegate to the state Horticultural Society meetings. Also, because of the fact most of the larger clubs of the state are centered around the Des Moines area, and because of the great distance away of clubs on the western and eastern borders of the state, district vice-presidents of the association were selected to better serve clubs in these territories. Those named were: north, J. S. Hartman, Mason City; southwest, Ernest Kroese, Red Oak; and southeast, Jim Towhig, Muscatine.

The Minnesota, Nebraska and Missouri greenkeepers were sent invitations to join the Iowa group for a joint meeting at the Hyperion Field Club, Des Moines, September 18. Appointed to handle arrangements and entertainment for this affair were Bill Keating, Jack Welsh, Bert Rost, Clarence Yarn, and H. Ketter.

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## WHAT'S NEW

Worthington Mower Co., Stroudsburg, Pa., has acquired complete control of the Worthington Midwest Co., an Illinois corporation, according to a recent announcement from the Worthington company. Frank P. Dunlap is president and secretary, and Leo F. Murray is vice-pres. and treasurer of the new Worthington Midwest concern. The two will also act as field representatives, along with Paul E. Burdett.

Worthington Midwest will provide sales representation and service for all Worthington Mower products, and in addition will handle a complete line of recognized high quality seeds, fertilizers, fungicides and all golf course, large estate, airport and public park accessories.

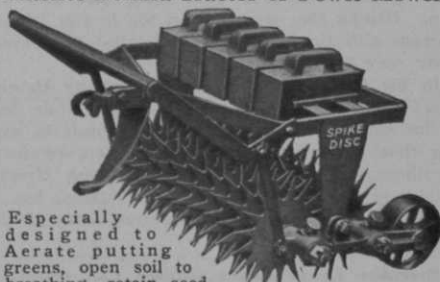
The activities of the Worthington Midwest Co. will extend through Illinois, northern Indiana and the southern half of Wisconsin. To back up the field

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representation, the company will have available as modern and as efficient service as it is possible to maintain. So far as Worthington equipment, stocks of parts and mechanical service rendered, is concerned, this will be of the same high standard as maintained at the Worthington factory and will be directly under factory supervision.

The Worthington company also announced that William N. Thompson, formerly of the Pennsylvania Lawn Mower Works, has become associated with the company. Thompson has for years been the field representative of the Pennsylvania company in their golf department and has had a country wide experience in mowing problems.

Thompson is taking over the Kansas City branch office for Worthington and will have charge of sales and service in Nebraska, Iowa, Kansas, Missouri, Oklahoma and Arkansas. This position was formerly occupied by Frank Dunlap.

Acushnet Process Sales Co., New Bedford, Mass., in a letter to GOLFDOM tells of the great job Frank L. Hruska of Menominee, Mich., did in the Upper Peninsula Golf Tournament. After tying for second medalist honors with 149, Hruska won the Upper Peninsula championship, climaxing the final match with a 130-yard pitch shot into the cup. Hruska also came out on top in the driving contest with three drives that totalled 925 yards. They were 315—302—308.

In his letter to the Acushnet company Hruska said: "During the tournament I used your ball exclusively, and I want to express myself in saying that I think it has no competitors by far." Acushnet says it's pleased to know that Hruska thinks so highly of the Acushnet Titleist, but it can't help but feel Hruska deserves some of the credit himself.

Precision Lawn Mower Grinder Co., Glendale, Calif., who, for the past five years has confined the Precision method of grinding lawn mowers

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Brand new idea—pictorial golf lesson posed and edited by a top-ranking pro (Guldahl, Runyan, Snead, etc.) on back each card. For samples and details, write Pictorial Score Card Company, Inc., Dept. E, 26 Broadway, New York City.

to the Pacific Coast territory, is now appointing distributors throughout the country for nation-wide distribution of its product. The Precision method of grinding proved so successful that a year ago the present management took over and re-engineered the Precision Grinder to a point where it is said to be the simplest, most accurate and complete lawn mower grinder ever built into one machine.

The new Precision grinds the reel in its own bearings perfectly straight and round to one thousandth of an inch, with no high blades or tapered ends. It grinds the bed knife straight and true to an accuracy that users of Precision Grinders say they have never been able to accomplish before, all without lapping.

