

Part of greenkeepers' group at Toro demonstration at Olympia Fields

GOLF COURSE EQUIPMENT HOLDS TWO DEMONSTRATION DAYS

Chicago, Ill.—A representative group of over 30 greenkeepers and green-chairmen from Chicago district courses on May 24 attended a demonstration of Toro equipment arranged by the Golf Course Equipment Co., Olympia Fields G. C. was the scene of the day's activities, the morning being devoted to watching the Toro Master fairway mower do its stuff, and the afternoon to demonstrations of power mowers, hand mowers, spike-discers, sodcutters and other greenkeeping equipment. On Thursday, May 26, a similar demonstration was held at Rolling Green C. C., on the other side of Chicago, and an even greater number of turf officials turned out.

In addition to the officials of the Golf Course Equipment Co., K. E. Goit, sales manager of the Toro Mfg. Co., and M. R. (Scotty) McLaren of its service department were on hand at both demonstrations.

Says the Golf Course Equipment Co.: "Days of this sort are instructive as well as entertaining, affording an opportunity

to see just what manufacturers are doing to improve their product and to cut costs of course maintenance. One demonstration showing machinery in actual operation beats all the sales conversation in the world. It's certainly impressive to hold your own watch on a performance like this.

PICK-BARTH APPOINTS SCRIPPS SALES MANAGER

Chicago, Ill.—Charles L. Scripps has been named sales manager of Albert Pick-Barth Co., Inc. Scripps has for the past 20 years been a member of the Chicago sales staff of this organization, and he brings to his new post a fine record of accomplishment and an intimate, practical knowledge of the field.

New York City—Manufacturing Expense Budget, a report issued by Service Bureau of the Metropolitan Life Insurance Co., 1 Madison avenue, is available at no cost. Some of the information is of especial interest to golf club and course equipment manufacturers.

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PÈRE MARQUETTE

HEADQUARTERS HOTEL

Women's Western Golf Association Tournament August 22-27, 1932

PRO BUSINESS HANDBOOK USE IS URGED

Providence, R. I.—United States Rubber Co. advises pros: "If you want to do something to make your business better, get out your Golf Professionals' Handbook of Business, which the United States Rubber Co. furnished you the early part of the season, and carefully read over the 119 suggestions contained in it. Every one of these suggestions has been used by some pro who made money by it.

"What golf professionals think of the Handbook is expressed by a representative statement from one of the many unsolicited letters we have received regarding it.

"The Pro Handbook of Business is not only interesting but educational. I certainly hope it is fully appreciated. Any professional who cannot find time to read this book from cover to cover is too busy

for his own good."

"One of the best ways for a pro to impress his club officers with what the pro's problems are—and what the pro has to do to solve them so that he can make a living -is to hand his copy of the Professionals' Handbook of Business to the club officer who is most important to him, and ask him to read it. When he has read this book his eyes will be opened to the business problems the pro is up against, and he will become much more interested in the pro, even to the point of working with him to make his business better. All club officials everywhere need a lot of the education that a reading of the book will give them. Numerous thinking pros have done this with much success.

"If you have not already done so, see to it that your assistant thoroughly reads and absorbs the 119 suggestions. He is your salesman, and to educate him in the matters outlined in this fine handbook is a big step toward putting more money in your

cash drawer.

"If you have lost your copy of the Golf Professionals' Handbook of Business, write for another one to the United States Rubber Co., Golf Ball Division, Providence, Rhode Island."

GOLF CLUBS TO HOLD PUTTING CHAMPIONSHIPS

Chicago, Ill.—Chicago golf clubs are preparing for the first club championship putting contest ever planned in this district. Gordon Beckley of the Beckley-Ralston Co. conceived the idea of such a contest, which is to determine the champion putter in every club. The contest is open to both men and women and is to be conducted by the pros at the various clubs.

Mr. Beckley says, "We hope, through this contest, to develop improvement in putting



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N O more hand-pulling, patching or digging! Simply Spray on PURFECK and out comes Chickweed,—roots and all. Simple, effective, saves time, money and labor. Used by the country's leading golf clubs.

