

Investigate -- FUNGO for Brown Patch ... and other fungus diseases. Also controls worms, grubs and other vermin. Very economical. Makes purchase of Lead Arsenate and other insecticides unnecessary, Don't buy a pound of fertilizer without investigating

VEG-E-TONIC



Golfdom's soluble turf food. Cuts expense way down. Free from inert "filler." Send for the McClain Monthly Schedule System of green treatment. Mailed free on request. Our system will save you money.

McClain Bros. Co., 127 Second St., Canton, O.

IDEAL **BULL DOG GANG MOWERS POWER GREENS MOWERS**

FLAGS. POLES. ETC.



COMPLETE EQUIP-MENT

EVANS IMPLEMENT COMPANY 569-71 Whitehall St., S. W. ATLANTA, GA.

Insure Against Drought!



The Perfect Soil Conditioner For Greens and Fairways Dry-Weedless Moisture Retaining

FERTILUVIA CORP. OF AMERICA 33 N. La Salle Street CHICAGO (State 8695)

VESTAL Announces a New

HANDICAPPING SYSTEM

Yes, it is very economical! Costs average clubs about 8¢ per member.

Samples on Clubs request

JOHN H. VESTAL COMPANY PRINTERS, SPECIALIZING ON GOLF

703 SOUTH LA SALLE STREET

CHICAGO

tising, done by the originators of the patented tees, has gone to building up the pro shop as a retail outlet for golf goods.

With the transient makers of tees throwing overboard their stocks at cut prices the pro is liable to be stampeded into a price-breaking action that will ring down the curtain on pro shop sales and profits > in tees. Stocks of liquidating manufacturers' tees have been available as low as \$3.75 a gross, and with the retail price of well-known tees established at \$36 a gross, retailers of the unbranded and unknown goods have about a 1,000 per cent margin inviting them to cut into the pros' tee business. The pros had a sour taste of what this means when they had the 5-and-10-cent stores selling packages of a popular tee for a dime. The tees had been secured in quantity and package by the stores. The pros put up such a howl that the manufacture of the tee being featured went to the expense of securing an injunction against his product being sold at the cut price. After that experience with the tee business getting away it would seem like the pros would make some effort to sell tees at a price allowing everyone to make some money and assuring protection of their market.

The situation is one of the many complexities that the pros have to solve during the coming year, and from the way the line-up looks today they will not arrive at a solution by promoting the collapse of a price position that now lets them make a fair profit and gives the player the utility and convenience of a pro shop supply at a low price.

RIP, NEW SPRINKLER, GOES AT LOW PRESSURE



Jacksonville, Fla.—R. I. P. Co., 837 Florida ave., is now offering through the golf course equipment dealers their Rip supply sprinkler, a small unit that its makers state will throw a 50 ft. diameter circle at 50 lbs. pressure and will operate on pressures from 5 lbs. to 100 lbs. The device is simple, having one moving part, and is non-corrosive. The sprinkler is stuck into the ground by its spike stake and may be operated singly or in series. Price

NEED A GOOD MANAGER? Write for GOLFDOM'S list of qualified men seeking positions for 1932.

WOMEN'S GOLF INTEREST BRINGS SPECIAL "STROKE SAVERS"

Chicago, Ill. — With strong indications that women soon will predominate on the golf course, alert manufacturers are looking keenly to women's immediate and future needs in playing equipment. Stimulus has developed from a recent authoritative survey which shows that in 1931, 35% of the active players at the 18-hole golf clubs were women, with the fair sex representing between 27% and 31% of all players at the 9-hole course.

"It is fairly safe to predict that the time is not far distant when women players will outnumber men," said Gordon Beckley of the Beckley-Ralston Co. This prediction is further strengthened by the fact that fully 70% of pro-instruction is for women. We are anticipating this situation by bringing out a set of women's 'Stroke Savers,' which are a duplicate of the men's models, but slightly lighter in weight and smaller in grip size, with attractive blue grips to distinguish these clubs from the other models.

"Women are taking to the game much more seriously than at any time in the past," Mr. Beckley added, "and they are not going to be content to use men's clubs any longer. They will demand natural grip sizes, and the new clubs are made with this in view. Leading women golfers believe that the standard of general playing will be much improved when the proper playing clubs are available."

DUNLOP'S NEW N. Y. OFFICE IN EMPIRE STATE BLDG.

New York City.—Pros visiting New York are invited to make their headquarters at the new offices of the Dunlop Tire & Rubber Co., makers of the Dunlop Ball, recently opened on the 31st floor of the Empire State Bldg.

Vincent Richards, of teanis fame, is now Sports Director of the Dunlop company. T. J. McGrath continues as Golf Ball Sales Manager.

IDEAL MOWER 1932 CATALOG IS ISSUED

Lansing, Mich.—New catalog of the Ideal Power Lawn Mower Co. has been issued. The book describes Bulldog fairway mowers, rough mowers, putting green



Tags for Bags
Caddy Badges Score Cards
Sales Charge Books
Appointment Books
Write for Samples & PriceList
GOLF-PRO PRINTING
COMPANY
1228 Park Row Bidg.
New York, N. Y.



... out goes CHICKWEED!

N O more hand-pulling, patching or digging! Simply Spray on PURFECK and out comes Chickweed,—roots and all. Simple, effective, saves time, money and labor. Used by the country's leading golf clubs.

Ask your dealer or write direct

ADALINK CHEMICAL COMPANY
9 Halsey St. Newark, N. J.

