## Minnesota Club Head Says Superintendents Will Get Pay Boosts When Times Allow

FROM A. C. Statt, pres., The Country Club, Inc., of Minneapolis, there comes to greenkeepers some cheering words. Statt, as a club official, has repeatedly given evidence of a keen, strong interest in greenkeepers' material and professional advancement.

He comments on the greenkeepers' prospects and present situation:

"I have just read the two articles on the future for greenkeepers in the August issue of Golfdom and I cannot see where there is anything to worry about. Here in the Twin City area golf club members each year are learning to value more and more the work being done by the greenkeepers and that condition will be reflected in increased salary to those who desire it, just as soon as our present economic problems are righted. We must not overlook the fact that golf is definitely a luxury recreation which the public can get along without, and many have been doing so during the past six years.

"Greenkeepers' salaries cannot be increased if their clubs' financial condition will not permit it. Furthermore, how many professional men have had their income increased during the depression? Many have been obliged to get along on greatly reduced incomes, and I feel the greenkeepers with thinking caps on their shoulders realize they cannot expect salary advances during these times. My advice to them is to continue doing the good job they have been doing for several years, and whenever possible keep their work before their clubs' members.

"Here in the Twin Cities two weeks ago we staged a golf course clinic over a period of four days. We induced Dr. John Monteith to visit us and greenkeepers as well as committee chairman and other club officers visited an average of six clubs a day. The average attendance was twenty. A printed program was sent to all greenkeepers, committee chairmen and club officials, so all could attend the conferences at the particular club they were interested in.

"These meetings were very successful and in many cases club officials were surprised at the work being done by the greenkeepers and by their earnest effort to gain more knowledge, so that they could do a better job.

"I believe these four days did much to advertise to golfers and club officials the fine job our greenkeepers are doing.

"I honestly believe many clubs would like to raise their greenkeeper's salary, but the funds are not now available to do so.

"Greenkeepers will surely get proper advances when business gets back to normalcy."

## Urges Smaller Town Clubs to Install Driving Ranges

**P**RACTICE ranges, night-lighted, are recommended as very valuable features of smaller town clubs by Val. M. Brooks, manager of the Brooks CC at Okoboji, Ia.

Says Brooks: "We are highly pleased with the results we are getting from our night driving range. And not because of the financial end of it alone, but also because of the tieup it has given to our regular golf business, enabling us in several instances to improve the games of Brooks' members.

"We have a pro on duty every night to provide full instruction, and in being successful, even this early in the game, in improving members games we feel we are accomplishing one of the most important duties a club can perform. The range is also creating new members for the future, inasmuch as several have expressed their intention of joining the club next year and learning to play.

Glens Falls Event Is Sept. 9-11.—Tenth annual Glens Falls Open will be played over the Glens Falls (N. Y.) CC course, September 9-11. Prize money totals \$4,000 with a purse of \$1,000 going to the winner. The event has been growing in popularity each year since first held in 1929, and tournament officials announce the entry list for the 1938 Open is the largest in its history.

Jimmy Hines will be gunning for his third straight Glens Falls title, but the competition he'll have from most of the leading members of the pro brigade may stop his string at two in a row. The \$4,000 prize money is an increase over the previous tournaments, and in addition, there are more special prizes to be given away. Special hotel accommodations will provide first class service, reasonably, for the golfers and their wives.