Ask your dealer or write direct

ADALINK CHEMICAL COMPANY
381 Tonnele Ave. Jersey City, N. J.

everywhere." The Beckley-Ralston Co. will donate Stroke-Saver clubs as prizes for both low net and low gross for men and women at each club in the Chicago district. The contest began Saturday (May 28th) and continues to July 4, inclusive, and is open to every club member. There is no entrance fee.

The matter of bringing the club champions into a contest to determine the putting championship of the Chicago district is being considered. Indications are that

the entries will be large.

CHAPMAN, RING AND B. POINSETT IN NEW L. A. YOUNG LINEUP

Detroit, Mich.—E. E. Chapman, who has been with the L. A. Young Golf Co., makers of Walter Hagen equipment, since its inception, has been made general sales manager of that organization, vice T. G. Philpot, resigned. Chapman is an experienced man in the golf field, in general retailing and in sales management. Prior to his promotion he was in charge of Ohio territory for the Hagen outfit, making his headquarters at Columbus.

Walter Ring, widely known in the golf field, and a veteran with the Young company, will cover general field activities as "Chap's" team-mate. Ring has been in charge of the New York headquarters there, although greeting many dawns with his eyelids ballasted by mainline roadbed

and bus dust.

Ben Poinsett, who has been teamed with his brother Allen in Young's New York office, has been transferred to the Pacific Coast branch of the Walter Hagen Young Men's Society for Sales and Steam.

Rest of the batting order remains the same. Mr. Tom Robbins and his assistant, Master Jim McGonnigle, Texas amateurs, who were transferred to the Young Chicago office by previous G. H. Q. orders, are doing prettily in the metropolitan time and finding 36 holes of Chicago sap jack very much to their liking each and every Sabbath.

Kills Ants

At last—a positive, non-poisonous liquid control for all species of ants, grubs and many other soil insects. Merely pour on soil—no injury to grass. One gallon makes 128 gallons. \$6.00. Ask your dealer or write direct for free sample.

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Cor. Bergen and So. 2nd St. Harrison, N. J.

GREENKEEPERS who have seen it are 100% UNANIMOUS that the

greatest improvement in golf course equipment in years is the new



Model No. TR-\$7.50

PERFECTIONS are guaranteed to deliver even distribu-

tion over large areas at any pressure from 10 pounds up without adjustment or attention after starting. Try a Perfection 10 days, if not as represented your money will be refunded.

Made in four sizes and styles at from \$7.50 to \$14.00.

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Manufactured by

PERFECTION SPRINKLER CO., Plymouth,



Code-ball course at fee golf plant gets play from all ages.

CODE-BALL COSTS LITTLE, BUT ADDS TO CLUB JOYS

Nowadays anything that can be added to the existing attractions of a club, providing too much investment is not required, is worth investigating. Such an added lure is Code-Ball, a game combining certain features of golf and soccer football, invented by Dr. Wm. E. Code, of Chicago.

The game consists of a series of cone-shaped open top "holes" located at varying

distances about a field, and the object of the game is to kick a hollow rubber ball of specified size and weight into these holes, one after another in as few kicks as possible. In this respect the game resembles golf, the player progressing from hole to hole, playing the ball where it lies until it is successfully booted into the hole, when it is lifted and played toward the next hole from a "teeing area." Only at the teeing area may the ball be touched with the hands; thereafter until holed out, only the

Toro Top Dresser

A great labor-saver . . . proved out on hundreds of golf courses. Revolving agitator, flexible brush, large hopper that can be tilted to any angle, insuring uniform flow. Write for full information.

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in 5,000 Quantities, f.o.b., Chicago

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TRUE METROPOLITAN and WASHINGTON CREEPING BENT STOLONS

Cheaper than you can grow them. I will have a supply of excellent Stolons of the Metropolitan and Washing-ton Strain of Creeping Bent, which will be ready for fall delivery, beginning about the middle of August. Let me book your order now. Special Prices. DR. H. B. PACK, Post Office and Telegraph Address,

Pamplin, Va.

feet may be used. Like golf, the competition can be on either a match-play or medal play basis.

