

dron, frequently has inconvenienced himself to go 25 miles into the loop and fill in, without charge, on radio programs. Waldron also has been discreet, and acting in the interests of the club, in extending occasional playing privileges to radio talent.

When the club had its final party of the year radio stars came out and put on a two-hour program of entertainment in reciprocity. The bill to the club for talent in this case was nothing. If they had to buy it at the rates the performers are paid for their air time, the rap would have been almost \$2,000.

Summarizing the year in pro business, it seems that with all the political and legislative troubles pro golf has had and will experience before 1938 ends, the pros individually have demonstrated greater capabilities and energy in their business than they ever have before.

Consequently, the pros by their individual efforts have been able to offset adverse and unnecessary handicaps that were precisely forecast by frank observers of the pro situation.

Wages and Hours Legislation Will Slow Delivery on Delayed Orders

FORESIGHTED pros have been wondering whether reluctance of their comrades to do fall ordering of clubs for spring delivery will backfire on pro clubs selling next year.

Orders of golf, baseball and tennis equipment for 1939 spring delivery have been of larger than average total this autumn, but the one place where a slump has been in evidence has been in the pro ordering.

Club manufacturers are not sticking their necks out by advance ordering of shafts, and the shaft manufacturers' stocks are not going to be built up to take instant care of any rush demands, so present signs point to slow delivery on delayed orders.

What makes the 1939 situation different from any the pros previously have encountered is the new national Wages and Hours legislation. The law calls for time-and-a-half for overtime labor. The custom has been in the golf club manufacturing business to keep factory labor going almost around the clock in early spring, in order to make quick delivery on delayed orders. The time-and-a-half legislation puts an end to that practice, because the

wage bill would hike the prices of golf clubs too high.

Pros who have investigated the situation fear that delay of pros in ordering, and the early ordering by stores, may result in making a wide spread between the prices the stores will pay and what tardy pros will have to pay because of the increased cost of the time-and-a-half wages necessitated by pro need for quick delivery on their orders. The other prospect is equally disturbing. If the boys won't stand for the time-and-a-half premium, then they run the risk of waiting a month or two for shipment of their orders, and by that time the gravy may be skimmed from the impatient retail market.

Pros who have looked into the matter forecast that when the news gets around to the rest of the boys and they realize what they're liable to be up against, there will be a record rush of club orders in January and February.

Another angle of the situation is that pros who are not sure about their jobs next year, are placed in a difficult spot. If a club doesn't let its pro know early whether he is set in his job for 1939, the fellow may not be able to order his club stock early enough to present a satisfactory shopping assortment to the club's members.

You'd better look into this matter yourself, if you're a pro.

Golf's Origin Again—Hollanders got an opportunity to take up anew their "fight" with the Scotch on who invented the game of golf, when Rembrandt's etching, "The Golf Player," painted in 1654, was recently added to the Wrenn collection at the Art Institute of Chicago. C. J. Bulliet's article in the *Daily News* made point of the fact that while Rembrandt probably didn't play golf, he knew golf—and let all Scotchmen rave! Bulliet writes:

Hollanders claim they invented the game at least 100 years earlier than the Scotch, say around 1340, and point to the fact that a drawing in the British Museum of about that date shows three Hollanders with a "kolf" (club) and three balls. Scotland points to definite records of "gouf", "gowff", or "golfe", as early as 1440. In 1457 it became a "menace."

But notwithstanding all this "factual" historical dope, the Scotch still get the credit for starting the game in most peoples' books, and we'll let it rest that way.