

North Hills CC, Milwaukee. Three hundred members of his club feted John and the Wisconsin PGA of which Bird is president, also banqueted him as a farewell tribute.

The banquet season has been doing well by pros. Dave McIntosh, veteran pro at Oak Hill GC (Chicago district) was honored guest at a banquet attended by 150. Dave was presented with a costly gun. He is a grand shot with golf clubs and guns, with a National Open record dating back to 1901.

### Completeness of Club's Annual Report Is Model for Other Organizations

**A**NNUAL report of the Edison Club of Schenectady, N. Y., an outstanding country club of corporation employees, tells the story of 1937 operations of the club in a manner so complete, illuminating and interesting that the report may be considered a model for private clubs.

Report of the handicap committee was especially illuminating to those of other clubs who are burdened with the responsibilities of this work. Of the club's 868 golfing members, 590 have handicaps. Average score of the members was 96.7 and the average number of scores turned in during the season per handicapped member was 10.3. In 1204 matches in which strokes were given, 45.9% were won by players giving strokes, 39.1% by players receiving strokes, and 15% were tied.

### Aussie Pros in Campaign for Full Prize Money

**A**USTRALIAN pros and the sports press have complained about the method of awarding tournament prize money in that country. Practice has been not to pay prize money for any designated place of finish to the pro next in line for the award, if an amateur who gets plate of moderate value happens to finish in the money spot.

The Referee, great sports weekly of Down Under, points out the injustice of the procedure, saying: "Golf is the pro's living and he can not afford to engage in what may prove to be a bad speculation."

### Broadening Jobs Means More Worries, Veteran Pro Observes

**A**N ELDER in the pro congregation speaking: "We pay for ambition in the golf business, it seems. When green-

### 1938 WALKER CUP TEAM

Francis D. Ouimet, Captain

Ray Billows	Charles Kocsis
John W. Fischer	Reynolds Smith
John Goodman	Marvin Ward
Fred Haas, Jr.	Charles R. Yates

#### ALTERNATES

T. Suffern Tailer	Donald K. Moo
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keeping jobs are added to our pro jobs, the worries and acts of God make us wish we had only the pro job to depend on for a living.

"But the managers have the same trouble. When they were stewards before the war they got fine salaries and needed to worry only about first class food and liquor service. Now they are managers and supposed to think for the directors, but they don't have full authority to act as they think."

**Knows Where He Stands**—A very successful pro recently told GOLFDOM: "I began to make money out of my shop when I adopted a simple perpetual inventory system that let me know just how much merchandise I had left in stock. Before that I—and, I guess, my assistants—would be in a hurry and pass out boxes of balls or other merchandise without charging it against the member; or members would innocently get away with merchandise without having it charged to them.

"I advise every pro to study and adopt a perpetual inventory system because it will stop leaks for him and let him know every night just where he stands."

**What's Pro Liability?** Watch the terms of your agreements for club cleaning or club storage. If you make your deal for "club storage" with members, some state laws hold you liable for loss in case of fire, theft, or other damage. Agreements made for club cleaning and conditioning, while generally involving storage, do not make the pro liable for losses.

The matter is one that pros and clubs should investigate.

**Long, Long Trail**—John Monteith, technical head of the USGA Green Section, travelled 35,000 miles during 1937 in bringing Green Section service personally to golf clubs in almost every part of the country. Greenkeeping difficulties in many sectors were at their worst for many years during 1937 and Monteith and his three associates on the Green Section staff were swamped under the toughest schedule of work since the Section was started.