A Code-ball course may be laid out on 5 acres or less. Successful installations of Code-ball have been made at several fee golf courses, among them Evergreen and Chicago Meadows. Considerable interest and play has immediataely developed at these spots, the simplicity of the game and its natural competitive features turning beginners into fans.

Code-ball has the sanction of the A. A. U. and a standard set of rules and regulations governing the method of play has been issued.

Chicago, Ill.—Owen J. Nolan, for 20 years with Albert Pick-Barth Co., has been made general manager of the Hubbard Portable Oven Co., 1134 Belden ave. Nolan is pushing the good "in" Hubbard ovens already enjoy at country club bakeries.

SUPER FLASH PAINTLESS BALL ARRIVES ON MARKET

Chicago, Ill. - The new "Super Flash" paintless golf ball, retailing for 75 cents. has made its appearance in the larger office to which John Wanamaker's Chicago wholesale golf department has been moved, Room 1409, Kimball building, 25 E. Jackson. The new address is a half block away from Wanamaker's former branch in the Lytton building.

George Braid, Chicago branch boss for Wanamaker, says the new Super Flash paintless is one of those great things that sell by test in the absence of words glowing enough to do it justice. At any rate, the balls are going as fast as George can get them.

John Anderson, manager of Wanamaker's wholesale golf department, recently visited Chicago and reported that returns to the pro and player contests offering trips to Scotland are tumbling in from all over the country. Golf business, said Anderson, is satisfactory considering weather conditions early this season.



Grinds and screens in one operation. Handles the material as fast as your men can shovel it in. Nearly a thousand of them in use at very small upkeep cost. Write for full information.

Toro Manufacturing Co. 3042-3168 Snelling Ave., Minneapolis, Minn.

STEEL TABLE FOR TABLE-TENNIS IS NEW DURABILT PRODUCT

Aurora, Ill.-Durabilt Steel Locker Co. recently has put on the market a steel table for table tennis, suitable for indoor and outdoor use. The table has a special rust resisting treatment under a baked enamel finish, which makes it a lasting allweather table.

Legs fold under the table, which may be separated in half for easy portability. The



Durabilt tennis table stands exposure.

reinforced steel top furnishes resiliency and the "bite" on the surface finish takes chops, cuts and spins. The table is finished in dark, satin texture green which is easy on the eyes. Weight is sufficient to make the table stay put. Design and construction make the table one that will not warp or crack and which will furnish a level playing surface regardless of weather conditions to which it is exposed.

Complete details will be furnished by

the makers.

NELSON CO. INTRODUCING NEW TEE SPRINKLER

Peoria, Ill .- L. R. Nelson Mfg. Co. announces their new Tee Sprinkler. It is a whirling sprinkler with a 20-inch arm spread and 12-inch reller base. It is designed, say the makers, for sprinkling tees, practice greens and other smaller areas, covering evenly a circular area from 30 ft. to 100 ft., as desired. Mr. L. R. Nelson, president of the com-

pany, stated, "We have been impressed with the need that exists for a tee sprink-



HARD FIBRE TAGS SALES CHARGE BOOKS CADDIE BADGES Appointment Books, Score Cards, Stationery GOLF-PRO P PRINTING 1228 Park Row Building New York, N. Y.



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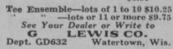
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NACO will make your fertilizer dollars pay dividends in improved turf. If un-able to secure NACO from your Golf Supply House write direct to the manufacturers,

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The 2 in 1 compound that controls Fungous Diseases, Earthworms, Sod Webworms, Grubs, Beetles, etc. Applied either wet or dry. Will not burn or impair soil fertility. Very economical.

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Golfdom's "no filler" fertilizer Dissolves in water, producing a "cool food" which does not burn or streak your greens. No "water-ing in." 21% Nitrogen, 13% Phosphoric Acid, 10% Potash. Prompt and lasting results guaranteed.

Small samples of FUNGO and VEG-E-TONIC mailed upon request. Write for our Monthly Schedule System of Green treatment. All free.

