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Distributors of Toro machinery, Milorganite, seed, ac-
cessories and supplies of all kinds for golf courses.

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PATRONIZE THESE DEALERS

They are reputable, dependable and pre-
pared to give you fast efficient service
on all your golf needs.

AGAIN we come around to one of the handicaps to operating a golf club as a business; the matter of having pro contracts expire in the spring. It's not only a rank injustice to turn a pro loose with little time for getting another job for the season but it's hard for a club to locate the candidates for a job the club would like to get and give these candidates careful, thorough investigation.

Kids Have Own Menu Card—Children's menus, especially printed, were instrumental in upping the family business at Albany (N.Y.) CC in 1936. Henry Dutton, Albany manager, is a strong believer in attractive menus at country clubs and points out that failure to have a distinctive appearing menu is a general shortcoming of otherwise high class service at golf clubs.