Fuel — gallons gasoline; gallons motor

oil; lbs. grease.

General—Seed for greens, tees, fairways, rough, lawns; fertilizers; insecticides; fungicides; water system (pipe, hose, sprinklers, pump service, power, repairs); replaceable equipment; equipment repairs and maintenance; miscellaneous supplies as flags, small tools, paint; topdressing materials; sand for traps; alterations, improvements; sinking fund (amortizations).

Instead of club officials trying to find places to cut on course budgets, it would be better if they would bend their thoughts to ways and means of increasing their revenue. Cutting the budgets to automatically lower the standards of their course, is one sure way of decreasing revenue. Then with membership dropping off because of poorer playing conditions, it leaves those remaining with an even greater burden of expenses.

We have a rather large credit and deferred payment business in this country today. When payments are missed and a number of them accumulate—then fall due—it's either you pay up, or the seller takes back. Ma Nature runs a pretty liberal establishment, as far as bills go. But when the limit of her terms is reached, there's little that can be taken back.

## Second Annual Greens Meet Held at Purdue

A PPROXIMATELY 50 greenkeepers, professionals, and others interested in fine turf attended the second annual Purdue Greenkeepers conference, held January 17-18 in West Lafayette, Ind. M. L. Clevett, intramural director at the university, was general chairman of the conference. Principal speakers were John Monteith, Jr., USGA Green Section, and George McClure of the agronomy department of Ohio State university.

The conference covered subjects pertaining to the maintenance and management of golf courses. Officials of the Indiana Greenkeepers' Assn., the Indiana PGA and the Indiana Golf Assn., worked together in mapping a program that had definite appeal to every club official and which proved interesting and informative to all those assembled. At the annual banquet held January 17, golf club finance was one of the main topics discussed. Herb Graffis, Golfdom's editor, spoke on "The Editor's Viewpoint." G. A. Young of the university was toastmaster.

## "GUNITE" SWIMMING POOL IN NEW JERSEY



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