

mer. We have at our club a lot of people who earn moderate salaries. I believe this service will put the better merchandise within reach of everybody.

"I am confident that this system will work on any private course where the pro is very close to all of the members. Members at my course are O. K. or they would not be here.

"However, there might be some drawbacks to adoption of the system by a pro at a municipal course unless caution was exercised. Some shyster, floating through, might get himself a \$100 set of clubs for a down payment of a few dollars. Such a thing is quite remote if ordinary horse-sense is used, however.

"In the case that some purchaser fails to keep up his payments, then the clubs would be repossessed. In such case the finance company would expect my cooperation in reselling the clubs for the balance due, which would be very easy.

"One drawback of the plan which can be overcome by tact, is the handling of the pride of the purchaser. I have not given this plan any publicity, nor do I intend to. As each prospective purchaser approaches, I will tell him how he may buy clubs for a few dollars a month and what it will cost him. There will never be any cards or signs in my shop advertising this business.

"I will even accept payments at my shop and in turn pay the finance company, to spare them the embarrassment of being seen going in the downtown office of the finance company.

"To me this looks like a sure-fire thing. If this idea will help any of the other boys, then swell, let's all learn together."

Marvin "Buss" Storm.

Spring Opening Letter Tells What's Been Done at Course

WHILE golfers are beginning to get itchy about playing their first rounds at many of the courses north of the Mason-Dixon line is the time to encourage and crystallize the golfing urge.

One excellent job in this direction is that done in a letter written by Tom Walsh, pro at the Westgate Valley CC, a fee course in the Chicago district. Walsh sent to all players who had registered at Westgate Valley, a letter that in many respects might serve as an inspiration for other pros at private, as well as fee courses. His letter:

One of our early spring headaches is caused by gazing out over the courses

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after we turn on the water and see 8 or 10 little geysers popping all around us (broken pipe). If you think making out your income tax is tough you should try standing on the first tee of a golf course with your fingers crossed hoping that nothing will happen . . . and see it happen.

We could go on and on, raving about rolling the fairways, overhauling tractors and mowers, taxes, insurance, interest charges, etc. (I'll make a motion we let the treasurer worry about those details).

What I really want to say is that you have no idea how a golf professional feels about your visit to the course in the Spring, unless you have a picture of some of the above problems. I suppose it is something on the order of the worries that a bride's mother has getting the house ready for the day of the wedding. No detail is overlooked to make the set-

ting perfect for the wedding guests. Finally, the big day arrives (you know the rest). The sun is shining, the grass is green. Say where are we? At a wedding, or at Westgate. Hope to see you soon.

With kindest regards,
TOM WALSH.

Big Game Hunters Hagen and Kirkwood Return to States Soon

WALTER HAGEN and Joe Kirkwood, after spending several months on an exhibition tour throughout the Orient, including big game hunting in Africa and India, expect to return to the United States around May 1st, according to a letter received by E. Leroy Pelletier, of the L. A. Young Detroit office. Hagen hopes to play in the 1938 National Open at Cherry Hills Club in Denver, June 9-11, and will enter the qualifying rounds later in May.

In his letter, "Haig" said he fought and won one of the greatest battles of his career when he picked up a malaria bug while on a tiger shoot back in the interior of India. "I had 10 days of it, and believe me I went through hell." Kirkwood had his share of trouble, too, again quoting from Hagen's letter: "Both Kirkwood and myself had quite a time of it in Calcutta. The very first match Joe broke a bone in his right shoulder during his exhibition and that finished him for the rest of the week. I carried on with the show, first playing 18 holes and then giving an exhibition of every kind of golf shot."

Walter said they had a grand time, but admitted, "I am getting a little anxious to return. I feel a little homesickness getting in my veins." The two expect to play exhibition matches in Singapore, Batavia or Java, before sailing from Hongkong to arrive in Los Angeles around May 1st.

Purdue's Initial Greenkeeping Course Is Grand Success

APPROXIMATELY 50 greenkeepers, green-chairman and others interested in fine turf, attended the first Purdue University, Lafayette, Ind., greenkeeping short course held March 22-23. M. L. Clevett, intramural director, was in charge of the event.

Speakers at the opening day's sessions, which were held in Purdue's recently

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