

PREVENT BROWN PATCH



Healthy greens today . . . then, almost overnight, scarred and spotted turf! That is what you have to expect in midsummer unless you protect greens against brown patch.

Hundreds of greenkeepers find that best control is obtained by regular weekly turf treatments with Semesan or Nu-Green. Semesan is effective under all conditions, but is recommended where the turf is normally fertile. Nu-Green is advised where fertility is lower, because it also stimulates grass growth.

For free booklet on brown patch, write Bayer-Semesan Co., Inc., Du Pont Bldg., Wilmington, Del.



25 lbs. . . \$ 46.25
100 lbs. . 180.00
300 lbs. . 525.00

SEMESAN

DU BAY

NU-GREEN

25 lbs. . . \$ 30.00
100 lbs. . 115.00
300 lbs. . 330.00

from any seedsman or golf supply house

Manager Should Handle Purchasing Himself

PURCHASING of foodstuffs for the club dining-room is among the most important duties of a club manager. The quality and care with which foods are bought are so important that a manager is rarely justified in delegating purchasing to a lesser employee; he should handle the task himself. This is one of the points brought out in an article published recently in *International Steward*. Other points brought out were the following:

(1) Visits to the market two or three times weekly is good practice and keeps a manager in touch with the current trends.

(2) By going to market, the manager sees various items of fresh food and thereby receives ideas for his menu.

(3) The manager should make a practice of being on hand when the goods he bought are delivered.

(4) It is satisfactory to order goods by phone if the buying is honest and bills are paid promptly; a dealer will want to hold such a customer.

(5) Reputable grocery houses will give customers best quality at best prices.

(6) It is unwise for a manager to go to market with price the only consideration. A grocery house which cuts prices to get business must necessarily cheat on quantities or quality or both.

(7) All fresh meats and perishables should be stamped by the buyer with an individual mark as he buys them, to prevent substitution and arguments.

(8) It appears better to buy "from hand-to-mouth." Future contracts are a gamble, with the odds against the buyer; naturally the dealer is more familiar with the market and is not going to contract at a price below the average of the period.

THE PRO who plays a gratuitous round with as many of his club's members as his time will permit will be rewarded for the time spent before the year is over. By getting on a friendly basis with the members, sales of shop goods are boosted; and during a friendly round it is not difficult to put in a little missionary work for future lessons.

A word of caution, however—the pro should not spend so much time playing with members that his shop work and lesson time is neglected. A happy medium must be found.