

**PGA In Michigan Helps Pros Get Square On Bills**

A frank, helpful treatment of the pro credit situation is presented in a bulletin recently issued by the PGA Michigan section:

**CREDIT**

That the question of credit is a delicate one is well known to all of us. Nevertheless, few will dispute the fact that it is the backbone of sound business. It has been forcibly brought to bear on our profession during the depression years that without credit one cannot go very far.

This letter is not intended to be a criticism of anyone, but merely a reflex as to how the manufacturers and men in our own ranks feel towards the professional's credit situation of today.

When a professional gets in the red it should be his duty to explain immediately to his creditors how matters stand. Damage will result by ignoring statements and letters. A letter of explanation may save an expensive lawsuit.

Return of merchandise at the end of the season is one of the problems of manufacturers. The salesman as a rule is a good fellow, but you owe it to yourself not to be oversold. Buy according to your ability to pay, and when an order is placed there should not be the feeling that it can always be cancelled.

Do not listen to gossip about your brother professional. Come to his defense whenever possible; it may be your turn next. Our time will be fully occupied if we pay strict attention to our own business.

The opinion has often been expressed within our own ranks, that professionals who have owed money over a period of years should not attend tournaments, especially if they have little chance of bettering themselves financially. We do not wish to offer any opinion of this, but leave that to your better judgment.

To possess a title has been the goal of most golfers. This spirit is what has made the game great. Fame is fickle. Conquests are soon forgotten, but the stigma of debt lingers.

**Vinnie Richards, Dunlop's Pro Head, Accident Victim**

VINCENT RICHARDS, head of the Dunlop Tire & Rubber Co. sports dept., was badly injured in an automobile accident homeward bound to Bronxville, N. Y., the night of May 10.

Richards suffered a smash radius bone

*Let* **OLD SOL**  
**BLAZE, BURN AND BLISTER...**



this  
**HOSE is Sunproof**

● Over the tough tire-like body of "U.S." Royal Cord Golf Course Hose is a specially compounded cover that defies the hottest summer sun—long-lasting, super-durable rubber that will not harden or check through season after season of exposure to the weather.

No other golf course hose is built like "U.S." Royal Cord—exactly like a tire, ply-upon-ply, with layers of stout cotton cords extending spirally throughout its length.

Investigate "U.S." Royal Cord, the extremely tough, durable hose with the smooth, flush, non-gouging couplings... The "U.S." trade mark behind this hose is your guarantee of dependability and value. All lengths up to 500 feet.



*An Outstanding Value of the*  
**United States Rubber Company**

**CLUB OFFICIALS and PROS**

●  
**Keep Supply Business at Club**  
 ●

**Install Nationally Known  
 FULNAME GOLF BALL MARKER**

A REAL PROFIT MAKING PROPOSITION.  
 WRITE AT ONCE FOR COMPLETE DETAILS.  
 (Over 3000 Clubs Now Profit with Fulname Marking)

**The Fulname Co.,** Cincinnati, Ohio  
 LeBlond Building

**GOLF SHIRTS**

*Swanky—Comfortable—Practical*

**IDEAL FOR  
 CADDY UNIFORMS**

Made of Terry Cloth (Bath Toweling), Yellow, White or Blue, with Club Emblem sewed on. Adds style and dignity at small cost. Sample on request.

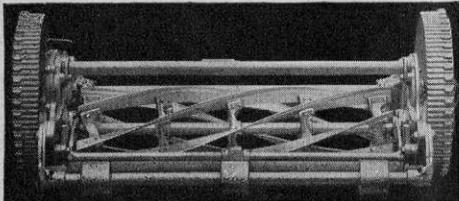
**\$1** COMPLETE INCLUDING CLUB EMBLEM ● *Light Durable Color-Fast*

Worn as Shirt or Sweater by Members, Too.

**American Uniform Co.**

2348 EUCLID AVE.

CLEVELAND, OHIO



## Toro Trojan Fairway Mowers

*The 1935 High-Speed Model will do a good clean job of cutting grass at operating speeds up to 9 miles an hour. The Toro 30-inch Super Mower for speeds up to 6 miles an hour. Toro Trojan Mowers are sturdy, light-running, built up to the highest mechanical standards . . . America's finest. Write for catalog.*

**Toro Manufacturing Co.**

3042-3168 Snelling Ave., Minneapolis, Minn.

in his right arm, a dislocated hip and cuts requiring extensive needlework on his forehead, nose and knees. He is recovering rapidly despite the seriousness of his injuries. Richards was a founder and first president of the Professional Tennis association and is credited with being primarily responsible for the strong condition of the tennis pros' organization. His playing career, one of the most spectacular in tennis, was ended by the accident.

Of late he has not been playing much tennis due to the demands of the growing Dunlop sports business. Following the success with Dunlop's tennis line, Richards, Mac Smith, Craig Wood and a great staff of sales representatives have been going ahead in the golf field.

### TOLEDO PGA IN BUSY COMPETITIVE SEASON

Toledo, O.—The Toledo District PGA under the leadership of Norman Hall, Heather Downs CC pro, is entering the busiest competitive season of its history.

Besides the usual number of pro-amateur competitions, Hall, has lined up the annual Toledo Open, which this year will be at 54-holes, at Heather Downs.

The pros will again play a pro-lady tournament, which proved highly successful last year when it first was tried. In addition the pros are trying a matched play two ball Scotch foursome event to be stretched over four Sundays and four courses. The Toledo pros are also pointing for the Ohio Open championship which will be played at Inverness July 23-24.

### PRESS IS RECOGNIZING PUBLIC COURSES ARE NEWS

**N**EWSPAPERS are starting to give space to muni course operation. "Around the Sport Cycle", brisk and informative sports column of the Paterson (N. J.) *Call*, is written by "The Dean", who positively glows in writing about the work Clint Bradley, greenkeeper, Myron Kniffin, pro, and Richard Kearney, manager, are doing at the Passaic County GC.

Tip-off to why these three birds work so hard and so well, seems to lie in the Park Commission headed by G. A. Hobart, and the engineer and supt., Fred Loede, jr. They appear to inspire their department heads. Play at the Passaic County 27-hole muni course is running 12% ahead of the best previous year. Tribute is paid to condition brought to the course by Bradley, the free lessons to adult beginners given by Kniffin and the development of private club spirit and