R. H. Wheels are stronger: (For All Fordson Tractors, Several Sizes)



Rims do not bend—50% better traction—rounded edges—easier steering. Hundreds used for replacing old, weaker wheels. Sold in singles, pairs or full sets.

Prices Reduced

R. H. Tractor
Wheel S PUD S
quickest to put on or
take off. Doubles traction and cultivate turf.
. that's why more
than half the U. S. and
Canadian clubs u se
them. Durable and low
priced. All sizes for
all purposes. Sample
spud and circular on
request; advise make of
tractor and purpose for
which intended.

If your Ford or equip-

ment dealer cannot supply, write direct to

R. S. HORNER

Manufacturer Geneva, Ohio Prices Reduced



Golf Course Equipment

The 1932 Catalog is ready. Prompt service on all standard equipment. Worthington Mowers and Tractors. Royer Compost Machines.

Write TODAY for 1932 Catalog. GALLOWAY BETTS CO., INC. 54 S. Water St., Aurora, Ill.

Are you planning to attend the National Open?

Or to Visit New York Before June?

...if so— plan to stay at THE LEXINGTON



More comfort. More home-like relaxation after a long, busy day. More satisfaction with the service, and more "hotel value" at more reasonable rates.

Quick, easy transportation to the big golf tournament at Fresh Meadows. If you drive—you can make the round trip without using the congested traffic streets. Make your reservations now!

IN THE SELECT FIFTH AVENUE HOTEL CENTER

Economy Rates

\$350 - \$4 - \$5 - \$6

801 ROOMS

Each with private bath (tub and shower) circulating ice water, mirrored doors.

LEXINGTON

LEXINGTON AVE. AT 48th STREET
NEW YORK CITY

Frank Gregson, Mgr. J. Leslie Kincaid, Pres.

Direction of American Hotels Corporation

Empire Golf Course Supplies, Inc.

"Everything for the Golf Course and Estate"

11 East 44th Street, N. Y. C. Telephone Murray Hill 2-3070

Grass Seed, Fertilizers, Mowers, Tractors, Hose, Sprinklers, etc.

> Write for 1932 catalog HAROLD J. ENGLISH, Pres.

power mower and attachments, Ideal hand green mowers and Ideal power mowers for lawns, parks and cemeteries. A copy will be supplied by headquarters at Lansing or by any of the Ideal branches.

JIM HERR, VET GOLF MAN, JOINS YOUNG STAFF

Detroit, Mich.—James B. Herr has been appointed field supervisor by the L. A. Young Co., makers of Walter Hagen clubs and balls. Jim is a veteran in the golf business, having been with McGregor 29 years and with Wilson 3 years, prior to signing with Young.



ECONOMY



Quick Coupling, Adjustable Opening Valve

Recommended for all hoseless sprinkling systems for golf courses, where speed, economy and efficiency are desired. Write for name of our agent nearest you—he will give free demonstration.

ECONOMY IRRIGATION
CO., Inc.
21 Spokane Street
SEATTLE, WASHINGTON

A complete service for

GOLF COURSE PROJECTS

Surveys to determine potential play and profits. Plans for group or individual ownership. Course and clubhouse operating routine and maintenance. Complete architectural and construction service. Costs guaranteed by contracts.

ROBERT H. HUMPHREYS & CO.

1569 Sherman Ave.

EVANSTON, ILL.

BOBBY JONES' COMMENT ON PRO LESSONS IS SHOP AD

A newspaper article on pro instruction written by Bob Jones and reproduced as a pro shop wall poster by A. G. Spalding & Bros., will be sent to any pro by his nearest Spalding branch.

It's a big sheet, 22 in. wide by 271/2 in. long and, under the heading "Bobby Jones Says," advises the ambitious golfer not to depend on questionable "tips" but to go to the pro for basic instruction.

OFFER ETCHED PICTURES OF HOLES ON GOLF PRIZES

Philadelphia, Pa. - Stewart Co., Chestnut St., has an interesting idea in golf trophies, sterling silver trays in 6, 8, 10 and 12 in. on which views of holes at the clubs buying these trophies are etched. Prices range from \$13.50 to \$40.50 for the trays. There is an additional charge of \$10 for making the first etching of each scene. Special discounts are given for quantity orders.

DLANS OF many clubs for 1932 permit Racks HANDICAP C

John Willy H cash payments instead of charge basis formerly almost general at ranking clubs.

standard with practically all the leading American golf clubs. Write for booklet.

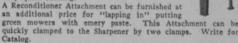
JOHN WILLY, INC. CHICAGO, ILLINOIS



Most economical and efficient for putting greens either in top dressing mixtures or incorporated into soil. Write us for literature and practical suggestions.

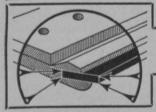
HYPER-HUMUS COMPANY Park Place Newton, New Jersey

NEW MODEL D Grinds all type power - driven, fairway, putting green and hand mowers without removing mower, wheels or reel knives. Carriage has travel of 42 inches. Grinds with amazing speed and ac-curacy. 6-inch grinding wheel driven by 1/3 H.P. motor and V belt. Very quiet running.



The Fate-Root-Heath Co. 432-468 Bell St. Plymouth, Ohio





Grass and Expenses, too

Budd 4-edged blades for mowers are doing it for others. These easy-to-change blades with multiple cutting edges are the new, modern way to quicker, better cutting. And at much lower expense. Why don't you investigate? Just ask for Price List "G" with the new low prices and full details. A postal will do. BUDD MFG. CO., Ravenna, Ohio

BUDD BED BLADES