The Precision Lawn Mower Grinder is manufactured in two sizes: Model 32, for grinding of edgers, hand mowers, and small power mowers, and Model 42, to accommodate all mowers, including the large power or tractor cutting units. Both models are equipped with the straight edge table for grinding the bed knife. The grinder roll, being the full length of the machine, grinds the reels straight and round, assuring keen cutting on all blades from one end of the bed knife to the other. Thus the accuracy maintained by this method of grinding lawn mowers gives a keener edge to both reel and bed knife that will stay sharp longer, save labor, and prolong the life of the lawn mower.

Users of Precision Grinders not only vouch for the excellency of results obtained, but also praise the low upkeep cost of the grinder. Having just two moving parts, both sealed to be free from grit and dust, lifetime service of the grinder is reasonably assured. The general specifications are as follows: Power—one-third horse power repulsion-start-induction motor of standard make. Bearings—grinder roll, self-aligning sealed in type. Frame—cast aluminum designed for strength, so arranged that mowers may be easily and quickly placed in the grinder. Spacing bars, elevator car-

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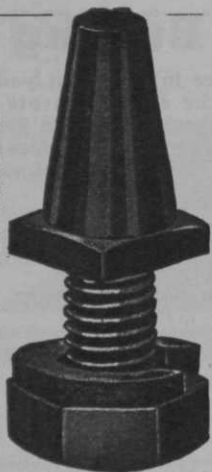
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riers are of seamless steel tubing for extra strength. Completely adjusted to handle ninety-five per cent of all mowers made. Complete details on the Precision Grinder and full information for dealers will be sent upon request to the manufacturers.

James Heddon's Sons, Dowagiac, Mich., makers of "Power-Shoulder" steel shafts, are enjoying a highly satisfactory reception of the pro-only policy that has been applied to these shafts. By restricting the sale of the shaft to high-quality clubs of the leading manufacturers and limiting sale of clubs having these shafts to pro-shop outlets, the Heddon company has given pros a strong weapon for resisting cut-price competition.

Identification of this distinctively designed shaft with pro-shop upper grade clubs has made it easier for pros to get across to the public the idea that the pro strives to make his shop headquarters for top value in golf merchandise.

American Chemical Paint Co., Ambler, Pa., after considerable experimentation by chemists and private research groups, has now developed the product known as Rootone, the plant hormone powder containing the most powerful synthetic plant hormones as its chief ingredients. Plant hormones are effective where nature has not provided as much hormone substance as the plant is

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able to use under artificial cultivation. This opens up new possibilities in propagation from cuttings, seeds, bulbs and transplants. Rootone is said to be the most economical, simple and efficient preparation for the use of plant hormones.

When applied to seeds, Rootone helps to break dormancy, stimulates root production, and by killing fungi on the seed hull, wards off fungus attack. At a result top-growth is increased. On fairways or greens, seed treated with Rootone will produce earlier, stronger and deeper rooted turf, thus making for better drought resistance. \$1.00 jar of Rootone treats 20 lbs. of seed; \$5.00 can will treat 160 lbs. seed. Further information on Rootone will be sent upon request to the makers.

Roof Gilson has joined Wilson Sporting Goods Co. as field representative with the assignment of consulting pros and contacting amateurs throughout the country. Roof is one of the most widely known young men in the golf business, having been fieldman for the American Fork and Hoe Co. for ten years.

After several weeks at Wilson's Chicago factory, Gilson will begin touring. An important phase of his job will be obtaining from professionals an accurate close-up of trends in golf equipment design, performance and marketing. This work will supplement the extensive activities of Wilson's field advisory staff.

The Hardie Mfg. Co., Hudson, Mich., makers of Hardie Sprayers, for almost a half-century has

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been noted for the dependability of its sprayers. Hardie sprayers are built in over 40 sizes and styles, delivering from 4 gal. per min. at 300 lbs. pressure to 80 gal. at 1,000 lbs. pressure. Sprayers are made in all the modern types—portable and stationary—powered by gasoline engine, electric motor, or taking power from tractor or truck.

