

instruction I tell them how and keep after them until they do it. They will be back. Another good lesson builder is spending a minute or two correcting players on the course. I never pass a golfer on my course without making some remark about their shots or asking them how their game is going. If they say "rotten" I ask them to swing for me and before I leave them I usually have an appointment for a lesson. My theory is that a pro should make his members think they have the sole right to come to him and ask him anything concerning the game, rules, etc. In other words, in my opinion a pro's lessons are what he cares to make them.

"Now, a few remarks on my greenkeeping methods: In applying my ammo-sulphate I take 5 pounds of sulphate, mix it thoroughly with a gallon of water, pour this mixture into a barrel of water, pouring it a little at a time and stirring it briskly. I usually use 10 pounds to a green and always sprinkle it in right after applying. I never fertilize a green in the morning, but always treat my greens after 3 o'clock in the afternoon. This prevents burning and gives me more time to get my fertilizer in while the sun is at its lowest.

"For brown-patch I use three ounces of preventive mixed in one bucket of very fine sand to a green. I broadcast it by hand. This I never do until very late in the evening. I follow this with a very fine spray, not watering too heavy but leaving the green just like a heavy dew."

New P G A Membership Forms Assure Applicant's Fitness

A REVISED "application for membership" form has just been issued by the PGA and is now being sent to all members, so that the central offices of the PGA will have a complete and permanent record of the association's members. Principal data requested on the blank are: Name, club connections, age, address, and space for a complete listing of the clubs worked for from 1907 to the present. This latter information is to form the basis for an employment bureau.

The blank will be used by all future applicants for membership in the PGA. The applicant fills in the blank, gets it signed by two "A" members of the PGA, and sends it to the secretary of the local PGA section. Local PGA officials okay the application and forward it to head-

quarters of the PGA in Chicago. This office checks up on the applicant with the sections in which the pro has worked in the past. If no "black balls" come back, the applicant is given his card.

World's Dizziest Club Issues By-laws

THE ESQUIMO G. C., object of which is to "promote and encourage playing of golf during the months of December, January, February and March; to promote and encourage the playing of contract bridge; to try to teach each system of scoring; and to promote the sale and consumption of White Rock and Canada Dry," has been operative during the past winter at the Evanston (Ill.) G. C.

There is a fine of 25 cents for each member who does not come out once a week. Guest restrictions are few but important; "no member can bring more than 50 guests at one time unless he has telephoned the locker-room steward in advance and no guest shall be introduced who cannot stand up at the time of introduction."

The by-laws, written by Charles Murray, have a lot of laughs and present a good tip for keeping golf club membership together during the off-season by formation of an inner-circle, which also serves as a training school for possible members.

Pro's Envelopes Tell Customers "Thank You"

CARL SEKA, pro at Albany (N. Y.) Municipal course, has an idea that we believe ought to be more extensively used. When bills are sent out they usually are cold reminders that "rub it into" the man who owes the dough.

On the back of Seka's envelopes in which bills are mailed is the line "Thanking you for patronizing your club professional." On the lower part of the envelope is some copy telling what Carl has for sale in his shop.

Golf clubs wanting expert men as pros, greenkeepers and managers are invited to ask for GOLFDOM'S list of available men.