

**General Manager** able to manage entire golf plant. Long years of attainment as designer and builder of courses. Considered an authority on American turf. Knows financial, catering and social sides of clubhouse thoroughly. Can budget club resources and make expenditures fit within strict limits of receipts. To any club established at least five years in city of over 100,000 still feeling the effects of previous extravagant expenditures and heavy fixed charges, I offer a proven method of personal management which will put new life and enjoyment into your membership as well as the club's finances. *Address: Ad 2009, % Golfdom, Chicago.*

**Professional**, with good summer position, wants southern club for winter months; 19 years' experience, excellent record as teacher, clubmaker, merchandiser. Can handle greens maintenance. Age 40, single. Finest references. *Address: Ad 2002, % Golfdom, Chicago.*

**Reliable married man** wishes to make connection with golf course or hotel in Florida for winter months (December to April). At present golf course owner and manager with background of responsible positions dealing with public. Will take any kind of work at reasonable wages. Honest, conscientious and responsible. No bad habits; excellent references. Age 39. *Address: Ad 2001, % Golfdom, Chicago.*

**Well-known successful greenkeeper** with best of references in construction and maintenance at low cost, desires position with live club at moderate salary. Will go South for winter months. Capable manager of house and grounds. *Address: Ad 2000, % Golfdom, Chicago.*

**Wanted to lease or purchase golf course.** Give full particulars in first letter. *Address: Ad 2008, % Golfdom, Chicago.*

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icated a 1934 season that will be many steps toward sound prosperity.

First day of the meeting was spent at the factory where salesmen had ample opportunity to become reacquainted with the manufacturing methods used to produce Hagen clubs. At the same time they were able to inspect many new precision devices that have recently been installed to maintain Hagen standards.

Second and third days of the meeting were convened at L. A. Young's summer home at Wing Lake, near Birmingham. A golf tournament was held on Saturday af-

ternoon at the Tam O'Shanter C. C. The final gathering was a banquet in the evening at the Detroit Polo club.

The 1934 Hagen line of golf clubs and balls was shown for the first time at the sales meeting, and while little information has been made public about it, we understand it is considered to be the finest and most complete line the L. A. Young Golf Co. has ever produced. The 1933 season, they report, has been most encouraging, with total sales comfortably surpassing last year. The entire organization looks forward to 1934 with expectations of considerably increased business for the entire industry.



In picture, taken at L. A. Young's Wing Lake home are: standing, left to right: F. L. Dow, New England; W. J. Ring, mgr. New York office; A. Minkley, Central district; T. C. Robbins, mgr. Chicago office; J. A. Greenwood, Southwest district; R. Mattern, Metropolitan district; E. J. Forrest, mgr. adjustments; G. F. Goyette, Northwest district; P. R. Sage, Philadelphia district; R. A. Link, factory superintendent. Seated: B. Minkley, East Central district; E. M. Chaffee, advertising manager; A. C. Link, vice-pres. and gen. mgr.; L. A. Young, president; E. E. Chapman, sales mgr.; G. J. Herrmann, credit and office mgr.; E. P. Rankin, Michigan; B. R. E. Poinsett, Pacific Coast mgr.