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sprayers, claiming low operating cost, practically no upkeep expense, and wide selection as to price and style. The new Hardie No. 99 line of power sprayers embodies in a smaller, lower-priced outfit every feature of design and construction found in the larger Hardies. This new line is finding wide favor with golf course maintenance men everywhere, company officials say.

## WANT ADS: Rates, 10c Per Word—Minimum, \$2.50

**Golf business man wants new connection.** Fine record as instructor, shop operator, greenkeeper and club general manager. Job has been an outstanding one in building club revenue, interest and reputation. Highly regarded by club officials and leading pros and greenkeepers as one of the most competent, diligent golf business men in the country. Having handled present job in smaller southern city with success, desires to advance to greater earning opportunities. Highest references. Will go anywhere on own responsibility for conference. Address: Ad 910, % *Golfdom, Chicago.*

**Position wanted by Professional-Greenkeeper—**Exceptional instructor, expert golf course maintenance and remodeling. Will also consider management of small club or any combination. Best references. Address: Ad 901, % *Golfdom, Chicago.*

**Wanted—Active golf club, ball, or specialty salesman** who contacts professionals to handle manufacturer's line of golf bags. Complete protection on territory. Good Commissions. Address: Ad 914, % *Golfdom, Chicago.*

**Pro-Greenkeeper—**at present employed, would like resort connection this winter, and wants full-time job for next year where ability, hard work and pleasing personality will count the most. Eleven years' experience; single; free to travel; knows turf thoroughly, and gets and keeps course in first-class condition. Plays game in low 70's and is excellent instructor. Age 27. Always on job to give members first class service. Salary not so important as the opportunity the job offers. Highest references. Address: Ad 907, % *Golfdom, Chicago.*

**Golf Clubs Get Sick, Too—**If your clubhouse is suffering from poor circulation, the spirit of your members has weakened, it's time to call in a "doctor" who can put the club back in healthy shape. Equipped with abundant experience in front and back-of-the-house operations I know what to do and how to do it in golf club management. Following a successful season at a northern summer club, I want to put my experience to work at a southern club needing the willing, able and resourceful type of management that will make it hum. Please address me: Ad 908, % *Golfdom, Chicago.*

**Wanted—One or two Driving Nets** in good condition—Must be at bargain prices. Address: Ad 902, % *Golfdom, Chicago.*

**Professional—**desires change for 1940. 28 years old; 10 years experience. Married. Fine instructor; also experienced in course maintenance and club management. Best references. Address: Ad 903, % *Golfdom, Chicago.*

**Professional-Steward—**desires winter resort job anywhere in the South. Will consider one or both jobs. Class A member of P.G.A. Best references and good credit rating. Excellent teacher; low 70 goifer. Available November 1st to April 1st. Address: Ad S.G.S., % *Golfdom, Chicago.*

**Young Professional—**desires winter location. Married; pleasing personality. Will go anywhere. Excellent results in teaching and building up membership. Available after Sept. 1. Modest salary. Address: Ad 900, % *Golfdom, Chicago.*

**Professional—**desires winter position. 38 years old; married. 16 years experience. Successful teacher and fine golfer. Experienced greenkeeper. Address: Ad 904, % *Golfdom, Chicago.*

**Professional—**Life Guard and Swimming Instructor—now available. Desires winter connection with southern resort club. Excellent personality. Age 25. Good character and ability. References. Address: Ad 905, % *Golfdom, Chicago.*

**Position wanted by golf business man.** Fine record as Club Manager, Professional and Greenkeeper. Employed past 18 years in this capacity at one of South's finest country clubs catering to highest type tourist trade and private members. Desires change personal reasons and advancement to greater earning opportunity. Age 39, in perfect health; highest references by present officials. Member of Club Managers Association of America, Class "A" member of P.G.A.; also member Greenkeepers' Association of America. Will go anywhere at own expense for consultation. Address: Ad 906, % *Golfdom, Chicago.*

**For Sale—9 Greens—25,000 sq. ft.—**Washington Bent sod. For particulars, write Knightstown Golf Club, Knightstown, Indiana.

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