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NEW MODEL D Grinds all type of power - driven, fairway, putting green and hand mowers without removing mower a wheels or reel knives. Carriage has travel of 42 inches. Grinds with amazing speed and accuracy. 6-inch grinding wheel driven by 1/3 H.P. motor and V belt. Very quiet running.

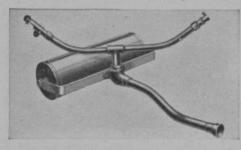
A Reconditioner Attachment can be furnished at an additional price for "lapping in" putting green mowers with emery paste. This Attachment can be

quickly clamped to the Sharpener by two clamps. Write for Catalog.

The Fate-Root-Heath Co. 432-468 Bell St. Plymouth, Ohio



After a long period of development and testing, we are pleased to announce the new Tee Sprinkler. Only such minor adjustment as efficient operation on different pressures required has been provided, and that very simple and easy. In fact, for all practical purposes, it may truthfully be



said that there is nothing to adjust. The Tee is a fit companion for the popular

Priced at \$6.00, including roller base and base connection.

DEVELOP POISON BAIT THAT EXTERMINATES MOLES

Herb Graffis,

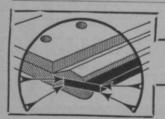
Editor, GOLFDOM, Chicago.

Sir:

In May GOLFDOM I note on page 82 an article entitled, "Mole and Gopher Control," written by H. L. Parten. In this article Mr. Parten advises that poison bait does not affect the mole and I'd like to take this opportunity to strongly refute that claim.

For 2 years we experimented with a bait which proved effective on moles. After that period of experimentation, we brought out Dolco Nomole, which has been used by a number of the leading clubs in the country. Incidentally it is being used by the Fresh Meadow C. C., where the National Open championship is to be held. We have here in our office definite proof in the form of letters from greenkeepers, estate managers. superintendents of cemeteries and others. which back our claims to the fullest extent

Dolco Nomole is easy to apply and does away with unsightly and as you know, gen-



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BUDD BED BLADES

erally unsatisfactory traps. To apply it simply punch holes at intervals of approximately 4 feet in the mole run. Pour in from a teaspoon to a tablespoonful of Nomole. Cover over with earth—do not stamp down. Allow to stand for a day or two and then the runs may be rolled down. Moles can't seem to resist this food and having eaten it, they haven't got a chance.

To tell you truthfully, we were somewhat surprised with the results of our tests and knowing what a field there was for a good inexpensive, yet easy and sure mole-killer, were mighty pleased. Results obtained by actual users in various sections of the country have confirmed our tests and sales on the product have exceeded expectations.

Dolco Nomole is covered by the Dolge test privilege; that is, from any shipment 2 ounces may be used within 30 days of receipt of shipment. If it does not live up to our every claim for it, the balance may be returned to us and no charge made for the amount used in testing. We believe this is fair. We know the product is good and we're willing to give the other fellow a chance to prove it to himself.

Assuring you we will deeply appreciate any consideration you can give this matter, we remain

Faithfully yours,
THE C. B. DOLGE COMPANY,
LLOYD DOLGE.

RED ARROW INSECT SPRAY IN SOD WEBWORM FIGHT

Baltimore, Md.—Bulletin dealing with the treatment of sod webworms, Japanese and June beetles, cut-worms, grubs and ants by use of Red Arrow insect spray (pyrethrum soap) has been issued by McCormick & Co., Inc. Information is of keen interest to greenkeepers and a copy will be sent free on request.

VULCAN GOLF OPENS NEW YORK OFFICE ON BEEKMAN ST.

New York City—Vulcan Golf Corp., Portsmouth, O., has opened a branch office at 19 Beekman st. Complete stock is carried. Vulcan hickory-shafted irons which recently made their debut in this branch are being featured in the stock.

BATH SANDALS WOOD SOLE

Prevent oot infection. Wood soled sandals are proven to be the best. Write for Prices and Literature

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R. H. Wheels are stronger!



Rims do not bend—50% better traction—rounded edges—easier steering. Hundreds used for replacing old, weaker wheels. Sold in singles, pairs or full sets.

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... that's why more
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