

we refuse to develop it by lack of consideration for those who serve?

The best waitresses, generally, are those girls making this field of service their sole means of livelihood. Taverns and popular resorts are attracting them simply because they offer more money. And all our little baits of pleasant atmosphere, healthy country location, and good food might better not be expressed. In importance to the waitress they amount to nothing. She wants good pay in exchange for the long hours and short season she sees behind the points of our offer.

For club welfare, we should make a concession here. In addition to the present salary of about \$50 per month, a charge of 10 cents added to each restaurant check would provide a further \$20 to \$30 per month, at least. As an incentive to waitresses to welcome patrons and to be quick in service this would be a workable solution, least to affect the club budget, and of slightest notice to individual members. Or 10% of the check, one-half of which could be withheld until the close of the season to insure full-season service, would be an excellent means. A Christmas bonus, also, is a gesture very likely to keep the club in a good waitress' mind as a cooperative place when the following season comes around.

The point is that right now we must consider a new plan, through which our individual clubs can rescue themselves from this still unorganized but threatening service problem. It is to our advantage to take the first step before we lose friendly relations with our helpers.

British Golfers Playing Later; Equipment to Cost More

ALLEX M. PIRIE, a leading figure in the British golf club manufacturing business, brings hope to the US golf business by commenting in the "Sports Trader," London, Eng., for July:

"Everything points to this being a record season for golf. The word 'season' does not, of course, apply to golf in these days as it did 20 or 30 years ago. I recall the times when about 75% of golfers put their clubs away about the end of September and forgot about the game until the spring. Happily, this hibernation does not prevail now and an equally large percentage of golfers keep their clubs in action from January to December."

Pirie's remarks confirm GOLFDOM's persistent declaration that the American golf business can be extended greatly by ef-

forts of pros and club officials, with a consequent increase in golf income.

The British manufacturer makes another statement in his "Sports Trader" story that may click on this side of the Atlantic. He says:

"At the present time, when the cost of practically every commodity is advancing, golf clubs seem to be getting cheaper. Why, I am not sure. There are too many people in the business who do not understand it. The Golf Section of the Federation (of British Manufacturers) has been reconstructed, but price maintenance does not form a part of their policy and at the present time the position seems to me to be in a hopeless state of chaos.

"Serious floods in the Mississippi valley have upset all calculations with regard to persimmon (and) have sent prices up to an alarming degree. In view of this and other advances, the price of golf clubs will require adjustment at a very early date."

Don Boyd Makes It Two in Row at Ohio Supts. Annual Tourney

OHIO Golf Course Supts. Assn. held its annual golf tournament Sept. 20 at Wyandot CC (Columbus district), with 80 superintendents, equipment men, pros and club officials in attendance. Don Boyd, Portage CC, again won the championship trophy. Boyd is president of the active organization. Mack Burke defeated Nelson Monigle for the runner-up trophy. There was approximately \$500 in prizes donated by equipment and supply dealers and the association.

Wyandot's supt., Lawrence Huber, shot one of those rounds that show the concern of greenkeepers with tournaments. Huber went out in 53 and came back in 37 after he'd heard the guests compliment conditions of the course. Francis Marzolf, pro-manager of the club, and Wm. Margraff, treas., officiated at the presentation of prizes.

The 1938 OGCSA tournament was awarded to Congress Lake, home club of Arthur Waterbury, sec.-treas. of the organization.

The association passed a resolution of thanks to the Canterbury GC and Western GA for courtesies extended during the 1937 Western Open. Ohio superintendents' association membership cards were honored at the tournament gate. Mel McLaren, supt., and Jack Way, pro, of Canterbury, were lauded at the association meeting for the condition of their course during the Western Open.